Download the #SPSP2018 Convention Mobile App!

This app includes all the resources you need to make the most of your experience at #SPSP2018!

- Push Notifications keep you updated throughout Convention
- Check out the Exhibitors
- View Maps to find your way
- See who's attending
- Share contact information by networking with other attendees
- Access the event schedule and build your personal agenda
- View all sessions by keyword or by day

Search SPSP in Google Play or the App Store

www.goo.gl/DvsQkj
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March 1, 2018

Greetings!

It is my pleasure to welcome Society for Personality and Social Psychology to Atlanta. On behalf of Atlanta Convention & Visitors Bureau and the entire hospitality community, we hope that you have a wonderful experience in our city.

Whether this is your first visit or you are a returning guest, Atlanta continues to offer new experiences. A visitor’s journey begins Downtown, the perfect starting point for exploring Atlanta. Steps away from your meeting, you are surrounded by world-class attractions including Centennial Olympic Park, Georgia Aquarium, World of Coca-Cola, Center for Civil and Human Rights and College Football Hall of Fame & Chick-fil-A Fan Experience. Atlanta Streetcar connects our walkable convention and entertainment district to hotels, Martin Luther King Jr. National Historic Site and nearly 300 dining options Downtown.

Atlanta is the epicenter of the South, offering an accessible destination for visitors. Eighty percent of the U.S. population is within a two-hour flight of Hartsfield-Jackson Atlanta International Airport, and the Maynard H. Jackson Jr. International Terminal provides access to more than 75 international destinations in 50 countries.

Once you’re in Atlanta, navigating the city is a breeze. From the airport, hop on a MARTA train for a 15-minute ride to Atlanta’s convention and entertainment district. Midtown’s arts and cultural district is just a few MARTA stops away from Downtown or a quick drive up Atlanta’s famous Peachtree Street. If you continue into Buckhead, you will find the finest shopping destination in the Southeast. With so much to see and do in Atlanta, there’s something for everyone.

Once again, we extend a warm welcome and hope everyone attending SPSP 2018 Annual Convention has an enjoyable time in Atlanta.

Sincerely,

William C. Pate
President and CEO
Atlanta Convention & Visitors Bureau
Convention Code of Conduct

In order to provide all participants with the opportunity to benefit from SPSP events and activities, SPSP is committed to providing a friendly, safe, supportive and harassment-free environment for all convention attendees and participants, regardless of gender, age, sexual orientation, gender identity, gender expression, disability, physical appearance, body size, race, ethnicity, religion or other group identity.

This code of conduct outlines SPSP’s expectations for all convention attendees and participants, including all members, speakers, vendors, media representatives, commentators, exhibitors, sponsors and volunteers. Cooperation is expected from everyone and organizers will actively enforce this code throughout this event. Violations are taken seriously.

Expected Behavior
SPSP expects convention participants to communicate professionally and constructively, whether in person or virtually, handling dissent or disagreement with courtesy, dignity and an open mind, being respectful when providing feedback, and being open to alternate points of view. Likewise, when sharing information about the organization or any attendees or participants via public communication channels, SPSP expects participants to share responsibly and clearly distinguish individual opinion from fact.

Alcohol is available at evening social networking events during the convention and may be consumed only by those of legal age. Alcohol at SPSP events will only be distributed by commercial hosts following local and state statutes, which may include limiting consumption.

Unacceptable Behavior
SPSP does not tolerate harassment of convention attendees or participants in any form. Harassment includes offensive verbal or written comments, and negative behavior, either in real or virtual space, including those which are related to or are based upon gender, age, sexual orientation, gender identity, gender expression, disability, physical appearance, body size, race, ethnicity, religion or other group identity. Harassment also includes deliberate intimidation, stalking, following, harassing photography or recording, sustained disruption of talks or other events, and unwelcome physical contact or sexual attention.

Alcohol may not be brought into SPSP-sponsored events nor may alcohol be consumed by those not of legal age. Because excessive alcohol can lead to impaired decision-making, SPSP strongly discourages excessive drinking at any point during the convention.

Consequences of Unacceptable Behavior
If an attendee or participant, in either real or virtual space, engages in inappropriate, harassing, abusive or destructive behavior or language, the convention organizers and SPSP Leadership will determine and carry out the appropriate course of action, including warning the offender, expulsion from the convention with no refund and/or banning the offender from future SPSP events and activities.

All participants are expected to observe these rules and behaviors in all convention venues, including online venues and convention social events. Convention participants have the right to learn, network and enjoy themselves, free from any type of harassment. Please participate responsibly and with respect for the rights of others.

Reporting
If you are being harassed, notice that someone else is being harassed, or have any other concerns about an individual’s conduct, please contact Executive Director Chad Rummel, crummel@spsp.org, (202) 869-3241 or Annie Drinkard, Public Relations & Media Manager,adrinkard@spsp.org, (202) 869-3243. Your concerns will be held as confidential as you would like them to be and you may remain anonymous. If you would like to discuss your concerns during the convention, ask for Chad or Annie at the convention onsite registration desk.
Volunteers
Convention Committee

Symposium Panel
Mark Brandt
Jennifer Fillo
Joshua Guyer
Jennifer Howell
Lauri Jensen-Campbell
Tabitha Kirkland
Michael Kraus

Denise Marigold
E.J. Masicampo
Keely Muscatell
John Rauthmann
Steve Rhodes
Vassilis Saroglou
Natalie Shook

Symposium Reviewers
Patrick Shroudt
Oliver Sng
Charles Stangor
Chadly Stern
Anne Wilson
Jessica Wortman

Single Presenter Submission Reviewers
Michael Baumann
James Benjamin
Eliane Boucher
Guglielmo Calvini
Stephanie Carpenter
Jacqueline Chen
Paul Conwy
Adrienne Crowell
Danielle DelPriere
Frank Fincham
James Fryer
Miranda Giacomin
Gary Glick
Lindsay Greenlee
Joshua Guyer
Heather Haas
Ingrid Haas
Leor Hackel
Clemens Hutzinger

Jill Jacobson
India Johnson
Jillian Johnson
Jonathan Kunstman
Peter Leavitt
Kam Ming Lim
Brian Lucas
Claudia Manzi
Benjamin Meagher
Alice Moon
Christopher Nave
Andrea Pereira
Liana Peter-Hagene
Julie Peterson
Kelly Pivik
Bryan Poole
Michael Rutter
Don Sacco
Vanessa Sawicki

Juliana Schroeder
Michelle Seef
Virgil Sheets
Hyeyoung Shin
Natalie Shook
Jessi Smith
Sara Sohr-Preston
Chadly Stern
Anne Stuart
Tammy Stump
Helen Sullivan
Tina Sundelin
Ying Tang
Antonio Terracciano
Laura Van Berkel
Carolyn Weisz
Nombasa Williams
Xiaowen Xue
Bin Yin

Professional Development and Workshop Reviewers
Robert Ackerman
Wiebke Bleidorn
Katherine Corker

Yoel Inbar
Camille Johnson
Kyle Ratner

Vivian Zayas

Graduate Student Travel Award Reviewers
Nicolas Brown
Kathryn Bruchmann
Kathleen Cook
Allison Earl
Cynthia Fekken
Emily Fisher
Amanda Forest
Sarah Gaither
Jana Hackathorn

Ed Hansen
Helen Hariton
Lindsey Harwell-Bowman
Amanda Johnston
Katherine Lacasse
Debbie Ma
Andy Martinez
Molly Maxfield
David Naibone

Rachel Pauletti
Sarah Savoy
Alexander Schoemann
Stephanie Spielman
Weylin Sternblanz
Brandon Stewart
Lee Tran
Yanna Weisberg

Diversity Travel Award Reviewers
Diana Sanchez
Daryl Wout
Sapna Cheryan

Julie Garcia
Evelyn Carter
Kristin Pauker

Teacher/Scholar Award Panel
David Buck
Meghan Gillen
Kathryn Holcomb
Leslie Kirby

Dana Leighton
Leslie Martin
Nora Murphy

(JR) = Hyatt Regency | (MM) = Marriott Marquis
Welcome to Atlanta!

2018 is shaping up to be a peach of a year for the SPSP Annual Convention. After many years in convention centers, we are back in a hotel and look forward to regaining the close knit feel of earlier conventions.

The program offers a little something for everyone: 29 preconferences including 6 new topics on Thursday followed by two days of over 80 Symposia. This year will continue to feature some of the recent additions including 20 Professional Development sessions, 8 Workshops, 3 Data Blitz sessions, 5 Mentoring sessions, Pop-up Programming, Round Table Lunch discussions, and poster presentations. Additionally, this year will provide the unique opportunity to pull back the curtain on a grant panel at the Inside the Grant Panel event. This event is perfect for conference attendees who are curious about what really gets discussed in those grant panel discussions. Regardless of whether you’re looking to fill up on recent findings or hone your science skills, there’s plenty of fish in the sea for everyone.

Speaking of plenty of fish, this year offers a new social event: SPLish SPLash. This event allows conference attendees to visit the world renowned Georgia Aquarium while enjoying refreshments and great company. The tradition of providing myriad opportunities to interact with colleagues continues this year. Check out the First Time Attendee Welcome Reception, the Opening Reception, the LGBT and Ally Reception, the Diversity and Climate Committee Reception, the Non-Academic Employee Social Hour, and the post Awards Ceremony Reception to name just a few. Not sure what to wear? Check out the Exhibition Hall with 20 Exhibitors and Sponsors as well as the SPSP store which features the latest in fashion-forward, science-themed apparel.

The Student Committee has been hard at work and planned a number of events especially geared to attendees at the training stage of their career. Be sure to check out the Students Only space at the Aquarium on Thursday night. The SPSP Mobile App includes a full listing of student focused events.

We hope you will also find a chance to enjoy Atlanta. The convention is being held in an area that is vibrant with many cafes, restaurants, and bars as well as attractions such as the Martin Luther King Jr. National Historic Site, the King Center, World of Coca Cola, CNN Studio Tours and the National Center for Human and Civil Rights. In order to facilitate transitions between conference time and free time, please note that private space for families and nursing mothers is available at the convention center adjacent to the First Aid room in the Hyatt Regency.

You can’t be everywhere at once so be sure to follow us (@SPSPNews) and stay tuned into the conversations on Twitter and Facebook using our official convention hashtag, #SPSP2018.

We hope to make this the most memorable convention yet!

Jenni Beer
Convention Committee Chair
Leadership

Board of Directors

Awards Committee
Wendy Wood, Chair
Mark Leary, Past Chair
Sanjay Srivastava

Diversity/Climate Committee
Julie Garcia, Chair
Sapna Cheryan, Past Chair
Diana Sanchez
Daryl Anthony Wout

Division 8 Program
Virginia Kwan, Chair
Jarret Crawford, Co-Chair

Student Committee
Hannah Moshontz, Chair
Miao Qian, Vice Chair
Darlingtina Atakere
Mike Dooley
Monal El-Hout
Angela Robinson
Jenny Barton
Sofia Kousi, SPSPotlight Co-editor
Brenda Straka, SPSPotlight Co-editor
Leigh Smith, Past Chair

Grant Review Panel
Ozlem Ayduk, Chair
Kirk Brown
Jaye Derrick
Lucas Keefer
Jennifer Kubota
Adelheid Nicol
Cynthia Willis Esqueda

Publications Committee
Steven Neuberg, Chair
Chris Crandall, PSPB Editor
Judith Harackiewicz, SPPS Consortium Liaison
Heejeong Kim, PSPR Co-Editor
Shigehiro Oshii
Benedette Park
David Sherman, PSPR Co-Editor

SISPP Committee
Veronica Benet-Martinez, Co-Chair
Derek Martin Isaacowitz, Co-Chair
J. Nicole Shelton, Past Chair
Sapna Cheryan
Jesse Graham
Lasona Harris
Heejeong Kim
Jeffrey Sherman

Fellows Committee
Jennifer Bosson, Chair
Bertram Gawronski, Past Chair
Sara Algoe
Charles Judd
Toni Schmader

Training Committee
Buju Dasgupta, Chair
Wiebke Bleidorn, Past Chair
Katie Corker
Yoel Inbar
Camille Johnson
Theresa Vescio
Vivian Zayas

Central Office Staff
Rachel Bader, Program Manager
Annie Drinkard, Public & Media Relations Manager
Jan Kang, Resource Manager
Brannan Meyers, Membership & Community Manager
Brian Riddleberger, Operations Manager
Chad Rummel, Executive Director
Sean Terry, Finance & Accounting Assistant
Joe Traglia, Membership Services Assistant
Nate Wambold, Meeting & Events Director
Joe Wengloski, Digital Content Manager

(US) = Hyatt Regency | (MM) = Marriott Marquis
On behalf of the SPSP Board of Directors, I am delighted to welcome you to Atlanta and our 2018 Annual Convention. This year's convention features the best of contemporary personality and social psychological science in a program rich with opportunities to share your research and learn about the cutting edge work of others: to gain exposure to state-of-the-art research skills and methods; to collaborate with colleagues and students; and of course to renew and affirm old friendships and make new ones, all in a collegial, supportive and fun environment. We hope your experience will be both rewarding and enriching.

This year’s outstanding program is a collaborative product of a large number of extremely talented and hardworking individuals. The Convention Program Committee included Jenni Beer (Chair), Evan Apfelbaum, Nicholas Rule, Lisa Jaremka, and Eliot Berkman. Members of the program panels included Chris Fraley and Kerry Kawakami (Symposium Panel), Ken DeMarree and Amy Summerville (Single Presenter Panel), Wiebke Bleidorn and Yoel Inbar (Workshop Panel), and Katie Coker, Cami Johnson, and Vivian Zayas (Professional Development Panel). Please join me in thanking the committee and panels for putting together such a fabulous program!

While the annual convention continues to lie at the heart of SPSP’s scientific and scholarly mission, I am excited to tell you about a new effort that SPSP will undertake in 2018. At its summer board meeting, SPSP approved the formation of a Globalization Task Force whose charge is to develop a blueprint to guide SPSP’s efforts to become a more forward- and outward-looking, global organization. We live in an increasingly interconnected and complex world, a world in which global forces pervade every aspect of our daily lives. Because of this inescapable reality, many scholars have argued that professional organizations such as SPSP need to develop a coherent, global perspective and international policies and programs compatible with that perspective in order to be inclusive and maximally relevant as a discipline, and to derive theories and models that are sensitive to cultural variation and broadly applicable. Yet SPSP has no dedicated governance structure and little formal programming to address international issues within the field or to promote an international focus within the society.

Accordingly, the task force is charged with identifying appropriate goals to address these gaps, and recommending strategies, approaches and specific activities aimed at meeting these goals. Possible goals might include strengthening ties with international psychological organizations; supporting and facilitating collaborations between SPSP members and international scholars; bringing more international scholars into the organization; sponsoring conferences or small meetings in foreign countries; building research capacity in less developed countries among other possibilities. The Task Force is charged with preparing a report that outlines the importance and/or value of increasing SPSP's global focus and ties, the costs of embarking (vs. not embarking) on this path, and key obstacles and barriers to pursuing this path. The report – which will be presented to the board at its August 2018 meeting - will additionally identify specific prioritized opportunities, strategies, and programs for moving this agenda forward.

The members of the task force are listed below. If you would like to discuss this initiative or are interested in becoming involved, please get in touch with me or any of the task force members. Please also consider attending the Presidential Plenary on Friday morning, which will address a related issue of psychology's reliance on an overly narrow database, a concern that in no small part motivated the establishment of the Globalization Task Force.

I look forward to sharing this celebration of our science with you over the next few days. Feel free to email me at President@spsp.org regarding the task force or any other concerns or questions you might have, or contact SPSP staff at info@spsp.org.

Enjoy the meeting!

Lynne Cooper President, SPSP

### 2018 Globalization Task Force

**Co-Chairs**
- Steven Heine, *University of British Columbia*
- Yuichi Shoda, *University of Washington*

**Ex-Officio Members**
- Lynne Cooper, *University of Missouri Columbia*
- Chad Rummel, SPSP Executive Director

**Members**
- Melody Chao, *Hong Kong University of Science and Technology*
- Roberto Gonzalez, *P. Universidad Catolica de Chile*
- Nick Haslam, *University of Melbourne*
- Alice Kathmandu, *Stanford University*
- Joshua Tabak, *Facebook*
- Ayse Uskul, *University of Kent*
General Information

Alcohol Policy
A number of social activities have been planned where alcoholic beverages will be offered. SPSP encourages the responsible consumption of alcohol. Alcohol will not be served to anyone under the age of 21. Please be prepared to show photo identification. All bars will be cash bars. If you chose drink tickets with your registration, drink tickets can be used at any bar at any social function during the convention. Alcoholic beverages are allowed only in specific areas and must not be taken out of those immediate areas.

Audiovisual Services, factor 110
Room: (HR) Chicago D
LCD projectors (e.g., for PowerPoint presentations) will be provided in all session rooms. Computers will NOT be provided. Presenters must bring their own computers and set them up before the start of the session in which they are presenting. Presenters are strongly encouraged to arrive in their scheduled session room 15 minutes before their start time for setup.

(HR) Chicago D will also serve as a speaker ready room. Feel free to stop by this room in advance of your presentation to test your computer connectivity to projectors, do a dry run through of your slides, or get additional tech support from onsite AV technicians.

Aquarium Networking Reception
NEW This Year! On Thursday night from 7:30 – 10:00 pm, SPSP will host a Welcome Reception at the Georgia Aquarium. Hors D’Oeuvres and a cash bar will be available. One drink ticket is included with the price of the event ticket. Convention drink tickets can also be used at cash bars. A special students only section will be available for students to meet and network.

*Tickets for this event are required* - Tickets for this event can be purchased in advance online and are available at the SPSP Store on Lower Level 2 in the Hyatt Regency.

Baggage Check
If you need to check out of your room prior to your departure from the convention, please secure your baggage with the bell desk in the lobby of your hotel.

Business Center
The Hyatt Regency has a full service FedEx Office onsite. This location can handle most business printing and copying needs. The phone number is 404-527-7075. The Marriott Marquis also has a business center onsite. Call 404-521-0000. The Hyatt Regency has a full service FedEx Office onsite. This location can handle most business printing and copying needs. The phone number is 404-527-7075. The Marriott Marquis also has a business center onsite. Call 404-521-0000.

Child Care
Formal childcare services are not provided at the convention by SPSP.

Exhibits and Poster Sessions
All exhibits and poster sessions will be located in the Grand Hall of the Hyatt Regency, on Lower Level 2.

Thursday, March 1
4:30 PM – 6:00 PM Exhibits Open
4:30 PM – 6:00 PM Posters

Friday, March 2
8:00 AM – 5:00 PM Exhibits Open
11:00 AM – 12:15 PM Posters
12:45 PM – 5:00 PM Posters

Saturday, March 3
8:00 AM – 8:00 PM Exhibits Open
9:30 AM – 8:00 PM Posters

First Aid & Private Nursing Space
Room: (HR) MPI, First Aid
Room: (HR) MP2, Nursing Mothers Room
Emergency medical technicians will be onsite to assist with any minor medical emergencies that arise in the first aid room. Additionally, a nursing mothers room will be available with private personal spaces for nursing mothers to utilize. These rooms are located on Lower Level 1 of the Hyatt Regency, adjacent to the restrooms.

Food Service
Complimentary food and beverages will be available during the following times to all registered attendees.

Wednesday, February 28
First Time Attendees Welcome Reception
Room: (HR) Hanover CD
Light Hors D’Oeuvres, Cash Bar
6:00 PM – 7:00 PM

Thursday, March 1
Opening Reception
Room: (HR) Grand Hall
Light Hors D’Oeuvres, Cash Bar
4:30 PM – 6:00 PM

Awards Ceremony & Reception
Room: (HR) Centennial I & II
Light Hors D’Oeuvres, Cash Bar
6:00 pm – 7:00 pm

Friday and Saturday, March 2-3
Room: (HR) Grand Hall
Light Hors D’Ouevres, Cash Bar
6:00 PM – 7:00 PM

Saturday, March 3
Closing Reception
Room: (HR) Grand Hall
Light Hors D’Ouevres, Cash Bar
6:45 PM – 8:00 PM

Hotels
The hotels in the official SPSP housing block are the Hyatt Regency Atlanta and the Atlanta Marriott Marquis. As of January 5, 2018, SPSP does not offer discounted rates in any other hotels. Attendees should check the convention website for the most up-to-date information.

Information Desk
Questions? Visit the SPSP team at the registration desk in the lobby of Lower Level 2 in the Hyatt Regency.

Internet
Complimentary wireless internet will be available in the Hyatt Regency as well as in the Marriott Marquis. Wi-Fi will be available in session rooms. SPSP encourages respectful audience behavior and responsible/limited use of Wi-Fi during sessions.

Network: SPSPWiFi
Password: SPSP2018

Lost and Found
For lost items, please visit the meetings team at Registration in the lobby of Lower Level 2 in the Hyatt Regency.

*Note: Available only with the use of a boxed lunch ticket, if selected during registration.*
General Information

Mobile App
SPSP has a mobile app available on iOS and Android operating platforms for the 2018 Annual Convention. The easy-to-use app allows you to view the program, connect with other attendees and build your own convention schedule. Visit your app store within your device and search for “SPSP” to find us. Be sure to join the conversation on social media by following us on Twitter @SPSPNews and by using the official convention hashtag, #SPSP2018.

Search “SPSP” in Google Play or the App Store.

Name Badges
The Hyatt Regency and Marriott Marquis are both open to other guests of the hotel. For security purposes, attendees, speakers and exhibitors are required to wear their name badges to all sessions and events while on property.

Entrance to sessions and events is restricted to registered attendees only. Entrance to the Exhibit Hall will be limited to badge holders only. If you misplace your name badge, please visit the registration desk in the lobby of Lower Level 2 of the Hyatt Regency for a replacement.

Parking
Parking is available at both the Hyatt Regency and the Marriott Marquis. The daily parking rate is $40 per day at the Hyatt and $45 per day at the Marriott. Rates are subject to change.

Photography & Video Recording
SPSP asks that you do not photograph, audio or video record speakers, presentations or posters without the permission of the authors/speakers.

Poster Sessions
Poster sessions are scheduled on Thursday, March 1, Friday March 2, and Saturday March 3. Presenting authors should be present for at least one full hour during their assigned poster session. Other authors on the poster can be available for the remaining duration of the session to answer questions. All poster sessions are in Grand Hall on Lower Level 2 in the Hyatt Regency. Please see “Exhibits & Poster Sessions” for open times.

Please see the Poster Schedule on pages 20-21. Presenters will have 15 minutes between sessions for set-up and take down time.

Poster Check will be available in the lobby on Lower Level 2 on Friday from 7:00 AM – 5:00 PM and Saturday from 7:30 AM – 7:30 PM.

Printed Program
If you elected to receive a printed program during your registration process, you can pick up your copy at the SPSP Store in the Lower Level 2 lobby of the Hyatt with a printed program ticket (received at registration). Electronic PDF copies of the program can also be found online at spsmeeting.org. If you did not elect to receive a printed program but would like one, please check at the SPSP Store on Saturday after 2:00 PM for any available copies. Printed programs cannot be guaranteed to ticket holders after 2:00 PM on Saturday.

Registration & Badge Pick-Up
Hyatt Regency, Lower Level 2 Lobby
Convention Registration will be open during the following hours:

<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
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<tbody>
<tr>
<td>Wednesday, February 28</td>
<td>3:00 PM – 8:00 PM</td>
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<tr>
<td>Thursday, March 1</td>
<td>7:00 AM – 6:30 PM</td>
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<tr>
<td>Friday, March 2</td>
<td>7:00 AM – 6:00 PM</td>
</tr>
<tr>
<td>Saturday, March 3</td>
<td>7:00 AM – 6:00 PM</td>
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</tbody>
</table>

Social Events
The First Time Attendees Welcome Reception will be held in Hanover CD in the Hyatt on Wednesday, February 28 from 6:00 PM – 7:00 PM.

The Opening Reception will be held in Grand Hall in the Hyatt from 4:30 PM – 6:00 PM on Thursday, March 1.

The Awards Ceremony and Reception will be held Thursday, March 1 at 6:00 PM on the stage in Centennial I & II of the Hyatt.

New This Year – SPSP will host SPlish SPFlash, a Welcome Reception at the Georgia Aquarium (separate tickets required) from 7:30 – 10:00 PM on Thursday, March 1. The Student Committee is hosting a special students only section at this reception as well.

The Diversity and Climate Committee is hosting their Diversity Reception in Regency Ballroom VII of the Hyatt on Friday, March 2 from 6:00 PM – 7:00 PM to honor their Diversity Fund Award Winners. More information can be found on page 23 from Diversity Highlights).

The Non-Academic Employee Social Hour, sponsored by Disney Research, will be held on Friday, March 2 from 5:15 PM – 6:15 PM in Hanover Hall FG in the Hyatt and offer attendees the chance to network with others from industry.

The LGBT Networking Reception will be on Friday, March 2 from 5:15 PM – 6:15 PM in Regency Ballroom V in the Hyatt. This reception, sponsored in part by GASP (GLBT Alliance in Social & Personality Psychology) will allow members of the LGBT community to meet and network.

The final poster session of the day on Saturday from 6:45 PM – 8:00 PM in the Grand Hall in the Hyatt will have a cash bar included with light hors d’oeuvres to allow attendees to meet, network and mingle before heading home.

Special Needs
Attendees with special needs should contact the SPSP meetings staff prior to the convention at meetings@spsp.org, or onsite by visiting Onsite Registration for any assistance. For specific information regarding ADA compliance and the hotels’ accessibility, please contact the Hyatt directly at 404-577-1234, and the Marriott at 404-521-0000.

SPSP Store
Returning this year, the SPSP store will be located in the Lower Level 2 lobby of the Hyatt next to Registration. You can pick up your printed program (with ticket), your convention t-shirt (with ticket) or purchase SPlish SPFlash tickets or other SPSP items. The store hours are:

<table>
<thead>
<tr>
<th>Date</th>
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</thead>
<tbody>
<tr>
<td>Wednesday, February 28</td>
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</tr>
<tr>
<td>Friday, March 2</td>
<td>7:00 AM – 6:00 PM</td>
</tr>
<tr>
<td>Saturday, March 3</td>
<td>8:30 AM – 5:00 PM</td>
</tr>
</tbody>
</table>

Transportation
Airport
The Hartsfield-Jackson Atlanta International airport is 17 minutes (9 miles) from the Hyatt Regency and Marriott Marquis.

Public Transportation
Atlanta has a robust public transit system called MARTA. The MARTA will get you from the airport to all areas downtown for $2.50. Taxicabs are also widely available in the city. Lyft, Uber and other popular ride-sharing companies are also available for discounted ground transportation.

Wifi: SPSPWifi | Password: SPSP2018 (HR) = Hyatt Regency | (MM) = Marriott Marquis #SPSP2018
This floor will be used for preconferences only on Thursday, March 1.
2017 SPSP
Career Contribution Award

Dr. Judith Hall

Congratulations
From your colleagues at the Northeastern University Psychology Department
Schedule Overview

Wednesday, February 28
3:00PM – 8:00PM (HR) Lower Level 2  Registration & Badge Pickup, SPSP Store
6:00PM – 7:00PM (HR) Hanover CD  First Time Attendees Welcome Reception

Thursday, March 1
7:00AM – 6:30PM (HR) Lower Level 2  Registration & Badge Pickup, SPSP Store
8:00AM – 4:30PM  Preconferences  Please see page 43 for Preconference locations (Individual times may vary)
8:00AM – 7:00PM (HR) MPI & MP2  First Aid & Nursing Mother’s Room
11:00AM – 3:00PM (HR) Grand Hall  Exhibitor Move-in and Setup
4:30PM – 6:00PM (HR) Grand Hall  Poster Session A
4:30PM – 6:00PM (HR) Grand Hall  Opening Reception
4:30PM – 6:00PM (HR) Grand Hall  Exhibits Open
6:00PM – 7:00PM (HR) Centennial I & II  Awards Ceremony
7:30PM – 10:00PM Georgia Aquarium  SPLish SPLash, a Welcome Reception (Ticket Required)
7:30PM – 10:00PM Georgia Aquarium  Student Social Night, at SPLish SPLash (Ticket Required)*

Friday, March 2
7:00AM – 7:30PM (HR) Lower Level 2  SPSP Store
7:00AM – 7:30PM (HR) Lower Level 2  Registration & Badge Pickup
7:30AM – 7:30PM (HR) Lower Level 2  Poster Check
7:30AM – 7:00PM (HR) MP 1 & 2  First Aid & Nursing Mother’s Room
8:00AM – 9:15AM (HR) Hanover FG  Undergraduate Mentoring Breakfast,
8:00AM – 5:00PM (HR) Grand Hall  Hosted by the Diversity and Climate Committee, Sponsored by Travel Portland, By Invitation Only
8:00AM – 9:15AM (HR) Grand Hall  Exhibits Open
9:30AM – 10:45AM (HR) Centennial I & II  Programming Sessions 1-7
9:30AM – 10:45AM (HR) Centennial I & II  Presidential Plenary: Toward a More Broadly Generalizable Science of Psychology: Issues, Challenges, Opportunities
10:45AM – 11:00AM (HR) Grand Hall  Coffee Break
11:00AM – 12:15PM (HR) Grand Hall  Programming Sessions 9-19 & Poster Session C
12:15PM – 1:15PM (HR) Hanover CD  Boxed Lunch Offered (Ticket Required)
12:30PM – 1:45PM (HR) Hanover CD  Student Mentoring Lunch (pre-registration required)
12:30PM – 1:45PM (HR) Hanover FG  GASP Mentoring Lunch (pre-registration required)
12:45PM – 2:00PM  Programming Sessions 21-27 & Poster Session D
2:15PM – 3:30PM (HR) Centennial I & II  Invited Session: The Importance of Social and Psychological Research in the Age of Trump
2:15PM – 3:30PM  Programming Sessions 29-38 & Poster Session E
3:30PM – 5:45PM (HR) Grand Hall  Coffee Break
3:45PM – 5:00PM (HR) Centennial I & II  Awards Addresses
3:45PM – 5:00PM  Programming Sessions 40-50 & Poster Session F
5:15PM – 6:15PM (HR) Hanover CD  Early Career Happy Hour
5:15PM – 6:15PM (HR) Hanover FG  Non-Academic Employee Social Hour, Sponsored by Disney Research
5:15PM – 6:15PM (HR) Regency V  LGBT & Ally Networking Reception
5:15PM – 6:15PM (HR) Chicago AB  SPPS Editorial Board Happy Hour
5:15PM – 6:15PM (HR) Regency VI  Sponsored by the SPPS Consortium, By Invitation Only
5:15PM – 6:15PM (HR) Hanover E  By Invitation Only
5:30PM – 6:00PM (HR) Regency VII  PSRP Editors’ Reception
5:30PM – 6:00PM (HR) Regency VII  By Invitation Only
5:30PM – 6:00PM (HR) Regency VII  Graduate Diversity Award Winners and Their Admired Scholars Meet-Up
6:00PM – 7:00PM (HR) Regency VII  Diversity and Climate Committee Reception

Saturday, March 3
7:00AM – 6:00PM (HR) Lower Level 2  Registration & Badge Pickup
7:30AM – 7:30PM (HR) Lower Level 2  Poster Check
7:30AM – 8:00PM (HR) MP 1 & 2  First Aid & Nursing Mother’s Room
7:45AM – 8:30AM (HR) Grand Hall  Continental Breakfast
8:00AM – 8:00PM (HR) Grand Hall  Exhibits Open (some Exhibitors have decided to close at 2 PM)
8:00AM – 9:15AM (HR) Grand Hall  Programing Sessions 52-56
8:30AM – 5:00PM (HR) Lower Level 2  SPSP Store
9:30AM – 10:45AM (HR) Grand Hall  Programming Sessions 57-66 & Poster Session H
10:45AM – 11:00AM (HR) Grand Hall  Coffee Break
11:00AM – 12:15PM (HR) Hanover Hall AB  Legacy Symposium: Alice Eagly
11:00AM – 12:15PM (HR) Centennial I & II  Out of the Lab with Brenda Major
11:00AM – 12:15PM  Programming Sessions 68-79 & Poster Session I
12:15PM – 1:15PM (HR) Grand Hall  Boxed Lunch Offered (Ticket Required)
12:30PM – 1:45PM (HR) Hanover CD  Student Mentoring Lunch (pre-registration required)
12:45PM – 2:00PM (HR) Regency V  Inside the Grant Panel
2:15PM – 3:30PM (HR) Centennial I & II  Invited Session: Registered Reports and Results-Blind Reviews: Examples from Social/Personality Psychology
2:15PM – 3:30PM  Programming Sessions 89-98 & Poster Session K
3:30PM – 4:15PM (HR) Grand Hall  Coffee Break
3:45PM – 5:00PM  Programming Sessions 100-110 & Poster Session L
5:15PM – 6:30PM  Programming Sessions 112-122 & Poster Session M
6:45PM – 8:00PM (HR) Grand Hall  Poster Session N
6:45PM – 8:00PM (HR) Grand Hall  Closing Reception

Please see pages 51 - 87 for Programming Session locations.

Please see pages 91 - 151 for Programming Session locations.

*Reduced student ticket price partially subsidized by support from Sona Systems and Millisecond Software

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Are You a Current SPSP Member?
Thank You!

Here are just a few things that your membership supports, by the numbers:

290
Number of travel and registration awards supporting students of diverse backgrounds, graduate student presenters & members who exclusively teach undergraduate students

80
Number of pre-doctoral students participating in the two-week long Summer Institute for Social and Personality Psychology

Up to $30,000
Amount in small research grants awarded each year to post-Ph.D. members who otherwise do not have the same amount of institutional resources to support a sustained record of external funding

Up to $20,000
Amount in support annually to members who wish to host small conferences relevant to the field

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SPSP Convention

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Presidential Plenary

Toward a More Broadly Generalizable Science of Psychology: Issues, Challenges, Opportunities

Friday, March 2, 9:30 - 10:45 AM
Room: (HR) Centennial Ballroom I & II

From an early influential paper by David Sears (1986) to a more recent analysis by Joe Henrich and colleagues (2010), scholars have warned of the high costs to our field of over-reliance on limited and highly homogeneous samples, especially convenience samples of undergraduate students. Participants in this session will explore this issue, seeking to answer the following questions: To what extent is over-reliance on highly homogeneous and non-representative samples an ongoing concern in contemporary social/personality psychology? What are the costs of reliance on a narrow data base? What are key barriers to increasing the diversity of samples and what can be done to overcome these barriers in the short and long-term? Finally, are efforts to enhance sample diversity synergistic with or inimical to current efforts to address replicability concerns in our field? Speakers will offer brief introductory comments, followed by an extended question and answer period, drawing on both prepared and audience questions.

Chair: Lynne Cooper
University of Missouri
2018 SPSP President

Panelists:

- Steven Heine
  University of British Columbia
- Veronica Benet-Martinez
  Universitat Pompeu Fabra
- Yuichi Shoda
  University of Washington
- Richard Lucas
  Michigan State University

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http://connect.spsp.org/home
Invited Sessions

The Importance of Social Psychological and Personality Research in the Age of Trump

Friday, March 2, 2:15 - 3:30 PM | Room: (HR) Centennial Ballroom I & II

The primary goal of this symposium is to examine the importance of social psychological and personality research in the age of Donald Trump. Five presenters will describe their research and theorizing that either specifically investigates or speaks directly to issues related to the presidential election or the Trump government and policies.

Justifying Social Inequalities in the Age of Trump: The Role of Social Darwinism

Americans who justify the gender, racial, or class system (i.e., social hierarchies) were respectively more likely to reject Hillary Clinton in favor of Donald Trump (Study 1); reject the Black Lives Matter movement (Study 2); and support Trump's proposed budget cuts that harm the poor (Study 3). But why are prospects? Here, we examine the prevalence of blatant minorities' appeared to help rather than hurt his presidential campaign, we designed a measure of social Darwinism: “survival of the fittest” beliefs that humans, like plants and animals, must ruthlessly compete for success. In each study, social Darwinism explained significantly more variance when predicting gender, race, or class system justification than social dominance orientation and gender, race, or class essentialism, whether or not we adjusted for demographics (e.g., gender, political identity, religious identity, and SES). In summary, social Darwinism legitimizes viewing social hierarchies as just and fair, and justifying social hierarchies motivates responses that perpetuate them. In concert, the findings advance backlash theory and illuminate the appeal of Trumpism.

From Apprentice to President: The Role of Parasocial Connection in the Election of Donald Trump

The election of Donald Trump came as a surprise to many pundits and citizens, including his own supporters (Norman, 2016). We conducted a study of 521 viewers to examine the role of parasocial bonds (i.e., one-sided psychological relationships) played in his surprising victory. Although most politicians fiercely compete for precious media time and work hard to form a likable yet authoritative impression—often with mixed results—Trump's early-season of carefully edited prime-time exposure to imprint a presidential impression on U.S. citizens. We suggest that these programs created an image of Trump as a presidential, led to the formation of parasocial bonds, and influenced the presidential campaign.

Low Information Democracy

Thomas Jefferson once famously observed that any nation expecting to be both ignorant and free expects what never was and never will be. Yet surveys of American citizens have shown for decades that voters are largely uninformed. In 2012, for example, one survey found that 35% of native-born citizens would fail a naturalization civics exam. More important, this voter ignorance is best described as being not uninformed but misinformed, in that voters harbor false factual beliefs about government and social conditions that increasing correlate with partisanship. Voters do not disagree on priorities for their country as much as they now argue about the ground truth taking place in their country. Voters also suffer the Dunning-Kruger effect, mistakenly thinking themselves as more informed to the extent they endorse both false and true political facts. I discuss the implications of misinformed “low information” voters for political debate, civic action, and classic arguments that democracy can survive the shortcomings of its citizens.

Donald Trump, Narcissism, and the U.S. Presidency

Narcissism has been a recurring theme throughout the campaign and presidency of Donald Trump. Narcissism appears to potentially explain the rise and governance of President Trump in at least four ways. First, work on narcissism and emergent leadership describes the ability of assertive, narcissistic leaders like Trump to emerge in free-form leadership selection both because of a desire to lead and extraversion. Second, the association of narcissism with emerging media forms (e.g., social media use, reality television, and trolling), in conjunction with Trump's masterful disintermediation of the corporate media, may explain part of Trump's campaign success. Third, the Energy Clash Model of narcissism and leadership (Sedikides & Campbell, 2017) describes well the intense and ongoing conflict between Donald Trump and the establishment (e.g., mainstream politicians, deep state). Ironically, this clash has included one soft coup attempt against Trump via the 25th amendment based on Trump's "malignant" narcissism. Fourth and finally, the complex outcomes experienced by previous narcissistic U.S. presidents are discussed (Watts et al., 2013).

The Prevalence and Potency of Blatant Dehumanization in Trump's America

Even in an otherwise atypical presidential election cycle, one of the features that stood out in the 2016 campaign was the rhetoric used by Donald Trump towards members of minority groups such as Muslims and Mexican immigrants, and, in particular, its overtly dehumanizing nature. Surprising to many, Trump's comments and policy positions towards minorities appeared to help rather than hurt his presidential prospects. Here, we examine the prevalence of blatant dehumanization towards minorities among Americans, and its unique association with support for Trump and his policies (e.g., travel ban: wall between the U.S. and Mexico). We employ a variety of samples (including a large sample of alt-right adherents) and methodologies (correlational, longitudinal, and experimental designs: reverse-correlation technique). We further consider how being on the receiving end of overt dehumanization affected members of minority groups (i.e., Muslim and Latino residents of the U.S.), and examine the potential for dehumanization to contribute to vicious cycles of reciprocal intergroup hostility. We conclude by discussing recent efforts at developing interventions.
Invited Sessions

Registered Reports and Results-Blind Reviews: Examples from Social/Personality Psychology

Saturday, March 3, 2:15 - 3:30 PM | Room: (HR) Centennial Ballroom I & II

This symposium highlights the value of the registered report format (i.e., results-blind reviewing) for research in social and personality psychology. The symposium features reports from scholars who have proposed a study or are currently collecting data for registered studios.

Results-Blind Reviews: The Importance of Unbiasing Our Science

The research we learn about at conferences and in journals is merely a small subset of research that is actually conducted. It is generally assumed that published research is of higher quality than non-publicized research. However, the decision to submit, report, and publish research findings is often made after the results are known. Thus, research is often promoted based on empirical findings rather than the quality of the methods used to produce them. This process can distort cumulative knowledge because it excludes data from informative studies that did not provide desirable outcomes while including data from uninformative studies that did provide desirable outcomes. This presentation will elaborate on the nature of the problem, and introduce one potential solution: Registered reports. The registered report format is becoming increasingly common in scientific outlets (e.g., Chambers, 2017; Simons, Holcombe, & Spellman, 2014), but has yet to catch on in mainstream social-personality psychology. This talk introduces the need for this format, the pros and cons of the process, and will serve as a general overview of the talks that follow.

Sexual Behaviour and Relationship Quality

Introducing a novel sexual behaviour into an existing relationship may help to improve relationship quality and potentially re-ignite feelings of passion and improve intimacy. A new sexual behaviour introduced into a couple’s longstanding romantic relationship can constitute a shared, novel, exciting, and pleasurable activity, and such experiences may alleviate relationship boredom and improve partners’ feelings for one-another and their relationship. Further, novel sexual behaviours that improve the frequency, quality, and timing of coital orgasm, within the romantic relationship may have intrinsically positive effects on sexual satisfaction in both partners in and of themselves. This study examines the impact of novel sexual behaviours on relationship quality by asking heterosexual couples to engage in shared use of a novel vibrator while engaging in novel sexual positions, or engage in novel sexual positions without an accompanying vibrator, and compare changes in their feelings of intimacy, passion, sexual satisfaction and relationship satisfaction, to a group of couples who will not be asked to modify their sexual behavior. (https://osf.io/yksxt/)

Modeling Dating Preferences within a Drift-Diffusion Framework: A Tinder-Style Study

What do we find attractive in initial encounters with potential dating partners? Despite considerable research on this topic, a consistent set of characteristics that predicts interpersonal attraction remains elusive (Finkel & Eastwick, 2015). In addition, the contexts in which people meet may affect what we find attractive (Finkel et al., 2012). One such setting that has yet to receive much empirical attention is mobile-based dating applications such as Tinder (LeFebvre, 2017). In the current study, we designed a swiping-based dating study in which participants nominate potential partners with whom they would like to contact. To understand the processes underlying these decisions, we applied a sequential sampling technique—the drift diffusion model—to model dating decisions (Johnson et al., 2017). We predicted both behaviors and process-level mechanisms underlying attraction based on rater and target individual differences. Study design, measures, and hypotheses were pre-registered and will use both exploratory and confirmatory samples (https://goo.gl/gr5Ktj).

Confirmatory Research in Hard-to-Collect and Already-Analyzed Data

Sometimes you have an extremely valuable and hard-to-collect dataset, but you can’t pre-register anything because you know too much. Can you still do confirmatory research in such situations? How can we use these existing data to test confirmatory research questions? One solution is to solicit registrations of questions and analysis plans from people who have not seen the data. For this talk, we will invite research parasites to mooch off PAIRS—a longitudinal, multi-method data set involving EAR audio data from over 400 people. We will share a description of our measures and materials, and invite researchers outside our lab to submit hypotheses and analysis plans.
Workshops provide convention attendees with an in-depth learning experience at no additional cost. Pre-registration to attend is required, but check in at the Registration Desk for any open seats. All workshops are held in the meeting rooms at the Marriott Marquis (MM).

**Communicating Science: Tools for Scientists and Engineers**
*Room:* (MM) A602, *Time:* Friday, March 2, 12:45 PM – 4:45 PM
SPSP has partnered with the American Association for the Advancement of Science (AAAS) to offer a science communication skills workshop for social personality psychologists at all career stages during the 2018 convention in Atlanta. The workshop format allows for collaborative learning through small-group discussion, facilitator presentations, attendee exercises, and individualized coaching.

**An Introduction to Drift Diffusion Modeling**
*Room:* (MM) A601, *Time:* Friday, March 2, 2:15 PM – 5:15 PM
*Speaker:* David Johnson, Michigan State Univ.
This workshop provides a primer on the drift diffusion model. It will cover the theory by which the drift diffusion model translates decision and response time data into cognitive processes. We will walkthrough how to estimate the model hierarchically and interpret results using the free software R and JAGS. Laptops are strongly encouraged.

**An Introduction to Longitudinal Dyadic Analyses**
*Room:* (MM) A601, *Time:* Saturday, March 3, 8:00 AM – 12:00 PM
*Speakers:* Robert Ackerman, Univ. of Texas at Dallas; Deborah Kashy, Michigan State Univ.
This workshop provides an introduction to Dyadic Growth-Curve Models and Cross-Lagged dyadic models within the Actor-Partner Interdependence Model context (Kenny, Kashy, & Cook, 2006). Students will learn basic features of longitudinal dyadic data and how to estimate and interpret the results of these models using Multilevel Modeling.

**Introduction to Geo-Spatial Modeling for Social and Personality Psychology**
*Room:* (MM) A602, *Time:* Saturday, March 3, 8:00 AM – 12:00 PM
*Speaker:* Joe Hoover, Univ. of Southern California
Social scientists have been increasingly interested, of late, in the geographic distribution of psychological phenomena. However, analyzing spatial data requires training that is not available in psychology departments. Through short lectures and small-group lab sessions, this workshop will provide attendees with a pragmatic, application focused introduction geo-spatial modeling in RStudio.

**Web Scraping with R: Automating Data Collection from the Internet**
*Speaker:* Ivan Hernandez, DePaul Univ.
The workshop will demonstrate a simple process for collecting data from the internet to facilitate research. Attendees will learn how to read a web page’s source code, extract specific content from that page using R, save the information, and automate the process. Real-world problems will be presented to apply the lessons to, and attendees are encouraged to bring a laptop with RStudio installed.

**A Guided Tour Through R**
*Speaker:* Sean Murphy, The Univ. of Melbourne
This workshop will deliver a hands-on introduction to the statistical software package R, aimed at those with little to no prior experience. You’ll work through examples that will demonstrate how to clean, visualize, and analyze your data in R. You’ll also be shown some of the many ways that using R can make your research process easier, more efficient and more reproducible.

**Understanding PROCESS v3: New Features, Building, and Editing Models**
*Room:* (MM) A602, *Time:* Saturday, March 3, 3:45 PM – 6:15 PM
*Speakers:* Andrew Hayes & Amanda Montoya, Ohio State Univ.
PROCESS is a widely-used macro available for SPSS and SAS that greatly simplifies the analysis of mediation, moderation, and conditional process models. This workshop provides a tutorial on the use of new features available in version 3 of PROCESS, including commands for constructing custom models, editing existing preprogrammed models, as well as various undocumented tricks and hacks.

**Practical MLM for Intermediate Users**
*Room:* (MM) A601, *Time:* Saturday, March 3, 3:45 PM – 6:45 PM
*Speaker:* Amie Gordon, UCSF
Multilevel Modeling (MLM) workshop for researchers who have been exposed to it through a prior class or workshop but still have lots of questions. Topics include: Identifying if MLM is necessary for your data, figuring out the nested structure of your data (including cross-classified models), random effects, centering, mediation, moderation, lagged analysis, growth curve modeling.

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(HR) = Hyatt Regency  |  (MM) = Marriott Marquis
Annual Convention Legacy Program

The Society for Personality and Social Psychology is pleased to announce Alice Eagly as the 2018 Annual Convention Legacy honoree. This program is designed to honor legacy figures in social and personality psychology.

At Northwestern University, Alice Eagly is Professor of Psychology, James Padilla Chair of Arts and Sciences, Faculty Fellow in the Institute for Policy Research, and Professor of Management and Organizations. She has also held faculty positions at Michigan State University, University of Massachusetts Amherst, and Purdue University.

Eagly received her bachelor’s degree from Harvard/Radcliffe and her PhD from the University of Michigan. She is a social psychologist with research interests in many topics, including gender, feminism, attitudes, prejudice, stereotyping, and leadership. Her work encompasses many meta-analyses as well as primary research. She is the author of over 200 articles and chapters in edited books. Among her several books are The Psychology of Attitudes, written with Shelley Chaiken and Through the Labyrinth: The Truth About How Women Become Leaders, written with Linda Carli.

Alice Eagly has received numerous awards for her contributions, including the Distinguished Scientific Contribution Award from the American Psychological Association, the Gold Medal Award for Life Achievement in the Science of Psychology from the American Psychological Foundation, and the Eminent Leadership Scholar Award from the Network of Leadership Scholars of the Academy of Management. She is also a member of the American Academy of Arts and Sciences.

The theme of the Legacy program is to trace the impact of the senior scholar’s seminal contribution or body of work to contemporary work through a series of events as follows:

1. Legacy Symposium: Dr. Alice Eagly
   **Saturday, March 3, 11:00 AM – 12:15 PM, Room: (HR) Hanover Hall AB**
   This symposium addresses the psychology of gender from the perspective of social role theory. Alice Eagly provides an overview of the theory. Anne Koenig and Amanda Diekman present research that explores the theory’s implications for stereotype content and choice of occupational roles, including careers in STEM.

   **The Social Roles of Women and Men Guide the Psychology of Gender**
   **Alice Eagly, Northwestern University**
   Gender is a theme that is embedded within many topics in social and personality psychology. Social role theory, originally proposed 30 years ago, provides a general frame for understanding these phenomena of gender. The theory gives priority to the gender division of labor, which sets in place a cascade of psychosocial processes by which people come to understand the attributes of each sex and tend to enact them.

   **Groups’ Social Roles Shape Their Stereotypes**
   **Anne Koenig, University of San Diego**
   Social role theory argues that observations of groups’ social roles create stereotype content. Both correlational studies relating role attributes to stereotypes across a variety of groups and experimental research manipulating roles and intergroup relations with fictional groups supported this hypothesis. Roles are an important piece of information about groups’ location in the social structure.

   **A Goal Congruity Model of Gender Gaps in STEM Pursuits**
   **Amanda Diekman, Miami University**
   Investigating how people view the goals afforded by social roles can inform understanding of role entry, engagement, and exit. I will explore women’s lower participation in STEM, relative to other male-stereotypic fields, through the lens of goal congruity. Gender roles emphasize communal attributes for women, but STEM fields are consensually perceived as unlikely to afford communal goals.

2. Legacy Lunch (by invitation only)
   Directly following the symposium, Alice Eagly will host a lunch for her academic legacies, major contributors to the research area, and other invited guests.

3. Legacy Posters
   Posters accepted for the SPSP convention that can trace back to the Legacy (through a self-nomination process) will have the option to pick up a Legacy Badge onsite at the convention. Displaying this badge on their poster will signify all the work the legacy continues to touch.
### Poster Schedule for Thursday/Friday

<table>
<thead>
<tr>
<th>Category</th>
<th>Thursday 4:30PM - 6:00PM</th>
<th>Friday 11:00AM - 12:15PM</th>
<th>Friday 12:45PM - 2:00PM</th>
<th>Friday 2:15PM - 3:30PM</th>
<th>Friday 3:45PM - 5:00PM</th>
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<td><em>Student Poster Award Finalists</em></td>
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<td>Applied Social Psychology</td>
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<td>Attitudes/Persuasion</td>
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<td>Belonging/Rejection</td>
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<td>Close Relationships</td>
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<td>Culture</td>
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<td>Diversity</td>
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<td>Emotion</td>
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<td>Evolution</td>
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<td>Field Research/Interventions</td>
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<td>Gender</td>
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<td>Groups/Intergroup Processes</td>
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<td>Individual Differences</td>
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<td>Intergroup Relations</td>
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<td>Judgment/Decision-Making</td>
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<td>Language</td>
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<td>Lifespan Development</td>
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### Poster Sessions

All Poster Sessions will be held in the Grand Hall of the Hyatt Regency (HR) on Lower Level 2.
### Poster Schedule for Saturday

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*Student Poster Award Finalists*

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<td>Aggression/Anti-Social Behavior</td>
<td>Applied Social Psychology</td>
<td>Attitudes/Persuasion</td>
<td>Belonging/Rejection</td>
<td>Close Relationships</td>
<td>Culture</td>
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<td>Field Research/Interventions</td>
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<td>Judgment/Decision-Making</td>
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**Legacy Posters**

Posters accepted for the SPSP convention that can trace back to the Legacy of Alice Eagly will have the option to pick up a Legacy Badge onsite at the convention. Displaying this badge on their poster will signify all the work the legacy continues to touch.

See page 19 for more information on the Legacy Program and honoree, Alice Eagly.
Professional Development Sessions
Many professional development sessions this year are focused on training or careers both inside and outside of academia. These sessions, while not specifically designed for student attendees, can offer valuable insight for students. Be sure to check out the professional development sessions scattered throughout the program and easily visible in the Program Grids for each day. For Friday’s schedule, please see pages 52-53. For Saturday’s schedule, please see pages 92-93.

Student Mentoring Luncheons
Friday, March 2 and Saturday, March 3, 12:30 PM – 1:45 PM, (HR) Hanover Hall CD

The mentoring lunch offers graduate students an informal opportunity to discuss their research interests and career development with an established professional in the field. Pre-registration is necessary for this event.

GASP Mentoring Lunch
Friday, March 2, 12:30 PM – 1:45 PM, (HR) Hanover Hall FG

Co-sponsored by the GLBT Alliance in Social and Personality Psychology (GASP) and the SPSP Diversity and Climate Committee, this event features volunteer faculty mentors hosting small group discussions of research and professional issues, including LGBT issues in the academic job market, positioning LGBT research for publication, obtaining funding for research on sexual-minority populations, and other diversity and professional development topics. Pre-registration is necessary for this event.

Student Social Night at SPlish SPLash
Thursday, March 1, 7:30 PM – 10:00 PM
Take some time out of your busy conference schedule to relax and socialize with your graduate student peers at SPlish SPLash, a Welcome Reception at the Georgia Aquarium on Thursday night. Join us for food, fun, and all the fish. A complimentary drink will be offered to all ticket holders. Hors d’oeuvres will also be served.

Student tickets are subsidized partially by Sona Systems and Millisecond Software.

This is a ticketed event. Tickets can be purchased in advance online, or at the SPSP Store on Lower Level 2 of the Hyatt Regency before the event.

Poster Check
Friday, March 2, 7:30 AM – 7:30 PM, (HR) Lower Level 2
Saturday, March 3, 7:30 AM – 7:30 PM, (HR) Lower Level 2

Tired of carrying your poster? Visit Poster Check on Lower Level 2 of the Hyatt. We’ll hold onto it for you until you need it. Simply drop off your poster upon your arrival for the day, pick it up at the time of your poster session, and return it until you leave for the day.

Student Poster Awards and Wall of Fame
Thursday, March 1, 4:30 PM – 6:00 PM, Exhibit Hall, (HR) Grand Hall

Poster Session A. on Thursday evening will be the scene of intense excitement as the finalists in the Student Poster Award Competition strive to impress secret judges with their innovative research. Come watch them in action. Don’t worry if you miss this event – you can view the winning posters all convention long on the Wall of Fame in the exhibit hall for the remainder of the convention. Stop by to admire the award-winning research and to pick up tips for enhancing your own poster for next year’s convention.

Outstanding Research Award
Saturday, March 3, 9:30 AM – 10:45 AM, (HR) Regency VI

The Outstanding Research Award highlights student research conducted by graduate student members of SPSP. Five winners were chosen and will receive a $100 honorarium. As an additional honor, winners are also given the opportunity to meet with a mentor of their choice. Winners will be announced on Saturday at 9:30 AM during the session Crisis or Opportunity? Student Perspectives on Evolving Methodological Standards in Regency VI of the Hyatt Regency.
Diversity Highlights

Undergraduate Mentoring Breakfast, Sponsored by Travel Portland
Friday, March 2, 8:00 AM – 9:15 AM, (HR) Hanover FG

The Undergraduate Mentoring Breakfast, hosted by the Diversity and Climate Committee, celebrates this year’s winners of the Diversity Fund Undergraduate Registration Awards. Undergraduate award winners will be paired with past Diversity Fund Graduate Travel Award winners to share tips and advice on topics related to research, applying to graduate school, networking, and professional development. Continental breakfast will be provided for all participants. *This session is by invitation only.*

GASP Mentoring Lunch
Friday, March 2, 12:30 PM – 1:45 PM, (HR) Hanover FG

Co-sponsored by the GLBT Alliance in Social and Personality Psychology (GASP) and the SPSP Diversity and Climate Committee, this event features volunteer faculty mentors hosting small group discussions of research and professional issues, including LGBT issues in the academic job market, positioning LGBT research for publication, obtaining funding for research on sexual-minority populations, and other diversity and professional development topics. Pre-registration is necessary for this event.

Graduate Diversity Award Winners and Their Admired Scholars Meet-Up
Friday, March 2, 5:30 PM – 6:00 PM, (HR) Regency VII

This event is exclusively for this year’s graduate diversity award winners and their selected admired scholars. This time will be spent to allow time for the grad winners and admired scholars to meet each other prior to the Diversity and Climate Committee Reception.

Diversity and Climate Committee Reception
Friday, March 2, 6:00 PM – 7:00 PM, (HR) Regency VII

Join the Diversity and Climate Committee for a reception to honor the Diversity Fund Graduate Travel and Undergraduate Registration Award winners. If you identify as a member of an underrepresented group within the SPSP Convention, or your work focuses on research concerning these groups, join the DCC for drinks and a light reception. *Drink tickets accepted.*

Diversity Symposium
The Diversity and Climate Committee sponsors a symposium each year at the SPSP Annual Convention that is closely related to issues of diversity. This year’s Diversity Symposium is the following:

Moving Beyond Diversity to Inclusion: Building Inclusive Schools and Workplaces
Friday, March 2, 12:45 PM – 2:00 PM, (HR) Regency VII
Chair: Erika Hall, Emory Univ.
Co-Chair: Sarah Townsend, Univ. of Southern California
Speakers: Tessa Dover, Erika Hall, MarYam Hamedani, Tiffany Brannon

Diversity and inclusion efforts are commonly touted as ways to support underrepresented minorities in schools and workplaces. Although both are necessary, diversity — groups’ numerical representation, is often trumpeted to the exclusion of inclusion — whether groups’ ideas and values are embraced. Our research demonstrates the critical role of inclusion in promoting minority well-being.

SPSP: Increasing Diversity and Inclusiveness 2018
Saturday, March 3, 9:30 AM – 10:45 AM, (MM) A704
Chair: Kathy Espino-Pérez, UC Santa Barbara
Speakers: Cydney Dupree, Michael Kraus, Jin Xun Goh, Morgan Jerald

We will discuss strategies to help underrepresented social psychologists navigate academia at the personal and institutional level. We will discuss: (1) strategies to increase a sense of belonging for underrepresented minorities within social psychology, (2) strategies for both maintaining and increasing diversity within institutions, and (3) updates concerning SPSP’s diversity initiatives.

Diversity Posters
Posters whose authors have selected the keyword or topic area of diversity to identify their work will be displayed on Thursday, March 1 from 4:30 PM – 6 PM (Poster Session A) and Friday, March 2 from 2:15 PM – 3:30 PM (Poster Session E), in the Exhibit Hall, (HR) Grand Hall.

Diversity Fund Travel Awards
SPSP is committed to increasing diversity within the field of personality and social psychology. As part of this initiative, each year the Diversity and Climate Committee selects exemplary students from the many undergraduate and graduate applicants to receive the Diversity Fund Undergraduate Registration Award and the Diversity Fund Graduate Travel Award. Students are eligible if they identify as a member of an underrepresented group in social/personality psychology. Each year the travel award winners include both international and domestic students. For the 2017 awards cycle SPSP was able to provide travel assistance to 99 students - 50 winners of the Diversity Fund Graduate Travel Award and 49 winners of the Diversity Fund Undergraduate Registration Award. Diversity Fund Graduate winners are listed beginning on page 29, and Undergraduate winners beginning on page 37. Join us to honor the winners at the Diversity and Climate Committee Reception on Friday evening.

Download the #SPSP2018 Convention App!
www.goo.gl/DvsQkj

Wifi: SPSP Wifi | Password: SPSP2018

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**Socials & Receptions**

**First Time Attendees Welcome Reception**
Wednesday, February 28, 6:00 PM – 7:00 PM, (HR) Hanover CD
Is it your first time at the SPSP Annual Convention? Join us for the First Time Attendees Welcome Reception for some refreshments and mingling with convention “regulars.” Conventions can be large and overwhelming; let our seasoned repeat attendees give you some tips and tricks to make the most of your experience in Atlanta. We hope to see you there! *Drink tickets accepted.*

**Opening Reception**
Thursday, March 1, 4:30 PM – 6:00 PM, (HR) Grand Hall
Join us immediately following preconferences at the Opening Reception. Hors d’œuvres and a cash bar will be available. Stop by to grab some food and a drink. Meet up with your colleagues as you browse the posters in #SPSP2018’s first poster session. *Drink tickets accepted.*

**Awards Ceremony & Reception**
Thursday, March 1, 6:00 PM – 7:00 PM, (HR) Centennial I & II
Join us in honoring the 2017 SPSP and FPSP Award recipients. Grab a beverage and help us celebrate the winners of these prestigious awards. *Drink tickets accepted.*

**Spish Spish, a Welcome Reception at the Georgia Aquarium**
Thursday, March 1, 7:30 PM – 10:00 PM, Georgia Aquarium
NEW This Year! SPSP will host a networking reception at the Georgia Aquarium. Hors d’oeuvres are included and a cash bar will be available. One drink ticket is included with the price of the event ticket. Convention drink tickets can also be used at the cash bars. A special students only section will be available for students to meet and network. Join us to mingle and check out more species of fish than in any other aquarium in more than 10 million gallons of water. Tickets can be purchased and picked up at the SPSP Store on Lower Level 2 of the Hyatt Regency prior to the event. *Drink tickets accepted.*

This is a ticketed event. Tickets can be purchased in advance online, or at the SPSP Store on Lower Level 2 of the Hyatt Regency before the event.

**Student Social Night, at Spish Spish**
Thursday, March 1, 7:30 PM – 10:00 PM, Georgia Aquarium
Take some time out of your busy conference schedule to relax and socialize with your graduate student peers at the Georgia Aquarium on Thursday night. Join us for food, fun, and all the fish. A complimentary drink will be offered to all ticket holders. Hors d’oeuvres will also be served. Tickets can be purchased and picked up at the SPSP Store on Lower Level 2 of the Hyatt Regency. *Drink tickets accepted.* Tickets required for this event.

Student tickets are subsidized partially by Sona Systems and Millisecond Software.

**Early Career Mentoring Happy Hour**
Friday, March 2, 5:15 PM – 6:15 PM, Room (HR) Hanover Hall CD
What do you get when you combine a little information, a lot of experience and a dash of fun? Early Career Happy Hour! Come connect with fellow early career members and talk with mentors during a happy hour session at the SPSP convention. *Pre-registration for this event is required.*

**LGBT & Ally Networking Reception**
Friday, March 2, 5:15 PM – 6:15 PM, (HR) Regency V
Are you a member or an ally of the LGBT community? Come to the LGBT & Ally Networking Reception, hosted by the GLBT Alliance in Social and Personality Psychology (GASP) to network with other attendees and discuss challenges, successes, and research surrounding topics of sexual orientation, gender, and identity in the field of social personality psychology. Light hors d’oeuvres will be provided and a cash bar will also be available. Meet new friends, catch up with old ones, or find a colleague to collaborate with. *Drink tickets accepted.*

**Non-Academic Employee Social Hour, Sponsored by Disney Research**
Friday, March 2, 5:15 PM – 6:15 PM, (HR) Hanover FG
Connect with those employed outside of academia at the Non-Academic Employee Social Hour. This event is sponsored by Disney Research. Stop by and chat with industry professionals about opportunities outside of academia. There will be a cash bar and light hors d’oeuvres. *Drink tickets accepted.*

**SPPS Editorial Board Happy Hour, Sponsored by the SPPS Consortium (By Invitation Only)**
Friday, March 2, 5:15 PM – 6:15 PM, (HR) Chicago AB
In appreciation of the valuable service they provide to the journal, SPPS would like to invite the editors and editorial board members to enjoy some refreshments on us.

**Summer Institute for Social and Personality Psychology (SISPP) Reunion (By Invitation Only)**
Friday, March 2, 5:15 PM – 6:15 PM, (HR) Regency VI
Were you an attendee, instructor, or organizer of a past SISPP? Stop by this reception to say hello to old friends in your cohort and share stories about your summer with other cohorts.

**PSPR Editors’ Reception**
Friday, March 2, 5:15 PM – 6:15 PM, (HR) Hanover E
Come thank the outgoing editors of PSPR for all of their hard work and join us in welcoming the incoming editors into their positions! A cash bar and light hors d’oeuvres will be available. *Drink tickets accepted.*

**Graduate Diversity Award Winners and Their Admired Scholars Meet-Up**
Friday, March 2, 5:30 PM – 6:00 PM, (HR) Regency VII
This event is exclusively for this year’s graduate diversity award winners and their selected admired scholars. This time will be spent to allow time for the grad winners and admired scholars to meet each other prior to the Diversity and Climate Committee Reception.

**Diversity and Climate Committee Reception**
Friday, March 2, 6:00 PM – 7:00 PM, (HR) Regency VII
Join the Diversity and Climate Committee for a reception to honor the Diversity Fund Graduate Travel and Undergraduate Registration Award winners. If you identify as a member of an underrepresented group within the SPSP Convention, or your work focuses on research concerning these groups, join the DCC for drinks and light receptions. *Drink tickets accepted.*

**Closing Reception**
Saturday, March 3, 6:45 PM – 8:00 PM, (HR) Grand Hall
The final poster session of the day on Saturday will have light hors d’oeuvres and a cash bar included to allow attendees to meet, network and mingle one last time before heading home. *Drink tickets accepted.*
Primary Awards

**BLOCK AWARD FOR PERSONALITY RESEARCH**

Oliver John received his Ph.D. in Social and Personality Psychology from the University of Oregon. He is Professor of Psychology at UC Berkeley and Director of the Berkeley Personality Laboratory. His research focuses on personality functioning and change, including the Big Five hierarchical model, emotion regulation, and self-concept accuracy.

**CAMPBELL AWARD FOR SOCIAL PSYCHOLOGY RESEARCH**

Daniel Gilbert is the Edgar Pierce Professor of Psychology at Harvard University. He has won numerous awards for his research and teaching, wrote the international bestseller *Stumbling on Happiness*, and hosted the award-winning television series *This Emotional Life*. His three TED talks have been viewed more than 20 million times.

**CAREER CONTRIBUTION AWARD**

Judith A. Hall, University Distinguished Professor at Northeastern University, received her BA and PhD degrees from Harvard University. Her research examines interpersonal processes, including antecedents and consequences, especially with regard to nonverbal communication. Her research includes investigations of physician/patient relationships and the quality of health care.

**CAREER CONTRIBUTION AWARD**

Shinobu Kitayama is the Robert B. Zajonc Collegiate Professor of Psychology at the University of Michigan. He studies cultural psychology, cultural neuroscience, and the co-evolution of genes and culture. His honors include a Guggenheim Fellowship and the SESP Scientific Impact Award. He is a member of the American Academy of Arts and Sciences.

**DIENER AWARD IN PERSONALITY PSYCHOLOGY**

Samuel Gosling is a professor of psychology at the University of Texas, Austin. He has worked on developing and evaluating methods for collecting data in the behavioral sciences. He has published research on personality in non-human animals and on the psychological connections between individuals and the physical and virtual spaces they occupy.

**DIENER AWARD IN SOCIAL PSYCHOLOGY**

Carsten K. W. De Dreu (PhD, 1993) is professor of psychology at Leiden University, and is an elected fellow of the Royal Netherlands Academy of Sciences and the Society for Personality and Social Psychology. He studies the neurobiological and social psychological mechanisms underlying conflict and cooperation within and between groups.

**APPLICATION OF PERSONALITY AND SOCIAL PSYCHOLOGY AWARD**

Christina Maslach is a professor of social psychology (Emerita) at the University of California, Berkeley. She received her BA from Harvard University, and her PhD from Stanford University. She is the pioneering researcher on job burnout and has produced the standard assessment tool, books, award-winning articles, and the new e-journal, *Burnout Research*.

**AMBADY AWARD FOR MENTORING EXCELLENCE**

E. Tory Higgins is the Stanley Schachter Professor of Psychology. Professor of Business. He directs the Motivation Science Center at Columbia University and is a fellow of the American Academy of Arts & Sciences, and author of *Beyond Pleasure and Pain: How Motivation Works*.

**UNDERGRADUATE TEACHING AND MENTORING AWARD**

Andrew (Drew) Christopher received his undergraduate degree from Stetson University and his PhD from the University of Florida. Drew has taught at Albion College since 2001. His courses include Research Design and Analysis, Introductory Psychology, Industrial/Organizational Psychology, Research in Social Psychology, Senior Research Seminar, and a first-year seminar called Psychology in Film.

**DISTINGUISHED SCHOLAR AWARD**

Teresa M. Amabile, Baker Foundation Professor at Harvard Business School, received her psychology doctorate from Stanford University. Her research investigating the social psychology of creativity, motivation, and everyday work life has appeared in both psychology and organizational behavior journals.

**CIALDINI PRIZE**

David Broockman is an assistant professor at the Stanford Graduate School of Business. His research considers how voters and politicians decide, generally using field experiments and other approaches that allow for rigorous causal inferences to be drawn. His published work has appeared in *Science*, the *American Journal of Political Science*, and other outlets.

**Joshua Kalla** is a political science PhD student at the University of California, Berkeley, where he primarily uses novel field experiments to study the mechanisms through which organized interest groups and large donors influence political outcomes.
**Primary Awards**

**CIALDINI AWARD**

Dr. Jason Okonofua is an assistant professor at the University of California, Berkeley. Jason’s research examines social-psychological processes that contribute to inequality. This focus spans education, criminal justice, and business. He utilizes field experimentation that refocuses mindsets to build stronger social relationships, better real-world outcomes, and offset the effects of bias.

**METHODOLOGICAL INNOVATOR AWARD**

Dave Paunesku is co-founder and executive director of PERTS, a Stanford University center that helps educators apply insights from psychological research in order to foster student engagement and success on a larger scale. PERTS and its partners have co-developed evidence-based resources that have reached millions of learners worldwide.

**WEGNER THEORETICAL INNOVATION PRIZE**

Dr. Joseph Henrich is a professor of Human Evolutionary Biology at Harvard University. He previously held the Canada Research Chair in Culture, Cognition and Coevolution at UBC and has been a tenured faculty member in Psychology, Economics and Anthropology. His latest book is *The Secret of Our Success: How culture is driving human evolution, domesticating our species, and making us smart.*

**WEGNER THEORETICAL INNOVATION PRIZE**

Dave Paunesku is co-founder and executive director of PERTS, a Stanford University center that helps educators apply insights from psychological research in order to foster student engagement and success on a larger scale. PERTS and its partners have co-developed evidence-based resources that have reached millions of learners worldwide.

**Rita Anne McNamara** is a Lecturer in Cross-Cultural psychology at Victoria University of Wellington. Her work focuses on how culture shapes social cognition, with a particular focus on mind perception, religion, cooperation, and morality. She works with communities of Indigenous iTaukei Fijians and conducts lab-based studies in university settings.

**Gregory Walton** is an associate professor of psychology and the Michael Forman University Fellow at Stanford University. Much of his research investigates psychological processes that contribute to major social problems, and how “wise” interventions that target these processes can address such problems and help people flourish, even over long periods of time.

**Azim Shariff** is an associate professor of psychology and social behavior at the University of California Irvine. There he directs the Culture and Morality Lab, which applies the insights of moral psychology to a range of topics from religion to economic attitudes to human-technology interactions.

**Jim Blascovich** earned his BS at Loyola University Chicago, and his PhD in the Interdisciplinary Social Psychology Program at the University of Nevada, Reno, where he focused on the philosophy of science, psychophysiology, and behavioral concomitants of social behavior. He has held faculty positions at the University of Nevada, Reno, Marquette University, SUNY Buffalo and the University of California, Santa Barbara.

**Edward Slingerland** is Distinguished University Scholar and Professor of Asian Studies at the University of British Columbia. His research specialties and teaching interests include Warring States (5th-3rd c. B.C.E.) Chinese thought, religious studies, cognitive linguistics, ethics, and the relationship between the humanities and the natural sciences.

**Aiyana Willard, Ph.D.,** is a postdoctoral researcher at the University of Oxford. She conducts research on the religious, spiritual but not religious, and non-religious in North America, Europe, and Fiji and is currently exploring the prevalence, causes, and consequences of witchcraft and karma beliefs around the world.

**Ara Norenzayan** is professor of psychology at the University of British Columbia. He received his Ph.D. from the University of Michigan in 1999. He is the author of *Big Gods: How Religion Transformed Cooperation and Conflict.*

**BOOK PRIZE**

*Rita Anne McNamara* is a Lecturer in Cross-Cultural psychology at Victoria University of Wellington. Her work focuses on how culture shapes social cognition, with a particular focus on mind perception, religion, cooperation, and morality. She works with communities of Indigenous iTaukei Fijians and conducts lab-based studies in university settings.

**Will Gervais** is an evolutionary and cultural psychologist whose research focuses on the cognitive, evolutionary, and cultural causes and consequences of both religious belief and disbelief. Will is also a strong advocate for reform in research methods to produce more robust results and a more transparent, effective science.

**Pre-Suasion: A Revolutionary Way to Influence and Persuade**

Robert B. Cialdini is Regents’ Emeritus Professor of Psychology and Marketing at Arizona State University. His earlier book, *Influence—the result of a three-year program of study into the reasons people comply with requests in everyday settings—has sold over three million copies and has been translated into 32 languages.*
Primary Awards

EXCELLENCE IN SCIENCE JOURNALISM

Ed Yong is an award-winning science journalist who reports for The Atlantic. His work has also appeared in National Geographic, the New Yorker, Wired, Nature, New Scientist, Scientific American, and many more outlets. His first book, I Contain Multitudes, was a New York Times bestseller, and has appeared on Bill Gates’ blog, Mark Zuckerberg’s bedside table, and Jeopardy!

SAGE YOUNG SCHOLAR AWARD

Mark Brandt is an associate professor at Tilburg University. His research examines how ideological and moral beliefs – such as political ideology, religious fundamentalism, and moral conviction – influence attitudes and behaviors and provide people with meaning.

Molly Crockett is an assistant professor of psychology at Yale University and a Distinguished Research Fellow at the Oxford Centre for Neuroethics. She completed her PhD in experimental psychology at the University of Cambridge. Her research investigates the psychological and neural mechanisms of moral judgment, learning, and decision-making.

Nour Kteily is a psychologist at Northwestern University’s Kellogg School of Management. His research examines the psychological mechanisms that influence the stability of social hierarchy and shape conflict between groups in society.

Michael W. Kraus is a father, basketball fan, and serious coffee drinker who works at the Yale University, School of Management. His current research explores the behaviors and emotional states that perpetuate economic and social inequality. University life is a privilege and a constant source of joy for Michael.

Kristin Laurin’s research investigates how an individual’s goals and motivations interact with their beliefs and ideologies. Under that general theme, she has investigated beliefs about politics, religion, and morality, both in terms of their motivational underpinnings, and how they influence a person’s ability to self-regulate in pursuit of important goals.

SAGE YOUNG SCHOLAR AWARD

Molly Crockett is an assistant professor of psychology at Yale University and a Distinguished Research Fellow at the Oxford Centre for Neuroethics. She completed her PhD in experimental psychology at the University of Cambridge. Her research investigates the psychological and neural mechanisms of moral judgment, learning, and decision-making.

Kristin Laurin’s research investigates how an individual’s goals and motivations interact with their beliefs and ideologies. Under that general theme, she has investigated beliefs about politics, religion, and morality, both in terms of their motivational underpinnings, and how they influence a person’s ability to self-regulate in pursuit of important goals.

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Primary Awards

**SAGE YOUNG SCHOLAR AWARD**

*Byne Sherman* received his PhD from the University of California, Riverside in 2011 and is an associate professor of psychology at Texas Tech University. His research concerns person-situation transactions, that is, how people navigate their social worlds on a daily basis. As part of his research, he has pioneered the use of wearable cameras in studying daily life.

*Erica Slotter* is an associate professor of Psychology at Villanova University. She received her PhD from Northwestern University in 2011. Her work focuses on the social factors that influence identity. In particular, she examines how various social role transitions can influence the content and clarity of an individual’s self-concept.

*Joshua Tybur* is an associate professor in the Department of Experimental and Applied Psychology at Vrije Universiteit Amsterdam. His work, which is often inspired by an evolutionary perspective, aims to better understand how people avoid infectious disease, select versus avoid potential mates, and advance personal interests via moral condemnation.

**STUDENT PUBLICATION AWARD**

*Gabrielle Filip-Crawford* is an assistant professor of psychology at St. Catherine University. Her research explores how individuals and groups identify and manage social opportunities and threats, and the implications of this for interpersonal and intergroup relations. Dr. Filip-Crawford received her PhD from Arizona State University in 2015.

*Andrew H. Hales* is a postdoctoral researcher in the Frank Batten School of Leadership and Public Policy at the University of Virginia. He researches social ostracism from the perspectives of those who are ostracized and those who ostracize others. He also studies social influence, impression management, and compliance techniques.

*Priyanka Joshi* is a research associate at the University of Nevada, Las Vegas. Her research is broadly focused on two related areas: the shaping of self-construals through roles of power and leadership; and the impact of self-construals on personal decision-making, responses to deviance, and interpersonal communication.

*Matthew D. Rocklage* is a postdoctoral fellow at the Kellogg School of Management at Northwestern University. He earned his PhD in social psychology from Ohio State University. He utilizes natural language to investigate attitude emotionality, extremity, and valence using a tool he developed called the Evaluative Lexicon.

**SERVICE TO SPSP AWARD**

*Stacey Sinclair* received her BA from Stanford University and her PhD from UCLA. She is currently a professor of psychology and African American studies at Princeton University. Her research examines how intergroup and within-group interpersonal interactions serve as vehicles by which prejudice and stereotypes are transmitted and acted upon.

**SERVICE TO THE FIELD AWARD**

*Alison Ledgerwood* is an associate professor of psychology at UC Davis. She was the associate editor for methods and practices submissions at *Perspectives on Psychological Science* from 2013 to 2017. In 2015, she founded PsychMAP, an online discussion forum designed to promote constructive conversations about research methods and practices in psychological science.
Diversity Graduate Travel Awards

JESSE ACOSTA
Univ. of Nevada, Reno

AUDREY ADAY
Univ. of British Columbia

AERIELLE ALLEN
Univ. of Connecticut

DARLINGTINA ATAKEREE
Univ. of Kansas

VIVIENNE BADAAN
NYU

LIANNE BARNES
UCLA

DIANE-JO BART-PLANGE
Univ. of Virginia

JERICKA BATTLE
Texas A&M Univ.

R. BJORNSDOTTIR
Univ. of Toronto

YVANA BOCAGE-BARTELÉMÉY
Univ. of Poitiers

DANIELLE BOLES
Stanford Univ.

ERIN BUCKELS
Univ. of British Columbia

LINUS CHAN
Univ. of Montana

KIMBERLY CHANEY
Rutgers Univ.

KAREN CHANG
Univ. of Washington

YEN-PING CHANG
Univ. of North Carolina at Chapel Hill

NATHAN CHEEK
Princeton Univ.

SUSIE CHEN
Univ. of Pittsburgh

ADRIANA COLOM CRUZ
Florida Atlantic Univ.

TZIPPORAH DANG
Univ. of Chicago

ABDO ELNAKOURI
Univ. of Waterloo

HYUN EUH
Univ. of Minnesota

KATHERINE FINNIGAN
UC Davis

ANA FONSECA
Univ. of Arizona

JANELLE GOODWILL
Univ. of Michigan
Diversity Graduate Travel Awards

JONATHAN GORDILS
Univ. of Rochester

JEN GUO
Northwestern Univ.

TEBA HAESSLER
Univ. of Zurich

BREANNE HELMERS
Wayne State Univ.

MARTHA JONES
Emory Univ.

VICTOR KELLER
Michigan State Univ.

DANIELLE KRUSEMARK
Florida State Univ.

EBONY LAMBERT
Virginia Commonwealth Univ.

LYNDA LIN
Univ. of Illinois at Urbana-Champaign

DAVID MILLER
Northwestern Univ.

GANDALF NICOLAS
Princeton Univ.

PAOLO PALMA
Univ. of Western Ontario

MICHAEL PARRISH
UCLA

KENNETH PEREZ
Texas A&M Univ.

POOYA RAZAVI
Univ. of Oregon

RICHARD SMITH
Graduate Center, CUNY

MICHAEL SNELL
Univ. of Georgia

LING SUN
East China Normal Univ., Ohio State Univ., Stanford Univ.

SANAZ TALAFAR
Univ. of Texas at Austin

BRANDON TRAN
Univ. of California, Riverside

NADIA VOSSOUGHI
Univ. of Michigan

IRIS WANG
Univ. of Michigan

KAITLYN WERNER
Carleton Univ.

JORDAN WYLIE
The Graduate Center, CUNY; Queens College

JIAY YOO
Univ. of Wisconsin-Madison
Graduate Travel Awards

MONA AYOUB  
Ui at Urbana-Champaign

HYEONJIN BAK  
Univ. of Virginia

CASSANDRA BALDWIN  
Texas A&M Univ.

RHONDA BALZARINI  
Univ. of Western Ontario

NICOLE BARBARO  
Oakland Univ.

TESSA BENSON-GREENWALD  
Miami Univ.

SARAH BENTLEY  
Univ. of Queensland

THOMAS BILLARD  
Univ. of Southern California

JERICA BORNSTEIN  
Univ. of Texas

JORDANE BOUDESSEUL  
Univ. Grenoble Alpes

HANNAH BRADSHAW  
Texas Christian Univ.

JEFFREY BROOKS  
NYU

KRISTIN BROUSSARD  
Saint Louis Univ.

SHANNON BURNS  
UCLA

REBECCA CAREY  
Stanford Univ.

KRISTINA CHAMBERLIN  
Florida State Univ.

EDWARD CHANG  
Univ. of Pennsylvania

TESSA CHARLESWORTH  
Harvard Univ.

JENNIFER COLE  
Univ. of Colorado Boulder

MARK CONLEY  
Columbia Univ.

CONRAD CORRETTI  
Univ. of Texas at Dallas

ALAN COWEN  
UC Berkeley

DAMIEN CRONE  
Univ. of Melbourne

YASUHIRO DAIKU  
Osaka Univ.

EKATERINA DAMER  
Univ. of Sheffield
Graduate Travel Awards

SEBASTIAN DERI
Cornell Univ.

JASON DESKA
Miami Univ.

BRAD DEWEES
Harvard Univ.

ANDREA DITTMANN
Northwestern Univ.

MARGARET ECHELBARGER
Univ. of Michigan

XIAOMENG FAN
Northwestern Univ.

RUDDY FAURE
Vrije Universiteit Amsterdam

RACHEL FINE
Univ. of Michigan

CAMERON FORD
West Virginia Univ.

JASON DESKA
Miami Univ.

SEBASTIAN DERI
Cornell Univ.

BRAD DEWEES
Harvard Univ.

ANDREA DITTMANN
Northwestern Univ.

MARGARET ECHELBARGER
Univ. of Michigan

CELINA FURMAN
Univ. of Minnesota

ASHLEY GALSKY
Louisiana State Univ.

KATIE GARRISON
Texas A&M Univ.

YASAMAN GHODSE-ELAHI
NYU

AMELIA GORANSON
UNC Chapel Hill

FRIEDRICH GÖTZ
Univ. of Cambridge

JAVIER GRANADOS SAMAYOA
Ohio State Univ.

JACOB GRAY
UC Riverside

PAIGE GUGE
San Francisco State Univ.

CHRISTOPHER GUNDERSON
CSU Long Beach

RYAN HAMPTON
Arizona State Univ.

KATHERINE HANNIBALL
Simon Fraser Univ.

BRITTANY HANSON
Univ. of Illinois at Chicago

BRENDA HARVEY
McGill Univ.

JOSEPH HEFFNER
Brown Univ.
Graduate Travel Awards

NEIL HESTER
Univ. of North Carolina at Chapel Hill

LINDSAY HINZMAN
Tufts Univ.

QUINN HIRSCHI
Univ. of Virginia

GARRETT HISLER
Iowa State Univ.

SAMANTHA HOLLINGSHEAD
Carleton Univ.

VICTORIA HOTCHIN
Goldsmiths College, Univ. of London

BRADLEY HUGHES
Univ. of Oregon

CAROL ISKIWITCH
Univ. of Southern California

MADELINE JALBERT
Univ. of Southern California

BRAD JOHNSON
Univ. of Kent

LAUREN JORDAN
Univ. of Mississippi

KEVEN JOYAL-DESMARAIS
Univ. of Minnesota

JANNE KALTIAINEN
Univ. of Helsinki

PORUZ KHAMBATTA
Stanford Univ.

FAAIZA KHAN
Univ. of Illinois at Urbana Champaign

THOMAS KHULLAR
McGill Univ.

HYE-YOUNG KIM
Univ. of Chicago

JAMES KIM
Univ. of Toronto

SOPHIE KUCHYNKA
Univ. of South Florida

CHRISTINA LAPYTSKAIA
York Univ.

BETHANY LASSETTER
Univ. of Iowa

TATIANA LAU
Harvard Univ.

KARI LEIBOWITZ
Stanford Univ.

JOSHUA LEWIS
Univ. of Pennsylvania

HAUSE LIN
Univ. of Toronto
Graduate Travel Awards

SHIANG-YI LIN  
Lehigh Univ.

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Columbia Univ.

ANGELIKA LOVE  
Univ. of Oxford

GUSTAV LUNDBERG  
NYU

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Univ. of Colorado Colorado Springs

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Univ. of Tennessee

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Columbia Univ.

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Univ. of Oxford

GUSTAV LUNDBERG  
NYU

JOSH MANTOVANI  
Univ. of Colorado Colorado Springs

DAVID MARCH  
Univ. of Tennessee
Graduate Travel Awards

STACY PRINISKI
Univ. of Wisconsin-Madison

RANDI PROFFITT LEYVA
Texas Christian Univ.

LOTTE PUMMERER
Univ. of Tubingen, Germany

MIAO QIAN
Univ. of Toronto

HADAR RAM
Tel Aviv Univ.

LIZ REDFORD
Univ. of Florida

NILS KARL REIMER
Univ. of Oxford

MORA REINKA
Univ. of Connecticut

HOLLEN REISCHER
Northwestern Univ.

MELANIE REYES
Univ. of Northern Iowa

EDUARDO RIVERA-PICHARDO
Universitat Pompeu Fabra

MAYA ROSSIGNAC-MILON
Columbia Univ.

ARSENY RYAZANOV
UC San Diego

MELISSA SALMON
Carleton Univ.

MARJORIE SCHAEFFER
Univ. of Chicago

NATHANIEL SCHERMERHORN
Pennsylvania State Univ.

CLAUDIA SCHNEIDER
Columbia Univ.

BARIS SEVI
West Virginia Univ.

JESSICA SHROPSHIRE
UCLA

KRISTOPHER SMITH
Univ. of Pennsylvania

GREGG SPARKMAN
Stanford Univ.

RYAN STOLIÈR
New York Univ.

JASON STRICKHOUSE
Univ. of NC at Greensboro

NAOYUKI SUNAMI
Univ. of Delaware

AASHNA SUNDERRAJAN
Univ. of Illinois at Urbana-Champaign
Graduate Travel Awards

KRISTINA TCHALOVA
McGill Univ.

JACOB TEENY
Ohio State Univ.

BASIMA TEWFIK
Wharton School, Univ. of Pennsylvania

LINDEN TIMONEY
Univ. of Waterloo

HASAGANI TISSERA
McGill Univ.

MILLA TITOA
Univ. of Missouri

CHRISTOPHER TO
NYU - Stern School of Business

MICHELLE TORNQUIST
Univ. of Sussex

KATE TURETSKY
Columbia Univ.

IMANI TURNER
Univ. of Florida

BRAD TURNWALD
Stanford Univ.

TIMOTHY VALSHEIT
NYU

AMANDA VAN CAMP
Tulane Univ.

FIEKE WAGEMANS
Tilburg Univ.

JOSEPH WAGONER
Claremont Graduate Univ.

VICTORIA WILLETTS
Univ. of North Carolina at Charlotte

ZACHARY WITKOWER
Univ. of British Columbia

KENDAL WONG
Univ. of Illinois Chicago

SALLY XIE
Ryerson Univ.

DAVID YADEN
Univ. of Pennsylvania

JUNE CHUN YEUNG
Chinese Univ. of Hong Kong

ISAAC YOUNG
Univ. of Arizona

QINGGANG YU
Univ. of Michigan

NAZLI YUCIEL
Univ. of Virginia

LUCY ZHENG
UC Davis
Graduate Travel Awards

HYE-YOUNG YUN
UCLA

MIN ZHANG
UC San Diego

Diversity Undergraduate Registration Awards

NOORFAADHILAH ABDUL HALIL KHAN, National Univ. of Singapore
ELENA AMAYA, Univ. of California Irvine
JOSEPH ANDERSON-GUTIÉRREZ, Bethel Univ.
TATIANA AVILA, Calif. State Univ., Long Beach
NASHEHA BASET, Univ. of Texas at Arlington
SAKINA BENGLALI, Univ. of Massachusetts Amherst
KATELYN BYERS-CARTER, St Catherine Univ.
JESSICA CARTER, Indiana Univ.
HUNG-WEI CHEN, Stony Brook Univ.
IVY CHENG, National Univ. of Singapore
DANIEL CHOI, UCLA
JOHN CHWE, NYU
OANA DUMITRU, New York Univ.
XUNCHANG FANG, Univ. of Hong Kong
GRACE FLORES-ROBLES, Univ. of Texas at El Paso
MARTA GARAY, Univ. of Hawaii at Manoa
NANCY GOMEZ, UCLA
LAURA HAZLETT, Univ. of Pittsburgh
KYSHIA HENDerson, UCLA
VICTOR IKE, Marquette Univ.
ALICE LEE, Univ. of British Columbia
CONNOR LESHER, Arizona State Univ.
JACLYN LISNEK, Indiana Univ. Bloomington
ARTHUR MARSDEN, Univ. of North Texas
LAURA MORENO, Univ. of California Irvine
THAO NGUYEN, Univ. of Houston
JESSICA PAEK, Columbia Univ.
ELISA RAPADAS, Saint Mary’s College of California
CATHERINE RECORD, Simmons College
AYLA RUBENSTEIN, Univ. of North Dakota
CARLOS SANTOS, Univ. of South Florida
JULIA SMIRNOV, Univ. of South Florida Sarasota-Manatee
TATIANA SPISZ, Univ. of Portland
DY-ONNA STITH, Wesleyan College
CHARLIE SU, Univ. of California, Irvine
NICHOLAS SUDEL, Franklin and Marshall College
STYLIANOS SYRIOPOULOS, Univ. of Portland
CHLOE TANEGA, Duke Univ.
STEPHANIE TEPPER, Univ. of Washington
AVERY THURSTON, Duke Univ.
CHRISTINE TOWNSLEY, Univ. of Hawaii at Manoa
KAYLA UYEDA, Univ. of Chicago
SUMER VAID, Rutgers, State Univ. of New Jersey
JONATHAN VIDES, Virginia Commonwealth Univ.
CATHERINE WALL, Univ. of Houston
EMILY WATLINGTON, Univ. of Illinois at Urbana-Champaign
KAILEIGH WILKINS, Indiana Univ.
CIERRA WILLIAMS, Florida Atlantic Univ.
RACHEL WONG, UCLA
Teacher/Scholar Travel Awards

- **ALEX BORGELLA**
  Bates College
- **SARA BRADY**
  Con tried College, Nebraska
- **KRISTIN DUKES**
  Simmons College
- **JAMIE DUNAEV**
  Rutgers Univ. - Camden
- **REBECCA D YER**
  Colgate Univ.

- **AMBER GAFFNEY**
  Humboldt State Univ.
- **JOSHUA GUYER**
  Universidad Autonoma de Madrid
- **EINAV HART**
  Univ. of Pennsylvania
- **SHANNON HOUCK**
  Syracuse Univ.
- **DIANA LEONARD**
  Lewis & Clark College

- **SILVIA MARI**
  Univ. of Milano-Bicocca, Italy
- **BENJAMIN MEAGER**
  Hope College
- **BRIAN MEIER**
  Gettysburg College
- **ALLECIA REID**
  Colby College
- **SAWA SENZAKI**
  Univ. of Wisconsin-Green Bay

- **H. COLLEEN SINCLAIR**
  Mississippi State Univ.
- **ANA URBIOLA**
  Univ. of Granada, Spain
- **KEELAH WILLIAMS**
  Hamilton College
- **YULIANA ZAIKMAN**
  Texas A&M Corpus Christi
- **ANNE ZELL**
  Augustana Univ.

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THURSDAY
Overview & Sessions

7:00AM – 6:30PM
Registration & Badge Pickup, SPSP Store
(HR) Level LL2

8:00AM – 7:00PM
First Aid & Nursing Mother’s Room
(HR) Harris

8:00AM – 4:30PM
Preconferences
Individual times may vary

11:00AM – 3:00PM
Exhibitor Move-in and Setup
(HR) Grand Hall

4:30PM – 6:00PM
Poster Session A
(HR) Grand Hall

4:30PM – 6:00PM
Opening Reception
(HR) Grand Hall

4:30PM – 6:00PM
Exhibits Open
(HR) Grand Hall

6:00PM – 7:00PM
Awards Ceremony
(HR) Centennial I & II

7:30PM – 10:00PM
SPlish SPlash, a Welcome Reception
(Ticket Required)
Georgia Aquarium

7:30PM – 10:00PM
Student Social Night, at SPlish SPlash
(Ticket Required*)
Georgia Aquarium

*Reduced student ticket prices partially subsidized by support from
Sona Systems and Millisecond Software
The Department of Psychology is proud to recognize Daniel Gilbert as the recipient of the Donald Campbell Award.
Preconferences

Separate registration is required to attend preconferences. More information and descriptions of the 2018 preconferences are available in the mobile app.

Advances in Cultural Psychology  
(HR) Centennial IV  
Organizers: Li Jun Ji, Joanna Schug

Attitudes and Social Influence  
(MM) A703  
Organizers: Kate Ratliff, Jason Clark

Close Relationships  
(MM) Atrium B  
Organizers: Lisa Jaremka, Amanda Forest

Emotion  
(HR) Centennial I & II  
Organizers: Renee Thompson, Chris Oveis, Keely Muscatell

Evolutionary Psychology  
(MM) A601  
Organizers: Nicole Barbaro, Eric Pedersen

Gender  
(MM) A708  
Organizers: Amanda Diekman, Alyssa Croft, Jennifer Bosson

Group Processes and Intergroup Relations  
(MM) A704  
Organizers: Amber Gaffney, Zachary Hohman, David E. Rast III

Happiness and Well-Being  
(HR) Hanover AB  
Organizers: Aaron Weidman, Ashley Whillans

Health  
(HR) Regency VI  
Organizers: Andrew Geers, Jennifer Howell

Improving Psychological Science: Community Action Meeting  
(HR) Spring  
Organizers: Simine Vazire, Katie Corker

Intervention Science: Harnessing Psychology to Address Real-World Social Problems  
(HR) Regency VII  
Organizers: Kate Turetsky, Valerie Purdie-Vaughns

Judgment and Decision Making  
(HR) Hanover FG  
Organizers: Mary Steffel, Alex Imas, David Tannenbaum

Justice and Morality  
(HR) Baker  
Organizers: Larisa Heiphetz, Maureen Craig

Nonverbal  
(HR) Piedmont  
Organizers: Sally Farley, Judy Hall

Parenting and Family Dynamics  
(HR) Chicago AB  
Organizers: So Young Choe, James Fryer

Personality Dynamics, Processes, and Functioning  
(HR) Hanover E  
Organizers: John Rauthmann, Eranda Jayawickreme

Political Psychology  
(MM) A706  
Organizers: Chadly Stern, Joanna Sterling

The Psychology of Inequality and Social Class  
(MM) A707  
Organizers: Michael Kraus, Paul Piff, Jennifer Sheehy-Skeffington

The Psychology of Language  
(HR) Hanover D  
Organizers: Ryan Boyd, James Pennebaker

The Psychology of Media and Technology  
(HR) The Learning Center  
Organizers: Kostadin Kushlev, Gabriella Harari, Brad Okdie

Psychology of Religion and Spirituality  
(HR) Centennial III  
Organizers: Daryl Van Tongeren, Patty Van Cappellen, Eric Wesselmann

Self and Identity  
(HR) Regency V  
Organizers: Kevin Binning, Erin O’Mara

Sexuality  
(HR) Inman  
Organizers: Justin Lehmiller, Dana Weiser

Social Cognition  
(MM) Atrium A  
Organizers: Joseph Cesario, Kristina Olson

Social Neuroendocrinology  
(HR) Chicago CD  
Organizers: Kathleen Casto, Shawn Geniole

The Social and Personality Psychology of Scaling Up  
(HR) Vinings  
Organizers: Daphna Oyserman, Neil Lewis, Jr., Veronica Yan

Social Psychology and Law: In Court and Beyond  
(HR) Greenbriar  
Organizers: Richard Wiener, Ashley Votruba

Society for Teaching Psychology  
(MM) A602  
Organizers: Lauren Brewer, Neil Lutsky

Sustainability Psychology  
(MM) A702  
Organizers: Mark Ferguson, Alexander Maki
Poster Session A

**Room:** (HR) Grand Hall, **Time:** 4:30 PM - 6:00 PM

[A-001] Aggression/Anti-Social Behavior
Thou Shalt Not...: The Moderating Effect of Supernatural Primes on the Relationship between Viewing God as Punishing and Aggressive Behavior

[A-002] Aggression/Anti-Social Behavior
That’s Not Fair! How Unfairness Appraisal and State Anger Mediate the Relationship between Resource Inequality and Retributive Justice
Ronald Flores, William Pedersen, Christopher Gunderson, Joshua Lozano

[A-003] Belonging/Rejection
Unity and Journey: Framing Perceptions of the In-Group
Ivy Cheng, Ya Hui, Michelle Sue

[A-004] Belonging/Rejection
Implicit Bias Following Social Exclusion
Meghan George, Hamza Baksh, Jennifer Steele

[A-005] Close Relationships
Perspective Taking and Relationship Advice
Auriel Jasper-Morris, Amelia Talley

[A-006] Close Relationships
Blind to How You See Me: The Role of Meta-Accuracy in the Links between Social Anxiety and Romantic Relationship Initiation
Hasagani Tissera, Lauren Gazzard, Lauren Human

[A-007] Close Relationships
Am I Upset Because of You or Me?: Social Comparison in Hetero- and Homosexual Romantic Couples
Patrick Klaiber, Keith Patena, Frances Chen

[A-008] Close Relationships
The Dilemma of Mismatched Sexual Ideals and the Buffering Effect of Sexual Responsiveness
Rhonda Balcarini, Kirsten Dobson, Taylor Kohut, Amy Muise, Lorrie Campbell

[A-009] Close Relationships
Implicit Partner Evaluations and Romantic Satisfaction: The Mediating Role of Nonverbal Behavior in Dyadic Interactions
Ruddy Faure, Francesca Righetti, Magdalena Seibel, Wilhelm Hofmann

[A-100] Culture
Pleasure as a Source or Motivator: Cultural Differences in Presence of Pleasure and Search for Meaning
Emily Hong, Li-Jun Ji, Jinyung Na

[A-101] Diversity
Want to Reduce Gender Inequality in Computer Science? Stop Steering Women Away from Predominately Male Subfields
Adriana Germano, Sianna Zeigler, Sapna Cheryan

[A-102] Emotion
The Role of Facial Emotion in Impressions of Women’s Sexual Orientation
R. Thora Bjornsdottir, Nicholas Rule

[A-103] Evolution
Religious Claims Lead to (Slow) Life History Inferences
Jordan Moon, Jaimie Arona Krems, Adam Cohen

[A-104] Evolution
Do Women Expose Themselves to More Health-Related Risks in Certain Phases of the Menstrual Cycle?: A Meta-analytic Review
Jordane Boudesseul, Kelly Gildersleeve, Martie Haselton, Laurent Begue

[A-105] Gender
Intersection of Stigma: Identity Safety Cues Among Women of Color
Jonathan Vides, Anala Albuja, Diana Sanchez

Identification with Extremist Groups: How Important is Entitativity?
Angela Ma, David Rast

[A-017] Groups/Intergroup Processes
The Costs of Maintaining Popular Status in the Peer Group: A Latent Class Growth Model
Hye-Young Yun, Sandra Graham

Dehumanization as Basic Intergroup Process?: Evidence from Minimal Groups
Leland Jasperse, Benjamin Stillerman, David Amodio

Women of Color Relationally “Invisible”? Testing the Intersectional Invisibility Hypothesis Using Social Network Analysis
Yeji Park, Kate Turetsky, Rebecca Mohr, Valerie Purdie Greenaway

Judging the Ecological Impact of “Green” Consumer Goods: Evidence of Quantity Insensitivity
Byungdoo Kim, Jonathan Schulte

Fighting Pain of Paying in Giving: How Adding Time Delays to Donation Pleads Increases Charitable Giving
Emily Powell, Minah Jung, Eyal Pe’er, Joachim Vogserau

When Less is (Not) More: Evoked Reference Sets and the 9 > 221 Effect
Lim Leong, Craig McKenzie, Shlomi Sher, Johannes Muller-Trede

[A-023] Motivation/Goals
Competition and Performance Goals: The Moderating Effects of Perceived Competence
David Weissman, Emily Hangen, Christopher Thorstensen, Andrew Elliott

[A-024] Motivation/Goals
Co-Failing at Self-Control: Shared Indulgence Predicts Minimized Guilt and Biased Food Representation
Janna Klne, Shana Cole

[A-025] Motivation/Goals
Conquer Together: Dyadic Regulatory Focus Complementarity and Perceptions of Joint Goals
Jessica Paek, Katherine Zee, Andrew Hall, Daniel Molden, E. Tory Higgins

[A-026] Motivation/Goals
Avoiding the Fall: Prestige-Oriented Leaders Show Biased Attention to and Interpretation of Emotional Expressions When Their Social Approval is at Stake
Katherine Bae, Charleen Case

[A-027] Motivation/Goals
Not Everyone Benefits from Having a Backup Plan: People with Relatively Lower Trait Power Get More Distracted by Backup Plans and Pursue Goals Less Successfully
Leila Straub, Petra Schmid

[A-028] Norms and Social Influence
Characteristics of Women Who Use a Direct Diplomatic Response to Unwanted Sexual Advances
Brenna Helmers, Antonia Abbey, Zunaira Jilani, Jacqueline Woerner, Sheri Pegram

[A-029] Person Perception/Impression Formation
The Help-Giver’s Dilemma: How to Decline Requests for Help at Work without Hurting One’s Image
Basima Tewfik, Timothy Kundo, Philip Tetlock

[A-030] Prosocial Behavior
“Setting a Price” for Charitable Giving Increases Donations
Gordon Kraft-Todd, Michael Norton, David Rand

[A-031] Prosocial Behavior
Charitable Giving and Social Influence: A Lab Experiment on Donor Similarity
Yuan Tian, Sara Konrath

[A-032] Religion/Spirtuality
Religiosity and Attitudes Towards Mindfulness-Based Interventions
Susan Brener, Roman Politsky, Deanna Kaplan, Daniel Sullivan

[A-002] (HR) = Hyatt Regency | (MM) = Marriott Marquis
[A-033] Self/Identity
In the Mind of the Beholder: Narcissism Relates to Distorted and Enhanced Self-Image
Troy Steiner1, Kenneth Levy1, Joseph Brandenburg2, Reginald Adams1
1Penn State Univ.

[A-034] Self-Regulation
New Year, New Me?: Goal-Setting in an Everyday Context
Christine Townsley1, Hannah Moshontz2, Erin Davission1
1Duke Univ.

[A-035] Self-Regulation
Metamotivational Understanding of the Role of Construal Level in Expanding and Contracting Regulatory Scope
Tina Nguyen1, Jessica Carnevale1, Abigail Scholer2, Kentaro Fujita1
1Ohio State Univ., 2SUNY Purchase, Univ. of Waterloo

[A-036] Self-Regulation
I Know My Partner is Tired, but So Am I: Limited Willpower Theorists Provide Less Social Support
Zoe Francis1, Michael Inzlcht1, Veronika Job2
1Univ. of Toronto, 2Univ. of Zurich

[A-037] Social Justice
Antiprejudice among White Americans and the Proactive Fight to End Discrimination toward Black Americans
Jennifer LaCosse1, Ashby Plant1
1Florida State Univ.

[A-038] Stereotyping/Prejudice
Dimensions of Empathy as Mediators between Social Political Ideology and Homophobia
Arthur Marsden1, Michael Barnett1
1Univ. of North Texas

[A-039] Stereotyping/Prejudice
Implicit Prejudice from the Perspective of the Dual Implicit Process Model
David March1, Michael Olson, Lowell Gaertner1
1Univ. of Tennessee

[A-040] Stereotyping/Prejudice
Trust Me, I'm a Doctor: Perceptions of the Use of Deception by Doctors
Kathryn Sanford1, Jessica Branyon1, Michelle Horhota1
1Human Univ.

[A-041] Belonging/Rejection
Social Insecurities and Cued Attentional Biases Toward Social Rejection
Amanda Ravary1, Mark Baldwin2
1McGill Univ.

[A-042] Belonging/Rejection
Nostalgia Regulates Loneliness: Evidence that Feeling Nostalgic Mitigates the Relation Between Loneliness and a Maladaptive Motivational Orientation
Andrew Abeysa1, Clay Routledge2
1Rutgers Univ-Camden, 2North Dakota State Univ.

[A-043] Belonging/Rejection
Being Left-Out Hurts Everyone
Brian Enjaian1, Richard Gilman1, Nathan Devall1
1Univ. of Kentucky, 1Cincinnati Children's Hospital Medical Center

[A-044] Belonging/Rejection
“You Didn’t Include Me!”: Confrontation in Response to Ostracism
Carla Zimmermann1, Adrienne Carter-Sowell1
1Colorado State Univ.-Pueblo, 2Texas A&M Univ.

[A-045] Belonging/Rejection
Social Media as a Bridge to College-Relevant Resources and Representations
Drema Rhodes1, Gerald Higginbotham1, Tiffany Brannon1
1UCLA

[A-046] Belonging/Rejection
Cell Phones and Ostracism: Do Cell Phones Have a Moderating Effect?
Gazi Kisa1, Abulkadir Kuzlak1, M. Fatih Bukun1, Ahmet Uyasil1
1Middle East Technical Univ.

[A-047] Belonging/Rejection
The Effects of Social Rejection and Violence Victimization on Women’s Stress and Risky Sexual Intentions
Jackie Worenner1
1Ivy Univ.

[A-048] Belonging/Rejection
The Effects of Alcohol Consumption and Ostracism on Interpersonal Distance Choices among Social Drinkers
Kaleigh Wilkins1, Catharine Fairbairn1, Kipling Williams2, Andrew Hales3,
1Univ. of Alabama at Urbana-Champaign, 2Purdue Univ., 3Univ. of Virginia, 4Carnegie Mellon Univ.

[A-049] Belonging/Rejection
Losing Control: The Effects of Individual- and Group-Based Social Exclusion on Self-Regulation of Unhealthy Eating
Kamiya Stewart1, Sarah Hernandez2, Donna Garcia2
1 Tulane Univ., 2California State Univ., Fullerton, 3California State Univ, San Bernardino

[A-050] Belonging/Rejection
From Friendship Bracelets to Family Heirlooms: The Nature, Correlates, and Benefits of Socially Symbolic Objects
Megan Knowles1, Bridget Johnston1
1Franklin & Marshall College

[A-051] Belonging/Rejection
Conceptually Replicating the Perceived Likelihood of Belonging Fulfillment Hypothesis
Naoyuki Sunami1, Megan Nadzan1, Lisa Jaremka1
1Univ. of Delaware

[A-052] Belonging/Rejection
Social Media Dependence, Self-Esteem and Facebook Friends: Do “Likes” Make a Difference?
Patria Lyons1, Briceyda Chavez1, Jonathan Hardy1, Kevin Hernandez1, Marissa Walker1, Emma Hudgins1
1Mountain View College

[A-053] Belonging/Rejection
Existential Isolation, Loneliness, and Stress: A Daily Diary Approach
Peter Helm1, Jeff Greenberg1
1Univ. of Arizona

[A-054] Belonging/Rejection
Social Exclusion Can Enhance the Use of Target Behavioral Information and Category Membership in Impressions
Ryan Moreno1, Heather Claypool1, Michael Bernstein1
1Miami Univ., 2Penn State Altoona

[A-055] Belonging/Rejection
Odd Man Out for Everyone: Utilitarianism Legitimizes Ostracizing
Ryuichi Tamai1, Tasuku Igarashi1
1Nagoya Univ.

[A-056] Belonging/Rejection
Responding to the Sting of Rejection: Social Anxiety Moderates the Relationship between Coping Response and Social Pain
Taylor Hudd1, David Moscovitch1
1Univ. of Waterloo

[A-057] Belonging/Rejection
Convergent Validation of a Scale Measuring Basic Affect in Social Support Using a Dot Probe Task
Jaclyn Werle1, Lane Beckes1
1Bradley Univ.

[A-058] Belonging/Rejection
Relative Deprivation: A Mechanism for the Ostracism-Aggression Link
Tonglin Jiang1, Zhansheng Chen1
1Univ. of Hong Kong

[A-059] Belonging/Rejection
Together We Stand: Shared Attention on Mortality Salience Reduces Death Anxiety Induced
Yia-Chin Tan1, Lile Jia1
1National univ. of Singapore

[A-060] Belonging/Rejection
Coping with Online Rejection: The Importance of Self-Concept
Yiye Zhang1, Benjamin Fetzer1, Jennifer Tomlinson1
1Ohio Univ., 2Colgate Univ.

[A-061] Close Relationships
Dependency Oriented Support Provision Towards Females in Close Relationships
Adriana Colom Cruz1, Michael Maniaci1
1Florida Atlantic Univ.

[A-062] Close Relationships
Not Seeing What Is There: How Perceptions of a Romantic Partner’s Self-Esteem and Efficacy can be Detrimental to Social Support Processes
Alexandra Hiriwak1, Justin Cavallo1
1Wilfrid Laurier Univ.

[A-063] Close Relationships
Effects of Childhood Touch Experiences on Adulthood Subjective Well-Being
Amanda Howard1, Gabriela Hofer1
1Ohio State Univ., 2Sanford Univ.

[A-064] Close Relationships
Physical Activity as an Emotional Awareness Enhancer for Romantic Couples
Ana Fonseca1, Emily Butler1
1Univ. of Arizona
[A-065] Close Relationships
Conditioned Learning in Attachment Contexts
Austín Lair, Jane Beckes
Bradley Univ.

[A-066] Close Relationships
Delancey Wu, Brittanay Jakublik, Brooke Feeney
UC Santa Barbara, Carnegie Mellon Univ.

[A-067] Close Relationships
Are You Who I'm Looking For?: Ideal Partner-Crush Similarity and Romantic Interest Predict Self-Concept Clarity
Erin Hughes, Erica Sloter, Patrick Markey
Villanova Univ.

[A-068] Close Relationships
The Big 5 and Mate Retention on Facebook
Gwendolyn Seidman
Abright College

[A-069] Close Relationships
Predicting Responses to Romantic Relationship Breakups: A Test of the Bad News Response Model
Jessica Sampson, Angela Legg
Face Univ.

[A-070] Close Relationships
It's Not Me, It's You: Moral Foundations Predict Willingness to Break Up
Kate Guan, Jeffrey Robinson, Samantha Joel, Jason Plaks
Univ. of British Columbia, Univ. of Toronto, Univ. of Utah

[A-071] Close Relationships
Do You Value Me?: Higher Relational Mate Value Predicts Greater Use of Dyad Specific Compliments in Dating Couples
Kyle Yahn, Katie Adams, Erica Sloter
Villanova Univ.

[A-072] Close Relationships
Linden Timoney, Joanne Wood
Univ. of Waterloo

[A-073] Close Relationships
You Can't See the Real Me: Attachment Avoidance, Perceived Self-Verification, and Self-Concept Clarity
Lydia Emery, Wendy Gardner, Kathleen Carswell, Eli Finkel
Northwestern Univ.

[A-074] Close Relationships
Free to be Me: The Relationship between True Self, Self-Disclosure, Rejection Sensitivity, and Use of Online Dating Sites
Margaret Hance, Ginetta Blackhart, Megan Dew
East Tennessee State Univ.

[A-075] Close Relationships
The Effects of Relationship Conflict and Commitment on Eating as Emotion Regulation
Mariela Romo, Lauren Frantz, Ana Fonseca, Emily Butler
Univ. of Arizona

[A-076] Close Relationships
To “See” is to Feel Grateful?: A Quasi-Signal Detection Analysis of Romantic Partners’ Sacrifices
Mariko Visserman, Emily Impett, Francesca Righetti, Amy Muise, Dacher Keltner, Paul Van Lang
U Amsterdam, Univ. of Toronto Mississauga, York Univ., UC Berkeley

[A-077] Close Relationships
A Qualitative Approach to Assessing Heterosexual Adults’ Intentions for Marriage: An Application of the Theory of Planned Behavior
Megan Patterson, Ben Saltzgiver, Elle Moore, Ashley Thompson
Univ. of Wisconsin Oshkosh, Univ. of Minnesota Duluth

[A-078] Close Relationships
Who is Sexually Faithful?: Own and Partner Personality Traits as Predictors of Infidelity
Melanie Reyes, Emma Allgelt, Juliana French, Andrea Meltzer, James McNulty
Univ. of Northern Iowa, Florida State Univ.

[A-079] Close Relationships
Emerging Adults’ Relationship Experience and Perceptions of Betrayal
Melissa Heerboth
Mercyhurst Univ.

[A-080] Close Relationships
Attachment Relationships at Work: The Significance of Workplace Relationships
Michelle Luke, Katherine Carnelley, Constantine Sedikides
Univ. of Sussex, Univ. of Southampton

[A-081] Close Relationships
"You Aren’t Helping!": A Qualitative Review of What Helps (and Doesn’t) During Periods of Uncertainty
Mike Dooley, Dulce Wilkinson, Katherine Sweeney
UC Riverside

[A-082] Close Relationships
Why Those Primed with Attachment Security Act Pro-Socially: An fMRI Study
Parnia Haj-Mahomadi, Omri Gillath, Ruth Ann Atchley, Rebecca Lepping, Ali Imran, Laura Martin
Univ. of Kansas, Univ. of Kansas Medical Center

[A-083] Close Relationships
Responsiveness in the Face of Rivals: Examining Rival Threat’s Impact on Responsiveness Toward One’s Romantic Partner
Rebecca Walsh, Amanda Forest
Univ. of Pittsburgh

[A-084] Close Relationships
The Effects of Ideal Friend Preferences and Interaction Context on Friendship Formation
Sabrina Huang, Paul Eastwick
Stanford Univ., UC Davis

[A-085] Close Relationships
Loneliness-Related Event Attributions, Self-Disclosure, and Stress
Sarah Arpin, Daniel Schmidt
Gonzaga Univ.

[A-086] Close Relationships
New Measures of Implicit Partner Perceptions and Ideals
Sydney Baybayan, Gwendolyn Seidman, Carrie Bredow
Abright College, Hope College

[A-087] Close Relationships
Sometimes It’s Better Not to Forgive: The Adverse Effects of Forgiving a Partner’s Transgressor
Theresa DiDonato
Loyola Univ. Maryland

[A-088] Close Relationships
Renegotiating the Trans Parent - Child Relationship
Theresa Hernandez, Larry Martinez
Portland State Univ.

[A-089] Close Relationships
Heteroflexible: The Influence of Sex-Role on Perceived Heterosexuality of Straight Men Who Sleep with Men
Thomas Brooks, Jennifer Shaw, Andrew Tague, Natalia Assis, Adam Ray, Stephen Reysen
Texas A&M Univ.-Commerce

[A-090] Close Relationships
Beyond “Yes” and “No”: Default Options and Sexual Consent
William Johnson, Mark Snyder
Univ. of Minnesota

[A-091] Close Relationships
Predictors of Violence in Intimate Relationships
Wind Goodfriend, Pamela Cathey, Tay Hack, Amber Garcia, Meara Habashi, Ann Hoover
Buena Vista Univ., Angelo State Univ., College of Wooster, Purdue Univ.Univ. of South Carolina Upstate

[A-092] Close Relationships
An Exploratory Study on the Risk Factors for Perpetrating Stalking-Like Behaviors Following the Breakup of a Romantic Relationship
Yuji Kanemasa, Takashi Araki, Takahiro Simada, Hitoshi Ishida, Isao Yamamoto

[A-093] Close Relationships
“Should I Break-Up or Make-Up?”: A Text Analysis of Online Relationship Advice
Zizhong Xiao, Brian Collisson
Azusa Pacific Univ.

[A-094] Disability
Reluctance to Accept Inclusive Education: A Socio-Cultural Psychological Perspective
Hirofumi Hashimoto, Kosuke Sato, Haruka Ikeuchi
Kasetsu Women’s Univ., Nagoya Univ.

[A-095] Disability
Predictors of Workplace Accommodation Requests among Employees with Disabilities
Randall Renstrom, Jenna Dille
Central College

[A-096] Diversity
Has Psychological Always Been So Ideologically Biased?: A Historical Argument for Ideological Diversity
Brian Kissell
Central Michigan Univ.
[A-097] Diversity
Can Preferentially Selected Female Leaders Impact Other Women’s Leadership Inclinations?
Christa Nater1, Sabine Szesny1, Madeline Heilmann2
1Univ. Bern, 2NYU

[A-098] Diversity
When Does Ethnic Diversity Within Metropolitan Areas Predict Implicit Perceptions of American Identity?
David Perry1, Kylie Anderson1, Lindsay Portney1, Thierry Devos1, Melody Sadler1
1San Diego State Univ.

[A-099] Diversity
Diversity Helps the Uninterested: Exposure to Counter-stereotypes Benefits People Low (But Not High) in Need for Cognition
Ekaterina Dam1, Thomas Webb2, Richard Crisp3
1Univ. of Sheffield, 2Durham Univ.

[A-100] Diversity
Consequences of Gender Composition During a Diversity Intervention
Ezgi Ozgun1, Eeva Pietori1
1Purdue Univ., 2Indiana Univ. - Purdue Univ. Indianapolis

[A-101] Diversity
Prevalence of Multiculturalism and Colorblind Diversity Philosophies in Course Syllabi
Grace Drake1, Andrew Petersen1, Sophie Wolf1, Kimberly Bourne1, Jessica Good1
1Davidson College

[A-102] Diversity
Attitudes toward Diversity Initiatives: The Role of Initiative Content, Gender, and Modern Sexism/Racism
Jessica Cundiff1, Katina Sawyer1
1Missouri Univ. of Science & Technology, 2Valdosta Univ.

[A-103] Diversity
New Analyses for an Old Problem: Modeling Effects of an Implicit Bias Intervention in Faculty Searches Using Continuous Time
Bayesian Networks
Joseph DeBruycker1, Jessi Smith1, John Sheppard1, Dustin Thoman2
1Montana State Univ., 2San Diego State Univ.

[A-104] Diversity
Investigating the Influence of Personality on Diversity Ideologies: Openness to Experience Uniquely Predicts Support for Multiculturalism (but not Colorblindness) through Perspective Taking
Joshua Upshaw1, David Sparkman1, Scott Eidelman1
1Univ. of Arkansas

[A-105] Diversity
United in Political Solidarity: When Multiculturalism and Group Identification Inspire Cross-Group Solidarity
Justine Calcagno1, Tracey Revenzor1
1Towson Univ., 2Hunter College, CUNY

[A-106] Diversity
“Dear Admissions Counselor”: Subtle Pathway Discrimination in Undergraduate Admissions Processes
Kathleen Oltman1, Stefan Uddenberg1, Ariel Moseley2, John Dovidio1
1Univ. of Illinois, 2Univ. of Kansas

[A-107] Diversity
Teaching Inclusivity: How a Diversity and Inclusion Intervention Affects Social Media Behavior
Mackenzie McDonald1, Margo Monteith1
1Purdue Univ.

[A-108] Diversity
Bridging the Divide: The Positive Impact of Multicultural Messages on Minority Students’ Learning of Science and Math
Kimberly Bourne1, Jessica Good1, Vance Graves1
1Davidson College

[A-109] Diversity
Student Experiences with Cultural Diversity at Yale-NUS College
Kristi Lessim2, Joanna Lee2, Bryan Penprase2
1Western Washington Univ., 2Yale Univ.

[A-110] Diversity
Portrayal of Historical Events and Perceived Discrimination toward Racially Ambiguous Individuals
Natalia Abril1, Jacqueline Chen1
1Univ. of Utah

[A-111] Diversity
Diversity Benefits: How the Language of Benefits Impacts Hierarchies of Inclusion
Kyneshawu Hurd1, Victoria Plaut1
1UC Berkeley
[A-128] Intergroup Relations
How Interpersonal Silence and Reward Affect Women who Confront Sexism
Muna Akhtar¹, Jessica Remedios¹
¹Univ. of Texas, Austin

[A-129] Intergroup Relations
Targets’ Facial Expressions Influence Prosocial Intentions Toward Women Displaying Visible vs. Non-Visible Cues of Religious Affiliation
Pirita See¹, Paige Guge²
¹South Dakota State Univ., ²San Francisco State Univ.

[A-130] Intergroup Relations
Not So Black and White: Perceptions, Expectations, and Contingencies of Anticipated Interactions with White, Black, and Biracial Partners
Shahana Ansari¹, Mary Murphy³
¹Univ. of Hawaii, ³Indiana Univ.

[A-131] Intergroup Relations
Social Minorities in the Media: Effects of News Content, Language, Source Credibility and Intergroup Contact on Majority’s Prejudice
Sylvie Graf¹, Sabine Sczesny¹
¹Univ. of Bern

[A-132] Intergroup Relations
A Community-Level Model of Authority: Broadening the Relational Approach to Building Popular Legitimacy with Reconciliation and Participation
Thomas O’Brien¹, Tom Tyler¹
¹Yale Law School

Ambiguity Aversion Can Be Amplified or Attenuated by Accountability: Implications for the Psychology of Judgment and Choice
Brad DeWees¹, Jennifer Lerner¹
¹Harvard Univ.

Self-Focus Hinders Local Processing
Carol Yoder¹, Linus Chan³
¹Trinity Univ., ³Univ. of Montana

Cooperation with Characters
Cheryl Best¹, Lawrence Reed², Jill Hooley¹
¹Univ. at Albany, ²NYU, ³Harvard Univ.

The Moral Dilemma of Self-Driving Cars
Chris Buchholz¹, Megan Miller¹, Cody Dillon-Owens¹, Seth Poore¹, Allison Smith¹
¹Roanoke College

My Head Aches: Does Attribute Framing of Headache Information Increase the Likelihood of Headache Development in an Experimental Paradigm?
Fawn Caplandies¹, Charles Vogel¹, Kavanugh Phelps¹, Rylee Rosentrenter², Kate Faasse³, Andrew Geers¹, Alexandra Hines¹, Sarah Stoker², Suzanne Helfer³, Ben Colagiuri³
¹Univ. of Toledo, ²Univ. of New South Wales, ³Adrian College, ⁴Sydney Univ.

Visual Perspective in Mental Imagery of Regretted Events Influences Perceptions of Consequences
Greta Valenti¹, Chandler Findley¹, Shelby Guy¹
¹Birmingham-Southern College

Synchrony Improves Coordination in Groups with Conflicting Identities
Jairo Ramos¹, Chris Loersch¹, Leaf Van Boven¹
¹Univ. of Colorado Boulder

Framing and Reframing Effects across the Lifespan
Jehan Sparks¹, Alison Ledgerwood¹
¹Univ. of Illinois, Chicago

Medication Aversion: The Importance of Moral Character Inferences in Medical Decision-Making
Justin Landy¹, Sydney Scott²
¹U. Chicago Booth School of Business, ²Washington Univ. in St. Louis

Does Making Predictions Promote Betting?
Koshi Murakami¹
¹Kobe Yamate Univ.

Me Definitely; You...Maybe: The Automaticity of Egocentrism in Entitlement Judgments
Lindsay Priest¹, Austin Eubanks¹, Scott Eidelman¹
¹Univ. of Arkansas

How Framing Operates: A Comprehensive Exploration of Experience-Based Decisions
Lisha Fu¹, Hong Li¹
¹Tsinghua Univ.

Delaying Happiness versus Living in the Moment
Lora Park¹, Deborah Ward¹, Elaine Paravati¹, Kentaro Fujita², Ji Xia¹, Jennifer Weng¹
¹Univ. at Buffalo, ²Ohio State Univ.
THURSDAY/ 4:30PM - 6:00PM

Only Half of What I’ll Tell You is True: How Experimental Procedures Lead to an Underestimation of the Truth Effect In The Real World
Madeline Jalbert 1, Eryn Newman 1, Norbert Schwarz2
1Univ. of Southern California

Do Maximizers Maximize for Others?: Self-Other Decision-Making Differences in Maximizing and Satisficing
Mo Luan1, Lisha Fu1, Hong Li1
1Tsinghua Univ.

Decision-Making Ability Beliefs: Predicting Post-Choice Satisfaction
Nicholas O’Dell1, Jeremy Grettton1, Duane Wegener7
1Ohio State Univ.

“To Hope Was to Expect”: Debiasing Wishful Thinking in the 2016 U.S. Presidential Election
Olivia Aspiras1, Jason Rose1
1Univ. of Toledo

Active Consumption: How the Architecture of the Experience Activates Engagement and Enjoyment
Rosanna Smith1, Taly Reich1, Ernest Baskin2
1Univ. of Georgia, 2Yale Univ., 3Saint Joseph’s Univ.

Do People Actually Want to Be Blind to Non-Diagnostic Information When Making Decisions?: Evidence for a Discrepancy between Normative and Actual Preferences for “Blinding” in Evaluative Contexts
Sean Fath1, Rick Larrick1, Jack Soll2
1Duke Fuqua School of Business, 2Duke Univ.

Smart Pants or Lucky Ducks?: Guessing, Expertise Measure, and the Dunning-Kruger Effect
Yuyan Han1, David Dunning1
1Univ. of Michigan

[A-155] Lifespan Development
Erin Wood1, Shelia Kennison1
1Oklahoma State Univ.

[A-156] Lifespan Development
Individual Differences in Identity Predict Health in Adulthood
Haylie Virginia1, Geoff Hobika1, Jennifer Lodi-Smith1, Denise Park2
1Canisius College, 2Univ. of Texas at Daltas

[A-157] Lifespan Development
Time is Money: Examining Preferences for Past and Future Focused Advertisements in Older and Younger Adults
Li-Jun Ji1, Faizan Imtiaz2
1Queen’s Univ.

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Jun Nakahara1, Matumi Karasawa2, Norito Kawakami3, Carol Ryff4
1Seikyukai Univ., 2Tokyo Woman’s Christian Univ., 3Univ. of Tokyo, 4Univ. of Wisconsin

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Megan Darden1, Afiyih Mayassa-Hailey2, Patricia Wyatt1, Roudi Roy1, Yolanda Mitchell2
1California State Univ., Long Beach, 2Univ. of North Texas

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Ganga Urumuttia Hewage1, Yue Liu2, Ze Wang3
1Univ. of Central Florida

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Kazumi Ogawa1, Kazushi Saito1
1Aichi Shukutoku Univ.

[A-162] Nonverbal Behavior
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Ken Fujiwara1, Masanori Kimura2, Ikuo Daibo2
1Osaka Univ. of Economics, 2Kobe College, 3Tokyo Future Univ.

[A-163] Nonverbal Behavior
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Nicholas Coles1, Jeff Larsen2, Heather Lench2
1Univ. of Tennessee, 2Texas A&M Univ.

[A-164] Nonverbal Behavior
The Role of the Group Membership on Social Attention Driven by Action Observation
Roberta Capellini1, Simona Sacchi1
1Univ. of Milano-Bicocca

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FRIDAY
Overview & Sessions

7:00AM – 6:00PM
Registration & Badge Pickup
(HR) Level LL2

7:30AM – 5:30PM
SPSP Store
(HR) Level LL2

7:30AM – 5:00PM
Poster Check
(HR) Level LL2

7:30AM – 7:00PM
First Aid & Nursing Mother’s Room
(HR) MP1 & MP2

8:00AM – 9:15AM
Diversity Fund Undergraduate Mentor Breakfast,
Hosted by the Diversity and Climate Committee,
Sponsored by Travel Portland,
By Invitation Only
(HR) Hanover FG

8:00AM – 5:00PM
Exhibits Open
(HR) Grand Hall

8:00AM – 9:15AM
Programming Sessions 1-7

9:30AM – 10:45AM
Presidential Plenary: Toward a More Broadly Generalizable Science of Psychology: Issues, Challenges, Opportunities
(HR) Centennial I & II

10:45AM – 11:00AM
Coffee Break
(HR) Grand Hall

11:00AM – 12:15PM
Programming Sessions 9-19 & Poster Session C

12:15PM – 1:15PM
Boxed Lunch Offered (Ticket Required)
(HR) Grand Hall

12:15PM – 1:45PM
Student Mentoring Lunch
(pre-registration required)
(HR) Hanover CD

12:30PM – 1:45PM
GASP Mentoring Lunch
(pre-registration required)
(HR) Hanover FG

12:45PM – 2:00PM
Programming Sessions 21-27 & Poster Session D

2:15PM – 3:30PM
Invited Session: The Importance of Social and Psychological Research in the Age of Trump
(HR) Centennial I & II

2:15PM – 3:30PM
Programming Sessions 29-38 & Poster Session E

3:30PM – 3:45PM
Coffee Break
(HR) Grand Hall

3:45PM – 5:00PM
Awards Addresses
(HR) Centennial I & II

3:45PM – 5:00PM
Programming Sessions 40-50 & Poster Session F

5:15PM – 6:15PM
Non-Academic Employee Social Hour
Sponsored by Disney Research
(HR) Hanover FG

5:15PM – 6:15PM
LGBT & Ally Networking Reception
(HR) Regency V

5:15PM – 6:15PM
SPPS Editorial Board Happy Hour
Sponsored by the SPPS Consortium
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(HR) Chicago AB

5:15PM – 6:15PM
Summer Institute for Social and Personality Psychology (SISPP) Reunion
By Invitation Only
(HR) Regency VI

5:15PM – 6:15PM
PSPR Editors’ Reception
(HR) Hanover E

5:30PM – 6:00PM
Graduate Diversity Award Winners and Their Admired Scholars Meet-Up
(HR) Regency VII

6:00PM – 7:00PM
Diversity and Climate Committee Reception
(HR) Regency VII

Wifi: SPSPWifi  |  Password: SPSP2018
## Friday Programming

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<td>8:00 - 9:15 AM</td>
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<td>New Evidence on Forming and Changing First Impressions of Others</td>
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<td>9:30 - 10:45 AM</td>
<td>8. Presidential Plenary - Toward a More Broadly Generalizable Science of Psychology: Issues, Challenges, Opportunities</td>
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<td>3:45 - 5:00 PM</td>
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*Workshop details can be found on page 18.
Friday Programming

7. Contributing to the Marketplace of Ideas: How to Publish Op-Eds

17. Is The World Shrinking? Advancing the Psychological Study of Globalization

18. Using Big Language Data for Measurement and Feedback

19. Modest Coffers, Meaningful Contributions

27. Psychology Faculty Careers Around the World

28. You’re Tenured! Now What?: How to Successfully Navigate Post-Tenure Life

36. Culture in a Globalizing World

37. Beyond Pathogen Avoidance: The Many Facets of Disgust

45. Antecedents and Consequences of Economic Objectification

46. Academic Leadership: Yes You Can! Yes You Should!

47. Live or Let Die? Responses to Difficult Goal Pursuit

48. Creating and Running an Online Writing Accountability Group

49. Student/Early Career Data Blitz I

50. How Crowds Create Threats and Opportunities for Individuals

5/15 - 6:15 PM | Various Receptions

5:15 - 6:15 PM | Various Receptions

6:00 - 7:00 PM | Diversity Reception | (HR) Regency VII
[1] New Evidence on Forming and Changing First Impressions of Others
Room: (HR) Centennial III, Time: 8:00 AM - 9:15 AM
Chair: Jeremy Cone, Williams College
A common adage suggests that you “never get a second chance to make a good first impression.” However, we present new lines of work showing the surprisingly nuanced and sophisticated processes that govern impression formation and updating. Across 12 studies including over 2800 participants, we use a diversity of methodologies and approaches to better understand impression formation and change.

ABSTRACTS
Spontaneous Impressions: Cultural, Automatic, and Developmental Effects
Euro-Americans form spontaneous impressions more than East Asians, but why? Americans exceed Japanese on automatic (but not controlled) processes in such trait inferences. But there are no age differences in when spontaneous evaluations emerge in Euro and Japanese infants. Mothers’ social evaluative speech predicts all infants’ preference for prosocial agents. Eye-tracking research is underway.

James Uleman, Yuki Shimizu
1NYU, 2Saitama Univ.

Changing our Implicit Mind: Revision of Implicit First Impressions based on Visual Cues
How do visual cues such as attractiveness influence how much a person’s actions influence evaluations? We find that diagnostic revelations can override salient visual information in implicit evaluations and that the diagnosticity of visual cues (i.e., beliefs about how much being overweight reflects on character) plays a role in the extent to which diagnostic revelations resonate implicitly.

Jeremy Cone, Thomas Mann, Brian Meagher, Melissa Ferguson
1Williams College, 2Cornell Univ., 3Indiana Univ.

Updating Implicit Evaluations and Trait Inferences: Does Learning About Contingency Information Lead to Spontaneous Updating?
Two studies investigated changes in implicit and explicit attitudes and inferences in response to contingency information learned later (i.e., learning the ultimate goal of the actor). Both studies showed that implicit and explicit attitudes get updated with contingency information. Although explicit trait inferences were also updated with contingency, implicit trait inferences were retained.

Irmaclaysoy Okten, Erica Schneid, Gordon Moskowitz
1Lehigh Univ., 2Drew Univ.

Weighting Bias and the Updating of Spontaneous Evaluative and Trait Inferences
These studies examine how weighting bias affects ultimate spontaneous evaluative and trait inferences when a perceiver is given evaluatively and semantically incongruent pieces of information about targets. Positive weighting bias can reduce, but not override, the effects of a negative evaluation. However, the weighting bias does not have the same effect on trait inferences.

Erica Schneid, Eva Pietri
1Bloomsburg Univ., 2Indiana Univ. - Purdue Univ., Indianapolis

[2] Funding Agencies and Grantees Offer Insights into Securing Funds for your Research
Room: (HR) Centennial IV, Time: 8:00 AM - 9:15 AM
Chair: Amber Story, American Psychological Association
Funding for social and personality psychology is available from a number of public and private organizations, but it is highly competitive. Attend this session and you will learn how to target different funding opportunities and gain insights from leaders of funding agencies and recent grantees.

Bill Klein, Steve Breckler, Nicholas Gibson
1NIH/National Cancer Institute, 2National Science Foundation, 3Templeton Foundation

[3] Computational Social Psychology: Old Questions, New Methods
Room: (HR) Regency VI, Time: 8:00 AM - 9:15 AM
Chair: Sebastian Deri, Cornell Univ.
We revisit classic findings in social psychology using new computational methods. Specifically, we reexamine: Milgram’s research on the “Experience of Living in Cities”; group decision-making when humans make decisions with computers; the similarity hypothesis of attraction using Facebook profile data; and Moral Foundations Theory using neural networks to model everyday moral language usage.

ABSTRACTS
Psychological Maps of the City
How do people represent their social environments? Following closely the work of Stanley Milgram (1972), we build a web game that puts this question to the test—by challenging users to identify random locations from Google Street View in terms of closest subway station, borough, or region. Some areas are better represented cognitively than others, and this predicts several social welfare indices.

Daniele Quercia, Joao Paulo Pesce, Virgilio Almeida, Jon Crowcroft
1Nokia Bell Labs, 2UFMG, Brazil, 3Univ. of Cambridge

Machine-Aided Group Decision-Making: The Case of Lie Detection
We revisit research on group-decision making, examining how humans make decisions not only in collaboration with other humans, but machines as well. This is done in a nuanced social decision task—lie detection. Compared to humans alone (68.8%), and computers alone (66.2%), humans and computers deciding together are more accurate, but only when computers “make the final decision” (75.7%).

Sebastian Deri, Eva Sharma, Jeremy Rappaz, Miriam Redi, Luca Aiello
1Cornell Univ., 2Georgia Tech Univ., 3EPFL, 4Nokia Bell Labs

Birds of a Feather Do Flock Together: Behavior-Based Person-Assessment Method Reveals Personality Similarity Among Couples and Friend
A classic finding in social psychology is that friends and spouses tend to be similar in a broad range of characteristics (e.g., age, race, religion). No such effect have been found for personality. Reference group effects inherent in typical measures may be to blame. Using two behavior-based measures which infer personality from Facebook profile data (N=46,483), we find evidence for similarity.

Michal Kosinski, Wu Youyou, Andrew Schwartz, David Stillwell
1Stanford Graduate School of Business, 2Univ. of Cambridge; Northwestern Univ., 3Stony Brook Univ.

Decoding Morality from Everyday Language
What people believe to be moral and immoral is often reflected in the language they use. While these beliefs vary, it is thought that there are core, latent moral constructs (e.g. Moral Foundations Theory). In the current research, we demonstrate that the structure of moral values in natural discourse can be modeled using distributed representations of morally relevant terms.

Morteza Dehghani, Joe Hoover
1USC

Room: (HR) Regency VII, Time: 8:00 AM - 9:15 AM
Chair: Leor Hackel, Stanford Univ.
Co-Chair: Jamil Zaki, Stanford Univ.
This symposium explores how learning gives rise to moral cognition and prosocial behavior. Speakers will discuss how children develop theories that guide their moral judgments; how adults learn whom to trust or with whom to reciprocate through interaction; and how societal institutions can lead citizens to internalize kindness and cooperation.

ABSTRACTS
Moral Learning Across Development
Learning plays an especially powerful role in informing moral understanding during the first few years of life. In this talk, we present two studies examining the learning processes that guide children in viewing moral rules as shaping intergroup relations. Implications for moral learning across development will be discussed.

Lisa Chalik, Yarrow Dunham, Marjorie Rhodes
1Yale Univ., 2NYU

Propagation of Economic Inequality through Reciprocity: A Reinforcement Learning Account
People tend to repay others’ generosity, and this tendency helps kindness spread. Yet, using economic games, we find that people reciprocate more towards wealthy, as opposed to less wealthy, individuals, exacerbating economic inequality. Computational modeling linked this tendency to reward-based reinforcement learning—people’s focus on material gains when forming impressions of others.

Leor Hackel, Jamil Zaki
1Stanford Univ.

Stimulus Generalization as a Mechanism for Learning Who to Trust
What drives one to trust strangers? We find generalization mechanisms underpin decisions to trust. Strangers resembling past individuals previously known to be trustworthy or untrustworthy are trusted more.
or less, respectively. These behavioral gradients were mirrored neurally: patterns of amygdala activity were elicited in a calibrated fashion when perceiving increasingly untrustworthy strangers.

Oriel FeldmanHali, Joseph Dunsmoor2, Alexa Tompary2, Lindsay Hunter1, Alexander Todorov1, Elizabeth Phelps3
1Brown Univ., 2Univ. of Texas, Austin, 3NYU

Institutions and Individual Prosociality
We examined the impact of institutions on prosociality. S1 (N=2,412, MTurk) found a positive correlation between self-reported institutional quality and Dictator Game giving. S2 (N=516, MTurk) and S3 (N=260, Nairobi) showed causality by manipulating centralized punishment in a repeated Public Goods Game and measuring subsequent DG giving. These results support a spillover account of prosociality.

Michael Stagnaro1, Antonio Arechar1, David Rand1
1Yale Univ.


Room: (MM) Atrium A, Time: 8:00 AM - 9:15 AM
Chair: Naoyuki Sunami, Univ. of Delaware
Co-Chair: Lisa Jaremka, Univ. of Delaware

Social psychology has received many criticisms: too many significant results, low replicability, and questionable research practices. This professional development session covers innovative best practices to tackle these issues and to improve replicability of research findings. Attendees will be invited to join a facilitated discussion.

Naoyuki Sunami1, Alexa Tullet2, Michèle Nuijten3, Sanjay Srivastava4
1Univ. of Delaware, 2Univ. of Alabama, 3Tiburg Univ., 4Univ. of Oregon

[6] The Psychological Consequences of Technological Advances

Room: (MM) Atrium B, Time: 8:00 AM - 9:15 AM
Chair: Juliana Schroeder, UC Berkeley
Co-Chair: Alicea Lieberman, UC San Diego

This session addresses the psychological consequences of technology. Four papers show that: concern of social evaluation increases preference for technological (vs. human) interaction; the presence of technology damps social experiences; media sophistication influences social connection and communicator impression; and internet search enhances decision confidence and enjoyment of experiences.

[ABSTRACTS]
Simulating Social Closeness: The Psychological Consequences of Communication Technologies
This research presents a framework on the psychological consequences of immersion in technology. Four experiments demonstrate that media that enhance access to vocal cues increase social immersion (psychological closeness), enhancing impression of and empathy towards a communicator. In turn, greater immersion leads listeners to be more persuaded by and more inclined to help communicators.

Juliana Schroeder1, Alicea Lieberman2, On Amir2
1UC Berkeley, 2UC San Diego

Phones at the Dinner Table: Does Smartphone Use Undermine Enjoyment of Face-to-Face Social Interactions?
How does being constantly connected to the internet through our smartphones shape the benefits we derive from interacting with others right across the table? In a lab experiment at a restaurant, participants derived less enjoyment from a meal with friends/family when phones were present vs. absent. An experience sampling study revealed the same negative effects across diverse social situations.

Elizabeth Dunn1, Ryan Dwyer1, Kostadin Kushlev2
1UBC, 2Univ. of Virginia

Hiding Behind Technology: When and Why People Prefer Technology Over Humans
The present research examines when and why people prefer experiences with technology versus humans. Four experiments show that a) people are more likely to adopt behavior tracking products driven by technology (versus humans) because they believe it reduces social evaluation, and b) people use technology-based tools to avoid face-to-face interactions when concerned about social evaluation.

Nathanael Fast1, Roshni Ravendran1
1Univ. of Southern California

Google-Induced Decision Confidence Improves Experiences
This research demonstrates that online search increases decision confidence by eliciting a false feeling of already knowing information found online.

When choosing experiences (e.g., films), this Google-induced decision confidence has a self-fulfilling influence on chosen experiences: increased confidence in the quality of the selected option increases enjoyment when this option is experienced.

Adrian Ward1, Tito Grillo2
1Univ. of Texas at Austin


Room: (MM) A601, Time: 8:00 AM - 9:15 AM
Chair: Eli Finkel, Northwestern Univ.
Co-Chair: Dave Nussbaum, Univ. of Chicago

Personality/social psychologists study topics that interest the general public—prejudice, relationships, etc. The quality of the discussion of these topics will be higher if we contribute to it, including by writing interesting, careful op-ed articles summarizing the relevant science. This workshop provides a nuts-and-bolts overview of how to publish op-eds.

Eli Finkel1, Dave Nussbaum2
1Northwestern Univ., 2Univ. of Chicago


Room: (HR) Centennial I & II, Time: 9:30 AM - 10:45 AM
Chair: M. Lynne Cooper, Univ. of Minnesota

From an early influential paper by David Sears (1986) to a more recent analysis by Joe Henrich and colleagues (2010), scholars have warned of the high costs to our field of over-reliance on limited and highly homogeneous samples, especially convenience samples of undergraduate students. Participants in this session will explore this issue, seek to answer the following questions: To what extent is over-reliance on highly homogeneous and non-representative samples an ongoing concern in contemporary social/personality psychology? What are the costs of relying on a narrow data base? What are key barriers to increasing the diversity of samples and what can be done to overcome these barriers in the short and long-term? Finally, are efforts to enhance sample diversity synergistic with or inimical to current efforts to address replicability concerns in our field? Speakers will offer brief introductory comments, followed by an extended question and answer period, drawing on both prepared and audience questions.

Steven Heine1, Veronica Benet-Martinez2, Yuichi Shoda3, Richard Lucas4
1Univ. of British Columbia, 2Universitat Pompeu Fabra, 3Univ. of Washington, 4Michigan State Univ.

[9] Psychological Scientist? Yes! Author for the General Public? Huh ... Maybe?

Room: (HR) Centennial I & II, Time: 11:00 AM - 12:15 PM
Chair: Eli Finkel, Northwestern Univ.

Some psychologists complement their research endeavors by communicating findings to the general public. They may publish blogs, submit opinion pieces, or write trade books. The esteemed scientists on this panel consider why scholars might want to contribute to the broader marketplace of ideas, the pros and cons of doing so, and how the process works.

Elizabeth Dunn1, Lisa Feldman Barrett2, Daniel Gilbert3, Jonathan Haidt4
1Univ. of British Columbia, 2Northeastern Univ., 3Harvard Univ., 4NYU-Stern

[10] Relationship Insecurities: Interpersonal Consequences and Possible Improvements

Room: (HR) Centennial III, Time: 11:00 AM - 12:15 PM
Chair: Francesca Righetti, VU Amsterdam

Relationship insecurities, either in the form of low self-esteem or insecure attachment style, represent a major vulnerability in close relationships. In the present symposium, we first illustrate the negative interpersonal consequences of having relationship insecurities and we then show ways in which partners can help insecure individuals to become more secure over time.

[ABSTRACTS]
I Gave Too Much: Low Self-Esteem and the Regret of Sacrifices
An experience sampling study with 130 couples shows that, although low self-esteem is associated with lower helping and more time spent doing household chores, it is also associated with increased regret over sacrifices.

Francesca Righetti1, Mariko Visserman2
1VU Amsterdam
How Self-Esteem Influences both Perceptions and Actual Offerings of Social Support

In this work, we show that people with low self-esteem (LSEs) rate social support as less available and responsive to them than do people with high self-esteem (HSEs). Further, support providers admit giving lower quality support to LSEs than to HSEs. More broadly, these findings indicate that some of LSEs' relationship insecurities may indeed be warranted.

Denise Marigold, Justin Cavallo

1Renison Univ. College at Univ. of Waterloo, 2Wilfrid Laurier Univ.


The current research demonstrates that attachment anxiety triggers security regulation goals in anxious people and their romantic partners. These security regulation goals, in turn, motivate prosocial-relationship behaviors that improve the satisfaction and security of both partners, lowering attachment anxiety over time. These processes may alleviate anxiety and offset some of its interpersonal costs.

Nadya Teneva, Edward Lemay

1Univ. of Maryland

The Attachment Security Enhancement Model

The Attachment Security Enhancement Model (ASEM) examines relational processes that may reduce attachment insecurity. ASEM proposes different pathways for reducing anxiety versus avoidance. This talk will describe situations that trigger insecurity, partner buffering strategies, and processes that are theorized to bolster security in working models.

Ximena Arriaga, Madoka Kumashiro

1Purdue Univ., 2Goldsmiths, Univ. of London


Room: (HR) Centennial IV, Time: 11:00 AM - 12:15 PM
Chair: Andrew Vonasch, Univ. of North Carolina at Chapel Hill

ABSTRACTS

Death before Dishonor: Incurring Costs to Protect Moral Reputation

Predicated on the notion that people’s survival depends greatly on cooperation, and reputation damage may preclude cooperation, four studies tested the hypothesis that people would make substantial sacrifices to protect their reputations. In lab, people chose pain and touching disgusting worms over reputation damage. In hypothetical situations they also chose jail, amputation, and death.

Andrew Vonasch, Tania Reynolds, Bo Winegard, Roy Baumeister

1Univ. of North Carolina at Chapel Hill, 2Florida State Univ.

Where is the Harm?: Emotions Drive Moralization and Its Consequences

We tested how emotion is both an antecedent and a consequence of moral conviction. Study 1 showed that emotion increased moral conviction about an issue related to the Flint water crisis, independent of harm, which also moralized, but only when paired with emotion. Study 2 found that emotion drives the negative effect of moral conviction on views of the Supreme Court after a controversial ruling.

Daniel Wiensneski, Linda Skitka, Brittany Hanson

1Saint Peter’s Univ., 2Univ. of Illinois at Chicago

To Push or Not to Push?: Responses in Moral Dilemmas Reveal Aversion to Harmful Actions Rather than Moral Preferences

Do moral dilemmas compare moral preferences or aversion to harmful actions, and how are emotions involved in these judgments? By modifying the structure of commonly used moral dilemmas, participants judged harmful actions worse than omissions, and self-reported emotional responses predicted these judgments, all of which was independent of the outcome being utilitarian or deontological.

Alan Leigh, Jessica Stansbury, Geoffrey Munro, Jared McGinley

1Towson Univ.

Beyond Single-Slice Judgments: The Ebb and Flow of Moral Beliefs, Affect, and Risk Perception

What are the temporal dynamics of moral beliefs, affect, and other beliefs? This question has gone unanswered because research on morality has focused almost exclusively on the factors contributing to in-the-moment moral judgments. Four longitudinal studies suggest that moral beliefs and affect mutually influence each other; the relation of risk to the other two factors appears less stable.

Skylander Brannon, Bertram Gawronski

1Univ. of Texas at Austin


Room: (HR) Regency V, Time: 11:00 AM - 12:15 PM
Chair: Paul Stillman, Ohio State Univ.

We showcase research using mouse-tracking to advance novel theories of social cognition across the domains of self-control, attitudes, person perception, and prejudice. The talks highlight cutting-edge methods of analyzing mouse trajectories, as well as demonstrate how mouse tracking can be used in conjunction with other methods (e.g., fMRI) to build comprehensive theories of social cognition.

ABSTRACTS

Resisting Temptation: Tracking How Self-control Conflicts are Successfully Resolved in Real-Time

We use mouse-tracking to probe how we resolve self-control conflicts. Counter to impulse inhibition – where we first experience an automatic impulse towards the temptation before controlled processes can override – we find trajectories to be overwhelmingly continuous (rather than abrupt), suggesting dynamic evolution of these decisions. We further find that trajectories predict real decisions.

Paul Stillman, Melissa Ferguson

1Ohio State Univ., 2Cornell Univ.

The Route of Doubt: Using Mousetracking to Examine the Relationship between Self-control and the Resolution of Ambivalence

I examine the role of self-control in ambivalence resolution by tracking mouse trajectories during evaluation. Trajectories of ambivalent stimuli and objects showed more deviation towards the non-chosen response. Self-control influenced the temporal unfolding of conflict, but not its magnitude, suggesting self-control offers a temporal rather than quantitative advantage in resolving conflict.

Iris Schneider

1Univ. of Cologne

Looking the Part (to Me): Effects of Racial Prototypicality on Race Perception Vary by Prejudice

Categorizing race is a dynamic process in which racial faces with less prototypical features activate multiple race categories more so than do prototypical faces (racial prototypicality effect). Across two studies, we found that racial prejudice predicts higher racial prototypicality effects, likely because high prejudice perceivers experience more conflict to low prototypical other race faces.

Anne Krendel, Brittany Cassidy, Jonathan Freeman

1Indiana Univ., 2NYU

Social-Conceptual Knowledge Shapes Visual Perception of Gender and Emotion

We use mouse-tracking alongside fMRI and reverse correlation techniques to demonstrate the influence of social-conceptual knowledge on perception of a face’s gender and emotion categories. We show that individual differences in conceptual knowledge can bias perception of gender and emotion categories, and cause emotion categories that are more conceptually similar to be perceived more similarly.

Jeffrey Brooks, Ryan Stoler, Jonathan Freeman

1NYU


Room: (HR) Regency VI, Time: 11:00 AM - 12:15 PM
Chair: Nathan Cheek, Princeton Univ.
Co-Chair: Rebecca Shiner, Colgate Univ.

Combining perspectives from developmental, social, and personality psychology, we examine new causes and consequences of maximizing—striving to make the best choice. We explore how maximizing shapes well-being across the lifespan, how anticipated regret and abundant choice lead to maximizing, and implications of this research for understandings of rationality and decision making in everyday life.

ABSTRACTS

Age Differences in Maximizing Decision Strategies and Experienced Emotional Well-Being

Maximizing involves seeking the best decision option. It is more elaborate and regret-inducing than choosing an option that is “good enough.” In a large national sample, we found that older (vs. younger) adults maximized less, which was associated with their better experienced well-being. We discuss findings in light of the psychology of aging and decision making.

Wändi Bruine de Bruin, Andrew Parker, JoNell Strough

1Leeds Univ. Business School, 2RAND Corporation, 3West Virginia Univ.
The Role of Anticipated Regret in Maximizing

Three studies found that maximizing is associated with greater anticipated regret—the expectation that one might regret a future decision. In Studies 1 and 2, maximizing was associated with self-reported anticipated regret in decision making and with greater experiences of anticipated regret in a lab situation. Study 3 manipulated anticipated regret and found it increased maximizing behaviors.

Rebecca Shiner¹, Amy Osserman¹, Sierra Larson¹
¹Colgate Univ.

More Choice, More Problems: Self-Expression, Maximizing, and Choice Overload

Four studies (total N = 1452) show that larger choice sets cause people to see choices as more self-expressive, which leads them to try harder to maximize, which in turn increases their decision difficulty and stress. Thus, the modern explosion of choice may be increasing people's tendency to maximize, potentially making even trivial choices seem important and overwhelming.

Nathan Cheek¹, Barry Schwartz²
¹Princeton Univ., ²UC Berkeley

Maximizing and Rationality

Research on decision making relies on the principles of rational choice theory for a normative standard. According to this standard, rational choosers act to maximize utility, or preference, or expected value. I argue that "maximization" is the wrong standard—both logically and psychologically. If we are to assess the "rationality" of decisions, we need a new normative standard.

Barry Schwartz²
²UC Berkeley

[14] Emotions & Politics: The Inextricable Link

Room: (HR) Regency IV, Time: 11:00 AM - 12:15 PM
Chair: Brett Ford, Univ. of Toronto

New research has revealed crucial links between how people predict and manage their emotions on one hand, and their political ideology and engagement on the other. In four talks, we discuss how ideology shapes affective forecasting, how people cultivate ideologically-consistent (and decrease inconsistent) emotions, and how emotion regulation may unintentionally interfere with political action.

ABSTRACTS

Did Voters Accurately Predict Their Emotional Responses to Trump? Affective Forecasts of the 2016 U.S Presidential Election

Do voters accurately predict their emotional responses to elections? In a sample of registered voters in a swing state, there were high rates of both affective polarization and affective forecasting accuracy. Furthermore, individuals with strong emotional ties to one candidate were more accurate while individuals with a strong dislike of both candidates were less accurate forecasters.

Allison Troy¹, David Ciuk¹, Bridget Johnston¹, Berwood Yost¹
¹Franklin & Marshall College

Holding on to Hope (or Fear): Justifying One’s Ideology through Emotions in Times of Tension

We examine whether believing that a certain emotion justifies one’s ideology provides motivation to experience that emotion in response to new information in the context of intergroup conflict. In four studies across different contexts we show that one’s belief that an emotion justifies her ideology drives her experience of that emotion in response to an ambiguous target or political event.

Eran Halperin¹, Ruthie Pliskin¹, Maya Tamir¹, John Jost¹
¹Interdisciplinary Center Herzliya, ²NYU, ³Hebrew Univ.

Gut Check: Reappraisal of Disgust Helps Explain Liberal-Conservative Differences on Issues of Purity

Disgust plays an important role in conservatives’ moral and political judgments, helping to explain why conservatives and liberals differ on purity-related issues. Here we show how the emotion regulation strategy reappraisal drives the disgust-conservatism relationship, finding that disgust has less influence on liberals because they reappraise their disgust reactions more than conservatives.

Matthew Feinberg¹
¹Univ. of Toronto

Using Reappraisal to Regulate Negative Emotion after the 2016 U.S. Presidential Election: Does Individual Emotion Regulation Trump Collective Political Action?

Although negative emotion may spur democracy-improving political action, our findings suggest that the use of effective emotion regulation can alter these emotions and hinder such action. As such, our findings suggest that individually adaptive self-regulation processes may help resolve emotional well-being after upsetting political events, but may collectively cost us democracy-shaping action.

Brett Ford¹, Matthew Feinberg¹, Phoebe Lam², Iris Mauss³, Oliver John³
¹Univ. of Toronto, ²Northwestern Univ., ³UC Berkeley


Room: (MM) Atrium A, Time: 11:00 AM - 12:15 PM
Chair: James Rae, Oxford Univ.

Co-Chair: Allison Skinner, Northwestern Univ.

Drawing on diverse samples and methods, we present data on a range of social psychological issues emerging out of the increasing racial/ethnic diversity in the U.S. From perceptions of multiracial people, to bias against interracial couples, and threats posed by growing minority groups, we present a broad sampling of the social psychological issues that increasing diversity has surfaced.

ABSTRACTS

Excluding Our Future’s Face: Testing the Predictions of Hypodescent and the Ingroup Over-Exclusion Effect in Categorizing Multiracial and Racially Ambiguous Targets

Are multiracial and racially ambiguous individuals categorized based on minority group status (hypodescent), or generally excluded from the perceiver’s ingroup (ingroup over-exclusion effect; IOE)? A systematic review suggests that hypodescent is not supported beyond the predictions of the IOE. Discussion will include implications for the increasingly racially diverse USA.

Danielle Young¹, Diana Sanchez², Kristin Pauker², Sarah Gaither¹
¹Manhattan College, ²Rutgers Univ., ³Univ. of Hawaii at Manoa, ⁴Duke Univ.

A Robust Implicit (but not Explicit) Bias Against Interracial Couples: Evidence from Whites, Blacks, and Multiracials

Large samples of White, Black, and Multiracial participants recruited from the U.S. reported no explicit bias against Black-White interracial couples, yet participants of all races showed evidence of implicit bias against interracial couples. Personal experience with interracial romance and contact with interracial couples predicted reduced bias—but did not eliminate it completely.

Allison Skinner¹, James Rae²
¹Northwestern Univ., ²Univ. of Oxford

Loathe Thy Neighbor: Whites’ Perceptions of Threat in Response to Residential and School Diversity

Four studies disaggregate racial and ethnic minority groups to demonstrate that Whites perceive the population growth of African Americans, Latinos, and Asian Americans to be threatening in distinct ways. Furthermore, these threats mediate the effect of different increasing minority populations on Whites’ desires to move out of a residential community.

Linda Zou¹, Sapna Cheryan¹
¹Univ. of Washington

Interactive Effects of Outgroup Exposure and Intergroup Contact on Implicit and Explicit Racial Bias

This work tested the interactive effects of outgroup exposure (e.g., living near racial outgroup members) and contact on implicit and explicit racial bias. Among White respondents, exposure to Black people was associated with more racial bias for those with low (but not high) contact with Black people. Among Black respondents, exposure to White people was associated with less racial bias.

James Rae¹, Allison Skinner¹, Anna Newheiser², Katharina Schmid¹, Miles Hewstone¹
¹Univ. of Oxford, ²Northwestern Univ., ³Univ. at Albany, SUNY, ⁴ESADE Business School, Ramon Llull Univ.

[16] Perspective Tanking: The Perils of Putting Yourself in Others’ Shoes

Room: (MM) Atrium B, Time: 11:00 AM - 12:15 PM
Chair: Rhia Catapano, Stanford Univ.

Co-Chair: Zakary Tormala, Stanford Univ.

A large body of research suggests that trying to understand others, whether through perspective taking, empathy, or face-to-face contact, can have a wide range of positive consequences for human interactions. This symposium explores when and why these processes can backfire, and offers remedies for how these backfire effects can be circumvented.

ABSTRACTS
Perspective Taking and Self-Persuasion: Why “Putting Yourself in Their Shoes” Reduces Openness to Attitude Change
We find that when people take the perspective of someone who endorses a countertextual view, they become less receptive to that view and show reduced attitude change following a countertextual argument generation task. This effect is driven by value incongruence and, thus, is attenuated when people instead take the perspective of someone who disagrees yet has similar values.

Rhia Catapano, Zakary Tormala, Derek Rucker
1Stanford Univ., 2Northwestern Univ.

Perspective Mistaking: Accurately Understanding the Mind of Another Requires Getting Perspective, Not Taking Perspective
Perspective taking is widely presumed to increase interpersonal understanding. A series of 25 experiments found no evidence for this presumption. If anything, explicit perspective taking tended to decrease accuracy. Only getting another person’s perspective directly, through conversation, increased accuracy. Understanding another mind requires getting perspective, not taking perspective.

Nicholas Epley, Tai Eyal, Mary Steffel
1Univ. of Chicago, 2Ben Gurion Univ., 3Northeastern Univ.

Empathy from the Target’s Perspective
Although the objective of empathy is to help targets, it often has negative implications for their experience. Extensive evidence for backfiring effects raises the question of when empathy does actually benefit targets. Analyzing mechanisms underlying negative outcomes, we identify several potential circumstances for positive effects of empathy on targets that have preliminary empirical support.

Jacquie Vorauer, Matthew Quenesel
1Univ. of Manitoba

From Glue to Gasoline: How the Same Processes that Normally Bind People Together, Tear them Apart during Competition
We propose that the same forces that normally produce cooperative responses get perverted in competitive contexts, generating vitriol instead. Perspective-taking, similarity, flattery, and face-to-face contact are often glue that bind people together. We propose that competitive contexts transform these processes into gasoline: they inflame rather than retard already aroused competitive impulses.

Adam Galinsky, Alice Lee, Gavin Kilduff, Roderick Swaab
1Columbia Business School, 2Columbia Univ., 3New York Univ., 4INSEAD

[17] Is the World Shrinking? Advancing the Psychological Study of Globalization
Room: (MM) A704, Time: 11:00 AM - 12:15 PM
Chair: Sarah Huff, Univ. of Michigan
How does globalization influence psychological processes? Does increasing diversity improve intergroup relations? How are immigrants expected to fit in with the dominant group? This symposium brings together four papers that use innovative methods to understand intercultural contact and multicultural identities in diverse cultural contexts, including the United States, Spain, and Singapore.

ABSTRACTS
Friend or Foe? The Impact of Bicultural Identity Integration and Dominant Group Attitudes on Intercultural Relationships
Across two studies we find that bicultural students with higher bicultural identity integration (BII) are more likely to approach dominant group members. In the second study, we test whether this relationship is moderated by dominant group attitudes, and find that BII buffers against negative attitudes. Implications for intercultural relationships will be discussed.

Sarah Huff, Deborah Rivas-Drake, Muniba Saleem
1Univ. of Michigan

When Cultures Contaminate: Culture Mixing Activates the Disgust Evaluation System
We tested whether fusion of ingroup and outgroup cultural representations is perceived as contamination. Supporting our predictions, participants rated culturally-fused stimuli as more disgusting than the ingroup and outgroup representations presented simultaneously without contact. Furthermore, pure ingroup representations were perceived as contaminated even after foreign influences were removed.

Bobby Cheon, George Christopoulos, Ying-yi Hong
1Nanyang Technological Univ., 2Chinese Univ. of Hong Kong

Beyond Acculturation: ‘Meta-Acculturation’, Intergroup Hostility and Support for Collective Action across Three Cultures
Across three cultural contexts, majority member’s support for social policies and minority group collective action are predicted both by majority member’s acculturation preferences, and by perceived acculturation preferences of minority members (‘meta-acculturation’).

Ana Uriolà, Emile Brunet
1Univ. of Granada, 2Univ. of Pennsylvania

Perceived Discrimination and Intergroup Behaviors: The Role of Muslim and American Identity Integration
The buffering effect of identity integration in promoting positive intergroup outcomes was tested with Muslim American adolescents. For adolescents who perceived their American and Muslim identities as conflicted, discrimination was positively related to avoidance of majority group. However, this trend was not significant for those who perceived their dual identities as integrated.

Ian Hawkins, Eric Dubow, Fiona Lee, Rowell Huesmann
1Univ. of Michigan, 2Bowling Green State Univ.

[18] Using Big Language Data for Measurement and Feedback
Room: (MM) A706, Time: 11:00 AM - 12:15 PM
Chair: Anneke Buffone, Univ. of Pennsylvania
Natural language processing on large-scale social media datasets gives insights into the psychological predictors of health and well-being and provides individualized and policy-informing feedback. We examine social media language correlates of stress in individuals and communities, manifestations of ADHD, depression and anxiety, and variation of well-being across U.S. counties.

ABSTRACTS
Stress in Individuals and Communities? Big Data-Driven Insights into Individual and Community-Level Stress
We explored linguistic patterns from Facebook language in 3000 participants to characterize individuals’ stress levels overall and by age/gender. We created a language-based predictive model for stress and applied it to U.S. counties using geotagged tweets. Last, we present our prototype for a social media application which provides personalized health feedback to survey respondents.

Anneke Buffone, Daniel Riemann, Johannes Eichstaedt, Salvatore Giorgi, Lyle Ungar, Martin Seligman
1Univ. of Pennsylvania

Assessing ADHD from Tweets
We computationally analyzed timelines of 1,399 Twitter users with self-reported diagnoses of ADHD. Users with ADHD are found to post more often, to write more about losing control, change and to use more negations, hedging and swear words -- expressing themes of low self-efficacy, emotional dysregulation, self-criticism and substance abuse.

Sharath Chandra Guntuku, Lyle Ungar, Raina Merchant
1Univ. of Pennsylvania, 2Univ. of Pennsylvania Perelman School of Medicine

Detecting Depression on Facebook
We identified the Facebook language most associated with depression and anxiety across 16,507 users (Study 1) and derived a prediction model which we applied to 148 million geotagged tweets (Study 2). We demonstrate convergent validity with county-level mental health statistics. Findings are a first step toward language-based prediction algorithms to automatically identify those at risk at scale.

Johannes Eichstaedt, Lyle Ungar, Raina Merchant, Sharath Chandra Guntuku
1Univ. of Pennsylvania, 2Univ. of Pennsylvania Perelman School of Medicine

Mapping Well-Being Using Twitter
We computationally analyzed timelines of 37 billion geolocated tweets to show variations of well-being and personality across U.S. counties. Results are visualized via the “Well-Being Map” (http://map.wb.wb.org/), an interactive, freely available tool to inform individuals and policy makers about their communities of interest.

Lyle Ungar, Kokil Jaidka, Johannes Eichstaedt
1Univ. of Pennsylvania

[19] Modest Coffers, Meaningful Contributions
Room: (MM) A707, Time: 11:00 AM - 12:15 PM
Chair: Christopher Chartier, Ashland Univ.
How can you maintain respectability and make meaningful contributions to your field without substantial funding? We will discuss three strategies: 1) pursue small grant opportunities and efficiently use all lab, department, and institutional resources, 2) exchange research resources via the StudySwap platform, and 3) initiate or join large-scale collaborations such as the Many Lab projects.

Leigh Ann Vaughn, Christopher Chartier, Charles Ebersole
1Illinois College, 2Ashland Univ., 3Univ. of Virginia
Poster Session C

Room: (HR) Grand Hall, Time: 11:00 AM - 12:15 PM

ABSTRACTS

[C-001] Attitudes/Persuasion
The Action Positivity Bias: The Role of Intentionality on Evaluations of Action and Inaction
Aashna Sunderrajan1, Gilad Feldman2, Dolores Albarracin1
1Univ. of Minn. at Urbana-Champaign, 2Maaschift Univ.

[C-002] Attitudes/Persuasion
Are Hungry People More Likely to Donate to Hunger Charities? It Depends on Argument Quality and Need for Cognition
Alison Young1
1Olvet Nazarene Univ.

[C-003] Attitudes/Persuasion
Desired Attitudes Predict Behavioral Intentions in People Who Think Abstractly: The Case of Eating Products without Added Salt
Amparo Caballero1, Itziar Fernandez2, Dolores Munoz2, Pilar Carrera1
1UAM, 2UNED

[C-004] Attitudes/Persuasion
The Role of Message Elaboration in the Biobehavioral Model of Persuasion
August Capiola1, Tamera Schneider1
1Wright State Univ.

[C-005] Attitudes/Persuasion
A Comparison of Heterosexual vs. Homosexual Interpersonal Violence: Appearance Matters
Betsi Little1
1National Univ.

[C-006] Attitudes/Persuasion
Just Scribbles on a Page: Comparing the Influence of Shared Beliefs and Shared Feelings
Carl Horton1, Maya Rossignac-Milon2, Tony Higgins1
1Columbia Business School, 2Columbia Univ.

[C-007] Attitudes/Persuasion
Why Does Attitude Alignment Increase Attraction?
Chelsea Reid1, Jeffrey Green1, Jody Davis2
1College of Charleston, 2Virginia Commonwealth Univ.

[C-008] Attitudes/Persuasion
Implicit and Explicit Attitude Transfer: Threatening and Negative Behaviors
Christine Vitiello1, Kate Ratliff1
1Univ. of Florida

[C-009] Attitudes/Persuasion
Goal Conflict and Facilitation: Attitude Transfer from Individual to Group
Elisa Congjiao Jiang1, Kate Ratliff1
1Univ. of Florida

[C-100] Attitudes/Persuasion
Personal Attitudes Predict Memorializing Preferences in Young Adulthood
Emily Mroz1, Susan Bluck1
1Univ. of Florida

[C-011] Attitudes/Persuasion
Implicit Attitudes and Reinforcement Learning: A First Investigation
Harrison Satcher1, Benedek Kurd1, Mahzarin Banaji1
1Harvard Univ.

[C-012] Attitudes/Persuasion
Changes in Social Status Predict Attitudes Towards Inequality
Heidi Vuletich1, Alton Peques1, Kurt Gray1, Keith Payne1
1UNC at Chapel Hill

[C-013] Attitudes/Persuasion
When I’m Right You’re Wrong: Attitude Correctness Facilitates Intergroup Anger and Negative Perceptions of Opposing Others
Jada Elleby1, Elizabeth Niedbala2, Zachary Hohman3
1North Carolina A&T State Univ., 2Texas Tech Univ

[C-014] Attitudes/Persuasion
Attitude Formation through Instrumental Reinforcement Learning
Jeffrey Berg1, David Amodio1
1NYU, 2Univ. of Amsterdam

[C-015] Attitudes/Persuasion
Using the Implicit Association Test to Measure Attitudes towards Transgender People
John Conway1, Jordan Axt1, Erin Westgate1, Kate Ratliff1
1Univ. of Florida, 2Univ. of Virginia

[C-016] Attitudes/Persuasion
Source Attributions Mediate the Effects of Affective Voice-Content Congruency on Persuasion
Joshua Guyer1, Leandre Fabrigar2, Thomas Vaughan-Johnston2, Clement Tang2
1Universidad Autonoma de Madrid, 2Queen’s Univ.

[C-017] Attitudes/Persuasion
Mindfulness and Selective Attention to Health Information
Koji Takahashi1, Julia Briskin1, Lauren Olswanger, Harrison Bell, Allison Eric1
1Univ. of Michigan, 2Wayne State Univ.

[C-018] Attitudes/Persuasion
Sex Offender Registration Websites: Who Accesses Registries and What Happens Next?
Kristan Russell1, Bill Evans1
1Univ. of Nevada, Reno

[C-019] Attitudes/Persuasion
Music Preferences Reflect Socio-Political Attitudes
Kylan Van Gunst1, Nick Holtzman1, Amy Hackney1
1Georgia Southern Univ.

[C-020] Attitudes/Persuasion
Applying the Reasoned Action Approach to Understanding Health Protection and Health Risk Behaviors
Mark Conner1
1Univ. of Leeds

[C-021] Attitudes/Persuasion
How Do We Think Anchors Influence Us?: How Naive Theories of Bias Affect Numerical Anchoring Effects
Mark Susmann1, Duane Wegener1
1Ohio State Univ.

[C-022] Attitudes/Persuasion
If Authoritarians Wanted to Protect Civil Liberties, Would They be Displeased if They Succeeded?
Mersedes Engle1, Aaron Wichman1
1Birmingham-Southern College, 2Western Kentucky Univ.

[C-023] Attitudes/Persuasion
Need to Evaluate Sub-Scales in the Information Transmission Context
Nancy Mengran Xu1, Richard Petty1
1Ohio State Univ.

[C-024] Attitudes/Persuasion
Abstractness and Messages Describing Consequences Promote Healthier Behavioral Intentions
Pilar Carrera-Levillain1, Amparo Caballero1, Dolores Munoz2, Itziar Fernandez1
1Universidad Autonoma de Madrid, 2Universidad de Educacion a Distancia, UNED

[C-025] Attitudes/Persuasion
Not All Attitudes Are Created Equal: A Comparative Investigation of Seven Different Evaluative Learning Pathways and Their Implications for Implicit and Explicit Attitude Change
Sean Hughes1, Pieter Van Dessel1, Colin Smith2, Jan De Houwer1
1Ghent Univ., 2Univ. of Florida

[C-026] Attitudes/Persuasion
The Dark Triad, Deliberation, and Negotiation: A Study in Dyadic Interactions
Shelby Curtis1, Diana Bravo1, Daniel Jones1, Jessica Carre1
1Univ. of Texas at El Paso

[C-027] Attitudes/Persuasion
Trekkiens Have It Better: The Effect of Accumulated Experience-Taking on the Performance of Logic Tasks
Stephanie Smith1, Shannon Pinear3, Alexandra Beauchamp3
1LaGrange College, 2Baruch College, 3Ohio Univ.

[C-028] Attitudes/Persuasion
Development and Validation of the Attitudes Toward Transgender Men and Women Scale
Thomas Billard1
1Univ. of Southern California

[C-030] Gender
An Investigation of U.S. Citizens’ Leadership Aspirations Before and After the 2016 U.S. Presidential Election
Amy Jones1, Ioana Lutu1
1Queens Univ. Belfast, 2Queen’s Univ. Belfast

[C-031] Gender
Women to the Front: Does Making Women Salient Reduce Androcentrism?
Alexxis Sibert1, Simon Lolliot1, Toni Schmader2
1Columbia Univ., 2Ohio State Univ.

[C-032] Gender
When Bias Education Backfires: Antecedents and Outcomes of Social Identity Threat after Learning about Implicit Gender Bias in STEM
Amparo Caballero1, Simon Lolliot1, Toci Schmader1
1Univ. of British Columbia

[C-033] Gender
Predicting Evaluations of Female and Male Athletes
Beth Dietz1, Taylor Williams1, Rachel Zerwick1, Brian Butterfield1, Abigail Matthews1, Alexis Silbert1
1Miami Univ.
**FRIDAY/ 11:00AM - 12:15PM**

**[C-034] Gender**

“How But Treats Me Like a Princess”: Benevolent Sexism and Women’s Relationship Maintenance Strategies
Carrie Underwood, Rachael Robnett
1Univ. of Nevada, Las Vegas

**[C-035] Gender**

Playing the Objectification Game: How Women’s Self-Esteem Impacts the Existential Consequences of Objectification
Christina Roylance, Clay Routledge
1North Dakota State Univ.

**[C-036] Gender**

The Existence of Gender Bias Depresses Women’s STEM Outcomes
Christina Sanzar1, Alexandra Dennis1, Nava Caluori2, Helena Rabasco1, Corinne Moss-Racusin1
1SkiMoore College, 2Univ. of Maryland

**[C-037] Gender**

Perceptions of Gender Bias and Interest in Bias-Reducing Social Action Among MBA Students
Clarissa Cortland1, Zoe Kinias2
1INSEAD - Asia Campus, 2INSEAD

**[C-038] Gender**

David Miller, Kyle Nolla, Alice Eagly, David Utta1
1Northwestern Univ.

**[C-039] Gender**

Variability in Moral Judgments for Men and Women
Elise Lundequam, Kimberly Rios
1Ohio Univ.

**[C-040] Gender**

Does Women’s Sexual Desire Fluctuate More Than Men’s?: A Test of the Erotic Plasticity Hypothesis
Emily Harris1, Matthew Hornsey1, Sean Murphy2, Fiona Barlow1
1Univ. of Queensland, 2Univ. of Melbourne

**[C-041] Gender**

Psychological Consequences of the Dad Bod: Biological and Physical Changes Increase Essentialist Perceptions of Fathers
Erin McPherson1, Sarah Banchofsky1, Bernadette Park1
1Univ. of Colorado Boulder

**[C-042] Gender**

Voting Preferences in the 2016 Presidential Election: The Predictive Role of Ambivalent Sexism and Ideology
Ioana Latu1, Thia Sagharian-Dickey1, Amy Jones1, Rhiannon Turner1
1Queen’s Univ. Belfast

**[C-043] Gender**

The Psychological Impact of Perceiving the Gender Status Quo as Legitimate
Julia Spielmann1, Chady Stern1
1Ut at Urbana-Champaign

**[C-044] Gender**

Make Your Accomplishments Known: The Role of Gender in Perceptions of Those Who Praise and Receive Praise
Kathryn Boucher1, Katherine Emerson1, Mary Murphy3
1Univ. of Indianapolis, 2Mills College, 3Indiana Univ.

**[C-045] Gender**

Where are the Men in Foreign Language Classes?: Traditional Gender Beliefs Limit Men’s Educational Choices
Kathryn Chaffee1, Kimberly Noels1, Nigel Mantou Lou1
1Univ. of Alberta

**[C-046] Gender**

Gender Role Conformity and Prejudice Toward Trans Men and Women
Kristin Broussard1, Ruth Warner2
1Saint Louis Univ.

**[C-047] Gender**

Genetic Essentialism Biases and Gender: The Case of Cheating
Lindsay Ruckel1, Yogesh Raut1, David Trafimow1
1New Mexico State Univ.

**[C-048] Gender**

Gender Stereotyping in Linguistic Behavior
Marie Gustafsson Senden1, Alice Eagly1, Sabine Sczesny3
1Stockholm Univ., 2Northwestern Univ., 3Ulm Univ.

**[C-049] Gender**

Investigating the Development of Gender Stereotypes in Math and Reading in Early Elementary School
Marjorie Schaeffer1, Christopher Rozek2, Talia Berkowitz2, Susan Levine1, Sian Beilock2
1Univ. of Chicago, 2Barnard College

**[C-050] Gender**

How the “Confidence Gap” Creates Gender Difference in Social Influence
Paul Zamo1, Elisa Rapadas1, Jessica Lopez1, Nani Schroeder1
1Saint Mary’s College of California

**[C-051] Gender**

Gender in Negotiations: An Investigation of Network Centrality
Samantha Rhoads1, Kate Turetsky1, James Curley1, Valerie Purdie Greenaway1
1Columbia Univ., 2Univ. of Texas - Austin

**[C-052] Gender**

The Influence of the Sexual Double Standard on Perceptions of Sexual Consent
Yuliana ZaiKman1
1Texas A&M Corpus Christi

**[C-053] Methods/Statistics**

Statistical Power in Mediation Analysis for Repeated Measures Designs
Amanda Montoya1
1Ohio State Univ.

**[C-054] Methods/Statistics**

What’s So Funny? Quantifying an Individual’s Reactive Style of Humor
Andrew Larsen1, Taraneh Mojaverian1, Jonathan Beber1, Steve Carter1, Conrad Corretti1, Jackie Martin1
1eHarmony, 2UT Dallas

**[C-055] Methods/Statistics**

Gray (Literature) Matters: Selective Hypothesis Reporting in Social Psychological Research
Athena Cairo1, Jeff Green1, Ernest O’Boyle2, George Banks1, Donelson Forsyth1, Anna Maria Behler1
1Virginia Commonwealth Univ., 2Univ. of Iowa, 3UNC at Charlotte, 4Univ. of Richmond

**[C-056] Methods/Statistics**

Which Came First: An Empirical Test of the Time-Reversal Heuristic
Bradley Hughes1, Sanjay Bravistava1
1Univ. of Oregon

**[C-057] Methods/Statistics**

Connecting Situation Cues to Situation Characteristics
Daniel Lee1, Ryne Sherman1
1Texas Tech Univ.

**[C-058] Methods/Statistics**

Participant Reading of Consent Forms
Emma McGorray1, Benjamin Douglas1, Patrick Ewe1
1Kenyong College

**[C-059] Methods/Statistics**

Scale Development: Improving Data Quality by Reducing Participant Burden
Eric Schuler1, Stephen Krauss2, Danielle Worthington1, Elizabeth Alders1, Kathleen Charters1
1Henry M. Jackson Foundation, 2Uniformed Services Univ. of the Health Sciences, 3Consortium for Health and Military Performance (CHAMP)

**[C-060] Methods/Statistics**

Meta-Analysis of Dyadic Data
Gregory Webster1
1Univ. of Florida

**[C-061] Methods/Statistics**

Does Type of Consent Presentation Matter for Social and Behavioral Online Studies?
Helen Harton1, Hailey Hatch1, Nathan Davis1, Salomi Aladja1
1Univ. of Northern Iowa

**[C-062] Methods/Statistics**

A Case for Documenting Similarities between Groups of People
Paul Hanel1, Gregory Maio1, Antony Manstead2
1Univ. of Bath, 2Cardiff Univ

**[C-063] Methods/Statistics**

Automatic Conceptual Translation Approach: Construction and Validation of a Japanese Five-Factor Personality Questionnaire Based on Statistical Machine Translation
Ritsuko Iwai1, Takatsune Kuma1, Daisuke Kawahara1, Sadao Kurohashi1, Sadao Kurohashi1
1Kyoto Univ.

**[C-064] Methods/Statistics**

Do Commonly-Used Factor Analysis Criteria Work?: Monte-Carlo Simulations of Personality-Like Data
S. Mason Garrison1
1Vanderbilt Univ.

**[C-065] Methods/Statistics**

Evaluation of the Measure of Heterosexual Competence: Measurement Invariance and Implications for Assessment of Gender Differences
Sean Rice1, Jessica Fales1, Rachel Grover1, Douglas Nangle1
1Washington State Univ., 2Washington State Univ. Vancouver, 3 Loyola Univ. Maryland, 4Univ. of Maine
C-066 Methods/Statistics
The Network Structure of the SAGE Handbook of Personality and Individual Differences
Sonia Baron, Kevin Lanning, Gregory Webster
1 Florida Atlantic Univ., “Univ. of Florida

C-067 Methods/Statistics
Perceived Need for Reform in Field Wide Methods and the Teaching of Best Research Practices
Stephanie Anglin, John Eldred
1 Carnegie Mellon Univ., 2 Rochester Institute of Technology

C-068 Person Perception/Impression Formation
She’s Asking for It: Red Clothing Leads to Blaming the Victim of Sexual Assault
Adam Pazda, Nicole Legate
1 Univ. of South Carolina Aiken, 2 Illinois Institute of Technology

C-069 Person Perception/Impression Formation
From Black and White to Black: Factors that Influence the Racial Categorization of Multiracial
Aeroxaily Vinluan, Jessica Remedios
1 Ithaca Univ.

C-070 Person Perception/Impression Formation
Who to Trust?: The Role of Religious Identity on Perceived Trustworthiness of Scientists
Alexandra Beachamp, Kimberly Rios
1 Ohio Univ.

C-071 Person Perception/Impression Formation
The Impact of Contact Frequency on Accuracy in Personality Judgment
Andrew Beer, Reann Davis
1 Univ. of South Carolina Upstate

C-072 Person Perception/Impression Formation
An Intellectually Humbling Experience: Changes in Interpersonal Perception and Reasoning Across a Five-Week Course
Benjamin Meagher, Hanna Gunn, Nathan Sheft
1 Hope College, 2 Univ. of Connecticut

C-073 Person Perception/Impression Formation
The American Dream and Leader Perceptions: How Subtle Cues to Class Can Affect Political Candidate Evaluations
Brenden DeShields, Crystal Hoyt
1 Univ. of Richmond

C-074 Person Perception/Impression Formation
What Did You Say She Was Like?: Features of Gossip Associated with Hearsay Accuracy and Consensus
Chenle Xu, Cory Costello, Sanjay Srivastava
1 Univ. of Oregon

C-075 Person Perception/Impression Formation
Who’s to Blame?: The Influence of Body Weight on Perceived Responsibility for a Negative Event
David Matz, Simona Mackovichova
1 Augsburg Univ.

C-076 Person Perception/Impression Formation
The Influence of Racial Prototypicality on Social Categorization
Denise Barth
1 Carleton Univ.

C-077 Person Perception/Impression Formation
Motivated Accuracy Rebooted: A Conceptual Replication and Extension
Kathrynn Fitch
1 Miami Univ.

C-078 Person Perception/Impression Formation
Are You In or Are You Out?: The Role of Empathy in Visualizing Ingroup and Outgroup Members
Grace Murray, Shaheen Currimjee, Jeremy Cone
1 Williams College

C-079 Person Perception/Impression Formation
#SorryNotSorry: Perceptions of Apologies for Racist Social Media
Emma Mitchell, Mattea Sim, Alex Czopp
1 Portland State Univ., 2 Marmi Univ., 3 Western Washington Univ.

C-080 Person Perception/Impression Formation
I Have a Past, Present, and Future: You Have A Present: Exploring the Influence of Temporal Perceptions of Self and Other on Empathy, Distress, and Altruism
Eve-Marie Blouin-Hudson, Johanna Peetz
1 Carleton Univ.

C-081 Person Perception/Impression Formation
The (Reversed) Red Effect and the Misattribution of Arousal
Helke Schünemann, Manfred Hessebrauck
1 Univ. Wuppertal
**[C-098]** Person Perception/Impression Formation

“Am I Clumsy, or Was It Slippery?”: Differential Activation of Spontaneous Trait and Situational Inferences in Self Perception

Nancy Higgins 1, Sandra Thomson 1, Karen Buckle 1

1St. Thomas Univ.

**[C-099]** Person Perception/Impression Formation

Belief in Free Will Affects Causal Attributions When Judging Others’ Behavior

Oliver Genschow 1, Davide Rigoni 2, Marcel Brass 3

1Univ. of Cologne, 2Ghent Univ.

**[C-100]** Person Perception/Impression Formation

The Online Dating Game: Why You Should List Your Lies First

Rianna Grissom 1, Yana Weinstein 1

1Univ. of Massachusetts Lowell

**[C-101]** Person Perception/Impression Formation

For Whom the Risk Matters: System-Justifying Tendencies Drive Gender and Racial Differences in Risk Perception

Sirena Sanchez 1, James Wages 2, Sylvia Perry 3

1UC Santa Barbara, 2Northwestern Univ.

**[C-102]** Person Perception/Impression Formation

A Single Mother’s Marital Status Shapes Impressions of Her Character

Robert Otten 1, Patrick Dorsey 1

1Emory College

**[C-103]** Person Perception/Impression Formation

Does Mindfulness Promote Meta-Accuracy Among Peers?

Robert Redford 1, Erika Carlson 1

1Univ. of Toronto

**[C-104]** Person Perception/Impression Formation

Perceptions of Race and Color: Black Metaphors Affect Hiring Recommendations

Sara Brady 1

1Concordia Univ., Nebraska

**[C-105]** Person Perception/Impression Formation

Implicit Positive Evaluative Bias for High Status Construed along Different Dimensions

Sumer Vaid 1, Brad Mattan 1, Jennifer Kubota 1, Jasmin Cloutier 1

1Univ. of Chicago

**[C-106]** Person Perception/Impression Formation

Adults’ Fixed vs. Growth Mindsets and Their Attitudes Toward Individuals with Various Undesirable Characteristics

Tucker Jones 1, Mary Hellimer 1, Brooke Hall 1, Mark Barnett 1

1Kansas State Univ.

**[C-107]** Politics

Information Seeking and Information Avoidance among Americans as They Consider a Policy That Would Bring Refugees from the Middle East into the U.S.

Alexander Garinther 1, Marcus Mayorga 1, Daniel Vastfjall 1, Paul Slovic 1

1Univ. of Oregon, 2Linkoping Univ., 3Decision Research

**[C-108]** Politics

Hard on the Mind Makes the Vote Not Kind: Impacts of Cognitive Fluency on Social Evaluations in Political Leadership

Anni Sternisko 1, Chadly Stern 1, Emily Balcetis 1

1Univ. of Illinois at Urbana-Champaign

**[C-109]** Politics

Political Segregation Mobilizes Voters in Political Majority, Demobilizes Voters in Political Minority

Anthony Washburn 1, Matt Motyl 1

1Univ. of Illinois at Chicago

**[C-110]** Politics

Party Affiliation Overpowers Message Processing to Bias Higher-Level Judgments of Politician Behavior

Brooke Carter 1, Tiffany Bto 1, Leaf Van Boven 1

1Univ. of Colorado Boulder

**[C-111]** Politics

Who Are the People Voting and Not?: A Longitudinal Study of Voting Behavior as an Expression of Political Participation across America and Italy

Carlo Pistoni 1, Augusta Isabella Alberici 1, Alessandro Quartiroli 2, Patrizia Millesi 2, Maura Pozzi 2, Baumann Douglas 3

1Catholic Univ. of the Sacred Heart, 2Catholic Univ. of Milan, 3Univ. of Wisconsin-LaCrosse

**[C-112]** Politics

Scarily Coming to the Centre: Political Centrism as an Effect of Mortality Salience and a Need for Closure

Carlos Rivera 1

1Universidad Iberoamericana

**[C-113]** Politics

SEM Analysis of What “Make America Great Again” Means to Trump Voters

David Naibone 1

1Purdue Univ. Northwest

**[C-114]** Politics

#Boycott: An Investigation of Value-Based Consumption among Liberals and Conservatives

Erik Porter 1, Deborah Hall 1, Rachel DeGoff 1, Hasan Rasoul 1

1Arizona State Univ.

**[C-115]** Politics

To Preserve, Protect, and Defend: Masculine Honor Beliefs and the Influence of Gender and Agency on Perceptions of Presidential Candidates

Evelyn Stratmoen 1, Amanda Martens 1, Don Saucier 1

1Kansas State Univ.

**[C-116]** Politics

Conservatism Scales: Systematic Assessment of its Validity and Structural Complexity

Flavio Azevedo 1

1Univ. of Cologne

**[C-117]** Politics

Valence Framing on a Preferred Candidate’s Loss: How Opposition Framing Leads to Greater Disappointment

Jacob Teeny 1, Richard Petty 1

1Ohio State Univ.

**[C-118]** Politics

Political Psycholinguistics: Existential Motivation and Language Differences as a Function of Ideology and Extremity

Joanna Sterling 1, John Jost 1, Richard Bonneau 1, Joshua Tucker 2

1Innopolis Univ., 2NYU

**[C-119]** Politics

Validation of the Conservative Resistance to Change (CRC) Scale

Katherine White 1, Dakota Kinney 1, Charles Harben 1

1Kennesaw State Univ.

**[C-120]** Politics

Threat or Challenge?: Political Stress and Coping with Trump

Kendall Lawley 1, Korina Knapp 1, Barbara Lehman 1

1Western Washington Univ.

**[C-121]** Politics

The Walls within Us: Permeability, Politics, and Personality in the Wake of the 2016 U.S. Presidential Election

Kevin Lanning 1

1Florida Atlantic Univ.

**[C-122]** Politics

Effect of Political Ideology on Perceived Threat from Ideological Texts

Mitchell Parry 1, Crystal Hoyt 1

1Univ. of Virginia, 2Univ. of Richmond

**[C-123]** Politics

Political Attitude Homogenization in the U.S.: An Examination Across 40 Years

Peter Ondish 1, Chadly Stern 1

1Univ. at Urbana-Champaign

**[C-124]** Politics

Predicting Conservative Political Views from Self-Reported Masculinity

Sarah DiMuccio 1, Eric Knowles 1

1NYU

**[C-125]** Politics

Abstract Mindset Increases Consistency in Responses to Political Attitude Scales

Sinan Alper 1

1Catholic Univ. of Milan,

**[C-126]** Politics

Belief in a Just God: A Structural Equation Modeling Take on System Justification, Ideology, Religiosity, and Sectarian Ingroup Bias in Lebanon

Vivienne Badaan 1, John Jost 1

1NYU

**[C-127]** Religion/Spirituality

The Role of Religiosity and Spirituality in Coping with Uncertain Waiting Periods

Brandon Tran 1, Michael Dooley 1, Maria Ramirez Loyola 1, Kate Sweeny 1

1UC Riverside, 2UC Merced

**[C-128]** Religion/Spirituality


Evelyn Stratmoen 1, Marcus Ehrlich 1, Jay Michaels 3

1Univ. of South Florida, 2The Wright Institute, 3Univ. of South Florida Sarasota-Manatee

**[C-129]** Religion/Spirituality

God and Karma Beliefs and Prosocial Behaviour, among Christians, Hindus, Buddhists, and the Non-Religious

Cindel White 1, Ara Norenzayan 1

1Univ. of British Columbia
C-130 Religion/Spirituality
Sharing My Dollar: Do Perceptions of God Matter?
Gabrielle Petagna 1, Gabrielle Gelesko 1, Dominique Treboux 1
1St. Joseph’s College

C-131 Religion/Spirituality
Religiosity, Existential Wellbeing, and Optimism among Black American Men
Janelle Goodwill 1, Gordon Palmer 1, Yasmin Cole-Lewis 1, Jacqueline Mattis 1
1Univ. of South Florida Sarasota-Manatee

C-132 Religion/Spirituality
Motivation to Believe?: The East Meets and (Exceeds) the West in Intrinsic and Extrinsic Religiosity, Spirituality, and Religious Importance
Julia Smirnov 1, Stefania Warren 1, Jay Michaels 1
1Univ. of Florida

C-133 Religion/Spirituality
The Effect of Social Group Priming on Ratings of Religiousness and Spirituality
Laura Koenig 1
1Winston State Univ.

C-134 Religion/Spirituality
Transmission of Religiosity from Parent to Child: Moderation by Parental Conflict
Melanie Stearns 1, Peter Helm 2
1St. Joseph’s College, 2Univ. of Arizona

C-135 Religion/Spirituality
Islamic Behavior Increases Perceived Trustworthiness Except when Jihadism is Salient
Stefanie Northover 1, Adam Cohen 1, Yochanan Bigman 2
1Arizona State Univ., 2Hebrew Univ. of Jerusalem

C-136 Religion/Spirituality
Religiosity and Rates of Binge Drinking in Freshman
Stephanie Haumschild 1
1UC Santa Barbara

C-137 Religion/Spirituality
Validation of the Bible Verse Selection Task as a Measure of Christian Fundamentalism
Steven Rouse 1
1Pepperdine Univ.

C-138 Religion/Spirituality
Mentalizing Predicts Religious Belief among a Japanese Young Sample
Tatsunori Ishii 1
1Tokyo Soka Univ.

C-139 Religion/Spirituality
Losing My Religion: Examining the Effect of Religion on Mortality Salience
Tommy DeRosset 1, Jana Hackathorn 1
1Murray State Univ.

C-140 Religion/Spirituality
Space Hope and Meaninglessness: The Moderating Role of God belief on Reactions to Outer-Space Salience
Uri Lifshin 1, Jeff Greenberg 2, Peter Helm 3, Roman Palitsky 2
1Sidbore College, 2Univ. of Arizona, 3Univ. of Arizona

C-141 Religion/Spirituality
Dogmatic Atheists: Perceived Dogmatism Increases Anti-Atheist Attitudes
Zachary Roth 1, Kimberly Rios 1
1Ohio Univ.

C-142 Self/Identity
Influence of Romantic Relationships on Identity: Awareness of Shifts in Perceptions of Past Relationships before versus after Breakup
Adrienne Paynter 1, Johanna Peetz 1, Kaitlyn Werners 1
1Carleton Univ.

C-143 Self/Identity
Intrapersonal Religious Commitment Moderates the Impact of Identity Salience on the Evaluation of an Outgroup, but not Ingroup, Member’s Job Suitability
Amanda ElBassouny 1, Lloyd Ren Sloan 2
1Spring Hill College, 2Howard Univ.

C-144 Self/Identity
How White Identity and Privilege Awareness Shape Black-White Interracial Interactions
Caitlyn Yantis 1, Courtney Bonam 1
1Univ. of Illinois at Chicago

C-145 Self/Identity
The Positive Interpersonal Consequences of Positive Self-Presentation
Camilla Stine Overup 1
1Fairleigh Dickinson Univ.

C-146 Self/Identity
Identity in a Mug: How Individuals Connect Coffee Drinks to Who They Are
Charles Botes 1, Mackenzie Beckmon 1, Degnan Lawrence 1, Kanembe Shanachilubwa 1, Jenise Williams 1, James Huff 1
1Harding Univ

C-147 Self/Identity
Switching between Conflicting Self-Aspects Increases Negative Emotions
Christine Kershaw 1, Christina Brown 1
1Univ. of Alberta, 2Arcadia Univ.

C-148 Self/Identity
Christopher Leone 1, Angel Kalafatis 1
1Univ. of North Florida

C-149 Self/Identity
Am I More Christian than Republican?: Manipulating Category Dominance in a New Crossed-Categorization Paradigm
Chun Hui Lim 1, Ismaharif Ismail 2, Lile Jia 1
1National Univ. of Singapore

C-150 Self/Identity
Identity-Specific Motivation: How Distinct Identities Direct Self-Regulation across Distinct Situations
Daniel Molden 1, Alexander Brownman 2, Mesmin Destin 1
1Northwestern Univ., 2Boston College

C-151 Self/Identity
Becoming Your True Self: Perceptions of Authenticity across the Lifespan
Elizabeth Seto 1, Rebecca Schlegel 1
1Cuny College, 2Texas A&M Univ.

C-152 Self/Identity
Can I Belong on the Court and in the Classroom?: Examining the Differential Influence of Race and Gender on Athletich Identity and its Associated Classroom Benefits
Gerald Higginbotham 1, Tiffany Brannon 1
1UCLA

C-153 Self/Identity
Construal Level, Self-Concept and Self-Control
Itziar Fernandez Sedano 1, Amparo Caballero 1, Dolores Munoz 2, Pilar Carrera 2
1UNED, 2Universidad Autonoma de Madrid

C-154 Self/Identity
Importance of Normative Environment for a Global Citizen Identity
Iva Katzariska-Miller 1, Stephen Reysen 2
1Pennsylvania Univ., 2Texas A&M Univ.-Commerce

C-155 Self/Identity
Convergence among Three Foci of Identification Throughout an Organizational Merger
Janne Kaltialinen 1, Jukka Lipponen 1
1Univ. of Helsinki

C-156 Self/Identity
Presenting a Self-Compassionate Image: How Parental Relationships Impact the Desire to be Seen as a Self-Compassionate Person
Jennifer Barton 1, Ashley Batts Allen 2
1Univ. of Texas at Austin, 2Univ. of North Carolina at Pembroke

C-157 Self/Identity
Who Am I?: How Ingroup Stereotypes Shape Self-Concepts
Katharina Block 1, Toni Schmader 2, William Hall 1, Michelle Inness 1, Elizabeth Croft 1
1Univ. of British Columbia, 2Univ. of Toronto, 3Univ. of Alberta

C-158 Self/Identity
Implicit Theories of Authenticity: Why People Feel Inauthentic
Katrina Jongman-Sereno 1, Mark Leary 1
1Harvard Univ., 2Duke Univ.

C-159 Self/Identity
How Does Culture Shape Our Moral Identity? Moral Foundations in Saudi Arabia and Britain
Mona AlSheddi 1, Toni Schmader 2, William Hall 1, Michelle Inness 1, Elizabeth Croft 1
1Univ. of British Columbia, 2Univ. of Toronto, 3Univ. of Alberta

C-160 Self/Identity
Consistency in Turning Point Memories and Identity Development
Natalie Merrill 1, Adna Jaganjac 1, Patricia Bauer 1
1Emory Univ.

C-161 Self/Identity
Spending Money on “My Sense of Self”: Identity-Related Functions of Material and Experiential Purchases and its Relationships to Well-Being
Olaya Molde 1, Robin Banerjee 2, Matthew Easterbrook 1, Peter Harris 3
1Univ. of Surrey, 2Univ. of British Columbia, 3Univ. of Guelph

C-162 Self/Identity
Claiming Racial Identity: Who Can Pass and Who Can’t?
Payton Small 1, Brenda Major 1
1UC Santa Barbara
Preregistration: A Debate
Room: (HR) Centennial I & II, Time: 12:45 PM - 2:00 PM
Chair: Joseph Cesario, Michigan State Univ.

Preregistration is emerging as an important research practice. However, some argue that there are unacknowledged costs. In this debate, Vazire opens arguing for preregistration. Molden argues that, in many circumstances, costs outweigh benefits. Cesario responds forcefully in favor. Ledgerwood presents a nuanced case highlighting the importance of recognizing potential costs.

Simine Vazire, Daniel Molden, Joseph Cesario, Alison Ledgerwood

Turk 2.0: Moving Crowdsourced Data Collection Beyond Traditional Survey Experiments
Room: (HR) Centennial III, Time: 12:45 PM - 2:00 PM
Chair: Jesse Chandler, Mathematica Policy Research

Co-Chair: Leib Litman, TurkPrime

Mechanical Turk (MTurk) is widely used by psychologists to collect survey, survey experiment and reaction time data, but the platform is capable of so much more. We illustrate and present best practices for methods that go beyond these uses of MTurk including large scale replications, longitudinal data collection, group experiments and naturalistic observation of workers economic activity.

Alexander Coppock, Thomas Leeper, Kevin Mullinix
*Yale Univ.*, *London School of Economics and Political Science*, *Appalachian State Univ.*

Predicting Worker Retention in Longitudinal Studies Conducted on Mechanical Turk

Longitudinal studies require retaining participants across data collection waves, adding uncertainty to study design. We use meta-analysis to estimate retention rates and identify practices that can increase retention rates substantially. We incorporate these findings into a tool that can estimate the most cost-effective means of achieving a desired T2 sample size.

Jesse Chandler, Jonathan Robinson, Leib Litman
*Mathematica Policy Research*, *Lander College*

How to Successfully Conduct Interactive Experiments in Amazon Mechanical Turk

Interactive experimentation is a fundamental tool for conducting research in the social sciences. Yet, it has been underused on Amazon Mechanical Turk because of its logistical complexity and uncertain reliability. Here we show that basic behavioral patterns in the lab are replicable online, and that its implementation is accessible. We then provide measures to improve designs and retention.

Antonio Arechar, David Rand
*Yale Univ.*

The Gender Wage Gap in Anonymous Online Labor Markets

We examine for the first time whether the gender wage gap emerges on anonymous labor markets in which workers self-select into tasks. Data from over 150,000 unique Mechanical Turk workers who completed over 6 million HITs reveals a gender wage gap that persists across all ages, racial groups, and education levels. On average, tasks completed by women pay 6% less compared to tasks completed by men.

Leib Litman, Jonathan Robinson, Lisa Bates, Zohn Rozen

After ‘I Do’: Factors Predicting Marital Outcomes
Room: (HR) Centennial IV, Time: 12:45 PM - 2:00 PM
Chair: Juliana French, Florida State Univ.

Growing evidence suggests that the factors that predict marital outcomes are different for newlyweds and established couples. We examine for the first time whether the gender wage gap in anonymous online labor markets translates to newlywed couples.

Eliot Smith, Eliot Smith, Marlena Fraune, Steven Sherrin, Selma Sabanovic
*Indiana Univ.*

Forming and Updating Implicit Impressions of Robots

How do people judge the traits and capabilities of robots? We provide the first evidence of how people form and then update implicit impressions of the competence of the robot.

Melissa Ferguson, Melissa Ferguson, Minae Kwon, Thomas Mann, Ross Knepper
*Cornell Univ.*
Evaluating the Morality of Human versus Robot Decisions
We examine whether people evaluate morally significant decisions by artificial agents (e.g., AI, robots) differently from the way they evaluate such decisions made by humans. We show that people blame artificial agents less than human agents for going against an authority-favored action because people see artificial agents less as embedded in a chain of command.

Bertram Malie 1, Bertram Malie 1, Matthias Schuetz 2, Stuti Thapa Magar 1
Brown Univ., 1Tufts Univ.

A Social Psychological Perspective on Human-Machine Interaction
The paper discusses theoretical and practical gains and challenges associated with interdisciplinary research in human-machine interaction. These issues will be illustrated by a review of the author's empirical work on psychological anthropomorphism and social robotics.

Friederike Eyssel 1, Friederike Eyssel 1
Bielefeld Univ.

[25] Beyond Willpower: Finding New Sources of Motivation to Improve Health
Room: (HR) Regency VI, Time: 12:45 PM - 2:00 PM
Chair: Elliot Berkman, Univ. of Oregon
Poor habits are at the core of public health crises, including obesity, heart disease, and lung cancer. Traditional models attribute these failures of self-regulation to lack of willpower, but do not specify what it is. This symposium unpacks this concept by describing new accounts of the psychological mechanisms underlying health behavior, which suggest targets for more sustainable interventions.

ABSTRACTS
A Value-Based Choice Model of Health Goals, Self-Control, and Behavior Change
Models of health behavior and self-control are construct-rich but process-poor. For example, much is known about grit, executive function, and self-efficacy, and far less about the processes by which these constructs interact during health-related decisions. In this talk, we argue that value-based choice is a viable process model of health behaviors and opens new avenues for targeted intervention.

Elliot Berkman 1, Jordan Livingston 1, Lauren Kahn 1
1Univ. of Oregon.

Dietary Self-Control: An Expected Value Model
Drawing on research on self-efficacy and value-based decision-making, we show that healthiness of foods more strongly influences choice among subjects who have high outcome expectations—the belief that eating behavior impacts health—than subjects with low outcome expectations. However, efficacy expectations—beliefs about whether you can control eating behavior—do not influence food choice.

Daniel O’Leary 1, Carina Hausladen 2, Andero Uusberg 1, James Gross 1
1Stanford Univ., 2Passau Univ.

Can Imagining Your Future Self Make You Healthier?
As people live longer, eating right and exercising grow increasingly important. Does making the future vivid promote these behaviors? In Study 1, participants who reported vivid future selves reported healthier habits; in Study 2, when future selves were made vivid, participants expected to increase these behaviors. Thinking about the future may increase behaviors associated with long-term health.

Sarah Raposo 1, Tamara Sims 1, Laura Carstensen 1
1Stanford Univ.

Training in Cognitive Strategies Reduces Unhealthy Food Choice, Eating, and Cigarette Smoking
Cigarette smoking and obesity are public health concerns. Cognitive strategies can reduce craving for food and cigarettes and modulate neural activity associated with craving. Across 5 studies here, we show that brief training in cognitive strategies (compared to control training) improves food choices, reduces unhealthy eating, and reduces cigarette smoking up to one month post-training.

Hedy Kober 1
1Yale Univ.

[26] Moving Beyond Diversity to Inclusion: Building Inclusive Schools and Workplaces
Room: (HR) Regency VII, Time: 12:45 PM - 2:00 PM
Chair: Erika Hall, Emory Univ.
Co-Chair: Sarah Townsend, Univ. of Southern California
Diversity and inclusion efforts are commonly touted as ways to support underrepresented minorities in schools and workplaces. Although both are necessary, diversity—groups’ numerical representation, is often trumpeted to the exclusion of inclusion—whether groups’ ideas and values are embraced. Our research demonstrates the critical role of inclusion in promoting minority well-being.

ABSTRACTS
Organizational Pro-diversity Messages: Unintended Consequences for Majority and Minority Groups
We investigated whether an organization’s pro-diversity rhetoric influences the psychological and cardiovascular responses of White and Latino men in a hiring simulation. Results indicate that simply mentioning pro-diversity values (vs. not) leads to negative consequences for White job-seekers, but does not strongly influence the cardiovascular or psychological responses for Latino job-seekers.

Tessa Dover 1, Brenda Major 1, Cheryl Kaiser 2
1UC Santa Barbara, 2Univ. of Washington.

Authenticity as a Necessary Catalyst for Numerical Diversity’s Effectiveness
In the present research, we explore the relative strength of diversity vs. inclusion efforts for truly fostering a psychologically safe environment for underrepresented minorities. Using a sample of 486 Black, Latino, and Asian minority businesswomen and men, we find that authenticity is a necessary catalyst for diversity to effectively decrease minorities’ experiences with discrimination.

Erika Hall 1, Katherine Phillips 1, Sonia Kang 2, Courtney McCluney 1
1Emory Univ., 2Columbia Univ., 2Univ. of Toronto, Mississauga, 2Univ. of Virginia

Empowerment through Difference: An Individually-Administered Difference-Education Intervention Closes the Social Class Achievement Gap
The current research shows that an individually-administered difference-education intervention can successfully educate students about social difference and improve first-generation college students’ grades (N = 270). This study supports a growing body of work demonstrating that teaching students about how and why difference matters can foster student success and close achievement gaps.

MarYam Hamedani 1, Sarah Townsend 2, Nicole Stephens 3, Stephanie Smallets 2
1Stanford Univ., 2Univ. of Southern California, 3Northwestern Univ.

Affirming Identities, Affording Inclusion: How Diverse Practices Support Underrepresented Identities Can Foster Inclusion
The present research provides evidence that school settings can support identity among members of negatively stereotyped groups—by, for instance, incorporating diverse cultural ideas and practices within academic courses or extracurricular activities—and, in turn, afford an increased sense of inclusion. Discussion addresses implications for education policies and addressing social disparities.

Tiffany Brannon 1, Hazel Markus 2
1UCLA, 2Stanford Univ.

Professional Development

[27] Psychology Faculty Careers around the World
Room: (MM) A704, Time: 12:45 PM - 2:00 PM
Chair: Kimberly Quinn, DePaul Univ.
Pursuing faculty positions internationally presents both opportunities and challenges. This panel will discuss similarities and differences in faculty experiences and requirements in Australia, Canada, the Netherlands, Spain, the UK, and the US. Topics will include the hiring process; the education system; teaching, research, and service; and the promotion and tenure process.

Veronica Benet-Martinez 1, Eddie Harmon-Jones 2, Yoel Inbar 3, Kimberly Quinn 4
1Universitat Pompeu Fabra, 2The Univ. of New South Wales, 3Univ. of Toronto, 4DePaul Univ.

Poster Session D
Room: (HR) Grand Hall, Time: 12:45 PM - 2:00 PM
ABSTRACTS

[D-001] Culture
How Do Biculturals Perceive Racially Ambiguous Faces?
Andy Chiou 1, Yu Chen 1, Michael Ekema-Agbaw 1
1Farmingdale State College, 1Baruch College/The Graduate Center, CUNY

[D-002] Culture
The Influence of Honor Threats on Goal Pursuit across Cultures
Ceren Gunesoy 1, Susan Cross 1, Arzu Wasti 1, Ayse Uskul 1, Phia Salter 1
1Iowa State Univ., 1Sabanci Univ., 1Univ. of Kent, UK, 1Texas A&M Univ.
[D-003] Culture
You Go Before Me: Behavioral Politeness and Interdependent Self as Markers of Simpatico in Latinas
Gloria Rodríguez Arauz, Nairan Ramirez Esparza, Adrian Garcia Sierra, Elf Ikizler, Maria Jose Fernandez Gomez
1Univ. of Connecticut, 2Indiana Univ. of Pennsylvania

[D-004] Culture
A Cross-Cultural Examination of the Effects of Self-Uncertainty on Shame and Aggression
Soroush Aslani, Hamidreza Harati, Neal Ashkanasy
1Univ. of Wisconsin, 2Univ. of Tehran, 3Univ. of Queensland

[D-005] Culture
How Do We Trade Off Monetary Rewards between The Self and Another Person?: A Cultural Comparison between the U.S. and Japan
Hitoshi Tominaig, Nobuhito Abe, Yukiko Uchida, Matthias Gobel
1Kyoto Univ., 2UC Santa Barbara

[D-006] Culture
Differences in the Emotional Valence of Cultural Products: Positive Emotions in Brazil and Neutral Emotions in Japan
Igor De Almeida, Yukiko Uchida
1Kyoto Univ.

[D-007] Culture
Honor and Masculinity Among Latinos and European-Americans
Lucy De Souza, Patricia Rodríguez Mosquera
1Univ. of British Columbia, 2Western Univ.

[D-008] Culture
Depression in Immigrant-Origin College Students: Do Cultural Identities Buffer or Exacerbate the Negative Effects of High Neuroticism and Low Extraversion?
M. Alejandra Arce, Wing Yi Chan, Robert Latzman
1Georgia State Univ., 2RAND Corporation

[D-009] Culture
Culture and the Perceived Reparability of Shame: The Role of the Self-Construal
Marisa Crowder, Markus Kemmelmeier
1Univ. of Nevada, Reno

[D-100] Culture
Eagerly Pursuing Honor, Ignoring Potential Pitfalls: Honor Values are Associated with Promotion Focus
Peter Wang, Crystal Wang, Benjamin Smith, Daphna Oyserman
1Univ. of Southern California

[D-011] Culture
Culture and The Cold Shoulder: How Culture Impacts the Specific Emotional Responses to Ostracism
Sasha Kimmel, Dominik Mischkowski, Shinobu Kitayama, Yukiko Uchida
1Harvard Univ., 2National Center for Complementary and Integrative Health, 3Univ. of Michigan, 4Kyoto Univ.

[D-012] Culture
The Longitudinal Effect of Parental Values of Self-Concepts on an Early Emergence of Cross-Cultural Differences in Personality Development
Sawa Senzaki, Yuki Shimizu, Destany Calma-Birling
1Univ. of Wisconsin-Green Bay, 2Saitama Univ.

[D-013] Culture
When Do Members of Honor Cultures Forgive?
Vanessa Castilho, Susan Cross
1Iowa State Univ.

[D-014] Culture
Does Culture Matter in Feeling of Loneliness While Using SNS?
Wenzhen Xu, Jiro Takai
1Nagoya Univ.

[D-015] Culture
The Holding Effects of a Japanese Cultural Adaptation Skills Training Program for Chinese International Students
Xinhua Mao
1Kobe Gakuen Univ.

[D-016] Culture
A Cross-Cultural Investigation of University Students’ Self-Construal: Yuki Shimizu, Shaleesa Ledlie, Hongyuan Qi, Siyin Chen, Kim Roberts, Lei Chen
1Waseda Univ., 2Jianghan Univ.

[D-017] Culture
Cultural Differences in Spontaneous Trait Inferences are Automatic
Yuki Shimizu, Hajin Lee, James Uleman
1Saitama Univ., 2Univ. of Alberta, 3U of Chicago

[D-019] Emotion
Emotions Inside Out: How World- Vs Self-Focused Emotion Impacts Action and Experience
Alicia Chen, Kristen Lindquist, Kent Lee, B. Keith Payne
1Univ. of North Carolina, 2UNC at Chapel Hill

[D-020] Emotion
To Help or to Harm?: Assessing the Impact of Envy and Gratitude on Antisocial Behavior
Anna Maria Behler, Jeffrey Green
1Virginia Commonwealth Univ.

[D-021] Emotion
Empathy for a Broken Leg versus a Broken Heart: Physical and Emotional Suffering Result in Divergent Behavioral and Affective Responses
Arasteh Gatchpazian, Jennifer Stellar
1Univ. of Toronto

[D-022] Emotion
Conveying Anger with Pictograms
Audrey Danger, Kelsey Jervis, Julie Woodzicka
1Washington and Lee Univ.

[D-023] Emotion
The Tears Effect: The Role of Tears in Facial Emotion Perception
Chew Wei Ong, Kenichi Ho
1Nanyang Technological Univ.

[D-024] Emotion
When Money is Not Honey: The Unacceptability of Money in Social Exchange
Cong Peng, Rob Nelissen, Marcel Zeelenberg
1Tilburg Univ., 2VU Amsterdam

[D-025] Emotion
Third-Person Imagery Shapes Arousal into the Experience of Specific Emotion: Initial Evidence from Perceptions of Risk
Courtney Hsing, Lisa Libby, Richard Eibach
1Ohio State Univ., 2Univ. of Waterloo

[D-026] Emotion
Appraisal Patterns Associated with Experiences of Fear and of Challenge
Craig Smith, Weiqiang Qian, Leslie Kirby
1Vanderbilt Univ.

[D-027] Emotion
Humor Me (with Disappointment): Facial Reactions to Wins and Losses
Deanna Jordan, Nicholas Coles, Jeff Larsen
1Univ. of Tennessee, Knoxville

[D-028] Emotion
Childhood Maltreatment and Perceived Stress: The Role of Emotion Regulation Strategies, Self-Efficacy, and Resilience
Fang Hong, Qiuye Cai, Siyu Liu, Amanda Tarullo, Andrea Mercurio, Majed Ashy
1Boston Univ., 2Tsinghua Univ., 3Harvard Medical School

[D-029] Emotion
Happiness Now or Later? Cultural Differences in Happiness and Motivation When Sacrificing Present Desires for Future Goals
Alice Lee, Ashley Whillans, Soyeon Choi, EunKook Suh
1Univ. of British Columbia, 2Harvard Busines School, 3Yonsei Univ.

[D-030] Emotion
The Contribution of Regulatory Focus to the Effective Regulation of Sadness
Freya Woods, Jenny Su
1Tulane Univ., 2St. Lawrence Univ.

[D-031] Emotion
Expression of Distinct Positive Emotions in the Family: Examining Amusement, Compassion, Gratitude and Pride in Observational Data
Galen McNeil, Rena Repetti
1UCLA

[D-032] Emotion
Pride and Knowledge: Nonverbal Pride is Automatically Associated with Expertise
Jason Martens, Jessica Tracy
1Birmingham City Univ., 2Univ. of British Columbia

[D-033] Emotion
Shame for Past Addictive Drinking in Recovering Alcoholics Predicts Intentions to Seek Therapy in Coping with Future Alcohol Cravings
Jason Proulx, Kostadin Kushelev, Toni Schmidt, Jessica Tracy
1Univ. of British Columbia, 2Univ. of Virginia

[D-034] Emotion
The Development of a Scale to Assess Autonomous Sensory Meridian Response (ASMR)
Jeremy Tosti, Mark Whatley
1Valdosta State Univ.

[D-035] Emotion
Metaphor Use and Emotional Processing: An Analysis of Metaphor Use on Emotional Understanding, Empathy, and Perspective Taking in Daily Life
Jonathan Covarubias, Nicholas Evans, Adam Fetterman
1Univ. of Texas at El Paso
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[D-036] Emotion
The Influence of Mood States and Food Neophobia Trait in Eating Disorder Patients
Alexandra Allam, James Russell, Rachel Herz
1Boston College

[D-037] Emotion
Differential Effects of Rejection and Acceptance on Feeling Shocked, Numb, and Neutral
Jonathan Gallegos, Karen Gasper
1Penn State Univ.

[D-038] Emotion
Self-Other Differences in Affective Forecasting for Negative Events
Kaylee Boullon, Rebecca Friesdorf, Roger Buehler
1Wilfrid Laurier Univ.

[D-039] Emotion
Lost but not Forgotten: Unrepeatable Nostalgic Memories Reduce Positive Feelings
Keith Markman, Nicholas Sosa
1Ohio Univ.

[D-040] Emotion
The Role of Knowledge and Emotions in Climate Experts’ Environmental Risk Perception
Lina Jovarauskaiti, Mykolas Romeris Univ.

[D-041] Emotion
Appraisals of Responsibility and Control: Fate in Awe, Chance in Horror
Pamela Taylor, Yukiko Uchida
1Kyoto Univ.

[D-042] Emotion
The Relationship between Reflection and Self-Disgust: Focusing on Decentering and Self-Focus on Both Positive and Negative Aspects of the Self
Rie Tabuchi, Megumi Oikawa
1Tokyo Gakugei Univ.

[D-043] Emotion
Emotion Categories Shift through Statistical Learning
Rista Plate, Adrienne Wood, Seth Pollak
1Univ. of Wisconsin-Madison

[D-044] Emotion
Effect of Positive Reappraisal: Does Reappraisal Mediate the Relationship between Metacognitive Awareness and Anxiety?
Ryota Kobayashi, Makoto Miyatani, Takashi Nakao
1Hiroshima Univ.

[D-045] Emotion
Temperamental Basis of Sense of Humor: Validating the Long Form of the Trait Version of the State-Trait-Cheerfulness-Inventory in Japan
Shuji Uko, Jiro Taka
1Nagoya Univ.

[D-046] Emotion
The Dark Side of Awe: From the Perspective of Intergroup Conflict
Takano Ryota, Nomura Michio
1Kyoto Univ.

[D-047] Emotion
Have We Ever Really Measured State Guilt and Shame?: Widely Used Measures Appear to Lack Validity
Thomas Carpenter, Stefanie Tignor, Megan Hamasaki, Naomi Isenberg, Jaime McDonald, Cherise Blondefield, Jo-Ann Tsang
Seattle Pacific Univ., Northeastern Univ., Baylor Univ.

[D-048] Emotion
Downstream Effects of Self-Distancing
Wallis Slater
1Skidmore College

[D-049] Emotion
Using Artificial Neural Network to Predict The Experience of Multiple Emotions from Appraisals
Weiqiang Qian, Leslie Kirby, Craig Smith
1Vanderbilt Univ.

[D-050] Emotion
Guilt Reflects the Detracted Implicit Moral Self, but not the Explicit Moral Self
Yoshiya Furukawa, Ken’ichiro Nakashima
1Hiroshima Univ.

[D-051] Groups/Intergroup Processes
Acetaminophen and Ibuprofen Effects on Intergroup Bias
Amanda Kaczmarek, Youngki Hong, Alexis Keaveney, Baldwin Way, Kyle Ratner
1UC Santa Barbara, Ohio State Univ.

[D-052] Groups/Intergroup Processes
Effects of Racial Priming on Perceptions of Female Protesters
Katelyn Pitcher, Justin Lockhart, Adrienne Crowell
1Hendrix College

[D-053] Groups/Intergroup Processes
Perceived Discrimination Toward Women Before and After the 2016 Election
Angela Robinson, Alexandra Eltethadeh, Paul Pitt, Jacqueline Chen
1UC Irvine, 2Univ. of Utah

[D-054] Groups/Intergroup Processes
How Benefit Finding and Observer Perspective Can Motivate Moral Obligations among Women to Help Disadvantaged Groups
Ariel Mosley, Nyla Branscombe, John Dovidio
1Univ. of Kansas, 2Yale Univ.

[D-055] Groups/Intergroup Processes
Promoter Potential: Spread of Positive Information in a Sociocentric Network
Bridget Lynch, Michelle vanDellen, Matthew Meisel, W. Keith Campbell
1Univ. of Georgia, 2Brown Univ.

[D-056] Groups/Intergroup Processes
What Kinds of Collective Action Are Effective?: Examining Effects of Collective Action on High-Power Group Members
Eric Shuman, 1Tamar Saguy, Martijn van Zomeren, 1Eran Halperin
1Univ. of Groningen, 2IDC Herzliya

[D-057] Groups/Intergroup Processes
Will Contact Increase Acceptance of Robots?
Kathryn Wallisch, Andrew Buzzelli, Marlena Fraune, Steven Sherrin, Selma Sabanovic, Eliot Smith
1Indiana Univ.

[D-058] Groups/Intergroup Processes
Five (Plus or Minus One): The Point at Which an Assemblage of Individuals is Perceived as a Single, Unified Group
Eric Stocks, Luis Oceja, Belen Lopez-Perez
1Univ. of Texas at Tyler, 2Universidad Autonoma de Madrid, 3Liverpool Hope Univ.

[D-059] Groups/Intergroup Processes
Young Children Negatively Evaluate and Sanction Free Riders
Fan Yang, You-jung Choi, Antonia Misch, Yarrow Dunham
1Yale Univ.

[D-060] Groups/Intergroup Processes
The Bright Side of Exploitative Bosses: Unfair Leadership Promotes Ingroup Favoritism and Cooperation among Exploited Group Members
Irene Melani, George Christopoulos, Ying-yi Hong, Bobby Cheon
1Nanyang Technological Univ., 2Chinese Univ. of Hong Kong, 3Nanyang Technological Univ., Singapore

[D-061] Groups/Intergroup Processes
Social Abilities Both Help and Hinder Group Performance: Diverging Direct and Indirect Effects
Jennifer Labrecque, Kayla de la Haye, Young Ji Kim, Thomas Malone
1Univ. of Southern California, 2UCSB, 3MIT

[D-062] Groups/Intergroup Processes
Intergroup Contact and Empathy: What Do Contact Measures Actually Capture? How Effective are They?
Kendal Wong
1Univ. of Illinois Chicago

[D-063] Groups/Intergroup Processes
What Does Eliminating Racism Look Like?: Group Differences in Construing an Ideal World without Racism
Laura Vianna, Sapna Cheryan
1Univ. of Washington

[D-064] Groups/Intergroup Processes
Social Class Perception via Linguistic and Para-Linguistic Cues: An Experimental Approach
Monique Bacca, Fariba Ghayebi, Michael Kraus
1Yale Univ.

[D-065] Groups/Intergroup Processes
Living in Paradise? Social Status Among Major Racial Groups in Hawaii
Kayla Uyeda, Jenay Webb, Knut Kristensen, Kristin Pauker
1Univ. of Hawaii at Manoa

[D-066] Groups/Intergroup Processes
The Impact of Beliefs about Inequality on Perceptions of Ingroup Members’ Motives
Naomi Fa-Kaji, Brian Lowery
1Stanford Univ.

[D-067] Groups/Intergroup Processes
Examining the Effects of Information Valence on Out-of-the-Loop Experiences with a Novel Paradigm
Nicole Iannone, Megan McCarty, Janice Kelly
1Penn State Fayette, 2Amherst College, 3Purdue Univ.
[D-068] Groups/Intergroup Processes
Mind Attribution of For-Profit and Not-For-Profit Groups
Rachel Au¹, Gary Ting Tat Ng¹
¹Chinese Univ. of Hong Kong

[D-069] Groups/Intergroup Processes
Legitimizing Reasoning about Police Violence: Defending National Identity versus Maintaining Racial Hierarchy
Shiang-Yi Lin¹, Dominic Packer¹
¹Lehigh Univ.

[D-070] Groups/Intergroup Processes
Discovering Social Groups via Latent Structure Learning
Tatiana Lau¹, H. Thomas POUNCY², Samuel Gershman¹, Mina Cikara¹
²Harvard Univ.

[D-071] Groups/Intergroup Processes
Success is in Motion: High-Performing Teams Exhibit Dynamic Conflict Management Strategy Use and High Arousal
Urszula Strawinska-Zanko¹, Rae Yuni Tan¹, Jay Michaela¹
¹Nova Southeastern Univ., ²Univ. of Baltimore, ³Univ. of South Florida Sarasota-Manatee

[D-072] Groups/Intergroup Processes
Who Can Be a Leader?: Sanctioning of In-group Gender Deviants
Vivian Xiao¹, Brian Lowery¹
¹Stanford Univ.

[D-073] Groups/Intergroup Processes
The Effects of System-Justification on Perspective-Taking, Empathy, and Helping
Zheng Li¹, John Edwards¹, Helen Harton²
¹Oregon State Univ., ²Univ. of Northern Iowa

[D-074] Groups/Intergroup Processes
Learning to Pronounce Ethnic Names as a Way to Promote Interracial Interaction
Ziyi Feng¹, Xiaon Zhang², Monica Biernat¹
¹Univ. of Kansas, ²Univ. of Michigan

[D-075] Intergroup Relations
The Role of Identity and Humor on Intergroup Judgments
Alex Borgella¹, Keith Maddox²
¹Bates College, ²Tufts Univ.

[D-076] Intergroup Relations
The Effect of Racial Prejudice on Perceptions of Black Slurs Used by Black Individuals toward White Individuals
Connor O’Dea¹, Donald Saucier¹
¹Kansas State Univ.

[D-077] Intergroup Relations
Secure Attachment Priming and Outgroup Humanization
Rossella Falvo¹, Dora Capozza¹, Gian Antonio Di Bernardo¹, Jessica Boin¹
¹Univ. of Padova, ²Universita Degli Studi di Padova, ³Univ. of Modena and Reggio Emilia

[D-078] Intergroup Relations
Exploring Colonial Rationalization of the Hegemonic Order: A Two Level System Justification Analysis of the Puerto Rican Colonial Ideology
Eduardo Rivera-Pichardo¹, Veronica Benet-Martinez¹, Gabriel Pita-Colon¹
¹Universitat Pompeu Fabra, ²Universidad de Puerto Rico

[D-079] Intergroup Relations
Exploring Factors Contributing to Lasting Cross-Group Friendships
Elena Buliga¹, CaraMacNin¹, Phuong Nguyen¹
¹Univ. of Calgary

[D-080] Intergroup Relations
It Could Be Worse: Exploring How the Stigmatization of Others Increases Relationality
Elizabeth Fles¹, Garry Shleynberg¹
¹Univ. of Tennessee, Knoxville

[D-081] Intergroup Relations
Intergroup Relations and Cultural Schemas: The Role of Status and Cultural Framing in Intraminority Attitudes
Isabel Leon±¹, Tiffany Brannon¹
¹UCLA

[D-082] Intergroup Relations
Intergroup Threat in Religious Groups: Understanding Religious People’s Threat Responses
Janet Paulet¹, Diane Mackle¹, Nicole Tausch²
¹UC Santa Barbara, ²Univ. of St Andrews

[D-083] Intergroup Relations
Outgroup Rejection Shapes Visual Attention to Facial Cues of Acceptance and Rejection
John Ballinger¹, Jennifer Crocker¹, Russell Fazio¹
¹Ohio State Univ.

[D-084] Intergroup Relations
Failure to Bridge the Political Divide: The Effect of Political In-Group Identification on Projection and Stereotyping
Kathryn Denning¹, Sara Hodges¹
¹Univ. of Oregon

[D-085] Intergroup Relations
Similar but Different: Increasing College Students’ Engagement in Cross-Race Friendships
Klaara Sanchez¹, Gregory Walton¹
¹Stanford Univ.

[D-086] Intergroup Relations
Pick a Parent: Child Custody Allocation in Mixed-Race Families
Maria Iankilevitch¹, Alison Chasteen¹
¹Univ. of Toronto

[D-087] Intergroup Relations
The Power to Confront: Social and Personal Power Relate to Racial Bias Confrontation Differently in Public and Private Settings
Mamria Vahray radiyan¹, Danielle Young¹, Leigh Wilton¹
¹Skidmore College, ²Manhattan College

[D-088] Intergroup Relations
Hispanic Population Growth & Whites’ Perceptions of the Status of Black Americans and Asian Americans in a Racially-Diverse Future
Michelle Lee¹, Maureen Craig¹
¹NYU

[D-089] Intergroup Relations
Can Mindfulness Meditation Reduce the Tendency to Justify the Status Quo?
Mollie Price-Blackshear¹, B. Ann Bettencourt²
¹Univ. of Missouri-Columbia, ²Univ. of Missouri

[D-090] Intergroup Relations
Historical Knowledge Increases Desire to Discuss Race
Raae Rasmussen¹, Samuel Sommers¹
¹Tufts Univ.

[D-091] Intergroup Relations
Exploring Trait Mindfulness and System Justification among Religious Groups in India
Reid Kessler¹, Mollie Price-Blackshear¹, Shannamal Khamble¹, B. Ann Bettencourt¹
¹Univ. of Missouri, ²Univ. of Missouri-Columbia, ³Kamatak Univ.

[D-092] Intergroup Relations
Blacks’ Perception of a Biracial’s Group Membership Shapes Attributions to Discrimination Following Social Rejection
Richard Smith¹, Daryl Wout³
¹Graduate Center, CUNY, ²John Jay College of Criminal Justice

[D-093] Intergroup Relations
When Intergroup Apology is Not Enough: Seeking Help and Reactions to Receiving Help among Members of Low Status Groups
Samer Halabi¹, John Dovidio¹, Arie Nadler¹
¹Academic College of Tel-Aviv-Yaffo, ²Tel Aviv Univ.

[D-094] Intergroup Relations
Conversing with the Unknown: The Effects of Racial and Gender Ambiguity on Interaction Anxiety
Teressa Frasca¹, Sarah Galith¹, Laura Babbitt¹, Samuel Sommers¹
¹Duke Univ., ²Tufts Univ.

[D-095] Intergroup Relations
No Effect of Ingroup Cooperativeness on Perceptions of Outgroup Formidability
Victor Keller¹, Joseph Cesario¹
¹Michigan State Univ.

[D-096] Intergroup Relations
Status and Assimilation Attitudes: How China Remotely Affects White American-Chinese Immigrant Relations
Xian Zhao¹, Monica Biernat¹
¹Univ. of Kansas

[D-097] Morality
Differently Relative: Motivated Downward Comparisons in Morality
Alexandra Fleischmann¹, Joris Lammers¹, Adam Galinsky¹
¹Univ. of Cologne, ²Columbia Univ.

[D-098] Morality
The Effect of Socially Moral Purchases on Future Financial Donations
Anne Zeil¹, Lorelei Tinaglia¹, Carolyn Johnson¹, Misael Garcia¹
¹Augustana Univ.

[D-100] Morality
The Contribution of Affective State and Empathy to Moral Competence
Nicholas Surdel¹, Marina Klimenko¹
¹Univ. of Florida
[D-101] Morality
Autonomous Morals: Inferences of Mind Predict Acceptance of Al Behavior in Sacrificial Moral Dilemmas
April Young, Andrew Monroe
Appalachian State Univ.

[D-102] Morality
When Enough Helping is Enough
Arseny Ryazanov, Jonathan Knutzen, Dana Nelkin, Samuel Rickless, Nicholas Christenfeld
UC San Diego

[D-103] Morality
Moral Wrongness is a Violation of Relational Motivation: Examination Across U.S. and Turkey
Beyza Tepe, Arzu Karakulak Aydinli
Bilbao Seminary Univ., Istanbul Univ.

[D-104] Morality
Are Atheists immoral?: Patterns of Values of Atheists, Deists, and Theists on Moral Foundations
Brittany Page, Douglas Navarick
California State Univ., Fullerton

[D-105] Morality
Falling from Grace: Responses to the Moral Transgressions of the Powerful
Rachel Forbes, Jennifer Stellar
Univ. of Toronto

[D-106] Morality
Religiosity Both Increases and Decreases Deontological and Utilitarian Inclinations: A Process Dissociation Analysis
Caleb Reynolds, Paul Conway
Florida State Univ.

[D-107] Morality
Anger, Not Disgust, Predicts Decreased Allocation of Resources to a Moral Transgressor
Daniel Yi, Jo-Ann Tsang
Baylor Univ.

[D-108] Morality
Disgust Sensitivity and Moral Judgments of Purity Transgressions
Fleke Wagemans, Mark Brandt, Marcel Zeelenberg
Tilburg Univ., VU Amsterdam

[D-109] Morality
Region and Moral Foundations: Predicting Attitudes toward Evolution and Homosexuality
Hailey Hatch, Helen Harton
Univ. of Northern Iowa

[D-110] Morality
Change We Can’t Believe In: Interpersonal Consequences of Moral Attitude Change
William Jettinghoff, Carol Iskiwitch, Jesse Graham
Indiana Univ., Univ. of Southern California, Univ. of Utah

[D-111] Morality
Self-Control as the Moral Dilemma Muscle: Trait Self-Control Predicts Both Deontological and Utilitarian Moral Judgments
Heather Maranges, Tania Reynolds, Roy Baumeister, Paul Conway
Florida State Univ.

[D-112] Morality
Priming of Moral Foundations on Judgment for Moral Conflict Task
Hideya Kitamura
Kansai Univ.

[D-113] Morality
Just Word Violations and Karmic Retribution
Jack McDonald, Chaddy Stern
Univ. of Illinois at Urbana-Champaign

[D-114] Morality
Fatigue Compatibilism: Perceived Fatigue Reduces Expectations of Helping, But Does Not Excuse Failures to Help
Jacob Goldstein-Greenwood, Paul Conway
Florida State Univ.

[D-115] Morality
When Buying Milk, Do You Care About the Cow?: Developing and Validating a Scale of Moralized Perception
Kassidy Velasquez, Paul Conway
Florida State Univ.

[D-116] Morality
Introducing the Differentiated Moral Relativism Inventory (DMRI)
Lauren Collier, R. Michael Furr, Ashley Hawkins, William Fleeson
Michigan State Univ., Wake Forest Univ.

[D-117] Morality
The Role of Modern Racism and Benefit Finding in Victim Moral Obligations: Indigenous Peoples in Canada
Mackenzie Doiron, Kimberly Matheson, Nyla Branscombe
Carleton Univ., Univ. of Kansas

[D-118] Morality
Moral Framing and Construal
Niklas Cypris, Matthew Baldwin
Universität zu Köln (Univ. of Cologne)

[D-119] Morality
Robin Hood was Wrong: Preschoolers Believe It’s Not Okay to Take from the Rich When You are Poor
Margaret Echebarger, Steven Roberts, Susan Gelman
Univ. of Michigan, Stanford Univ.

[D-120] Morality
Justification Effectiveness for Moral and Non-Moral Actions
Michelle Chambers, Tamar Krepis
Univ. of Utah

[D-121] Morality
Effect of Social Class on Moral Judgments
Mural Kezer, Zeynep Cemalcilar
Koc Univ.

[D-122] Morality
Moral Essentialization and Behavior Toward Immoral Others
Samantha Abrams, Leigh Wilton
Skidmore College

[D-123] Morality
The Effect of Intentionality on Blame in Purity and Harm Violations
Natasha Thalla, Stephanie Cerce, Dominic Packer
Lehigh Univ.

[D-124] Morality
I’m a Good Person: Moral Convictions as Identities
Pierce Ekstrom
Univ. of Minnesota

[D-125] Morality
The Morality of Dating Multiple People: The Influence of Cognitive Deliberation, Moral Rules, and Integrating Emotion with Cognition on Moral Judgments and Behavioral Intentions
Rebecca Friesdorf, Jeffrey Robinson, Paul Conway
Univ. of Toronto, Florida State Univ.

[D-126] Morality
Perceptions of Minds and Moral Worth in Outgroups and Nature
Stylianos Syropoulos, Rachel Gerb, Josie Benitez, Joshua Rottman
Franklin & Marshall College

[D-127] Morality
Blaming (Former) Saints and Praising (Former) Sinners: Attributions Intensity when Agents Override Initial Choices
Ryan McManus, Abraham Rutchick
CSU Northridge

[D-128] Morality
Contextual Factors in Partisan Politics: Determining the Effects of Framing on Relevance of the Moral Foundations
Sarah Gavac, Markus Brauer
Univ. of Wisconsin–Madison

[D-129] Morality
Rotten to the Core or Just Looking for a Thrill?: Sensation-Seeking and Immorality
Sarah Ward, Laura King
Univ. of Missouri-Columbia

[D-130] Morality
The Role of Religious Identification in Moral Decision Making
Travis Crone, Hernan Escobar, Chisomnazu Ibe
Univ. of Houston-Downtown, Stephen F. Austin State Univ.

[D-132] Personality Processes/Traits
Informant Reports: Who Receives Them and Who Doesn’t?
Abigail Hanson
Univ. of Tennessee at Chattanooga

[D-133] Personality Processes/Traits
Big Five Personality Traits, Gratitude, and the Power to Live with Disasters
Akio Honda, Motoaki Sugiuira
Yamanashi Gakuin College, Tokoku Univ.

[D-134] Personality Processes/Traits
Narcissism and Situational Choice and Desire
Alexandra Gantt, Dylan Marsh, Daniel Lee, Pyne Sherman
Liberty Univ., Colorado State Univ., Texas Tech Univ.
[D-135] Personality Processes/Traits
The Mediating Role of Dispositional Mindfulness in Relationships Between Negative Emotionality and Psychological Well-Being
Alivia Zubrod, Tyler Lerch, Ron Feldt
1Univ. of Northern Iowa, 2Mount Mercy Univ.

[D-136] Personality Processes/Traits
Group Cohesion and its Relationship with Perfectionism in Group Psychotherapy
Chelsea Nixie Madia, Lisa Zhang, Paul Hewitt, Ingrid Schoting, Samuel Mikiel, Gordon Flett
1Univ. of British Columbia, 2Sun Life Financial, 3York Univ.

[D-137] Personality Processes/Traits
Narcissists’ Perceptions of Doctors: Implications for Well-Being
Amy Brunell, Nolan Kline
1Ohio State Univ. at Mansfield, 2Rollins College

[D-138] Personality Processes/Traits
Little Freudian Slippage: Coverage of the Psychoanalytic Perspective in the Undergraduate Personality Course
Amy Posey, Jacob Cushing
1Benedictine College

[D-139] Personality Processes/Traits
The Impact of Desire and Choice to be in Situations on Behavior
Anagha Nair, Dylan Marsh, Daniel Lee, Ryne Sherman
1Univ. of Florida, 2Colorado State Univ., 3Texas Tech Univ.

[D-140] Personality Processes/Traits
The Relationship Between Personality Traits and Situations
Andrew Blake, Ryne Sherman
1Texas Tech Univ.

[D-141] Personality Processes/Traits
Assuming the Worst: Hostile Attribution Bias in Vulnerable Narcissism
Ashley Hansen-Brown, Stephanie Freis, Iris Liu
1Bridgewater State Univ., 2Presbyterian College, 3Ohio State Univ.

[D-142] Personality Processes/Traits
Personality Preferences in Family Members
Cindy Galinsky, Alyssa Croft, Matt Hammond
1Univ. of Arizona, 2Victoria Univ. of Wellington

[D-143] Personality Processes/Traits
Two-Dimensional Measure of Machiavellianism: Conceptualization and Measurement of the Views and Tactics Dimensions
Conal Monaghan, Boris Bizumic, Todd Williams, Martin Selibom
1Australian National Univ., 2Grand Valley State Univ., 3Univ. of Goto

[D-144] Personality Processes/Traits
Ideal Comparisons: Body Ideals Harm Women’s Body Image Through Increased Social Comparison
Diana Betz, Laura Ramsey, Natalie Sabik
1Loyola Univ. Maryland, 2Bridgewater State Univ., 3Univ. of Rhode Island

[D-145] Personality Processes/Traits
Interpersonal Trust Among Strangers
Henry Ko
1Northeastern Univ.

[D-146] Personality Processes/Traits
Proactive Personality: The Possibilities of Reconstructing the STEM Context
Tessa Benson-Greenwald, Maggie Winstel, Amanda Diekman
1Miami Univ.

[D-147] Personality Processes/Traits
Pathological Personality Traits are Associated with Deficits in the Ability to Understand the Emotional States of Others
Jennifer Vonya, Hilda Costa, Jennifer Vrabel, Virgil Zeigler-Hill
1Oakland Univ., 2Federal Univ. of Ceara

[D-148] Personality Processes/Traits
Person-Environment Fit in a College Setting: The Role of Differences in Values
Gabrielle Pfund, Steve Rouse
1Pepperdine Univ.

[D-149] Personality Processes/Traits
Personality and Intragroup Relationship Conflict: A Social Network Approach
Jigyasha Shukla, Nitki Awasty
1Indian School of Business, 2Michigan State Univ.

[D-150] Personality Processes/Traits
The Relationship Between Personality Disorders and Conspiracist Belief
Jorge Noguera-Sepulveda, Nicholas Holtzman
1Georgia Southern Univ.

[D-151] Personality Processes/Traits
The Litmus Test for Situational Perception: A Pre-Registered Replication to Examine its Predictive Power vis-à-vis Affect
Kai Horstmann, Matthias Ziegler
1Humboldt-Universität zu Berlin

[D-152] Personality Processes/Traits
It’s For Their Health: Encouraging vs. Discouraging Autonomy During Adolescence
Moriah Geller, Julia Boehm
1Chapman Univ.

[D-153] Personality Processes/Traits
Service Learning Participation: Personality Traits, Prosocial Attitudes, Social Identification and Rationale
Marion Blake
1Texas A&M Univ.-Kingstown

[D-154] Personality Processes/Traits
Social Inhibition, but Not Negative Affect, can be Differentiated in College Students with a Computer-Based Avatar Task
Michael Allen, Catherine Myers
1Univ. of Northern Colorado, 2Dept. of Veterans Affairs, VA New Jersey Health Care System

[D-155] Personality Processes/Traits
Genetic and Environmental Associations between Child Personality and Parenting
Mona Ayoub, Daniel Briley, Megan Patterson, Jennifer Tackett, K. Paige Harden, Elliot Tucker-Drob
1Univ. of Illinois at Urbana-Champaign, 2Univ. of Texas at Austin, 3Northwestern Univ.

[D-156] Personality Processes/Traits
Measuring Trait Trust and Suspicions: A Multi-Study Analysis of Two Related but Separate Constructs
Sarah Jessup, Tyler Ryan, Gene Alarcon, August Capiola, David Wood
1ORISE, 2CSRA, Air Force Research Laboratory,
3Wright State Univ.-Consortium Research Fellows Program

[D-157] Personality Processes/Traits
Higher Population Density is Associated with Lower Individual Meaning in Life
Nicholas Buttrick, Samantha Heintzelman, Shigeiro Oishi
1Univ. of Virginia

[D-158] Personality Processes/Traits
The Dark Triad and Framing Effects Predict Selfish Behavior in a One-Shot Prisoner’s Dilemma
Paul Deitchman, Jessica Sullivan
1Skidmore College

[D-159] Personality Processes/Traits
A Cross-Cultural Examination of Resiliency in Young Adults
Rachel Plouffe, Claire Wilson, Sarah Babcock, Donald Saklofske, Conggu Yan, Sandra Prince-Embury, David Nordstokke
1Univ. of Western Ontario, 2Western Univ., 3Beijing Normal Univ., 4Resiliency Inst. of Allenhurst/Univ. of Calgary

[D-160] Personality Processes/Traits
Mindfulness Decouples the Relationship Between Emotion and Behavior: A Multilevel Analysis of Questionnaire Data
Robert Klein, Michael Robinson
1North Dakota State Univ.

[D-161] Personality Processes/Traits
How Temperament is Related to Child Pedestrian Safety
Scarlett Ridley, Brooke Bailey, Jeneli Rouse, David Schwebel
1Univ. of Alabama at Birmingham, 2Julian Univ.

[D-162] Personality Processes/Traits
What Helps Me May Not Help You: Trait Self-Criticism Moderates the Relationship Between the Context of Failure and State Self-Compassion
Sydney Waring, Alison Kelly
1University of Waterloo

[D-163] Personality Processes/Traits
Personality Pathology and Self-Esteem Reactivity
Virgil Zeigler-Hill, Brianna Jaczynski, Sinead Cronin, Jennifer Vrabel, Jessica Flint
1Oakland Univ.

[D-164] Personality Processes/Traits
My Sensitivity is Your Business: Is the Detrimental Effect of Sensory- Processing Sensitivity on Other’s Social Anxiety Attenuated by State Mindfulness?
Yaya Turjeman-Levi, Avraham Kluger, Guy Itzchakov
1Hebrew Univ. of Jerusalem, 2Univ. of Haifa

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(HP) = Hyatt Regency | (MM) = Marriott Marquis
[29] The Importance of Social Psychological and Personality Research in the Age of Trump

**Room:** (HR) Centennial I & II  
**Time:** 2:15 PM - 3:30 PM  
**Chair:** Kerry Kawakami, York Univ.

**Invited Session (cont.)**

**ABSTRACTS**

Justifying Social Inequalities in the Age of Trump: The Role of Social Darwinism

Americans who justify the gender, racial, or class system (i.e., social hierarchies) were respectively also more likely to reject Hillary Clinton in favor of Donald Trump (Study 1); reject the Black Lives Matter movement (Study 2); and support Trump’s proposed budget cuts that harm the poor (Study 3). But why are social hierarchies deemed worthy of defense? Inspired by the Trump campaign, we designed a measure of social Darwinism: “survival of the fittest” beliefs that humans, like plants and animals, must rank and compete for success. In each study, social Darwinism explained significantly more variance when predicting gender, race, or class system justification than social dominance orientation and gender, race, or class essentialism, whether or not we adjusted for demographics (e.g., gender, political identity, religious identity, and SES). In summary, social Darwinism legitimizes viewing social hierarchies as just and fair, and justifying social hierarchies motivates responses that perpetuate them. In concert, the findings advance backlash theory and illuminate the appeal of Trumpism.

Laurie Rudman¹, Lina Saud²
¹ Rutgers Univ.  
² Univ. at Buffalo, SUNY

From Apprentice to President: The Role of Parasocial Connection in the Election of Donald Trump

The election of Donald Trump came as a surprise to many pundits and citizens, including his own supporters (Norman, 2016). We conducted a study of 521 voters to examine the role parasocial bonds (i.e., one-sided psychological relationships) played in his surprising victory. Although most politicians fiercely compete for precious media time and work hard to form a likable yet authoritative impression - often with mixed results - Trump had 14 seasons of carefully edited primetime exposure to imprint a presidential impression on American minds. We suggest that these programs created an image of Trump as a presidential, led to the formation of parasocial bonds, and influenced the presidential campaign. As predicted, the more participants were exposed to Trump, both through his TV shows and other media, the more likely they were to have a parasocial bond with Trump. That bond predicted having a positive attitude towards Trump, believing his promises, disregarding his inflammatory statements, and even voting behavior. In addition, these effects were particularly strong for those whose votes were a surprise in the election: people who did not identify with the Republican Party. This research suggests that Trump’s election might have been influenced by his appearance on reality TV. Indeed, given the close election, it is possible that Trump would not be President if he were not on Apprentice first.

Shira Gabriel¹, Elaine Paravati¹, Melanie Green²
¹ Univ. at Buffalo, SUNY  
² Univ. of Michigan

Low Information Democracy

Thomas Jefferson once famously observed that any nation expecting to survive and govern itself requires about one third the people needed to maintain a naturalization civics exam. More important, this voter ignorance is best described as being not uninformed but misinformed, born citizens would fail a naturalization civics exam. More important, this voter ignorance is best described as being not uninformed but misinformed, more likely to engage in unethical behavior; people experiencing threats to their sense of control become more religious and are more likely to engage in gender stereotyping.

Nour Kleify³, Emile Bruneau³
³ Northwestern Univ., ¹ Univ. of Pennsylvania


**Room:** (HR) Centennial III  
**Time:** 2:15 PM - 3:30 PM  
**Chair:** Anny Ma, Duke Univ.  
**Co-Chair:** Krishna Savani, Nanyang Business School

This symposium investigates how existential threats influence people’s interpersonal judgments and behaviors. People exposed to high variability are more likely to punish unethical behavior; people facing uncertainty are more likely to engage in unethical behavior; people experiencing threats to their sense of control become more religious and are more likely to engage in gender stereotyping.

**ABSTRACTS**

Psychological Consequences of Exposure to Variability: Harsher Ethical Judgments

Increased variability is one of the defining features of the 21st century, observed in diverse domains (e.g., temperature, rainfall, stock prices, currency rates). Six experiments found that people exposed to high environmental variability (e.g., in temperature and rainfall) experience a greater sense of societal threat, and are thus more likely to punish others who commit unethical behaviors.

Yu Ding, Krishna Savani
¹ Columbia Business School, ² Nanyang Technological Univ.

Punishment Contingency and Unethical Behavior: The Roles of Uncertainty and Empathy

We suggest that uncertainty crucially influences unethical behavior in the form of lying. Across three studies we find that uncertain (i.e., non-contingent) punishment, as compared to predictable (i.e., contingent) punishment, increases lying/unethical behavior, and that these effects are mediated by perceptions of uncertainty.

Jennifer Whitson¹, Cynthia Wang², Julena Bonner³
¹ UCLA Anderson School of Mgmt., ² Oklahoma State Univ, Spears School of Business, ³ Utah State Univ.

Religious Empowerment after External Threats among People with Low Trait Approach Motivation

Participants low in trait approach motivation responded to external control threats (e.g., relationship uncertainty) with greater religious devotion (Studies 1-3) and willingness to work toward an externally sanctioned reward (Study 4). Results are interpreted from the perspective of
compensatory conviction, control and reactive approach motivation theories (integrated by Jonas et al., 2014).

Abdo Elnakouri¹, Konstantyn Sharpinskyy¹, Ian McGregor²
¹Univ. of Waterloo

A Control-Based Account of Stereotyping
Drawing from Compensatory Control Theory, we posit a novel account of stereotyping motivated by a desire to re-establish control. Across 5 studies, we found that lower control was associated with greater stereotyping across cultures and over time. The link between control and stereotyping was mediated by greater need for structure and moderated by interdependent self-construal.

Anyi Ma¹, Jordan Axt², Aaron Kay¹
¹Duke Univ., ²Univ. of Virginia

[31] Beyond the Spouse: Support from Nonspousal Relationships in Couples
Room: (HR) Centennial IV, Time: 2:15 PM - 3:30 PM
Chair: Lucy Shen, Univ. of California, Los Angeles
Co-Chair: Benjamin Karney, UCLA

When married people seek support, they naturally turn to their spouses, the most influential source of support in their lives. In satisfying relationships, does anyone else matter? This symposium brings together four lines of research that clarify how support from relationships outside the marriage benefits individual and dyadic well-being, over and above the effects of the spouse.

ABSTRACTS
Spousal Support for Fears About Aging and Goal Strivings Predicts Wellbeing in Older Adulthood
We identified behaviors responsible for the effects of social relations on health in older adulthood, focusing on spousal support for older adults’ fears about aging and goal strivings (N= 250). Analyses of health outcomes assessed at two annual follow-ups indicated that effective spousal support promotes goal progress and attenuates the negative effects of fears about aging on health.

Brooke Feeney¹, Brittany Jakubiak²
¹Carnegie Mellon Univ., ²Syracuse Univ.

Who You Gonna Call? Supporter-Selection and Effectiveness in Support Networks
Support networks typically include 7 to 11 supporters, including family, friends, and more. Our research addresses (a) the relative frequency with which people seek support from supporters in different roles, (b) the effectiveness of support from supporters in these roles, and (c) the size of the association between how often a role is sought and the effectiveness of the support provided.

Lara Kamrath¹
¹Wake Forest Univ.

Sources of Social Support for Couples: Is a Supportive Partner All You Need?
Although the spouse is a crucial source of support for married people, support from outside the couple may further promote successful marriages. Longitudinal data from low-income newlyweds supports this idea, revealing concurrent and prospective positive associations between nonspousal support and marital satisfaction, over and above associations with spousal support alone.

Lucy Shen¹, Benjamin Karney¹, Thomas Bradbury¹
¹UCLA

Room: (HR) Regency V, Time: 2:15 PM - 3:30 PM
Chair: Sarah Hill, Texas Christian Univ.
Co-Chair: Anastasia Makanova, Florida State Univ.

This symposium presents emerging interdisciplinary research on the role of inflammation as both an antecedent and a consequence of social psychological processes. Our speakers will present exciting new evidence linking inflammatory processes to our engagement in close relationships (both as a cause for our withdrawal and a consequence of it), impulsivity, and implicit prejudice.

ABSTRACTS
Integrating Psychoneuroimmunology into Social Psychological Research
The past 30 years has seen an explosion of research in the field of Psychoneuroimmunology (PNI). However, social psychologists have only recently started integrating ideas from PNI into their own work. The goal of this talk is to introduce the field of PNI to social psychologists, and suggest a variety of novel hypotheses that can be investigated by merging both fields.

Lisa Jaremka¹
¹Univ. of Delaware

Socioeconomic Status, Family Negative Emotional Climate, and Anti-Inflammatory Gene Expression among Youth with Asthma
We test the effects of socioeconomic status (SES) on expression of NR3C1, an important anti-inflammatory gene, via family emotional climate observed naturallyistically in a sample of asthmatic youth and their parents. Although SES did not directly affect NR3C1 expression, we find a significant indirect path from SES to family negative (but not positive) emotional climate to NR3C1 expression.

Allison Farrell¹, Richard Slater¹, Ledina Imam¹, Samuele Ziloli³
¹Wayne State Univ.

Inflammation, Impulsivity, and the Problem of Delayed Rewards
Life history theory predicts that the preference for immediate versus distal rewards should respond to ecological cues of mortality risk, with more impulsivity favored when mortality risk is high. We examined if inflammation – an internal contributor to all-cause mortality – also modulates these preferences. Results revealed that inflammation – both in vivo and in vitro – predicted impulsivity.

Jeff Gassen¹, Sarah Hill¹, Gary Boehm², Randi Proffitt Leyva², Marjorie Prokosch¹, Anastasia Makanova¹
¹Texas Christian Univ., ²Florida State Univ.

Inflammation and Prejudice: Interleukin-6 Reactivity is Associated with Two Automatic Biases
We demonstrate that acute inflammation predicts prejudice toward groups heuristically associated with illness. Specifically, changes in circulating interleukin-6 (an inflammatory cytokine) predict attentional aversion to, and implicit negative evaluations of, people with facial deformities and the elderly, respectively.

Anastasia Makanova¹, E. Ashby Plant¹, Lisa Eckel³, Larissa Nikonova³, Joshua Ackerman¹, Jon Maner³
¹Florida State Univ., ³Univ. of Michigan

[33] The Other Three Dimensions: Accounting for Space in Psychological Research
Room: (HR) Regency VI, Time: 2:15 PM - 3:30 PM
Chair: Joe Hoover, Univ. of Southern California
Co-Chair: Jesse Graham, Univ. of Utah

Human beings spend every moment of their natural lives in four dimensions, yet three of these dimensions – that is, space – are rarely considered by Personality and Social psychology. In this symposium, four sessions introduce the audience to: (1) what it might mean to account for space in Personality and Social psychology research; (2) how it can be accomplished; and (3) why it is important.

ABSTRACTS
Understanding People Through Space: Methodologies, Challenges, and Lessons Learned
In a series of studies aimed at understanding the relationships people have with their daily environments, I will demonstrate how people select and manipulate spaces to best fit their identities and daily goals. I will also highlight methodologies used, challenges and solutions for this type of data collection, and discuss how examining spaces can further understanding of psychological processes.

Lindsay Graham¹
¹Univ. of California, Berkeley

Data Analytic Techniques for Evaluating Psychological Phenomena Across Space
Research suggests that there are geographical differences in various psychological phenomena. However, much of the research has relied on analytic techniques that are suboptimal for working with spatial data. This presentation will describe some of the problems faced when working with spatial data and discuss analytic techniques for addressing them.

Peter Rentfrow¹, Tobias Ebert², Markus Jokela³
¹Univ. of Cambridge, ²Univ. of Mannheim, ³Univ. of Helsinki
How Ambient Cues Facilitate Ideological Segregation
This presentation summarizes a series of studies showing how liberals and conservatives are drawn to distinct communities. Liberals and conservatives pick these communities, in part, based on seemingly apolitical community characteristics that reliably differentiate liberal and conservative communities. These ambient community cues facilitate growing ideological segregation.

Julia Prims1, Matt Motyl1, Ravi Iyer2
1Univ. of Illinois at Chicago, 2CivilPolitics.org & Ranker

The (Relative) Good Life: Association between Life Satisfaction and Moral Values Moderated by Person-County Moral Fit
Results from a large study (N=17,857) indicate that holding certain moral values is associated with enhanced satisfaction with life. However, hierarchical Bayesian models estimated in a follow-up study (N=181,246) suggest these associations can only be properly evaluated after accounting for spatial context. The challenges and benefits of large-scale, spatially aware analyses will be discussed.

Joe Hoover1, Jesse Graham1, Morteza Dehghani1
1Univ. of Southern California

[34] Challenges and Advances in Research on Intergroup Violence
Room: (HR) Regency VII, Time: 2:15 PM - 3:30 PM
Chair: Mengyao Li, Max Planck Institute for Research on Collective Goods
Using diverse methodologies and in different contexts, this symposium explores various challenges in addressing intergroup violence (e.g., preferences for outgroup aggression, asymmetrical reactions between involved parties, the difficulty of studying violence in the lab). Despite these challenges, we also discuss the potential remedies for intergroup violence (e.g., outgroup humanization).

Mengyao Li1, Bernhard Leidner2, Nebosa Petrovic3, Nedim Prelic4
1Max Planck Institute for Research on Collective Goods, 2Univ. of Massachusetts Amherst, 3Univ. of Belgrade, 4Tuzla, Bosnia

Close or Distant Past? The Role of Temporal Distance in Responses to Intergroup Violence from Victim and Perpetrator Perspectives
We demonstrated two temporal asymmetries in intergroup violence: 1. Whereas increased subjective temporal distance predicted more negative intergroup attitudes among perpetrator groups, it predicted more positive attitudes among victim groups; 2. Perpetrators perceived the violent past as more temporally distant than did victims. These effects were further moderated by ingroup glorification.

Mina Cikara1, William Moore III1
1Harvard Univ.

A Quest for Psychological Realism: The Challenge of Studying Collective Violence in the Laboratory
How can researchers import extreme phenomenon like collective violence into the lab? We test the hypothesis that perpetrators violating increases group identification using both survey data and lab experiments. We get divergent findings from the field and the lab, highlighting the challenge of achieving psychological realism when studying behaviors that cannot be ethically performed in the lab.

Rebecca Littman1, Mina Cikara2
1Yale Univ., 2Harvard Univ.

Showing Mixed Emotions Can Rehumanize Aliens... And Real Groups
In three experiments, we showed that presenting outgroup members’ experience of mixed vs. non-mixed valence primary emotion pairs (e.g., sadness and anger vs. sadness and happiness) promoted their humanization. Participants attributed more uniquely human secondary emotions to outgroups expressing mixed-valence primary emotions, which related to reduced prejudice and less direct dehumanization.

Roger Giner-Sorolla1, Francesca Prati2
1Univ. of Kent at Canterbury, 2Univ. of Bologna

[35] A Week in the Life of an Industry Researcher
Room: (MM) Atrium A, Time: 2:15 PM - 3:30 PM
Chair: Elizabeth Keneski, Facebook
Many graduate students are interested in non-academic jobs but have little exposure to what those jobs actually entail day-to-day and week-to-week. This symposium and Q&A panel brings together two personality psychologists and two social psychologists working in the tech industry - at Facebook, Instagram, Humu, and MotiveMetrics - to talk about the specifics of their roles and answer questions.

Elizabeth Keneski1, Maya Kuehn1, Carson Sandy2, Stefanie Tignor3
1Facebook, 2MotiveMetrics, 3Northeastern Univ.

[36] Culture in a Globalizing World
Room: (MM) A704, Time: 2:15 PM - 3:30 PM
Chair: Kai Di Wu, Univ. of Michigan
How should we think about culture in an era of globalization? Cultural research has long focused on fixed cross-national differences. However, this formulation alone is increasingly insufficient. This symposium highlights diverse perspectives on the conceptualization of culture by examining intercultural perception, cultural change, reactions to intercultural contact, and cultural (dis)fluency.

Kai Di Wu1, Edward Chang1
1Univ. of Michigan

Cultural Change in a Global Community: The How and the Why
Political events across the globe highlight the fluidity of norms and values. We discuss recent insights about temporal shifts in cultural values, attitudes, and behavior, shedding light on the processes and antecedents of cultural change. We suggest that the integration of evolutionary and cultural perspectives on societal change informs what brings about cultural shifts and how to predict them.

Igor Grossmann1, Henri Santos1
1Univ. of Waterloo

How Does Culture Matter in the Age of Globalization?
Globalization has made exposure to multiple cultures not only possible, but often necessary and unavoidable. This presentation focuses on how people react and adapt to increasing globalization and multiculturalism shaped by cultural experiences. Our discussion sheds light on the recent increased backlash against rising globalization and cultural diversity.

Ying-qi Hong1, Bobby Cheon2
1The Chinese Univ. of Hong Kong, 2Nanyang Technological Univ.

Cultural Fluency Means All is Right with the World
Being part of a culture means knowing what to expect. People experience cultural disfluency when observed reality does not match cultural expectations. Across 7 experiments in Israel, China and the U.S., cultural disfluency when observed reality does not match cultural expectations. Our discussion sheds light on the recent increased backlash against rising globalization and cultural diversity.

Ying Lin1, Daphna Oyserman1, Sharon Arieli2
1Univ. of Southern California, 2Open Univ. of Israel

[37] Beyond Pathogen Avoidance: The Many Facets of Disgust
Room: (MM) A706, Time: 2:15 PM - 3:30 PM
Chair: Hannah Bradshaw, Texas Christian Univ.
This symposium provides a new perspective on disgust by focusing on its social functions and cognitive implications. Talks consider the role disgust plays in regards to tolerance of ambiguity, mindfulness, and coalition formation as well as highlighting the importance of disgust as a signal of desirable interpersonal characteristics to others.

Disgust Regulates Consumption, Contact, and Coitus
Disgust evolved to navigate three separate ancestral challenges: what to eat, what to touch, and with whom to have sex. This model of disgust is new: there is no animal reminder disgust, pathogen disgust is conceived as two separate adaptations, and there is no proper domain of moral disgust.
Instead, disgust is proposed to be just one emotion used by moral systems guiding coalitional behaviors.

Debra Lieberman, Joseph Billingsley, Carlton Patrick

Univ. of Miami

Disgusting Immorality: Moral Disgust Relates to Indirect Aggression against Moral Offenders

In response to moral offenses, people often report feeling disgusted. Is this disgust equivalent to or distinct from anger? Four studies favor functional distinctions between the two emotions. Disgust increases when moral offenses target another person rather than oneself, but anger decreases. Further, anger relates to direct aggression, whereas disgust relates to lower-cost, indirect aggression.

Catherine Molho, Joshua Tybur, Daniel Balliet

Vrije Universiteit Amsterdam

Beggars Can’t Be Choosers: The Intimate Relationship between Status and Disgust

The ability to avoid pathogens is a luxury available only to those who are able to exercise choice over their environments and social partners. Accordingly, disgust sensitivity may provide an implicit cue to a person’s social position. I will present the results of three experiments demonstrating that perceptions of others’ status and disgust sensitivity are inextricably linked.

Hannah Bradshaw, Sarah Hill

Texas Christian Univ.

Tidiness of Mind: Disgust and Intolerance for Ambiguity

Disgust influences cognitive categorization, encouraging avoidance of overlapping categories and distancing from categories associated with physical or metaphorical contamination. The current research examined the role disgust plays in tolerance for ambiguity and mindfulness, finding that heightened levels of disgust are associated with low tolerance for ambiguity which inhibits mindfulness.

John Terrizzi

Texas Woman’s Univ.

[FRIDAY/ 2:15PM - 3:30PM]

Professional Development

[38] You’re Tenured! Now What?: How to Successfully Navigate Post-Tenure Life

Room: (MM) A707, Time: 2:15 PM - 3:30 PM
Chair: Tiffany Itô, Univ. of Colorado Boulder

College, graduate school, the application process. For many, these are all steps to the ultimate goal: tenure. But what happens next? Four experienced faculty members will talk about shifting research programs, managing life (family, chronic illness, hobbies), managing new service expectations from colleagues, and navigating the mid-career slump.

Tiffany Itô, Kristina Olson, Richard Lucas, Cynthia Pickett

Univ. of Colorado Boulder, Univ. of Washington, Michigan State Univ., UC Davis

[39] Poster Session E

Room: (HR) Grand Hall, Time: 2:15 PM - 3:30 PM

ABSTRACTS

Alcohol Cues, Alcohol Use, and Romantic Jealousy
Angelo DiBello, Camilla Overup, Lindsey Rodríguez

Brown Univ., Trinity College, Univ. of South Florida St. Petersburg

Perceptions of Agentic Women in the Workplace: Does Manner of Dress Play a Role?
Anna Schnerre, Erin Myers

Western Carolina Univ.

[E-003] Applied Social Psychology
Does Connected Mean Active?: The Role of Connection to Nature, Biosocial Values, and Environmental Self-Identity in Explaining Pro-Environmental Behavior
Audra Balundé

Mykolas Romeris Univ.

The Effect of Psychological Distance on Facebook Behavior
Graham Scott, Stuart Macdonald, Gillian Bruce

Univ. of the West of Scotland

[E-005] Applied Social Psychology
Abortion Due to the Zika Virus versus Fetal Alcohol Syndrome: An Attribution Model-Based Investigation of Willingness to Help
Isaac Young, Daniel Sullivan, Roman Palitsky

Univ. of Arizona

Using Theory of Planned Behavior to Understand Tobacco-Related Behavioral Intentions
Jessica Zdinak, Jenna Leighty, Stephanie Plunkett, Simeon Chow

Altra Client Services, LLC

[E-007] Applied Social Psychology
Porous Chambers, Valenced Echoes: A Network Analysis of Online News Coverage Interconnectedness Following a Nationally Polarizing Race-Related Event
Kate Turetsky, Travis Riddle

Columbia Univ.

[E-008] Applied Social Psychology
Judgments of Moral Punishment Do Not Increase with Increased Benefit to the Perpetrator
Kristopher Smith, Robert Kurzban

Univ. of Pennsylvania

The Effect of Employer Branding on Job Satisfaction
Laura Dechert, Andreas Kastenmueller

Univ. of Siegen

[E-100] Applied Social Psychology
Immersion in Virtual Environments
Mariya Davydenko, Johanna Peetz

Carleton Univ.

“You Gave Up”: Choosing Palliative Care Increases Negative Stereotypes and Perceptions of Cancer Patients’ Treatment Decisions
Megan Shen, Cristol Solano, Bridget Erickson, Joseph Wellman

Weill Cornell Medical College, California State Univ., San Bernardino

Rift Attribution Promotes Cancer Screening: The Mediating Role of Health Self-Efficacy
Ning Chen, Rebecca Mullen

Clarion Univ. of Pennsylvania

Lock, Load…and Smile? Facial Expressions and Perceptions of the Police
Ryland Simpson

UC Irvine

[E-014] Applied Social Psychology
Increasing Students’ Willingness to Revise Papers While Minimizing Negative Emotions
Sal Meyers

Simpson College

Responsible Judgments toward Traffic Accidents by Autonomous Cars
Tetsushi Tanibe, Kaori Karasawa

Univ. of Tokyo

A Fair Take on Local Opposition
Timothy Carsel, Linda Skitka

Univ. of Illinois at Chicago

[E-017] Applied Social Psychology
Does the Intensity of Social Norms Affect the Degree of Conformity to In-Group?: Observations from Field Experiments on Escalators at Train Stations
Yasuhiro Daiku, Ako Agata, Ryosuke Sakamoto, Naoki Kugihara

Osaka Univ., Nara Women’s Univ., Univ. of Tokyo

Pedestrian and Mobile Device
Yohei Nishio, Miles Patterson, Thomas Nguyen, Kelley Evans

San Francisco State Univ., Univ. of Missouri-St. Louis

Chamber of Secrets: Transparency and Trust in Artificial Intelligence Technology
Yvette Lugo, Abraham Rutcheck

California State Univ., Northridge

[E-020] Diversity
The Role of Uncertainty in Democrats and Republican’s Support for Diverse Leadership
Alexandra Jaurique, Lily Syfers, Natasha La Vogue, Allyson Snipes, Amber Gaffney, Justin Hackett

Humboldt State Univ., California Univ. of Pennsylvania

[E-021] Diversity
Inclusive Policy Disdain: Investigating the Backlash
Celina Romano

UC Berkeley

[HR] Hyatt Regency | (MM) Marriott Marquis
[E-022] Diversity
Optimal Family Structure in Children’s Socioemotional Development: A Literature Review
Claudia Gonzalez1, Agatha Morello1
1Abou Univ.

[E-023] Diversity
Fear of Losing a White National Identity Predicts Support for Trump and Brexit
Felix Danbold1, Yuen Huo1
1UCLA

[E-024] Diversity
Validity of the Asexuality Identification Scale (AIS)
Jacob Highsmith1, Mark Whately1
1Valdosta State Univ.

[E-025] Diversity
Ethnic Diversity and Support for Populist Parties: The “Right” Road through Political Cynicism and Mistrust
Jasper Van Assche1, Kristof Dhont2, Alain Van Hiel3, Arne Roets3
1Ghent Univ., Belgium; 2Univ. of Kent; 3Ghent Univ.

[E-026] Diversity
How Do Racial Minorities Perceive Someone Who Expresses a Colorblind Belief? It Depends
Karen Chang1, Yuichi Shoda1
1Univ. of Washington

[E-027] Diversity
Diversity Beliefs, Mindsets, and System Legitimization in Educational Contexts
Laura Brady1, Arianne Eason1, Stephanie Fryberg1
1Univ. of Washington

[E-028] Diversity
The Role of Group Identification and Sexism on Political Voice and Diverse Leadership
Lily Syfers1, Alexandra Jaurique1, Natasha La Vague1, Allyson Snipes1, Amber Gaffney1, David Rast II1
1Humboldt State Univ.; 2Univ. of Alberta

[E-029] Diversity
Purpose in Life and Its Relationship to White Adolescents’ Diversity Attitudes
Rachel Sumner1
1Cornell Univ.

[E-030] Diversity
Could Conflicts in the Self-Concept Impede Minority Students’ Academic Success?: The Role of Self-Discrepancies between Minority Students’ Ethnic Identities and Aspirational Selves
Regine Debrosse1, Maya Rossignac-Milon2, Donald Taylor3
1Northwestern Univ.; 2Columbia Univ.; 3McGill Univ.

[E-031] Diversity
Attitudes Toward Diversity Programs and their Beneficiaries: When Diversity Programs Reinforce Social Change Belief Systems versus Individual Mobility Belief Systems
Safiya Castel1, Miguel Unzueta1
1UC Riverside

[E-032] Diversity
Rapid Visual Perception of Interracial Crowds: Racial Category Learning from Emotional Segregation
Sarah Lamer1, Timothy Sweeney1, Michael Louis Dyer2, Max Weisbuch1
1Univ. of Denver; 2Hamilton College

[E-033] Diversity
Hiring Games: Do Employees Feel Played When Networks, Discrimination, or Nepotism Affect Hiring Practices?
Teodora Tomova1, L. Taylor Phillips1
1NYU

[E-034] Diversity
Perceptions of Climate and Competence among Black Women Biomedical PhD Students
Veronica Womanck1, Letitia Onyango2, Patricia Campbell3, Richard McGee2
1Northwestern Univ., Feinberg School of Medicine; 2Northwestern Univ.; 3Campbell-Kibler Associates

[E-036] Mental Health/Well-Being
Catch a Lift: The Impact of Physical Activity on Well-Being and Perceived Social Support among Combat-Wounded Veterans
Ashley Phares1, Joseph Hamilton1, Antonina Farmer1, Kristen Klaaren1
1Randolph-Macon College

[E-037] Mental Health/Well-Being
The Impact of Maladaptive Social Media Use on Mental Well-Being
Autumn Glass1, Autumn Glass2, Margaret Hance1, Ginette Blackhart1
1East Tennessee State Univ.

[E-038] Mental Health/Well-Being
Cultural Change and the Rise in College Student Anxiety
Chris Martin1
1Emory Univ.

[E-039] Mental Health/Well-Being
Structure of Subjective Well-Being in Causal Models
Danney Rasco1, Rebecca Warner2
1West Texas A&M Univ.; 2Univ. of New Hampshire

[E-040] Mental Health/Well-Being
Cross-Cultural Analysis of the Association between Subjective Well-Being and Positive Outcomes
Jing Han Sim1, Ed Diener1,2
1Univ. of Virginia; 2Univ. of Utah

[E-041] Mental Health/Well-Being
A Novel Measure of Lay Definitions of Happiness
Julia Krasko1, Sabrina Intelisano1, Maise Luhmann1
1Rush Univ., Bochum

[E-042] Mental Health/Well-Being
Pet Ownership and Happiness Over Time: Do Pet Owners Adapt to Having a Pet1
Katherine Jacobs Bao1, George Schreer2, Tammie King2
1Manhattanville College; 2WALTHAM Centre for Pet Nutrition

[E-043] Mental Health/Well-Being
The Benefits of Flow While Awaiting Uncertain News
Kyla Rankin1, Lisa Walsh1, Kate Sweeney1
1UC Riverside

[E-044] Mental Health/Well-Being
To Share or Not to Share?: The Effects of Sharing Gratitude on Sharers and Targets
Lisa Walsh1, Sonja Lyubomirsky1
1UC Riverside

[E-045] Mental Health/Well-Being
Individuals who Regard Science as Transcendent Have More Meaning in Life
Lotte Pummerer1, Michael Nielsen2
1Univ. of Tuebingen; 2Georgia Southern Univ.

[E-046] Mental Health/Well-Being
The Effects of Depression and Happiness on Situational Choice and Desire
Michael Vitro1, Dylan Marsh1, Daniel Lee1, Ryne Sherman1
1Texas Tech Univ.; Colorado State Univ.

[E-047] Mental Health/Well-Being
I Can Do What I Want: The Effects of Self-Determination and Self-Efficacy on Health and Well-Being
Michelle Quist1, Chelsee Young1, Mary Tomkins2
1PSU; 2Univ. of Houston

[E-048] Mental Health/Well-Being
Making Others Happy: The Best Route to One’s Own Happiness?
Milla Titova1, Kennon Sheldon1
1Univ. of Missouri

[E-049] Mental Health/Well-Being
The Emotions of Emotional Eating: Connections between Internalized Weight Stigma and Palatable Food Coping via Emotional Coping Strategies
Mora Reinka1, Diane Quinn1
1Univ. of Connecticut

[E-050] Mental Health/Well-Being
College Students’ Well-Being: Use of Counseling Services
Morgan Huenergarde1
1Univ. of the Cumberlands

[E-051] Mental Health/Well-Being
Benefiting from Re-experiencing Past Life Events: Mental Transportation Mediating Nostalgia’s Positive Outcomes
Nicholas Evans1, Jonathan Covarrubias1, Adam Fetterman1
1Univ. of Texas at El Paso

[E-052] Mental Health/Well-Being
Personality Expressions and Momentary Happiness
Rachel Wong1, Dylan Marsh1, Daniel Lee1, Ryne Sherman1
1Florida Atlantic Univ.; 2Colorado State Univ.; 3Texas Tech Univ.

[E-053] Mental Health/Well-Being
National Indicators of Uncertainty Predict Purchases of Over-the-Counter Painkillers
Rachele Benjamin1, Steven Heine1
1Univ. of British Columbia

[E-054] Mental Health/Well-Being
Worldview Change Following the Orlando Nightclub Massacre
Rebecca Thompson1, E Alison Holman1, Roxane Cohen Silver1
1UC Irvine

[E-055] Mental Health/Well-Being
Urban-Rural Differences in Happiness in the U.S. and Japan
Ryosuke Asano1, Kenichi Itó, Hidefumi Hitokoto1
2Kurume Univ., 2Nanyang Technological Univ., 2Fukuoka Univ.
E-056  Mental Health/Well-Being
Perceived Social Support is Predicted by Text Messaging Preferences
Tabitha Cayle, Gracie Struthers, Julia Stafford, Barbara Lehman 1
1Western Washington Univ.

E-057  Mental Health/Well-Being
Maladaptive Perfectionism and Perceived Ineffectiveness across Life Domains Predicts Disordered Eating among College Students
Zachary Oxford, Erica Slotter, Anna Marie Medina 2
1Univ. of Nevada, 2Univ. of Wisconsin

E-058  Organizational Behavior
Moving Forward: Emerging Research and Future Directions for Advancing the Dynamic Systems Approach to Understanding Team Conflict Dynamics
(Jae) Yunzi Tan, Jay Michaels, Urszula Strawinska-Zanko 3
1Univ. of Baltimore, 2Univ. of South Florida Sarasota-Manatee, 3Nova Southeastern Univ.

E-059  Organizational Behavior
Developing Selection Tools for Canadian Armed Forces Instructors
Anjali Date, Joseph Berry 1
1Dept. of National Defence (Canada)

E-060  Organizational Behavior
Rank, Hierarchy Stability, and Rank Change Predict Risk-Taking: Evidence from Experiments and NASCAR
Christopher To, Nathan Pettit, JP Eggers 2
1NYU - Stern School of Business, 2NYU

E-061  Organizational Behavior
When People Prefer to Be #2
Emily Reit, Benoit Monin, Deborah Gruenfeld 1
1Stanford Univ.

E-062  Organizational Behavior
“How Prepared do I Have to Be?”: Gender Difference in Need for Preparedness and the Role of Organizational Value
Fiona Lee, Carol Dweck 1
1Stanford Univ.

E-063  Organizational Behavior
When the Powerless Lose Interest in Leading: Individual Differences in the Sense of Power Predict Changes in the Desire to Lead
Gary Sherman, Selen Turkay, Samuel Moulton, Michael Friedman, Negeen Darani, Brian Daly, Stephanie Kayden 1
1Stony Brook Univ., 2Harvard Univ., 3Harvard Medical School

E-064  Organizational Behavior
Together Alone: Collaboration Framing Enhances Individual Work Experience
Jaewon Yoon, Ed O’Brien 2
1Harvard Business School, 2Boston School of Business

E-065  Organizational Behavior
Does Hospital Culture Affect Patient Outcomes?
James Masciale, Patrick Sameda, Scott Ogden, Steve Brauer 1
1Memorial Sloan Kettering Cancer Center

E-066  Organizational Behavior
“Freezing” Following Conflict: Poorer-Performing Teams Exhibit Pervasive Inflexible, Low-Arousal Patterns of Interaction Following Heightened Conflict
Jay Michaels, Urszula Strawinska-Zanko, (Jae) Yunzi Tan 2
1USF Sarasota-Manatee, 2Nova Southeastern Univ., 3Univ. of Baltimore

E-067  Organizational Behavior
In Their Humble Opinion: How Expressions of Humility Affect Supervisors’ Assessment of Leadership Potential in the Military
Jordan Swain 1
1Iale School of Mgmt

E-068  Organizational Behavior
Exploring Subordinate Personality and Work Behavior as Antecedents of Fair and Unfair Treatment from Supervisors
Lori Francis, Camilla Holmwall 1
1Mnt’s Mary’s Univ.

E-069  Organizational Behavior
Political Skill and Career Outcomes in Social Psychology
Michael Wang, Judith Hall 1
1Northeastern Univ.

E-070  Organizational Behavior
Communication and Psychological Safety at the Team Level of Analysis
Naomi Tabaru, Kuniharu Ogawa 1
1Seinan Gakuin Univ.

E-071  Organizational Behavior
Interpersonal Accuracy and Adaptive Leadership: Does Gender Play a Role?
Tristan Palese, Marianne Schmid Mast 1
1Univ. of Lausanne

E-072  Organizational Behavior
Configural, Metric, and Scalar Invariance of Colquitt’s Organizational Justice Scale Across Workers Belonging to Different Industrial Sectors in Chile
Viviana Rodriguez, Patricio Cumisille, Antonio Mladinic, Karla Carvajal, Natalia Montenegro 1
1Universidad de Vaparaiso, Chile, 2Pontificia Universidad Catolica de Chile

E-073  Organizational Behavior
The Effect of Presentation Format (Type vs Dimension) on Perceptions of Personality Tests
Yanelliz Melchor, Abraham Rutrich 1
1CSU Northridge

E-074  Person Perception/Impression Formation
Person Perception/Impression Formation
Herpes, Leaders, and Gender
Agatha Barnowski, Crystal Hoyt, Scott Allison, Aliya Sultan 1
1Univ. of Richmond

E-075  Person Perception/Impression Formation
Person Perception/Impression Formation
Associations between Informant Ratings of Personality Disorder Traits and Directly Observed Behavior
Aleksandra Kaurin, Kyle Sauerberger, David Funder 2
1Johannes Gutenberg Univ. of Mainz, 2UC Riverside

E-076  Person Perception/Impression Formation
Person Perception/Impression Formation
Memory for Impressions of Others Influences Social Distancing Judgments
Allison Sklenar, Matthew McCurdy, Andrea Frankenstein, Eric Leshikar 1
1Univ. of Illinois at Chicago

E-077  Person Perception/Impression Formation
Person Perception/Impression Formation
Quick to Judge?: Response Time and Accuracy of Personality First Impressions
Amanda Warner, Katherine Rogers 1
1Univ. of Tennessee at Chattanooga

E-078  Person Perception/Impression Formation
Person Perception/Impression Formation
Effects of Trait Diagnosticity and Prediction Outcome on Memory
Andrea Frankenstein, Matthew McCurdy, Allison Sklenar, Eric Leshikar 1
1Univ. of Illinois at Chicago

E-079  Person Perception/Impression Formation
Person Perception/Impression Formation
Does Maximizing Good Make People Look Bad?: Reputational Concerns in Effective Charitable Donations
Andres Montealegre, Lance Bush, David Moss, David Pizarro, William Jimenez-Leal 1
1Universidad de los Andes, 2Cornell Univ., 3Univ. of Leicester

E-080  Person Perception/Impression Formation
Person Perception/Impression Formation
Thin Slices of Friendship: Do Non-Verbal Behaviors Predict First Impressions during Getting Acquainted Interactions?
Betul Urganci, Gulf Gunaydin 1
1Cornell Univ., 2Bilkent Univ.

E-081  Person Perception/Impression Formation
Person Perception/Impression Formation
Consensus, Accuracy, and Consequences of Hearsay Reputations
Cory Costello, Sanjay Srivastava 1
1Univ. of Oregon

E-082  Person Perception/Impression Formation
Person Perception/Impression Formation
Attributions of Morality and Mind to Artificial Intelligence after Real Life Moral Violations
Daniel Shank, Alyssa DeSanti 1
1Missouri Univ. of Science & Technology

E-083  Person Perception/Impression Formation
Person Perception/Impression Formation
Revealing Gender Biases in First Impressions
DongWon Oh, Jenny Porter, Elinor Buck, Ron Dotsch, Alexander Todorov 1
1Princeton Univ., 2Clayton Early Learning, 3Dezeit Univ.

E-084  Person Perception/Impression Formation
Person Perception/Impression Formation
Perceptual Binding of Attractive Voices to Faces
Evan Carr, Viola Stoermer, Kristin Miyake 1
1Columbia Business School, 2UC San Diego

E-085  Person Perception/Impression Formation
Person Perception/Impression Formation
The Linguistic Signaling of Status Characteristics
Fariba Ghayebi, Michael Kraus, Joon Won Park 1
1Yale Univ.

E-086  Person Perception/Impression Formation
Person Perception/Impression Formation
Making Room in the Closet for All Men: Gender Atypicality and Perceived Male Sexuality
Harrison Oakes, Richard Eibach 1
1Univ. of Waterloo

E-087  Person Perception/Impression Formation
Person Perception/Impression Formation
Race and Sexual Orientation Interact in First Impressions of Leadership
John Paul Wilson, Jessica Remedios, Nicholas Rule 1
1Montclair State Univ., 2Tufts Univ., 3Univ. of Toronto
[E-088] Person Perception/Impression Formation
Personality Judgments from Deceptive and Non-Deceptive Communications
Joshua Braverman, 1 Marley Morrow, 1 Weylin Sternglanz 1
1Nova Southeastern Univ.

[E-089] Person Perception/Impression Formation
Role of Personality Traits in First Impressions: An Investigation of Actual and Perceived Personality Similarity Effects on Social Judgments across Communication Modalities
Lemi Baru 1, Zeynep Cemalci 1, Murat Kezer 1, Bihter Nigdeli 1, Roza Gizem Kamilo 1
1Koc Univ.

[E-090] Person Perception/Impression Formation
A Self-Knowledge Theory of Social Inference
Minwoo Ahn 1, Stephen Read 2
1Univ. of Southern California
2UCLA, Rutgers Univ.

[E-091] Person Perception/Impression Formation
Race Over-Perception: Relative Bias in Numeric Estimations of Black and White Targets
Nicholas Alt 1, Kimberly Chaney 1, Kerri Johnson 1
1UC Davis

[E-092] Person Perception/Impression Formation
Are First Impressions of Moral Character Accurate?
Norhan Elsaidawy 1, Maxwell Barranti 1, Erika Carlson 1
1Univ. of Toronto Mississauga

[E-093] Person Perception/Impression Formation
Dynamics of Group Negotiation: When Perceived Status Trumps Persuasive Ability
Oana Dumitr 1, Katherine Thorson 1, Tessa West 1
1NYU

[E-094] Person Perception/Impression Formation
Shared Likes Make People Feel More Similar than Shared Dislikes
Richard Ahl 1, Erica Boothby 1, Yarrow Dunham 1
1Yale Univ., 2Cornell Univ.

[E-095] Person Perception/Impression Formation
Personality Judgment Accuracy: The Associations Between Time, Social Context, and Personality on the Accuracy of Interpersonal Judgments
Robert Cochran 1
1Univ. of Georgia

[E-096] Person Perception/Impression Formation
Strength, Sympathy, and Sexism: Perceptions of “Victim,” “Survivor,” and “Person” Self-Labels
Rochelle Robinson 1, Alexander Czopp 1
1Western Washington Univ.

[E-097] Person Perception/Impression Formation
Perspective-Taking and Visual Self/Other Mental Representations
Ryan Hutchings 1, Austin Simpson 1, Andrew Todd 1, Jeff Sherman 1
1UC Davis

[E-098] Person Perception/Impression Formation
Sally Looks Friendly to You but Neutral to Me: Perceiver and Target Characteristics Differently Contribute to Impression Formation across Race and Gender
Sally Xie 1, Eric Hehman 1
1Ryerson Univ.

[E-099] Person Perception/Impression Formation
Presentational Payoff: The Behavioral Underpinnings of Making a Desired Impression
Sara Fiorio 1, Christopher Nave 2, Nathaniel Marino 1
1Rutgers Univ.-Camden, 2Univ. of Pennsylvania

[E-100] Person Perception/Impression Formation
Personality Judgment Accuracy and the Role of Psychological Well-Being and Cognitive Functioning
Shehrezade Krzyzanik 1, Tera Letzring 1
1Idaho State Univ.

[E-101] Person Perception/Impression Formation
Self-Other Discrepant Perceptions in Estimating the Causes and Effects of Facebook Use
Sunny Jung Kim 1, Stephen Metcalf 1
1Dartmouth College

[E-102] Person Perception/Impression Formation
The Sexual Double Standard in the Real World: Evaluations of Sexually Active Friends and Acquaintances
Tara Young 1, Michael Marks 2, Yuliana Zaikman 1
1New Mexico State Univ., 2Texas A & M Univ.-Corpus Christi
Ungrateful or Simply Unable?: Self-Control Depletion Affects Gratitude Expression among Males
Matthew Findley1, Kennedy Mazara Jr.2, Funmm Ogunbanwo3, Niel Campbell4
1Austin College, 2Saint Louis Univ., 3Southern Methodist Univ., 4Texas State Univ.

Trait Self-Control and Emotion Utility in Everyday Situations That Involve Self-Control
Michelle Tornquist1, Eleanor Miles1, Peter Harris1
1Univ. of Sussex

The Reciprocal Relationship Between Sleep and Self-Control
Mindi Price1, Jessica Alquist1, J. Collier Campbell2, Karine Tonnu3, Toria Flynn1
1Texas Tech Univ.

Describing the Role of Effort in the Sequential Task Experiment Paradigm for Testing the Ego-Depletion Effect
Nick Lee1
1Curtin Univ.

Implications of Self-Distancing for Discrimination Experiences
Randy Lee1, Ethan Kross1, Ozlem Ayduk1
1UC Berkeley, 2Univ. of Michigan

Preferences Revealed: Classifying Valuation Based on Competing Models of Choice
Rita Ludwig1, Danielle Cosme1, Dasa Zeithamova1, Elliot Berkman1
1Univ. of Oregon

How Socioeconomic Status Impacts Self-Handicapping
Trent Wondra1, Sean McCrea1
1Univ. of Wyoming

Keeping a Low Profile: When Outcome Uncertainty Promotes Behavioral Inhibition
Xun Deng1, Liangyan Wang2
1Shanghai Jiao Tong Univ.

Social Exclusion Instigates Future-Oriented Choice in Temporal Preference Tasks
Yuka Ozaki1, Michihiro Kaneko2
1Toyo Univ.

Stereotypes as Justifications of Prejudice
Angela Bahn1, Chris Crandall2
1Wellesley College, 2Univ. of Kansas

Predicting Intergroup Discrimination Using the Implicit Association Test: Meta-Analysis and Recommendations for Future Research
Benedek Kurdi1, Allison Seitchik2, Jordan Ax1, Timothy Carroll1, Arpi Karapetyan1, Neela Kaushik2, Diana Tomczewski2, Anthony Greenwald3, Mahzarin Banaji4
1Harvard Univ., 2Memphis College, 3Univ. of Virginia, 4Boston Univ.Univ. of Washington

Racial Bias in Reactions to the Opioid Epidemic versus the Crack Cocaine Epidemic
Catherine Record1, Kristin Dukes1
1Simmons College

Race-Crime Congruency Effects Revisited: Do We Take Defendants’ Sexual Orientation into Account?
Christopher Petsko1, Galen Bodenhausen1
1Northwestern Univ.

The Effect of Stigma on Mental Health Treatment-Seeking Intentions Varies by Construal
Colleen Hughes1, Anne Kendri1, Kentaro Fujita2
1Indiana Univ., 2Ohio State Univ.

Anti-Fat and Anti-Thin Attitudes Toward Women
Courtney Dress1
1Ball State Univ.

Defending Honor? Perceptions of Fans Who Defend vs. Reject Native American Mascots
Ellen Carroll1, Alex Czopp1
1Western Washington Univ.
FRIDAY/ 2:15PM - 3:30PM, 3:45PM - 5:00PM

[40] Block, Campbell, & Distinguished Scholar Addresses
Room: (HR) Centennial I & II, Time: 3:45 PM - 5:00 PM
Chair: Lisa Jaremka, Univ. of Delaware

Winners of the Block, Campbell, and Distinguished Scholar Awards will deliver their addresses.

Jack Block Awardee: Oliver John, UC Berkeley
Donald T. Campbell Awardee: Daniel Gilbert, Harvard University
Distinguished Scholar Awardee: Teresa Amabile, Harvard Business School

[41] Improving Diversity in Organizations: Translating from Lab to Field
Room: (HR) Centennial III, Time: 3:45 PM - 5:00 PM
Chair: Edward Chang, Univ. of Pennsylvania

This symposium tests social psychological insights in real workplaces to determine what works and what doesn’t in improving diversity in organizations. We present rigorous empirical evidence testing the effects of diversity training, institutional access, discourse on the “business case” for diversity, and social psychological theories of bias at improving diversity in organizations.

ABSTRACTS

A Field Experiment Testing the Impact of Gender Bias Training on Attitudes and Decisions
A field experiment (n=3017) offers evidence that diversity training can work. We tested an hour-long training about stereotypes and bias versus a placebo training. Our treatment significantly decreased modern sexism (p<0.001), driven entirely by men and international employees. Women in the U.S. showed no attitudinal change but were the only group to significantly improve their behavior (p<0.01).

Edward Chang, Katherine Milkman, Cade Massey, Angela Duckworth, Adam Grant, Dena Gromet

Access is Not Enough: Considering Social Class Diversity & Institutional Inclusion

Wen Bu

Revisiting the Asian American Model Minority Stereotype: More Complex Stereotyping/Prejudice
Sarah Kramer

“I Saw That”: Does the Presence of a Camera Influence the Shooter Bias? [E-163]
Andrew White

Homophobia and the Perception of Psychological Differences
Samantha Shepard

Validation of the Experience with Ambivalent Sexism Scale
Rikki Sargent, Kimberly Rios

Prime Police: Implicit Safety and Fear Construct Activation among Civilians
Valerie Purdie Greenaway

Weight Bias Among Clinical Psychology Trainees: Implications for Training
Paula Brochu

Not so Scary After All: Reducing Death Anxiety and Anti-Atheist Prejudice
Patricia Flanagan

Can Inflammatory Language Persuade People to Join a Social Justice Protest? It Depends on Level of Implicit Racial Bias and Race of Speaker
Peter Goldsmith, Jennifer Borton

Does the “Business Case for Diversity” Work or Hurt?
Sebastien Goudeau

Who Persuades Others? Individual and Role-Based Differences in Social Influence
Valerie Purdie Greenaway, Oriane Georgeac, Aneeta Rattan

The Face of Psychology Departments Worldwide: How Diverse are We Really?
Valerie Purdie Greenaway, Chelsea Helion, Odile Rodrik, Shane Colombo, Maneza Dawood, Kevin Ochsner

Room: (HR) Centennial IV, Time: 3:45 PM - 5:00 PM
Chair: Alexander Maki, Vanderbilt Univ.
Co-Chair: Kaatin Raimi, Univ. of Michigan

Most persuasion research focuses on authority-based influence attempts. Yet persuasion often happens outside of these formal efforts. Who tries to persuade others? And how effective are they? Four talks explore the many faces of social persuasion, including how health attitudes, moral exporting, belief superiority, and extraversion are linked to different types of social persuasion approaches.

ABSTRACTS

Examining How Parents and Teens Influence Each Other’s Health Behaviors Using a Dyadic Approach to the Theory of Planned Behavior
We extend the Theory of Planned Behavior to a dyadic context and, using a national sample of 1646 parent-teen dyads, show how the beliefs/intentions that teens and parents hold towards physical activity and fruit/vegetable consumption not only influence their own behaviors, but also each other’s behaviors. We elaborate on the importance of relational theories in social influence and health research.

Keven Joyal-Desmarais, Richie Lene, Lisa Auster-Gussman, Chloe Huelinsitz, Jeffry Simpson, Alexander Rothman

Invited Session
Pressuring Others to Become Green: Environmental Moral Exporting and Peer Influence

This research examines people high in environmental moral exporting and their efforts to influence the environmental actions of others. Moral exporters were high on extraversion and preferred two-way dialogues between individuals. Environmental moral exporting, compared to environmental attitudes, was a stronger predictor of efforts to influence others via modeling, conversation, and persuasion.

Alexander Maki
\(^1\)Vanderbilt Univ.

Not Persuadable but Trying to Persuade: Belief Superiority and Peer Influence

Belief superiority—the belief that one’s opinions are more correct than alternatives—predicts attempts to persuade others and avoid being persuaded. The belief superior are more likely to post their views online (Study 1). Selectively attend to congenial information (Study 2), and argue with their romantic partners (Study 3). Thus, the belief superior often attempt to persuade, but in flawed ways.

Kaitlin Raimi\(^1\), Katrina Jongman-Sereno\(^2\), Mark Leary\(^2\), Michael Hall\(^1\)
\(^1\)Univ. of Michigan, \(^2\)Harvard Univ., \(^3\)Duke Univ.

The Extravert Advantage: How and When Extraverts Influence Rapport within a Social Interaction

Extraverts are better than introverts at building rapport, but it has been unknown what they do behaviorally to influence affiliation. We find that extraverts mimic their interaction partner more when they have an affiliation goal and mimicry mediates the link between extraversion and rapport. This shows that extraverts influence their interaction partner through mimicry when it matters most.

Tanya Charrand\(^1\), Korrina Duffy\(^2\)
\(^1\)Duke Univ., \(^2\)NIH

[43] Personality (Change) and Well-being

\textbf{Room:} (MM) Atrium A, \textbf{Time:} 3:45 PM - 5:00 PM
\textbf{Chair:} Maxwell Barranti, Univ. of Toronto Mississauga

**ABSTRACTS**

A Meta-Analysis of Research Examining the Intersection between Disease Avoidance and Personality

This study provides a meta-analysis of 21 published and unpublished studies using over 32,000 participants to evaluate how individual differences in disease avoidance are correlated with personality. Consistent with behavioral immune system models, greater disease avoidance was associated with lower openness to experience and extraversion, and greater conscientiousness and neuroticism.

Benjamin Oosterhoff\(^1\), Natalie Shook\(^2\)
\(^1\)Baylor College of Medicine/Texas Children's Hospital, \(^2\)West Virginia Univ.

The Effects of Induced Extraverted Behavior on Personality Change and Well-Being

Two experiments explored whether people can increase their extraverted behavior over one or three weeks and the consequences of such changes. Both studies provide evidence that increases in extraverted behavior cause boosts in well-being and in self-reported extraversion. Openness-related behaviors produced similar effects in Study 2. Thus, personality change may be easier than previously thought.

Seth Margolis\(^1\), Sonja Lyubomirsky\(^1\)
\(^1\)UC Riverside

The Psychological Topography of Switzerland: Person–Environment–Fit in Personality Predicts Quality of Life Over Time

Building on regional clustering of Big Five traits in Switzerland (N = 8,414), personality–fit with one’s geographical region was shown to predict quality of life over time. Participants with moderate Euclidian distance from, but high profile correlations with their environment’s profile reported the greatest well-being. Thus, we point to the merit of fit constructs in psychogeographical contexts.

Friedrich Götz\(^1\), Peter Rentfrow\(^1\)
\(^1\)Univ. of Cambridge

Is Personality Change Adaptive?

We utilize response surface analysis to answer if personality change is associated with wellbeing, if change in one direction is ideal, and if there is an optimal amount of change. Participants (n = 2,316) reported about their Big 5 personality traits across 10-year intervals. For some traits stability is best for wellbeing, while for others there is an optimal amount of change.

Maxwell Barranti\(^1\), Norhan Elsaadawy\(^1\), Erika Carlson\(^1\)
\(^1\)Univ. of Toronto Mississauga

[44] The Secret World of Words: Psychological Insights from Language

\textbf{Room:} (MM) Atrium B, \textbf{Time:} 3:45 PM - 5:00 PM
\textbf{Chair:} Jonah Berger, Wharton School, UPenn

Language is an integral part of our lives. Whether thinking, speaking, or writing, the words we use can provide important insight into where we’ve been, who we are, and how we might change in the future. This session integrates a variety of perspectives to showcase how natural language processing provides insight into individual differences, social processes, and cultural dynamics more broadly.

**ABSTRACTS**

Cultural Shifts in the Presidents We Choose

Computerized text analysis of Donald Trump’s language reveals that he is the lowest of all presidents in analytic thinking and highest in confidence or clout. Rather than being an anomaly, he is part of a historical trend spanning over a century. Similar patterns exist among leaders in other countries. Changes in the media and the electorate are possible explanations.

James Pennebaker\(^1\), Kayla Jordan\(^1\)
\(^1\)UT Austin

Quantifying Forward Motion in Naturalistic Thought and its Link to Creativity

Creativity requires moving forward and escaping the constraints of the past. We assess whether more creative people have, at baseline, more forward-moving streams of consciousness—assessed via the latent semantic analysis of words generated by free association. Seven studies reveal that those with higher forward flow perform better on divergent creativity problems and have more creativity problems.

Kurt Gray\(^1\)
\(^1\)UNC at Chapel Hill

Enculturation Trajectories: Language, Cultural Adaptation, and Individual Outcomes in Organizations

How can we measure cultural fit and what are the consequences of enculturation for individual outcomes? We use natural language processing and 10M internal emails to analyze employees’ enculturation trajectories. Results demonstrate that rapid adaptation reduces the risk of being fired, but not quitting, and that a decline in fit for people who had already enculturated portends quitting.

Amir Goldberg\(^1\), Sameer Srivasta\(^1\), Govind Manian\(^1\), Christopher Potts\(^1\)
\(^1\)Stanford Univ., \(^2\)UC Berkeley

Atypicality and Cultural Success

Why do things catch on? While some have argued that success is random, we suggest that how similar cultural items are to their peers plays an important role. Textual analysis of thousands of songs demonstrates that songs with more similar cultural items to their peers are more popular. This relationship is weaker in genres where lyrics matter less (i.e., dance) or where differentiation matters less (pop).

Jonah Berger\(^1\), Grant Packard\(^2\)
\(^1\)Wharton School, UPenn, \(^2\)Wilfrid Laurier Univ.

[45] Antecedents and Consequences of Economic Objectification

\textbf{Room:} (MM) Atrium A, \textbf{Time:} 3:45 PM - 5:00 PM
\textbf{Chair:} Eva Krumhuber, Univ. College London

**Co-Chair:** Luca Andrighetto, Univ. of Genoa

Economic objectification is triggered by multiple factors that are intrinsic to work activities. Similarly, a focus on the economic or instrumental value of others can lead to objectification. This symposium aims to provide a comprehensive account of the antecedents and consequences of economic objectification, thereby considering research from both social and economic psychology.

**ABSTRACTS**

Feeling Like an Object: Working Self-Objectification Decreases Personal Free Will

Three experiments showed that performing a manual or a computer objectifying task (vs. non-objectifying and vs. baseline condition) increases participants’ self-objectification, and in turn decreases their belief in having personal free will. These results were expanded in a field study in which the perception of being objectified by superiors was considered as a source of self-objectification.

Cristina Baldissarri\(^1\), Luca Andrighetto\(^1\), Alessandro Gabbiadiani\(^1\), Chiara Volpato\(^2\)
\(^1\)Univ. of Milano-Bicocca, \(^2\)Univ. of Genova
Effects of Money on Mind Perception and Affect-Based Responses

While the negative impact of money on interpersonal harmony has been well documented, especially among those who attach emotional/symbolic value to money.

Agata Gasiorowska1, Tomasz Zaleskiewicz2
1SWG Polska, 2SWPG Univ. of Social Sciences and Humanities

Ostracism Boosts the Tendency to View Others as Instruments

Ostracized people may feel psychologically deprived of and thus entitled to more benefits, which may lead them to approach social targets based on their perceived instrumentality. Four studies provided converging support for our hypotheses. We repeated that ostracism increases objectification and that feelings of deprivation and entitlement account for such an effect.

Zhansheng Chen1, Tonglin Jiang1, Kai-Tak Poon1, C. Nathan DeWall3
1Univ. of Hong Kong, 2The Education Univ. of Hong Kong, 3Univ. of Kentucky

[46] Academic Leadership: Yes You Can! Yes You Should!
Room: (MM) A703, Time: 3:45 PM - 5:00 PM
Chair: Camille Johnson, San Jose State Univ.

Academic leadership roles aren’t always portrayed as desirable. However, being an academic leader can be rewarding, providing opportunities to create meaningful change by putting ideas into practice and affecting a larger group. Join four experienced (and happy) administrator-scholars to learn about paths to leadership, kinds of positions, and the challenges and rewards of leading.

Sabrina Zirkel1, Dominic Packer2, Camille Johnson3, Peter M. Gollwitzer4
1Mills College, 2Lehigh Univ., 3San Jose State Univ., 4New York Univ.

[47] Live or Let Die? Responses to Difficult Goal Pursuit
Room: (MM) A704, Time: 3:45 PM - 5:00 PM
Chair: Hannah Moshontz, Duke Univ.

Co-Chair: Anna Holding, McGill Univ.

Perseverance in the face of difficulties is essential to achieving goals, but difficulties can also be signals to disengage from our pursuits. When faced with difficulties, how do pursuers respond and how should they? Four talks document responses to difficult pursuit and explore the predictors and consequences of persistence, disengagement, and deferral in everyday goals.

ABSTRACTS

Catch and Release: Autonomous Motivation Matters at Two Distinct Stages of the Goal Engagement and Goal Disengagement Cycle

Using two multi-wave prospective longitudinal studies we examined students pursuing 3 personal goals across the academic year. MLM analyses revealed that high autonomous motivation protected students from goal disengagement 6 months later at both the between- and within-person level. However, autonomous reasons for disengagement were associated with increased disengagement progress at 9 months.

Anne Holding1, Frank Kachanoff2, Richard Koestner3
1McGill Univ., 2Kellogg School of Management

Who and How? Self-Regulatory Traits and Strategies Predict Persistence During Aversive Goal Pursuit in Everyday Life

We investigated the strategies that people use to self-regulate their persistence during daily goal-directed activities. Individuals high in conscientiousness and trait self-control more frequently thought about positive consequences of goal attainment, regulated their emotions, set (sub) goals, and monitored their goal progress. Using these strategies increased momentary self-regulatory success.

Marie Hennecke1, Thomas Czikmantorí1, Veronika Brandstaetter1
1Univ. of Zurich

Goal Disengagement, Relationship Conflict and Cold Symptoms in Romantic Couples: The Moderating Role of Dyadic Coping

People confront difficulties in their personal goals, and in their interpersonal goals. This 2-year longitudinal study explores couples’ responses to relationship difficulties and identifies dyadic coping as a key moderator. Actor and partner goal adjustment capacities buffer changes in relationship conflict and cold symptoms only if individuals also report high levels of common dyadic coping.

Meaghan Barlow1, Carsten Wrosch1
1Concordia Univ.

Responses to the Unique Difficulties of Long-Term Goal Pursuit

Many people are initially successful in sticking with personal goals (e.g., weight loss) but later fail. To elucidate the source of such long-run failures, we present the continuing-and-returning model of persistence. Using data from New Year’s Resolutions, we illustrate the unique difficulties of episodic, long-term goal pursuit and identify successful and unsuccessful responses to them.

Hannah Moshontz1, Rick Hoyle1
1Duke Univ.
Social Power Increases Neural Efficiency

Experiencing psychological power facilitates performance in cognitive tasks, but how? Using electroencephalography, we examined how manipulated power affects how people allocate their cognitive resources during a working memory task. Results suggest that high-power participants performed the task with greater neural efficiency compared to low-power participants.

Enru Lin, Laure Freydetdonf, Petra Schmid
ETH Zurich, University of Zurich

Undervaluing Gratitude: Expressors Misunderstand the Consequences of Showing Appreciation

Expressing gratitude improves well-being for both expressors and recipents, but we find that expressors systematically underestimate its positive impact on recipients: they underestimate benefits and overestimate costs. Because choices are guided in part by the expected value of possible outcomes, people may not express how grateful they feel, to the detriment of their own—and others’—well-being.

Amit Kumar, Nicholas Epley
University of Chicago

Utilizing Purpose to Increase Respect and Motivation

In a randomly assigned experiment of N = 481, researchers showed 9th and 12th-grade students a purpose for learning related rationale appended to a tedious math assignment. Results indicate students in the rationale condition had greater motivation for completing the assignment and felt greater respect from the teacher. The increase in motivation was partially mediated by feelings of adult respect.

Fortunato Medrano, David Yeager
University of Texas at Austin

Wunderkind Wisdom: Younger Advisers Discount Their Impact

Reverse mentorship, when individuals give advice to someone older, has become increasingly more common. Five studies explore the psychology of these younger advisers. Comparing advisers’ predictions to advisees’ actual perceptions reveals that younger advisers systematically overweight the importance of their age and underestimated the importance of their expertise.

Ting Zhang, Michael North
Columbia Business School, New York University

Regulatory Effectiveness of Social Support

Social support offers key benefits in times of stress. We propose a new construct to understand the ingredient of effective support: Regulatory Effectiveness of Social Support (RESS). In six studies using diverse methods (daily diaries, dyadic paradigms, coding), RESS more strongly predicted self-regulatory outcomes following support, but responsiveness more strongly predicted relational outcomes.

Katherine Zee, Niall Bolger, Tony Higgins
University of Michigan

Music Evokes Fourteen Distinct Varieties of Reported Emotional States Lying along Continuous Categorical Gradients

Using novel methods to analyze reports of emotions elicited by 1841 crowdsourced music samples, we uncover 14 varieties of emotion. Categories such as “romantic” are more informative than dimensions such as valence and arousal. However, many categories are linked by smooth gradients, contrary to discrete theories. We present and compare interactive maps of emotion in music and vocal expressions.

Alan Cowen, Dacher Keltner
UC Berkeley

Merged Minds: Shared Reality and Interpersonal Closeness

What makes people feel close to one another? We posit that shared reality plays a critical role in increasing closeness in both familiar and unacquainted dyads. Across a series of studies using various methodologies (correlational, daily diary, and experimental), we developed a new measure of shared reality and found that shared reality fosters closeness in established and developing relationships.

Maya Rossignac-Milon, Niall Bolger, E. Tony Higgins
University of Michigan

Cultivating the Good Life: Wise Beliefs Lead to Increased Subjective Well-Being over Twenty Years

While past studies have associated wisdom with well-being, it is unclear whether wisdom predicts well-being or vice-versa. We examined 20 years of longitudinal data from a representative sample of U.S. adults aged 25-75 at recruitment (N = 7,108). We found that having wisdom-related beliefs about life predicts well-being in later years, particularly for young (age 25-34) and older adults (age 65+).

Henri Santos, Igor Grossmann
University of Waterloo
FRIDAY/ 3:45PM - 5:00PM

[F-005] Aggression/Anti-Social Behavior
Aggressing against Our Own: Rumination Type Moderates the Effect of Collective Narcissism on Displaced Aggression Towards In-Group Targets
Dacey Bashaw1, Christopher Gunderson2, William Pedersen1, Ronald Flores3, Erica Abbate1, Tatiana Avila4, Chelsea Chester1, Victoria Nahigan5, Jennifer Ellison6, Giana Geraci1, Luke Jeynes1, Vida Kotica1, Emma Madsen1, Janet Mendoza1, Katherine Musto1, Marco Contreras1, Katherine Perez4, Makena Rivers1, Andre Taylor1, Carlos Zamarano4 Joshua Lozano1
1Cal State Long Beach, 2Univ. of Denver

[F-006] Aggression/Anti-Social Behavior
Impact of Subjective Quality of Day and Situational Incentives on Interpersonal Selfishness
Danhee Chon1, Mark Leary1
1Duke Univ.

[F-007] Aggression/Anti-Social Behavior
The Dark Side of Anarchies: Antisocial Tendencies and Affinity for Morally Ambiguous Characters
Dara Greenwood, Angelique Ribieras, Allan Clifton
1Vassar College

[F-008] Aggression/Anti-Social Behavior
When Groups Allocreate: Conceptualizing Bullying as Intergroup Conflict
H. Colleen Sinclair1
1Mississippi State Univ.

[F-009] Aggression/Anti-Social Behavior
Exploring Perceptions of Aggressive Interpersonal Behaviors: Bullying, Hazing, and Initiation Rituals
Hayden Cox, Robin Kowalski1,2
1Furman Univ., 2Clemson Univ.

[F-101] Aggression/Anti-Social Behavior
Stewing about Injustice: The Impact of Resource Inequality and Justice Sensitivity on Rumination and Anger
Joshua Lozano5, Ronald Flores3, William Pedersen1, Gabriela Lizaragga, Alicia Lopez1, Kat Russo1, Dacey Bashaw1
1Cal State Long Beach

[F-012] Aggression/Anti-Social Behavior
Not Such Mean Girls After All: Comparing Teens’ Experiences with and Responses to Bullying
Karlie Hughes1, Megan Stubbs-Richardson1, Colleen Sinclair1, Rebecca Goldberg1, Chelsea Ellittorpe1
1Mississippi State Univ.

[F-013] Aggression/Anti-Social Behavior
Victimization among African American Youth: Examining the Influence of Social Competence on Academic Engagement
Kasia Piessy, Ashley Galsky1
1Louisiana State Univ.

[F-014] Aggression/Anti-Social Behavior
Pressure to Steal, Cheat, and Lie: Responding to Family vs. Peer Pressure
Linus Chan1, Carol Yoder2
1Univ. of Montana, 2Trinity Univ.

[F-015] Aggression/Anti-Social Behavior
Sexist Content in Violent Video Games and Desensitization to Violence Against Women
Samantha Sabin1, Kevin Swartout1
1Georgia State Univ.

[F-016] Aggression/Anti-Social Behavior
You’re Blowing This Way out of Proportion: The Effect of a Trivial Triggering Event on Alcohol-Primed Displaced Aggression
Sarah LeBlanc1, Jeremy Feiger1, William Pedersen, Joshua Andrade1, Chelsea Chester1, Luke Jeynes1, Vanessa Mendoza1, Nayely Solis1
1Cal State Long Beach

[F-017] Aggression/Anti-Social Behavior
In-Group Status Won’t Protect You: The Moderating Effect of a Trivial Triggering Event on Ruminative Displaced Aggression
Tatiana Avila1, Christopher Gunderson1, William Pedersen1, Erica Abbate1, Vida Kotica1, Emma Madsen1
1Cal State Long Beach

[F-019] Close Relationships
Perceptions of Intimate Partner Support Best Conceptualized as Two Dimensions
Anahaa Rivers1, Keith Sanford1
1Baylor Univ.

[F-020] Close Relationships
Friendship Quality Decreases over Time for Emerging Adults in Romantic Relationships
Alexandra Fisher1, Danu Stinson1, Jessica Cameron1, John Holmes1, Joanne Wood1
1Univ. of Victoria, 2Univ. of Manitoba, 3Univ. of Waterloo
Does Social Value Orientation Influence Prosocial Responses to Individual Differences: Mortality Salience?: Examining the Moderating Effect of Attachment Style

He's Just Not That into You, or Is He?: Sex Differences in Intimate Relationships in Decision-Making

The Values and Traits Underlying the Way We Process Information in Decision-Making

Which Buffers of Death Anxiety Do People Relatively Prefer against Mortality Salience?: Examining the Moderating Effect of Attachment Style

Does Social Value Orientation Influence Prosocial Responses to "Watching Eyes"?
FRIDAY/ 3:45PM - 5:00PM

[F-071] Individual Differences
An Empirical Examination of the Situation Strength Hypothesis
Robert Griffin1, C. Randall Cordin2
1Fairleigh Dickinson Univ., 2Northeastern Univ.

[F-072] Individual Differences
Feeling Sexy: How Sexual Narcissism Influences Interpretations of Sexual Scenarios
Sana Haddad1, Jordanna Lembo1, Jaye Derrick1, Clayton Neighbors1
1Univ. of Houston

[F-073] Individual Differences
Different Entitlement Bases within Grandiose and Vulnerable Narcissism
Stephanie Freis1, Ashley Brown2, Alessia Italiano2
1Presbyterian College, 2Bridgewater State Univ., 3Ohio State Univ.

[F-074] Individual Differences
Covert versus Attributal Sociosexuality and Romantic Jealousy: A Multifaceted Analysis of the Green-Eyed Monster
Tabitha Guillaume1, Christopher Leone1, Lucy Andollina
1Univ. of North Florida, 2Georgia State Univ.

[F-075] Individual Differences
Why Are Some Meaning Frameworks More Meaningful Than Others?
The Role of Significance, Purpose and Coherence
Vlad Costin1, Vivan Vignoles2
1Univ. of Sussex

[F-076] Individual Differences
Attitudes Toward Perfectionism in Romantic Relationships
William Davis1, Sophie Perekalsis1, Samantha Abney1, Raychelle Dunn1, Sandi-Lynn Eshun1
1Mount Holyoke College

[F-077] Motivation/Goals
Motivations to Attend Fan Conventions
Adam Ray1, Stephen Reysen1, Natalia Assis1, Andrew Tague1, Nikki Wagg2
1Texas A&M Univ.-Commerce, 2Liberty Univ.

[F-078] Motivation/Goals
Addressing the Psychological Needs of Disadvantaged Youth by Promoting Multiple Pathways to Higher Future Status
Alexander Brownman1, Mesmin Destin1, Ryan Svboda1, Kathleen Carswell1
1Northwestern Univ.

[F-079] Motivation/Goals
The Effect of Mindsets about the Nature of People on Academic Engagement in “Brilliance-Required” Domains
Annette Schieffelin1, Crystal Hoyt1
1Univ. of Richmond

[F-080] Motivation/Goals
Can Nostalgia Help Inspire College Students?
Catherine Rizzuto1, Chelsea Reid1
1College of Charleston

[F-081] Motivation/Goals
No Work and All Play: Understanding the Appeal of Submissive Fantasies
Daniel Chadborn1, Thomas Brooks1, Stephen Reysen1, Natalia Assis1
1Southeastern Louisiana Univ., 2Texas A&M Univ.-Commerce

[F-082] Motivation/Goals
How Attributions Predict Motivational Advice: The Impact of Gender and Domain on the Association between Attributions and Suggested Regulatory Strategies
Danielle Geering1, Carol Sansone1, Dustin Thoman2, Garam Lee2
1Univ. of Utah, 2San Diego State Univ.

[F-083] Motivation/Goals
Facebook Use Motivation and Well-Being: A Self-Determination Theory Perspective
Elif Manuo?lu1, Ahmet Uysal1
1Middle East Technical Univ.

[F-084] Motivation/Goals
Pathways to Satisfaction: Implicit Theories of Happiness Predict Different Beliefs about the Routes to Life Satisfaction Improvement
Erin Shanahan1, Anne Wilson1
1Witwatersrand Univ.

[F-085] Motivation/Goals
Linguistic Features of Promotion and Prevention-Focused Experiences
Leigh Ann Vaughan1
1Ithaca College

[F-086] Motivation/Goals
Pedaling Away from Threat: The Embodiment of Escape
Leila Selimbegovic1, Olivier Dupuy1, Julie Terache1, Yannick Blandin1, Laurent Bosquet1, Armand Chafard1
1Univ. of Poitiers, 2Catholic Univ. of Louvain

[F-087] Motivation/Goals
Effects of Product Constraints on Performance in a Divergent Thinking Task: Regulatory Focus as a Moderator
Li Tang1, Ryo Kurozumi1, Miki Toyama1, Masato Nagamine1, Shuhei Miwa1, Atsushi Alkawa1
1Univ. of Tsukuba, 2Center for Research on Educational Testing (CRET)

[F-088] Motivation/Goals
A Status-Striving Account of Psychological Entitlement
Liz Redford1, Jens Lange2, Jan Crusius2
1Univ. of Florida, 2Univ. of Cologne

[F-089] Motivation/Goals
Skeletal Cities and Disregarded Habits: The Effects of Urban Decay on Death Anxiety
Mário Casa de Calvo1, Kitzia Moreno1, Ana Alvarenga1, Shimul Sarker1, Taylor Russo1
1Univ. of North Texas at Dallas

[F-090] Motivation/Goals
Relationships with STEM Role Models Predict Interest in STEM
Leila Selimbegovic1, Jordanna Lembo1, Jaye Derrick1, Clayton Neighbors1
1Univ. of Houston

[F-091] Motivation/Goals
Choosing a Meal to Increase Your Appeal: Relationship Status, Dining Partner Gender, and Attractiveness Impact Nutritional Choices in Social Dining Scenarios
Michael Baker1, Andie Strickland1, Mark Nabel1, Rachel Utter1
1East Carolina Univ.

[F-092] Motivation/Goals
Is Prevention Focus Good for Performance?: The Role of Regulatory Closure
Miki Toyama1, Li Tang1, Masato Nagamine1, Shuhei Miwa1, Ryo Kurozumi1, Atsushi Alkawa1
1Univ. of Tsukuba, 2Center for Research on Educational Testing (CRET)

[F-093] Motivation/Goals
Theory of Planned Behavior and Intention to Attend a Brony Convention
Nicole Wagg1, Stephen Reysen1, Courtney Plante1, Daniel Chadborn1, Adam Ray1, Natalia Assis1
1Texas A&M Univ.-Commerce, 2Iowa State Univ.

[F-094] Motivation/Goals
Interpersonal Licensing and Goal-Pursuit Failure
Shuhei Miwa1, Miki Toyama1, Masato Nagamine1, Li Tang1, Ryo Kurozumi1, Atsushi Alkawa1
1Univ. of Tsukuba, 2Center for Research on Educational Testing (CRET)

[F-095] Motivation/Goals
Addressing the Frequent Failures of Measurement of Self-Control
Parker Dreyer1, Ginette Blackhart1
1East Tennessee State Univ.

[F-096] Motivation/Goals
How Attributions Predict Motivational Advice: The Impact of Gender and Domain on the Association between Attributions and Suggested Regulatory Strategies
Danielle Geering1, Carol Sansone1, Dustin Thoman2, Garam Lee2
1Univ. of Utah, 2San Diego State Univ.

[F-097] Motivation/Goals
Facebook Use Motivation and Well-Being: A Self-Determination Theory Perspective
Elif Manuo?lu1, Ahmet Uysal1
1Middle East Technical Univ.

[F-098] Motivation/Goals
Pathways to Satisfaction: Implicit Theories of Happiness Predict Different Beliefs about the Routes to Life Satisfaction Improvement
Erin Shanahan1, Anne Wilson1
1Witwatersrand Univ.

[F-099] Motivation/Goals
Linguistic Features of Promotion and Prevention-Focused Experiences
Leigh Ann Vaughan1
1Ithaca College

[F-100] Motivation/Goals
Pedaling Away from Threat: The Embodiment of Escape
Leila Selimbegovic1, Olivier Dupuy1, Julie Terache1, Yannick Blandin1, Laurent Bosquet1, Armand Chafard1
1Univ. of Poitiers, 2Catholic Univ. of Louvain

[F-101] Motivation/Goals
A Compassionate Devil’s Advocate and a Selfish Conformist: When Do the Japanese Go Against the Stream?
Yu Niya1
1Hosei Univ.

[F-102] Motivation/Goals
Existential Motivation and the Expression of Uniquely Human Traits
Tyler Jimenez1, Jamie Arndt1
1Univ. of Missouri

[F-103] Motivation/Goals
Why Do Biology Undergraduates’ Change Their Major?: Understanding the Decision Process Using a Mixed-Method Approach
Yannan Gao1, Anna-Lena Dicke1, Nayssan Safavian1
1UC Irvine

[F-104] Motivation/Goals
Social Development
Everybody Loves a Winner but Nobody Likes a Bully: Infants Prefer Novel Individuals Who Win, but not Those Who Win by Force
Ashley Thomas1, Lotte Thomsen1, Angela Lukowski1, Barbara Sarnecka1
1UC Irvine, 2Univ. of Oslo
[F-103] Personality Development
Amanda Moore, 1 Brenda Harvey, 1 Richard Koestner 1
1McGill Univ.

[F-104] Personality Development
Childhood Attachment Predicts Adult Attachment
Cory Fleck 1, Ethan Young 1, Jeffry Simpson 1, Vladas Griskevicius 1, Chloe Huelnsitz 1
1Univ. of Minnesota

[F-105] Personality Development
The Impact of Social Norms, Attitudes, Celebrity Culture, and Technology on Pathological Narcissism
Elizabeth Huxley 1, Boris Bizumic 1
1Australian National Univ.

[F-106] Personality Development
Self-Event Connections, Reflexive Elaboration and Normativity of Events as Predictors for Stability of Life Narratives across Time
Lili Khcheuashvili
1Biloxi State Univ.

[F-107] Personality Development
Counterfactual Thinking Can Influence Levels of State Openness/Intellect
Victoria Hotchin 1, Keon West 1
1Gotsmiths College, Univ. of London

[F-108] Prosocial Behavior
Coping Humor and Its Relationship to Moral Elevation and Self-Compassion
Abygail Kosiara 1, Sarina Saturn 1
1Univ. of Portland

[F-109] Prosocial Behavior
Go Pro Bono: Prosocial Language as a Success Factor in Crowdfunding
Agnieszka Pietraszkiewicz 2, Birthe Soppe 1, Magdalena Formanowicz 2
1Univ. of Bern, 2Univ. of Oslo

[F-110] Prosocial Behavior
Mindfulness Meditation Training Modulates Electro cortical and Behavioral Indicators of Interpersonal Prosociality
Alexandra Radloff 1, Catherine Wall 1, Julia Johnston 1, Daniel Berry 1
1Univ. of Vienna, 2Virginia Commonwealth Univ., 3Bucknell Univ., 4Calstonia State Univ., San Marcos

[F-111] Prosocial Behavior
What is Interdependence from an Evolutionary Perspective?: An Interdisciplinary Approach to Measuring and Conceptualizing Fitness Interdependence
Athena Aktipis 1, Daniel Szucyer 1, Daniel Sullivan 1, Lee Cronk 1
1Arizona State Univ., 2Univ. of Arizona, 3Rutgers Univ.

[F-112] Prosocial Behavior
Time Orientation, Social Norms and Helping Behavior
Bhiter Nigdeli 1, Zeynep Cemalciar 1
1Koc Univ.

[F-113] Prosocial Behavior
Socioeconomic Status Moderates Prosocial Acts Toward Ingroup and Outgroup Members
Charlie Su 1, Angela Robinson 1, Paul PH 1, Jacqueline Chen 1, 2
1UC Irvine, 2Univ. of Utah

[F-114] Prosocial Behavior
Motivating Pro-Social Behavior through Values-Affirmation: From MTurk To Abuja
Claudia Schneider 1, Elke Weber 2
1Columbia Univ., 2Princeton Univ.

[F-115] Prosocial Behavior
Narcissistic Goodness: Engaging High-Narcissism Individuals in Charity Esther Kang 1, Arun Lakshmanan 1
1Univ. of Cologne, 2Univ. at Buffalo

[F-116] Prosocial Behavior
How Do We Keep Our Friends?: Friendship Jealousy as Negative Emotion for Positive Ends
Jaimie Krems 1, Keleah E. G. Williams 2, Douglas Kenrick 1, Athena Aktipis 1
1Arizona State Univ., 2Hamilton College

[F-117] Prosocial Behavior
Which Types of Giving are Associated with a Reduced 7-Year Mortality Risk among Older Adults?
Heng (Ellie) Qu 1, Sara Konrath 2
1Texas A&M Univ., 2Indiana Univ.

[F-118] Prosocial Behavior
What’s in a Screenname?: Relationships between Pseudonymity and Prosocial Behavior Online
Katie Duchschere 1, John Dovidio 1
1Wake Univ.
Stereotyping/Prejudice
Testing the Imagined Contact Approach for Reducing Prejudice Held by Japanese toward Koreans and Chinese
Anqi Hu1, Jiho Takai1
1Nagoya Univ.

Stereotyping/Prejudice
Implicit Academic Stereotyping Among Black and Non-Black Children
Ashley Weinberg1, Amanda Williams2, Jennifer Steele1
1York Univ., 2Univ. of Bristol

A Crisis of Competence: Reference Group Gender Impacts the Relationship between Sexism and Perceiving Competence
Brittany Cassidy1, Anne Krendl1
1Indiana Univ.

The Effects of Racialized Police Violence on Racial Attitudes
Christina Lapskaia1, Jacob Schlosser1, Jennifer Steele1
1York Univ.

Motivation to Avoid Racial Prejudice Declined from 2009-2017
Douglas Kievit1, Michael Olson1, Kevin Zabel1, David March1
1Univ. of Tennessee, 2Western New England Univ.

Experiences of Racism and Race-Based Traumatic Stress: The Moderating Effects of Cyber Racism, Racial/Ethnic Identity, and ForGiveness
Elise Choe1, Terrance Jordan1, Sarah Gazaway1, Ana Ordaz1, Michael Massengale1, Stacey McElroy1, Vanessa Placeres1, Don Davis1
1Georgia State Univ.

White Privilege: The Effects of Informer Race on Perceived Legitimacy
Elizabeth Hawkins1, Amanda Sesko1
1Univ. of Alaska Southeast

Stereotypes of Mental Health Professionals and Perceptions of Client-Therapist Relationships
Hannah Osborn1, Kimberly Rios1
1Ohio Univ.

Personality and Prejudice Against the Poor: Individual Differences in Attribution of Blame for Poverty
Henry Stephenson1, Joseph Chandler1
1Birmingham-Southern College

An Integrative Complexity Analysis of Religious and Irreligious Thinking
Hope Mahon1, Joanne Salvati2, Shannon Houck1
1SUNY ESF, 2Syracuse Univ.

How Space Constraints Influence Physiological and Psychological Processes
Hope Woods1, Sheila Brownlow1, Breki Bjarnason1, Joshua Edwards1
1Catsba College

Ignorance of History and Perceptions of Racism: Another Look at the Marley Hypothesis
Jason Strickhouser1, Ethan Zell1
1UNC at Greensboro

Prejudices and Punishments: The Role of Social Group Membership and Personal Implication on Reactions to Social Norm Violations
Jessica McManus1, Rhiannon Sturgess1, Janie Reid1
1Carroll College

Stereotyping/Prejudice
In Spontaneous Evaluations Men’s Attributes are More Often Processed than Women’s Attributes
Juliane Burghardt1, Freya Fischer2, Jeffrey Sherman1, Mirella Walker2
1UC Davis, 2Goethe Universitaet zu Berlin, 3German Inst. for Economic Research (DIW) Berlin

Stereotyping/Prejudice
Prejudice in Disguise: Which Features Determine the Subtlety of Prejudicial Statements?
Karolina Fetz1, Martin Kroh1, 2
1Humboldt-Universitaet zu Berlin, 2German Inst. for Economic Research (DIW) Berlin

Stereotyping/Prejudice
Honesty Is the Best Policy: Accepting Versus Denying Personal Prejudice
Kiana Gandy1, Alex Czopp1
1Western Washington Univ.

Stereotyping/Prejudice
Losing the “Babyweight”: Stigma and the Postpartum Weight-Loss Double-Bind
Leslie Johnson1, Leah Foster1, Katherine Powers1
1Johnson State College

Stereotyping/Prejudice
Motivational Framings of Confrontations to Curb Stereotyping
Mason Burns1, Margo Monteith1
1Indiana Univ., 2Purdue Univ.

Stereotyping/Prejudice
Maybe They’re Born With It, Maybe It’s Essentialism: Stereotypic Behaviors Influence Perceptions of Heritage of Racially Ambiguous Targets
Rachael Waldrop1, Alex Czopp1
1Western Washington Univ.

Stereotyping/Prejudice
Predictors of Tolerance: The Relationship Between a Quiet Ego, Prejudice, and Attitudes Toward Muslims
Rosemary Al-Kire1, Heidi Wayment1
1Northern Arizona Univ.

Stereotyping/Prejudice
The Role of Suspect Race and Socioeconomic Status on Shooting Decisions
Samantha Moore-Berg1, Andrew Karpsinski1, Ashley Plant2
1Temple Univ., 2Florida State Univ.

Stereotyping/Prejudice
Removing the Rose-Colored Glasses: Contempt and In-Group Bias
Sarah Husney1, CJ Thomson1, Eva McKinsey1, Maria Cortner1, Jason Weaver1
1Colorado College

Stereotyping/Prejudice
Savage or Satire: Individual Differences in Perceptions of Disparaging and Subversive Racial Humor
Stuart Miller1, Tiffany Lawless1, Conor O’Dea1, Navante Peacock1, Donald Saucier1
1Kansas State Univ.

Stereotyping/Prejudice
Same View, Different Lens: How Intersecting Identities Shift Stereotype Content for Black and Arab Men
Veronica Bergstrom1, Alison Chastain1, Jonathan Cadieux1
1Univ. of Toronto

Stereotyping/Prejudice
Institutional and Interpersonal Signals of Identity Threat
William Hall1, Audrey Aday2, Toni Schmader2
1Univ. of Toronto, 2Univ. of British Columbia
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Janet Shibley Hyde, University of Wisconsin
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**The Psychology of Sex and Gender**
Jennifer K. Bosson, University of South Florida
Joseph A. Vandello, University of South Florida
Camille E. Buckner, Marymount University
ISBN: 978-1-5063-3132-4
Paperback: $90.00 • February 2018

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Ranked #1 in Social Psychology*

**Personality and Social Psychology Bulletin**
Christian S. Crandall, Editor
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Ranked #12 in Social Psychology*

**Social Psychological and Personality Science**
Simine Vazire, Editor
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Drew Christopher
2017 Teaching and Mentoring Award

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Albion College
March 3

SATURDAY
Overview & Sessions

7:00AM – 6:00PM
Registration & Badge Pickup
(HR) Level LL2

7:30AM – 7:30PM
Poster Check
(HR) Level LL2

7:30AM – 8:00PM
First Aid & Nursing Mother’s Room
(HR) Level LL1

7:45AM – 8:30AM
Continental Breakfast
(HR) Grand Hall

8:00AM – 8:00PM
Exhibits Open
(HR) Grand Hall

8:00AM – 9:15AM
Programming Sessions 52-56

8:30AM – 5:00PM
SPSP Store
(HR) Level LL2

9:30AM – 10:45AM
Programming Sessions 57-66 & Poster
Session H

10:45AM – 11:00AM
Coffee Break
(HR) Grand Hall

11:00AM – 12:15PM
Legacy Symposium: Alice Eagly
(HR) Hanover Hall AB

11:00AM – 12:15PM
Out of the Lab with Brenda Major
(HR) Centennial I & II

11:00AM – 12:15PM
Programming Sessions 57-66 & Poster
Session H

12:15PM – 1:15PM
Boxed Lunch Offered (Ticket Required)
(HR) Grand Hall

12:30PM – 1:30PM
Student Mentoring Lunch (pre-registration
required)
(HR) Hanover Hall CD

12:45PM – 2:00PM
Inside the Grant Panel
(HR) Regency V

2:15PM – 3:30PM
Invited Session: Registered Reports and
Results-Blind Reviews: Examples from Social/
Personality Psychology
(HR) Centennial I & II

2:15PM – 3:30PM
Programming Sessions 89-98 & Poster
Session K

3:30PM – 5:00PM
Programming Sessions 100-110 & Poster
Session L

5:15PM – 6:30PM
Programming Sessions 112-122 & Poster
Session M

6:45PM – 8:00PM
Closing Reception
(HR) Grand Hall

6:45PM – 8:00PM
Poster Session N
(HR) Grand Hall

Wifi: SPSPWifi | Password: SPSP2018

#SPSP2018 / 93
## Saturday Programming

### Schedules & Highlights

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<th>Time</th>
<th>(HR) Centennial I &amp; II</th>
<th>(HR) Centennial III</th>
<th>(HR) Centennial IV</th>
<th>(HR) Regency V</th>
<th>(HR) Regency VI</th>
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<tbody>
<tr>
<td>8:00 AM - 9:15 AM</td>
<td>52. Challenges to and Opportunities for Increased Intergroup Equality and Inclusion</td>
<td>53. Psychology in the Real World: Longitudinal Studies of Behaviors, Decisions, and Intervention Outcomes</td>
<td>54. Leveraging Social-Psychological Insights to Promote Public Health and Wellbeing</td>
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<td>11:00 AM - 12:15 PM</td>
<td>68. Out of the Lab with Brenda Major</td>
<td>69. Dynamics of Personality Change and Close Relationships</td>
<td>70. Editor Panel: The Birds-Eye View of Scientific Writing</td>
<td>71. The Budding Collectivism Revolution</td>
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<td>12:15 PM - 2:00 PM</td>
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<td>12:45 PM - 2:00 PM</td>
<td>81. Bullshitting: Empirical and Experimental Examinations of a Pervasive Social Behavior</td>
<td>82. Thriving and Surviving those First Years: Post-PhD and Pre-Tenure</td>
<td>83. New Frontiers in Social Norms: Understanding Perception, Mechanism and Application</td>
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<td>2:15 PM - 3:30 PM</td>
<td>84. Inside the Grant Panel</td>
<td>85. Midway Through the Maze: Strategies for Post-Tenure Women of Color</td>
<td>86. Infering Psychological Traits from Faces: Accuracies, Errors, and Mechanisms</td>
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<td>3:45 PM - 5:00 PM</td>
<td>89. Registered Reports and Results-Blind Reviews: Examples from Social/Personality Psychology</td>
<td>90. One Lab, Many Paths: Different Career Options After Your PhD</td>
<td>91. Inequality, Perceived Mobility, and Economic Growth: Advances and Future Directions</td>
<td>92. An Integrative Perspective on Social Rank</td>
<td>93. Longitudinal Investigations of Personality Development</td>
<td>94. A Pre-Registered Depletion Replication Project: The Paradigmatic Replication Approach</td>
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<tr>
<td>5:15 PM - 6:30 PM</td>
<td>95. Facilitating Graduate School Application Success Among Undergraduates at Teaching-Focused Institutions</td>
<td>96. Inside-Out to Outside-In: Expanding the Scope of Self-Regulation Research</td>
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*Workshop details can be found on page 18.*
## Saturday Programming

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### 6:45 - 8:00 PM | Closing Reception in (HR) Grand Hall

- **63. An Introduction to Longitudinal Dyadic Analyses**
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  - 8:00 AM - 12:00 PM
- **67. SPSP: Increasing Diversity and Inclusiveness 2018**
- **68. Do War Metaphors for Cancer Foster Helpful or Harmful Beliefs?**
- **Award Session**
- **Poster Session H**
- **Poster Session I**
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- **Poster Session K**
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- **Poster Session M**
- **Poster Session N**
[52] Challenges to and Opportunities for Increased Intergroup Equality and Inclusion

**Room:** (HR) Centennial I & II  
**Time:** 8:00 AM - 9:15 AM  
**Chair:** Arnold Ho, Univ. of Michigan  
**Co-Chair:** Nour Kteily, Northwestern Univ.

This session examines challenges to and opportunities for increased intergroup equality and inclusion in the U.S., both across the majority-minority divide, and among minority groups. We suggest that inaccurate perceptions of inequality and cynicism around outgroup members’ fairness and alliances may hinder racial progress, but also highlight some paths forward to greater equality and inclusion.

**ABSTRACTS**

**The Misperception of Racial Economic Equality**  
This talk documents the widespread overestimation of racial economic equality in America. Correlational and experimental evidence reveals the motivational and structural predictors of this widespread perceptual inaccuracy. Overall, these findings suggest a profound misperception of and unfounded optimism regarding societal race-based economic disparities along with their policy implications.

Michael Kraus¹, Julian Rucker², Jennifer Richeson³  
¹Yale Univ.  
²Assuming the Worst: Pessimistic Beliefs about Outgroups’ Intentions for Power  
We examine what advantaged group members think would happen if they were displaced at the top by disadvantaged group members. Evidence from representative surveys suggests that White Americans are more pessimistic about Black Americans’ intentions than warranted based on Black Americans’ actual reported desires for (and reasons for wanting) power. We consider implications for intergroup tolerance.

Nour Kteily¹, Frank Kachanoff², Arnold Ho³, Jennifer Sheehy-Skeffington¹  
¹Northwestern Univ., ²McGill Univ., ³Univ. of Michigan,  London School of Economics

**Perceived Discrimination Leads Asian Americans to Exclude Biracials from the In-group**

Five studies found that Asian Americans excluded Asian-White biracials from the in-group, categorizing them as more White than Asian. Perceiving discrimination against the in-group predicted greater exclusion of biracials because it led Asian Americans to believe that biracials prefer to identify as White and would not be loyal to Asian Americans.

Jacqueline Chen¹, Nour Kteily², Arnold Ho³  
¹Univ. of Utah, ²Northwestern Univ., ³Univ. of Michigan

“You’re One of Us”: Black Americans’ Use of Hypodescent and its Association with Egalitarianism

In 4 studies, we show that both Blacks and Whites categorize Black-White biracials as more Black than White. However, whereas Whites’ Black categorization bias is associated with anti-egalitarianism, Blacks’ tendency to categorize biracials as Black is associated with egalitarianism and related beliefs that biracials face discrimination and share a linked (disadvantaged) fate with Blacks.

Arnold Ho¹, Nour Kteily², Jacqueline Chen³  
¹Univ. of Michigan, ²Northwestern Univ., ³Univ. of Utah; UC Irvine

[54] Leveraging Social-Psychological Insights to Promote Public Health and Wellbeing

**Room:** (HR) Centennial IV  
**Time:** 8:00 AM - 9:15 AM  
**Chair:** Octavio Zahrt, Stanford Univ.

This symposium sheds new light on social-psychological interventions to improve public wellbeing. Four presentations show how sugary drink intake can be reduced in a publicly acceptable way; how Apple Watch activity feedback shapes user behavior and health; how pre-commitment nudges can backfire if not framed right; and that default and loss-frame nudges are sometimes ineffective or even harmful.

**ABSTRACTS**

**Graphic Warning Labels Curb Purchasing of Sugary Drinks**

Three studies test the impact of psychologically-informed ways of labelling sugary drinks (to reduce their consumption). SI is a field study conducted in a cafeteria, indicating that graphic warning labels reduce the share of sugary drink purchases by 15.5 percent. S2 sheds light on the psychological mechanism underlying this effect, while S3 assesses public support for graphic warning labels.

Grant Donnelly¹, Leslie John¹, Laura Zatz¹, Dan Swirsky¹  
¹Harvard Univ.

**Effects of Mindsets on Health and Longevity: Public Health and Underlying Mechanisms**

Two studies demonstrate the role of mindsets in behavioral health and explore underlying psychological mechanisms. Results from three population surveys show that perceived physical activity predicts longevity over and above actual activity levels. A longitudinal field experiment uses Apple Watch’s tracking and feedback capabilities to explore the mechanisms linking perceived activity with health.

Octavia Zahrt¹, Alia Crum¹  
¹Stanford Univ.

**Framing the Future in the Field: Pre-Commitment Nudges and Fresh Start Messaging**

Nudges can leak information about the implicit recommendations of their designers. Our field experiment shows that a widely-used nudge—encouraging pre-commitment—can backfire, and fresh-start framing counteracts the negative effect. A lab study suggests an account: when a nudge encourages good behavior “later”, it implies that the target behavior is not urgent, undermining the nudge’s efficacy.

Hengchen Dai¹, John Beshars², Katherine Milkman³, Benartzi Shlomo¹  
¹UCLA, ²Harvard Univ., ³Univ. of Pennsylvania

From Evaluation to Implementation: Designing Field Studies to Measure Underlying Theoretical Mechanisms

Behavioral science insights are increasingly applied in the field. But extant theory cannot account for the resulting varied effects. Indeed, our research shows that default effectiveness varies widely; and loss framing is more effective when personal (vs. societal) losses are emphasized. Field applications of behavioral science therefore require clearer theoretical specifications to be effective.

Jon Jachimowicz¹, Elke Weber¹, Adam Galinsky², Joe Gladstone³  
¹Columbia Business School, ²Princeton Univ., ³Columbia Univ.,  Unv. College London

[55] Couples in Context: Influence of Social Networks and Socio-Economic Hardships

**Room:** (HR) Regency VI  
**Time:** 8:00 AM - 9:15 AM  
**Chair:** Teresa Nguyen, UCLA

Although interpersonal processes are known to govern relationship outcomes, full understanding of these processes is incomplete without the role of social networks and socio-economic hardships, which can shape communication, decision-making, and coping strategies. This session examines how couples navigate these challenges to maintain healthy relationships.
accounting for couples’ broader social and economic contexts. The presentations will illuminate possible effects of environmental factors on relationships across varied dimensions of context: social networks, family history, and social and economic hardships.

ABSTRACTS

Social Networks and Attritions for Marital Issues
Although partners’ maladaptive attributions for relationship events are theorized to result from individual differences, we test an alternative possibility that they arise from forces outside relationships. Using structured social network interviews, we demonstrate how network members act as sources of information for shared environmental conditions that affect spouses’ blame for marital issues.

Teresa Nguyen 1, David Kennedy 2, Benjamin Karney 1, Thomas Bradbury 1
1UCLA, 2RAND Corporation

Intergenerational Transmission of Romantic Relationship Hostility: Mediation by Negative Emotionality and Self Worth
Using prospective longitudinal, and multi-generational data (N=1,452), we find that romantic relationship hostility partially mediates the association between hostile behaviors between first-generation couples and second-generation couples. Findings suggest that individual differences in personality are shaped by early family context and can drive the transmission of relationship hostility.

April Masarik 1, Rand Conger 2
1Boise State Univ., 2UC Davis

Family-Centered Prevention Program Buffers Financial Hardship Spillover to African Americans’ Relationship Outcomes
The current study examined whether participation in the Protecting Strong African American Families program can protect rural African American couples from deleterious, impoverished economic contexts. Results indicated that elevated financial hardship was associated with less relationship satisfaction and confidence as well as more aggression, but only among couples in the control condition.

Allen Barton 1, Steven Beach 1
1Univ. of Georgia

Racial Discrimination and Relationship Functioning among African American Couples
This study used dyadic data from 346 African American couples to examine actor and partner effects of racial discrimination on verbal and physical aggression and relationship satisfaction and instability. Findings indicate that racial discrimination has harmful effects on relationship functioning for African American men and women, including increased aggression and relationship instability.

Justin Laver 1, Steven Beach 1, Allen Barton 1, Chialandra Bryant 1
1Univ. of Georgia

[56] Introduction to Open Science: Nuts and Bolts of Getting Started
Room: (HR) Regency VII, Time: 8:00 AM - 9:15 AM
Chair: Elizabeth Gilbert, Medical Univ. of South Carolina
Co-Chair: Elizabeth Tenney, Univ. of Utah
Want to learn how to practice open science, to help ensure your research is more organized, transparent, and replicable? Our panelists discuss how open science benefits social science and discuss easy, practical steps researchers can take to begin practicing open science in field studies and the lab.

Barbara Spelgian 1, Calvin Lai 1, Minah Jung 1, Hanne Watkins 1
1Univ. of Virginia, Washington Univ. in Saint Louis, 2New York Univ., 3Univ. of Pennsylvania

[57] Women in High Places: Helping or Hurting Other Women?
Room: (HR) Centennial I & II, Time: 9:30 AM - 10:45 AM
Chair: Andrea Vial, Yale Univ.

As the representation of women in certain social roles and fields (e.g., management and science) slowly increases, many expect that women in these positions will promote gender equality. Four talks examine the impact that the presence of women in non-traditional roles can have on other women’s choices and career prospects. We show that women can both help and hinder the advancement of other women.

ABSTRACTS

The Demand- and Supply-Side Effects of Women in Leadership
This research explores two distinct pathways through which having women in leadership affects gender inequality in labor market outcomes. The first study takes a demand-side perspective focusing on the direct implications of female managers for employee pay inequality. The second study examines supply-side factors focusing on how perceptions of women in leadership affect job applicant choices.

Mabel Abraham 1, Vanessa Burbano 2
1Columbia Univ.

Women’s Accommodation of Gender-Based Third-Party Prejudice
Four studies show that, despite their own attitudes, women in charge of hiring decisions accommodate others’ gender-based prejudice (whether real or inferred). Such accommodation is mediated by performance and interpersonal concerns consistent with the demands of the decision maker role identity. These demands constrain women’s freedom to support fellow women in the face of gender-based prejudice.

Andrea Vial 1, John Dovidio 2
1Yale Univ.

When Do White Female Leaders Function as Role Models for Black Women?
Three experiments explored when female leaders act as role models for Black women. Experiments 1 found Black female and male leaders promoted more belonging at a company than a White female leader. Experiments 2 and 3 demonstrated that increasing Black women’s awareness of sexism enhances Black women’s identification with White female leaders and transformed these women into role models.

Evana Pietri 1, India Johnson 2
1Indiana Univ. Purdue Univ. Indianapolis, 2Elon Univ.

Breaking the Glass Ceiling: For One and All?
Challenging the assumption that exposure to female leaders automatically “breaks the glass ceiling” for all women, we provide evidence that gender salience, stemming from the perceived mismatch of women and leadership, leads to a generalization from the performance of a female leader to the evaluations of subsequent female candidates.

Francesca Manzi 1, Madeline Heilman 1
1New York Univ.

[58] Beyond Replication: Assumptions, Moderators, and Models
Room: (HR) Centennial III, Time: 9:30 AM - 10:45 AM
Chair: Alexander Danvers, Univ. of Oklahoma

Recent improvements in scientific reliability and transparency have been spurred by concerns about replication, yet this is just one hallmark of good science. Prediction and explanation through formal modeling also provide theoretical insight. We present work that goes beyond whether an effect is present or absent, using modeling and big data to understand psychological effects.

ABSTRACTS

The Virtuous Cycle of Theory-Building: Improving Theoretical Understanding in the (Online) Lab and in the Wild
Recent technological advances have opened new opportunities for theory-building while improving our openness, transparency, and reproducibility. We present complementary efforts to strengthen theory by exploring human behavior across contexts: Dallinger (an online experiment platform: http://dallinger.io) and Data on the Mind (a community resource for big data: http://dataonthemind.org).

Alexandra Paxton 1, Jordan Suchow 1, Thomas Morgan 1, Thomas Griffiths 1
1UC Berkeley

What is Shooter Bias and How Should it be Measured?
Studies of shooter bias have used several types of analysis (ANOVA, PDP, signal detection) that make mutually contradictory assumptions about underlying nature of the data. Receiver operating characteristic curves (ROCs) from four experiments support the signal detection assumptions, leaving many previous studies at risk of having been misinterpreted. Implications for replication are considered.

Caren Rotello 1
1Univ. of Massachusetts

Uncovering Hidden Moderators with Machine Learning
We use machine learning on Many Labs replication data to uncover non-linear, higher order interactions between predictors. Examining participant demographic characteristics, date and timing of the study, and experimenter characteristics, we find that in those outcomes with the smallest effects, moderators add the greatest prediction (e.g. 10% or 20% increase in R2 for priming).

Alexander Danvers 1, David Lovis-MacMahon 2
1Univ. of Oklahoma, 2Intel
Is Romantic Desire Predictable? Machine Learning Applied to Initial Romantic Attraction

Machine learning techniques examined if it is possible to predict initial romantic desire from people’s self-reported traits and preferences. Although some sources of variance were predictable, compatibility variance (e.g., matching a partner to preferences) was not. Implications and challenges facing the mate preferences literature—with respect to replicability and beyond—will be discussed.

Samatha Joel1, Paul Eastwick2, Eli Finkel1
1Univ. of Utah, 2UC Davis, Northwestern Univ.

[59] Narratives of Changing Selves

Room: (HR) Centennial N. Time: 9:30 AM - 10:45 AM
Chair: Annayah Prosser, Univ. of Oxford

This symposium presents four new psychological perspectives on narratives of personal change, and uses novel research designs in a variety of environments to uncover the psychological mechanisms of such changes. Narratives of drastic personal change in prison, festival and addiction recovery settings are explored. The applications of these experiences for lifelong development will be discussed.

ABSTRACTS

“Burning Man Changed my Life.” An Exploration of Personal Change Narratives in Burning Man Attendees

The annual ‘Burning Man’ event has become synonymous with narratives of personal change and exploration. However, little research has served to empirically validate these anecdotal claims. In this work, 1,500 accounts of personal change as a result of the event were analysed. Personal change was reported in eight distinct narratives, across two primary dimensions of self and other-focused change.

Annayah Prosser1, Tim Kurz2, Daniel Yudkin2, Molly Crockett1,4, S. Megan Heller1, Kateri McCrae2
1Univ. of Oxford, 2Univ. of Bath, 3NYU, 4Univ. of Yale UCLA, 5UCLA, 6Denver Univ.

Purity Rhetoric and Distancing from the Past Self: The Moral Content of Addiction Recovery Narratives

We gain new insight into the process of recovery from substance addiction by collecting and analyzing over 700 richly-detailed recovery narratives. We found that the use of moral purity-related language correlated with distancing from the pre-recovery self. Further, self-distancing was negatively associated with reported relapse. Behavioral experiments conceptually replicated the purity findings.

Carol Iskiwitch1, Lucas Carden2, Morteza Dehghani2, Jesse Graham2
1Univ. of Southern California, 2Eccles School of Business

Personality Behind Bars: Effects of Incarceration on Personality Development

We found that personality predicts incarceration and that incarceration subsequently impacts personality development. Higher levels of impulsivity predicted incarceration, and although on average individuals decreased in impulsivity over time, incarcerated individuals did not change. This work highlights the important roles that both personality and environment play in the developing self.

Kathryn Bollich1, Joshua Jackson1
1Seattle Univ., 2Washington Univ. in St. Louis

Self-Transcendent Experience: Developing Multifactorial State and Trait Measures

Self-transcendent experiences are mental states marked by a temporarily diminished sense of self and enhanced feelings of connectedness. This quality is apparent in common constructs such as mindfulness, flow, and awe. This presentation describes the development, factor analysis, and initial validation of state and trait measures of self-transcendent experience.

David Yaden1
1Univ. of Pennsylvania

[60] Decomposing Total Utility from Experience Over Time

Room: (HR) Regency V. Time: 9:30 AM - 10:45 AM
Chair: Alxandra Barasch, New York Univ.

People’s decisions about how to spend their limited time are crucial to their overall well-being. This session sheds new light on how multiple sources of utility relate and shift over time. Four papers investigate utility derived at different stages of experience: predicted utility in anticipation, experienced utility in the moment, and expected utility from repeating an experience in the future.

ABSTRACTS

The Primacy of Experience: Comparing the Contributions of Anticipation, Experience, and Memory to Total Utility

The total utility of an event is the sum of the utility provided by its anticipation, experience, and recollection. Most models of total utility propose to weight phases equally by duration. By contrast, we find that people accord experience more weight than other phases, regardless of its duration.

Masha Ksendzova1, Carey Morewedge1, Michael Norton2
1Boston Univ., 2Harvard Univ.

The Influence of Creating Event Markers on Experienced Time and Enjoyment

We examine the effects of creating event markers, or generating content about an experience (e.g., texting, writing notes), as that experience unfolds. While prior research has found that event markers elongate retrospective judgements of duration, six studies demonstrate that generating markers within an experience have the opposite effect on experienced duration, ultimately increasing enjoyment.

Alxandra Barasch1, Gabriela Tonietto2
1New York Univ., 2Rutgers Univ.

Repeated Experiences: Underappreciating the Thrill of the Familiar

Participants underestimated their enjoyment for repeated experiences (e.g., revisiting a museum; replaying a game: re-chatting with a stranger); Predictors assumed repetition would quickly grow dull, whereas actual Experiencers enjoyed even immediate repetition much more than expected. People may wait too long to repeat the same fun activity and instead pay a novelty premium.

Ed O’Brien1, Michael Kardas1
1Univ. of Chicago

Uncertainty Incentives Reinforce Behavioral Repetition

The surprising finding of two field experiments and four lab experiments, all involving real consequences, is that: people repeat a behavior more if the incentive is ex ante uncertain than if it is certain, even when the uncertain incentive is financially worse. We explain this finding with a resolution-as-reward account and reveal the hidden power of uncertain incentives.

Christopher Hsee1, Luxi Shen2, Joachim Talloen2
1Univ. of Chicago, 2Chinese Univ. of Hong Kong, Carnegie Mellon Univ.

[61] Crisis or Opportunity? Student Perspectives on Evolving Methodological Standards

Room: (HR) Regency VI. Time: 9:30 AM - 10:45 AM
Chair: Hannah Moshontz, Duke Univ.
Co-Chair: Mona El-Hout, Univ. of South Florida

Discussions about open science reforms often cite issues that concern graduate students (e.g., career advancement, morale), but what do students actually think? A diverse panel of graduate students will discuss their perspectives on the state of the field’s methods and practices, providing professional and personal strategies for navigating evolving scientific standards.

Darren Agbohi1, Harrison Oakes2, Angela Robinson3, Jessie Sun2
1The Graduate Center, CUNY, 2Univ. of Waterloo, 3UC Irvine, 4UC Davis


Room: (HR) Regency VII. Time: 9:30 AM - 10:45 AM
Chair: Aneeta Rattan, London Business School

This symposium offers novel insights on how mindsets shape intergroup relations, reporting how growth mindsets reduce social identity threat among women in STEM. increase 9-12-year-olds’ engagement with other races, increase US and UK citizens’ openness to refugee resettlement, and improve minorities’ and women’s outcomes after confronting an expression prejudice in an intergroup interaction.

ABSTRACTS

Perceptions of Fixed Mindset in STEM Domains Creates Academic and Social Threat for Women in Academia

In two longitudinal studies of undergraduate and graduate women in STEM, perceiving a fixed mindset environment heightens the experience of threat among women by highlighting social inequalities, and undermining academic efficacy, social connectedness and STEM identity. Ultimately, these psychosocial processes and threats interfere with social belonging and academic persistence of women in STEM.

Bonita London1, Nina Maung2, Sheri Clark1, Sheri Levy1
1Stony Brook Univ.

Mindsets Shape 9-12 Year Olds’ Engagement in Interracial Interactions

Contributing to our understanding of intergroup tension, 9-12-year-olds who considered prejudice to be more fixed avoided race in a photo-identification task. However, children exposed to a malleable compared to a
fixed view of prejudice exhibited more behavioral engagement in inter racial compared to same - race interactions. These results provide a window into how to mitigate inter racial tension.

**Kristin Pauer**, Evan Apfelbaum, Carol Dweck, Jennifer Eberhardt

1univ. of Hawaii, 2MIT Sloan School of Mgmt., 3Stanford Univ.

### A Growth Mindset About Personality Increases Support for Refugees

Every day, over 30,000 people flee their homes due to war or persecution, making refugee resettlement a global humanitarian crisis. Six studies identify a key antecedent of citizens’ willingness to accept refugees—the belief that the kind of person someone is can change. People with growth mindsets believe that refugees have the ability to assimilate, and thus are more willing to accept refugees.

**Shilpa Madan**, Shankha Basu, Aneeta Rattan, Krishna Savani

1Nanyang Technological Univ., 2Leeds Business School, UK, 3London Business School

### Mindsets and Prejudice Confrontation: Boundaries and Benefits of a Growth Mindset

Biased statements happen in everyday intergroup interactions. Does this inevitably spoil future relations and lead to backlash, if targets confront? 2 lines of research (8 studies) find it depends on mindsets. Growth mindset targets take a positive outlook on perpetrators of bias, but only if they have confronted; when observers know a confronter has a growth mindset, they exhibit less backlash.

**Aneeta Rattan**

1London Business School

### [63] New Perspectives on the Social Functions of Emotions

**Room**: (MM) Atrium A, **Time**: 9:30 AM - 10:45 AM

**Chair**: Sara Algoe, Univ. of North Carolina at Chapel Hill

**Co-Chair**: Christopher Oveis, UC San Diego

Emotions coordinate social life in a variety of ways. This symposium presents four novel or understudied ways in which that happens, focusing on within-individual biological factors, the perspective of each member of a social dyad, and how incidental 3rd party witnesses behave toward emotion expressers. These talks advance theory and methods for understanding the social functions of emotions.

### ABSTRACTS

**Biological Bases of Social Emotion: Considering Gratitude, Oxytocin, and the Attachment System**

Two studies address the possibility that the social functions of the emotion of gratitude build on the biological architecture for bonding, via the neuropeptide oxytocin. Data from videorecorded social interactions between romantic partners and daily reports provide suggestive evidence in support of the co-evolved bio-psycho-social mechanisms supporting gratitude’s social functions.

**Sara Algoe**

1Univ. of North Carolina at Chapel Hill

### More than Mirth: Laughter Serves the Social Functions of Reward, Affiliation, and Dominance

Current accounts of laughter cannot explain the full variability of its form and function. Complementing existing approaches, a new social functional account classifies laughter by its effects on the self and others. Acoustic analyses combined with perceiver judgments suggest laughter can accomplish the social tasks of rewarding behavior, managing affiliative bonds, and signaling dominance.

**Adrienne Wood**, Jared Martin, Paula Niedenthal

1Univ. of Wisconsin-Madison

### The Regulation of Emotions by Close Others across the Temporal Spectrum

In three studies (total N = 1700), we present support for an expanded view of extrinsic interpersonal emotion regulation which encompasses strategies to increase or decrease the positive or negative emotions of others at various temporal points of their emotional experiences. Our results indicate that extrinsic interpersonal emotion regulation is a common and important close relationship process.

**Margaret Boyer**, Chance Adkins, Shelly Gable

1UC Santa Barbara

### The Social Functions of Gratitude at the Group Level of Analysis: Effects on 3rd Party Witnesses’ Behaviors

We present new theory and evidence regarding the group social functions of the emotion gratitude. Three experiments find that witnessing gratitude expressions increases helpful and affiliative behavior from 3rd party witnesses to 1st party expressers. These data suggest one person’s gratitude has multiple direct social effects simultaneously, and advance theory and research on other emotions.

**Christopher Oveis**, Patrick Dwyer, Ayana Young, Sara Algoe

1UC San Diego, 2Indiana Univ. - Purdue Univ. Indianapolis, 3Univ. of North Carolina at Chapel Hill

### [64] Self-Control in Daily Life

**Room**: (MM) Atrium B, **Time**: 9:30 AM - 10:45 AM

**Chair**: Benjamin Wilkowski, Univ. of Wyoming

**Co-Chair**: Marina Milyavskaya, Carleton Univ.

Self-control has received a great deal of attention because it can impact real-world outcomes ranging from health to social behavior. This symposium includes 4 presentations that are part of a growing trend of examining self-control in daily life. Such studies provide insights that are difficult (or impossible) to obtain in the laboratory.

### ABSTRACTS

**Smart Self-Regulation in Daily Life**

An experience sampling study (N = 100) examined how self-control affects the identification and resolution of self-regulation dilemmas over the course of 3 months. It was found that high self-control is associated with better handling of dilemmas and contributes to stronger adaptive routines. Repeated engagement in the self-regulation task also improved strategies in people with low self-control.

**Denise de Ridder**, Anouk van der Weiden, Marleen Gillebaart, Jeroen Benjamin

1Utrecht Univ.

### How Sleep Shapes Daily Self-Regulatory Difficulties: An Intensive Longitudinal Examination

We tested if daily fluctuations in sleep amount predicted next-day self-regulatory difficulties. Individuals experienced more self-regulatory challenges on days with less sleep than usual, regardless of their typical sleep amount or personality. Daily stress helped account for the effect of sleep, suggesting sleep is an important factor in leveraging self-control to meet daily challenges.

**Zlatan Krizan**, Garrett Hisler, Tracy De Hart

1Iowa State Univ., 2Loyola Univ. - Chicago

### What Strategies and Justifications Do People Use in the Face of Tempting Desires? An Experience Sampling Study of Self-Regulation Strategies

Experience sampling data from 217 participants was used to examine the strategies that people use to resist desire, how often they are used, their relations to the temptations themselves, and their rates of success. Justifications for not resisting desires were also examined. These findings will be discussed in the context of recent theories of self-control strategies and self-regulation failure.

**Marina Milyavskaya**, Blair Saunders, Michael Inzlicht

1Carleton Univ., 2Univ. of Dundeee, 3Univ. of Toronto

### In Search of Egodepletion Effects (or Other Types of Self-Control Lapses) in Daily Life

The strength model suggests that initial self-control should render later self-control impossible) to obtain in the laboratory.

The strength model suggests that initial self-control should render later self-control ineffective, but only if people have self-control. The present study, which includes 4 presentations that are part of a growing trend of examining self-control in daily life, provides new insights into the nature of self-control and its role in daily life.

**Benjamin Wilkowski**, Elizabeth Leki, Laverl Williamson, Shaun Lippi

1Univ. of Wyoming, 2PSB Research

### [65] SPSP: Increasing Diversity and Inclusiveness 2018

**Room**: (MM) A704, **Time**: 9:30 AM - 10:45 AM

**Chair**: Kathy Espino-Pérez, Univ. of Washington

We will discuss strategies to help underrepresented social psychologists navigate academia at the personal and institutional level. We will discuss: (1) strategies to increase a sense of belonging for underrepresented minorities within social psychology, (2) strategies for both maintaining and increasing diversity within institutions, and (3) updates concerning SPSP’s diversity initiatives.

**Cydney Dupree**, Michael Kraus, Jin Xun Goh, Morgan Jerald

1Princeton Univ., 2Yale Univ., School of Management, 3Univ. of Washington, 4Univ. of Michigan
[66] Do War Metaphors for Cancer Foster Helpful or Harmful Beliefs?

**Room:** (MM) A706, **Time:** 9:30 AM - 10:45 AM

**Chair:** David Hauser, Univ. of Southern California

War metaphors for cancer are ubiquitous (e.g., “join the fight against cancer”), but do they promote helpful or harmful health beliefs? Interdisciplinary research examines how they affect peoples’ sense of control over their health, influences on patients’ emotions, their empowering nature, and their use with other metaphors by cancer patients. Implications for health behaviors are discussed.

**ABSTRACTS**

**Fight Like Hell or Give Up?: How Enemy Metaphors for Cancer Affect Perceptions of Cancer and Health**

How do metaphors that say to “fight cancer” affect how people think about their health? Six studies suggest they imply that cancer treatment is difficult. However, they fail to motivate people to take action when threatened by cancer, and they decrease the sense of control over whether one gets cancer. In essence, these metaphors may push lay persons to “give up” rather than “fight like hell.”

David Hauser, Norbert Schwarz

Univ. of Southern California

**Effects of Battle and Journey Metaphors for Emotional Inferences about a Cancer Experience**

We explore the impact of battle and journey metaphors on emotional inferences about a cancer experience. We also examine how the metaphors encountered affect the language people produce about cancer, and discuss the implications for how people conceptualize the illness experience. This work sheds light on the role of linguistic metaphor in shaping the way people make emotional appraisals.

Rose Hendricks, Zsofia Demjen, Elena Semino, Lera Boroditsky

UC San Diego, Univ. College London, Lancaster Univ.

**Violence Metaphors Are Not Always the Good, the Bad, and the Ugly**

Cancer is often metaphorically framed in terms of violence, as in “Jimmy Carter combats brain cancer.” Our research analyzes the use of such language in the popular media and examines its influence on attitudes toward cancer. Our work questions the long-standing assumption that violence metaphors are harmful and emphasizes the need for detailed semantic analyses in metaphor research.

Teenie Matlock, Oana David, Matthew Turner, Mahesh Srinivasan

UC Merced, UC Berkeley

**Blogging about Cancer is a Perilous Journey: Metaphor in English and Spanish Cancer Narratives**

Using data from a custom 3.2 million-word blog corpus of English and Spanish cancer narratives, this paper provides an overview of war and journey metaphors from patients’ perspectives. We find that linguistic data can rarely be classified as either a war or a journey metaphor. Further, pure war metaphors are favored by men over women, and by Spanish over English bloggers.

Oana David, Gloria Quintana, Teenie Matlock

UC Merced

**Poster Session H**

**Room:** (HR) Grand Hall, **Time:** 9:30 AM - 10:45 AM

**ABSTRACTS**

[H-001] Close Relationships

A Dyadic Perspective on the Interpersonal Implications of Gratitude

Alexander Dugas, James McNulty

Florida State Univ.

[H-002] Close Relationships

It’s Logical: How Thinking Impacts Tolerance of Negative Relationship Behaviors

Brittany D’Anunzio, Amanda Aynes, Sabrina Kvalo, Kristen Ryan, Gary Lewandowski

Monmouth Univ., Wittenberg Univ.

[H-003] Close Relationships

Unexpected Kind Acts Will Keep Your Partner Grateful in the Long Run: Effects of Relationship Length and Perceived Partner Expectations on Gratitude

Eri Sasaki, Fen-Fang Tsai

National Univ. of Singapore

[H-004] Close Relationships

A Dyadic Investigation: Agreeable People Feel Closer, Extroverts Show It

Erinnda Morina, Ashlin Roy, Terence Cook, Kaosiosochukwu Onochie, Anima Randhawa, Keith Welker

Univ. of Massachusetts Boston

[H-005] Close Relationships

Dual-Process Changes in Attachment Across the Transition to Parenthood

Jami Eller, Jeffry Simpson, Ximena Arriaga, Steve Rohe

Univ. of Minnesota, Purdue Univ., Texas A&M Univ.

[H-006] Close Relationships

Perceived Ease of Goal Coordination in Close Relationships

Jane Fung, Chin Ming Hui

Chinese Univ. of Hong Kong

[H-007] Close Relationships

Expansion Promoting Experiences Predict Individual and Relationship Benefits

Jennifer Tomlinson, Erin Hughes, Gary Lewandowski, Jr., Arthur Aron, Rachel Geyer

Colgate Univ., Monmouth Univ., Stony Brook Univ. and UC Berkeley

[H-008] Close Relationships

Do You Really Understand Your Partner?: Empathic Accuracy Across the Transition to Parenthood

Jerica Bornstein, Marci Gleason

Univ. of Texas, Univ. of Texas at Austin

[H-009] Close Relationships

Trust Predicts Change in Automatic Partner Attitudes

Jordan Turner, James McNulty

Florida State Univ.

[H-010] Close Relationships

A World Alone: Exploring Themes of Isolation in a Forum on Traumatic Stress

Josh Mantovani, McKenzie Lockett, Jacob Fiola

Univ. of Colorado Colorado Springs

[H-011] Close Relationships

The Impact of Perceived Discrimination on Instant Friendship Connections

Kaela Bonafede, Benjamin Meagher, Andrea Vargas, Kelly Campbell

California State Univ., San Bernardino, Hope College

[H-012] Close Relationships

Attachment-Oriented Gratitude Promotes Insecure Parents’ Connectedness and Well-Being

Katherine Nelson-Coffey, John Coffey

Univ. of the South

[H-013] Close Relationships

Creativity and Romantic Passion

Kathleen Carswell, Eli Finkel, Madoka Kumashiro

Northwestern Univ., Goldsmiths, Univ. of London

[H-014] Close Relationships

The Long-Term Effects of Frequent Conflict on Close Relationships

Kathleen Huber, Laura VanderDrift

Syracuse Univ.

[H-015] Close Relationships

Self-Expansion and Psychological Well-Being within Romantic Relationships

Kevin McIntyre, Brent Mattingly, Xiaomeng Xu, Timothy Loving, Gary Lewandowski, Jr.

 Trinity Univ., Ursinus College, Idaho State Univ., Univ. of Texas at Austin, Monmouth Univ.

[H-016] Close Relationships

Interpersonal and Hormonal Outcomes of Partner Interactions for Avoidant Individuals

Kristi Chin, Zachary Reese, Tiani Perkins, Robie Edelstein

Univ. of Michigan, Howard Univ.

[H-017] Close Relationships

Do People Really Know How They Feel about Their Romantic Partners?: The Roles of Motivation and Opportunity in Predicting Insight into Automatic Attitudes

Lindsey Hicks, James McNulty, Andrea Meltzer

Florida State Univ.

[H-018] Close Relationships

Experiential Study of Interpersonal Conflicts and Management Strategies in Collectivistic Cultures: Comparison between Japanese and Chinese People

Masanori Kimura, Xinhua Mao, Jinheng Hu

Kobe College, Kobe Gakuin Univ., Keio University

[H-019] Close Relationships

Capitalization Support and Shared Reality in Romantic Dyads

Maxwell Mikelic, Katherine Zee, Maya Rossignac-Milon, Niall Bolger, E. Tory Higgins

Columbia Univ.

[H-020] Close Relationships

Too High Maintenance for Me! The Effect of the Gluten-Free Dietary Restriction on Impressions of Romantic Partners

Maya Aloni, Andrew Geers, Mykye Coleman, William Silvia, Gwendolyn Banta, Karissa Milano

Western Connecticut State Univ., Univ. of Toledo

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**GENERAL INFO**

**SCHEDULE & HIGHLIGHTS**

**AWARDS**

**THURSDAY**

**FRIDAY**

**SATURDAY**

**EXHIBITORS**

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**(HR) = Hyatt Regency | (MM) = Marriott Marquis**
When is Value Not Valued?: Subjective Fatigue Causes a Devaluation of Multifinal Means
Steven Buzinski
Univ. of North Carolina

Meaning Motivated Magical Thinking Among Theists and Atheists
Taylor Nelson1, Andrew Abeyta2, Clay Routledge1
1North Dakota State Univ., 2Rutgers Univ. - Camden

What Can Your Acquaintances Do for You?: The Comparative Effects of Quality and Quantity of Weak and Close Tie Interaction in Predicting Well-Being and Goal Progress
Thao Nguyen1, Zachary Baker1, C. Raymond Knee1
1Univ. of Houston

Does the Person I Admire Tell Me About Who I Am?
Yi Cui1, Thuy-uyen Nguyen1
1Univ. of Rochester

Structuring Goals in a NetworkBoosts Creative Thinking
Yk Hei Franki Kung1, Abigail Scholer2
1Univ. of Waterloo, 2Emory Univ.

When I Feel Warm (Physically), I am Warm (Interpersonally): Assessing the Warmth/Warmth Link in Daily Life
Adam Fetterman1, Benjamin Wilkowski1, Michael Robinson1
1Univ. of Texas at El Paso, 2Univ. of Wyoming, 3North Dakota State Univ.

An Assessment of Parental Displays of Communion and Agency toward Young Children
Ariel Blaskey1, Jordan Booker2
1Spelman College, 2Emory Univ.

Curious Exploration Predicts Psychological and Social Wellbeing
Ashlyn Brady1, Khoo Le Nguyen1, Barbara Fredrickson2
1UNC at Greensboro, 2UNC at Chapel Hill

DEOMI Organization Climate Survey: An Assessment of Locally Developed Questions
David Crittendon1, Erica Harris1, Richard Harris3, Ben Farmer2
1Murray State Univ., 2Univ. of Texas at San Antonio, 3Department of Equal Opportunity Institute (DEOMI)

The Source of Threat: Disentangling the Stereotype Threat Experience of People with Concealable Stigmatized Identities
Gabriel Camacho1, Diane Quinn1
1Univ. of Connecticut

The Effect of Expectation and Intention on the Appreciation of Absurd Humour
Joshua Quinnan1, Raymond Mar1
1Univ. of York

Wisdom and Post-Transgression Responses
Nikan Eghbal1, Arik Shokhedbrod1, Elizabeth van Monsjour1, Joshua Guilfoyle1, Ward Struthers1
1Univ. of Colohne

Disfluency (Complexity) Enhances QR Codes Appeal
Rita Silva1, Sascha Topolinski1
1Univ. of Cologne

Place of Residence May Predict Human Exceptionalism but not Environmental Concern
Ryan Pickering1, Caitlin Kearney1
1Albright College

Does Brief Mindfulness Boost Creative Problem Solving?
Shelby Eaton1, Sarah Rodenskirch1, Raymond Giesler1
1Butler Univ.

Distance Facilitates Analogical Transfer
Susanna Stone1, Cheryl Waksal2, Yaacov Trope1
1NYU, 2Univ. of Southern California

Competitions and Competitors: Situational Ambiguity Promotes Expression of Trait Competitiveness in Structured Competition
Zachary Reese1, Taylor Buiv1, Stephen Garcia1
1Univ. of Michigan, 2Wabash College

Physical Activity and Work-Related Outcomes: Implications Beyond Financial Savings
Amanda Patel1
1Univ. of Missouri

Exploring the Association between Socioeconomic Status and HPV Vaccination Decisions
Amy Houlihan1, Rachel Reimer2
1Texas A&M Univ.-Corpus Christi, 2Des Moines Univ.

Comparing Cancer Survivors’ Cognitions and Affective Associations towards Nutritious Foods
Ashley Murray1, Emily VanWassenhoven1, Rachel Mahas1, Ryan Schropp1, Jeanna Tran1, Jessica Maras2, Jahnne Horn1, Shelby Howard1, Eleanor Junkins1, Janelle Tipton1, Iman Mohammed1, Debra Boardley1, Andrew Geers1
1Univ. of Toledo, 2Madonna Univ.

Mind over Genome: Perceived Genetic Risk for Obesity Shapes Physiology Independent of Actual Genetic Risk
Brad Turnwald1, Julia Goyer1, Danielle Boles1, Amy Silder1, Scott Delp1, 1Ala Crum1
1Stanford Univ.

Meaning in Life is Associated with Greater Exercise Behavior
Cathy Cox1, Mike Kersten1, Alex Darrell1, Clay Routledge1, Andrew Abeyta2, Katherine French1, Hanna Hefner1, Karen Al1
1Texas Christian University, 2North Dakota State Univ.

Personality and Cancer Screening in Two Cultures
Celia Sen1, Lemi Baruth2, G. Tarcan Kumkale1
1Izmir Univ., 2Koc Univ., 3Kadir Has Univ.

Cleaning the Plate: Attentional Impulsivity Predicts Food Ordering Behavior and Increased Ratio of Consumption in Adolescents
Celina Furman1, Rachel Korn1, Ashley Gearhardt1
1Univ. of Minnesota, 2Univ. of Michigan

Understanding the Effects of Five Unique Health Interventions
Dietlinde Helimayr1, Howard Friedman1, Leslie Lopez1
1Moravian College, 2UC Riverside, 3San Diego State Univ.

“Get Well Soon” May Get You Well, Soon: Physician’s Positive Expectation-Setting Reduces Itch in Allergic Reaction
Emerson Hardebeck1, Kari Leibowitz1, Parker Goyer1, Alia Crum1
1Stanford Univ.

Body Dissatisfaction is Related to Children’s Focus on Content versus Context in Parent-Child Discussions of Favorite Foods
Gabriela Blanquiz1, Sedona Whitmore1, Erika Hernandez1, Madlyn Frisard1, Joseph Skelton1, Julie Dunsmore1
1Virginia Polytechnic Inst. and State Univ., 2Univ. of Southern California

The Complex Relationship between Grit and Weight Loss
Jabeene Bhimji1, Xiaomeng (Mona) Xu1, Tricia Leahey1, Richard John1
1Wake Forest Baptist Medical Center

Getting a Head Start: Using a Mobile Application to Monitor Sports Concussions
Kaitlin Hardin1, 1Emory Univ.

The Role of Patient Beliefs in Healthcare
Kari Leibowitz1, Emerson Hardebeck1, Parker Goyer1, Alia Crum1
1Stanford Univ.

Implicit Theories of Fitness: Growth Mindsets Predict Physical Activity
Kasey Orvidas1, Jennifer Burnettle1, Michelle Russell1
1NC State Univ., 2UNC at Greensboro
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<td>Matthew Riccio, Ana DiGiovanni, Emily Balcetis</td>
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<td>Enhancing Patient Control Leads to Less Blaming of Doctors: A Randomized Study</td>
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<td>Sarah Hayes, Jennifer Taber, William Klein, Paschal Sheeran</td>
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<td>In Sickness and in Health: Validation of a Novel Tool to Assess Mindsets in Healthy and Chronically Ill Populations</td>
<td>Sean Zion, Alia Crum, Carol Dweck</td>
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<td>Physical Health</td>
<td>Parent-Child Discourse about Healthy Habits and Child Snack Choices in Community and Pediatric Obesity Treatment-Seeking Families</td>
<td>Sedona Whitmore, Gabriela Blanquiz, Erika Hernandez, Madlyn Frisard, Joseph Skelton, Julie Dunsmore</td>
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<td>The Political Animal: Political Ideology and Fundamental Social Motives</td>
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<td>Bryan Sherburne, Olivia Kuljian, Joseph Camarena, Amber Gaffney, Zachary Homan</td>
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<td>Cynthia Meyersburg, Kelsey Naughton</td>
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<td>Ellen Reinhart, Alana Conner</td>
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<td>G. Scott Morgan, Emily Kubin</td>
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<td>Laura Gornick</td>
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<td>Olivia Kuljian, Bryan Sherburne, Joseph Camarena, Josue Rodriguez, Justin Hackett, Amber Gaffney</td>
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<td>Sarah Williams, Anne Wilson</td>
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<td>Adam Balme, Ana Norenzayan</td>
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[H-121] Religion/Spirituality
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Adam Carlitz 1, Michael Pasek 2, Kimberly Rios 1
1Ohio Univ., 2Penn State Univ.

[H-122] Religion/Spirituality
Religious Ingroup Contact Predicts Outgroup Attitudes
Brock Rozich, Jared Kennworthy 1
1Univ. of Texas at Arlington

[H-123] Religion/Spirituality
Religious Influences on Different Implicit Relationships
Colby Dean 1, Cheyenne Christy 1, Alicia Limke-McLean 1
1Univ. of Central Oklahoma

[H-124] Religion/Spirituality
Projecting Beliefs about Science and Religion: Implications for Ingroup Preference and Outgroup Attitudes
Carissa Sharp 1, Carola Leicht 2, Karisha George 1, Fern Elsdon-Baker 1
1Newman Univ., 2Univ. of Kent

[H-125] Religion/Spirituality
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Christopher Silver 1, Michael Olson 1, Jeff Larsen 1, Sally Swanson 2, Ralph Hood Jr. 2
1Univ. of Tennessee, Knoxville, 2Univ. of Tennessee at Chattanooga

[H-126] Religion/Spirituality
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Evan Balkcom 1, Jamin Halberstadt 1
1Univ. of Otago

[H-127] Religion/Spirituality
Common Themes Among Definitions of Holiness and Transcendence
Lindsay Woodcock 1, William Baker 1, Lotte Pummerer 1, Michael Nielsen 1
1Georg Southern Univ., 2Univ. of Tubingen

[H-128] Religion/Spirituality
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Frances Nikara 1, Mary Main 1, Erik Hesse 1, Pehr Granqvist 2
1UC Berkeley, 2Stockholm Univ.

[H-129] Religion/Spirituality
Supernatural Attributions: Measurement and Relation to Well-Being
Frank D. Fincham 1, Ross May 2, Julie Exline Exline 2, Nick Stauner 2
1Florida State Univ., 2Case Western Reserve Univ.

[H-130] Religion/Spirituality
Exploring the Relationship between God-Complexity, Spiritual Struggles and Well-Being
Karisha George 1, Carissa Sharp 1, Zhen Cheng 2
1Newman Univ., 2Univ. of Oregon

[H-131] Religion/Spirituality
Home Is Where the Church Is?: The Role of Religion in the Acculturation Process of Russian-Speaking Immigrants in Finland
Liisa Tuukkanen 1
1Univ. College London

[H-133] Religion/Spirituality
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Matthew Scott 1, Adam Cohen 1
1Arizona State Univ.

[H-134] Religion/Spirituality
A Latent Profile Analysis of God Image in a Nationally Representative Sample of Adults
Joseph Leman 1, Meredith Hoyland 1, Shawn Latendresse 1, Wade Rowatt 1
1Baylor Univ.

[H-135] Religion/Spirituality
Evil Pride: How Do Religious People React to Experiences of Success?
Patty Van Cappellen 1
1Duke Univ.

[H-136] Religion/Spirituality
In Spirit or In Flesh: The Interaction between Death Concerns and Religiosity on the Evaluation of a Human Jesus
Robert Arrowood 1, Cathleen Cox 1, Maddie Weinston 1, Alexander Darrell 1
1Texas Christian Univ.

[H-137] Religion/Spirituality
It’s Not What You Believe, but How: Intrinsic Religiosity and Fear of a Human Jesus
Maddie Weinston 1, Robert Arrowood 1, Cathy Cox 1
1Texas Christian Univ.

[H-138] Religion/Spirituality
Examining the Multidimensional Nature of Nonreligion and Secularity: A Cross-National Study
Sean Moore 1, Jaynita Maru 2
1Univ. of Alberta, 2Univ. of Alberta-Augusta Campus

[H-139] Stereotyping/Prejudice
What Makes Prejudice Acceptable?: Examining Intent, Harm, and Victim Characteristics
Angela Bell 1, Melissa Burkeley 2
1Lafayette College, 2Oklahoma State Univ.

[H-140] Stereotyping/Prejudice
The Psychological Immune System in Action: Coping with Negative Feedback after Confronting Racial Prejudice
Cierra Williams 1, Kathryn Kroeper 1, Mary Murphy 1
1Indiana Univ.

[H-141] Stereotyping/Prejudice
From Policy to Perception
Cino Lee 1
1Stanford Univ.

[H-142] Stereotyping/Prejudice
Double Attack: The Identity Costs of Age and Gender Stereotype Threats on Older Female Employees
Fabio Paderi 1, Claudia Manzi 2, Veronica Benet-Martinez 2
1Università Cattolica del Sacro Cuore, 2Universitat Pompeu Fabra

[H-143] Stereotyping/Prejudice
Race for Attention: Competing Racial Stimuli and Working Memory
Guadalupe Gonzalez 1, David Schnyer 2
1Univ. of Texas at Austin

[H-144] Stereotyping/Prejudice
The Socioecological Root of Stigma: A Cross-National Investigation
Hongfei Du 1, Petlina Chi 1, Xiaoming Li 2
1Guangzhou Univ., 2Univ. of South Carolina

[H-145] Stereotyping/Prejudice
Overlooking Excessive Force Perpetrated Against Communities of Color: The Effect of Implicit Bias, Outcome Bias and Cue Ambiguity on Culpability Decisions
Jaclyn Lisnek 1, Kathryn Kroeper 1, Mary Murphy 1
1Indiana Univ.

[H-147] Stereotyping/Prejudice
Children’s Gender and Ethnic Biases Regarding Intelligence: An Intersectional Analysis
Jillian Lauer 1, Tristan Yates 1, Alena Esposito 1, Patricia Bauer 1
1Emory Univ.

[H-148] Stereotyping/Prejudice
Descriptive vs. Prescriptive Belief in a Just World
Joel Armstrong 1, James Olson 1
1Univ. of Western Ontario

[H-149] Stereotyping/Prejudice
Threat to Self Motivates Stereotypical Assumptions of Appearance
Jonathan Stahl 1, Steven Spencer 1
1Ohio State Univ.

[H-150] Stereotyping/Prejudice
Covering in Cover Letters: Gender and Self-Presentation in Job Applications
Joyce He 1, Sonia Kang 1
1Univ of Toronto

[H-151] Stereotyping/Prejudice
Timing is Everything: The Role of Timing and Perspective on Perceptions of Subtle Confrontation of Sexism
Julie Woodzicka 1, Jessica Good 2, Audrey Dangler 2, Kelsey Jervis 1
1Washington and Lee Univ., 2Davidson College

[H-152] Stereotyping/Prejudice
The Effects of Perceived Similarity and Perceived Group Immutability on Implicit and Explicit Prejudice
Katherine Fritzlen 1, Michael Olson 1, David March 1
1Univ. of Tennessee

[H-153] Stereotyping/Prejudice
Stereotype Validation and Intellectual Performance: The Influence of Role Models
Kelsey Thiern 1, Jason Clark 2
1Univ. of Iowa, 2Purdue Univ.

[H-154] Stereotyping/Prejudice
Who Should We List?: Examining the Consequences of Using Social Support in Transplant Listing Decisions
Keren Ladin 1, Satia Marotta 1
1Tufts Univ.
[68] Out of the Lab with Brenda Major

**Room:** (HR) Centennial I & II, **Time:** 11:00 AM - 12:15 PM

**Interviewer:** Keith Maddox, **Tufts Univ.**

Brenda Major, UC Santa Barbara

In the first of a new annual series, Brenda Major steps “Out of the Lab” in an interview with Keith Maddox. Through both her service and groundbreaking research, Dr. Major is without exaggeration a giant contributor to social and personality psychology. A past president of SPSP and also SESP, Dr. Major’s research on stigma and resilience has garnered numerous awards and left an indelible impact on other scientists and society. Please join us to hear about her storied career on the road less traveled.

[69] Dynamics of Personality Change and Close Relationships

**Room:** (HR) Centennial III, **Time:** 11:00 AM - 12:15 PM

**Chair:** Katherine Finnigan, **UC Davis**

**Co-Chair:** Simine Vazire, **UC Davis**

A growing body of research suggests that aspects of close relationships (e.g., friendships, romantic relationships) are related to personality traits. In this symposium, we will examine how close relationships and personality develop together over time, and how patterns in development relate to life outcomes.

**ABSTRACTS**

Through the Good Times and Bad: A Longitudinal Study of Personality Change and Perceived Partner Responsiveness

The present study examines the relationship between the trajectory of personality traits and perceived partner responsiveness in response to positive and negative life events. Data were collected on a weekly basis over the course of a year. The study results show that weekly changes in personality traits co-vari with weekly changes in partner responsiveness.

**Jia Chong**<sup>1</sup>, **R. Chris Fraley**<sup>1</sup>

<sup>1</sup>Univ. of Illinois at Urbana-Champaign

Personality Trait Development in Enduring Marriages

This talk provides an interpersonal perspective on personality development. Self-reports were obtained in 1990 and 2015 from 253 couples. Stability coefficients supported the cumulative continuity perspective. Mean-level changes supported the maturity hypothesis. Couples didn’t become more similar over time; however, some attributes of wives were related to future attributes of husbands.

**M. Donnellan**<sup>1</sup>, **Jennifer Senia**<sup>1</sup>

<sup>1</sup>Texas A&M Univ.

Change in Personality Similarity and Similarity in Personality Change among Married Couples

Across several large, nationally representative longitudinal studies of married couples, we investigate (1) if couples become more similar in their personality trait levels over time and (2) if they have similar trajectories of personality change over time. We find little evidence to suggest that spouses become more similar or change in similar ways in regards to their personality traits.

**Katherine Finnigan**<sup>1</sup>, **Simine Vazire**<sup>1</sup>

<sup>1</sup>UC Davis

The Contingencies of the Need to Belong: Two Longitudinal Studies of Different Life Phases

Do contingencies of self-worth moderate the effect of social inclusion on self-esteem? In Study 1, popularity among peers of the in- but not the out-group predicted self-esteem in 1,057 high-school students. In Study 2, job beginners’ self-esteem destabilized due to agentic but not communal events in 209 college students. Findings highlight the developmental contingencies of the need to belong.

**Anne Reitz**<sup>1</sup>, **Niall Bolger**<sup>2</sup>, **Patrick Shroft**<sup>1</sup>, **Michael Dufner**<sup>3</sup>, **Jaap Denissen**<sup>4</sup>

<sup>1</sup>Tilburg Univ., <sup>2</sup>Columbia Univ., <sup>3</sup>New York Univ., <sup>4</sup>Univ. of Leipzig

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**Professional Development**

[70] Editor Panel: The Birds-Eye View of Scientific Writing

**Room:** (HR) Centennial IV, **Time:** 11:00 AM - 12:15 PM

**Chair:** Elizabeth Page-Gould, **Univ. of Toronto**

This interactive Editor Panel is designed to share a high-level perspective on academic writing with early-career researchers. You should leave the session with a broader understanding of the common features of great manuscripts and how to communicate effectively with your editor during the review and publication process.

**Colin Leach**<sup>1</sup>, **Lora Park**<sup>2</sup>, **Bertram Gawronski**<sup>3</sup>, **Shigehiro Oishi**<sup>4</sup>

<sup>1</sup>Univ. of Connecticut, <sup>2</sup>Univ. at Buffalo SUNY, <sup>3</sup>Univ. of Texas at Austin, <sup>4</sup>Univ. of Virginia
[71] The Budding Collectivism Revolution
Room: (HR) Regency V, Time: 11:00 AM - 12:15 PM
Chair: Thomas Talhelm, Univ. of Chicago Booth School of Business
Co-Chair: Shi Liu, Columbia Univ.
Different labs around the world are converging on the idea that the traditional image of collectivism does not reflect real life. Four talks argue collectivism is not feeling close to “others.” Instead, it is tight, duty-bound relationships, where tension can live on under the surface. It also includes low relational mobility, which may explain lower intimacy and East-West cognitive differences.

ABSTRACTS
Collectivism Scales Find America is More Collectivistic than Japan Because They Measure the Wrong Concept
A quiet revolution is converging on the idea that the commonly used concept of collectivism does not fit the data. We review evidence that the most-used scales don’t work because they measure liking “other people” rather than a tight system of stable relationships and duty. Then we show that writing new items measuring tight ties versus generalized positivity reliably detects cultural differences.

Thomas Talhelm, Xin Peng, Jonathan Haidt, William Chopik
1Univ. of Chicago Booth School of Business, 2Chinese Academy of Science, 3NYU, 4Michigan State Univ.

Passion, Relational Mobility and Proof of Commitment: Why “Independent” Cultures Foster Greater Relational Commitment than “Interdependent” Cultures
We argue that proactive relational engagement should be more adaptive in social ecologies with greater relational mobility where valued partners can be easily poached. Consistent with this, three cross-sectional studies between US and Japan found that greater relational mobility led to greater “commitment proving behaviors” (Study 1a/1b) and passion in romantic relationships (Study 2).

Masaki Yuki, Junkyo Yamada
1Hokkaido Univ.

Beneath Eastern Harmony: Covert Competition and Ingroup Suspicion
East Asian social relations have been described as harmonious, but we argue this is merely the surface. Our studies test whether conflict lies beneath that harmony. We theorize low relational mobility makes competition among ingroups covert and hence suspicion more common. Five studies, using self-report scales, scenarios, and storytelling, support the theory.

Shi Liu, Michael Morris, Qian Yang
1Columbia Univ., 2Zhejiang Univ.

Relational Mobility Predicts Cultural Differences in Analytic and Holistic Thinking
Relational mobility may be an important sociocultural factor explaining cultural variation in cognition. Correlational and experimental data from six different countries showed that relational mobility increased dispositional bias and analytic (vs. holistic) attention. Relational mobility mediated these cultural differences and showed better predictive ability than common cultural constructs.

Alvaro San Martin, Joanna Schug, William Maddux
1IESE Business School, 2College of William and Mary, 3Univ. of North Carolina at Chapel Hill

Room: (HR) Regency VI, Time: 11:00 AM - 12:15 PM
Chair: Benjamin A. Converse, Univ. of Virginia
Co-Chair: Ayelet Fishbach, Univ. of Chicago
We examine self-regulation in the real world. Field experiments and experience-sampling studies show that perceiving behaviors as meaningfully impacting the goal is a key for sustained goal pursuit. Four talks (spanning philanthropy, education, health, and work) investigate the role of geographical distance, goal relevance, concrete feedback, and self-control in perceptions of impact.

ABSTRACTS
Too Far to Help: The Effect of Perceived Distance on the Expected Impact and Likelihood of Charitable Action
Six studies, including lab and field experiments, and secondary data from fundraising campaigns, show that people expect charitable donations—much like snowballs—to have more impact on nearby (vs. faraway) targets. Therefore, because making an impact is a powerful motivator of prosociality, people are more willing to take action to help nearby (vs. faraway) causes independent of social distance.

Ayelet Fishbach, Maferima Toure-Tillery
1Univ. of Chicago, 2Northwestern Univ.

Making Calorie Information Meaningful
Three studies tested whether converting calories into the brisk-walking time needed to expend the energy in food items improves food choice. Relative to calorie labeling, the walking time metric led to less underestimation of the energy density (Study 1), greater implicit avoidance (Study 2), and reduced purchase (Study 3), of high-calorie foods.

Paschal Sheeran, Charles Abraham, Aya Avishai, Katelyn Jones
1Univ. of North Carolina at Chapel Hill, 2Univ. of Exeter

Willful Wanting: Self-Control and the Reasons Behind Our Goals
Motivation derived from truly valuing one’s pursuits is associated with success and well-being. But what determines the quality of motivation? Suggesting that good self-regulators will all have their way to autonomous motivation, two experience-sampling studies, two cross-sectional studies, and one experiment documented a goal-dependent association between trait self-control and autonomous motivation.

Benjamin Converse, Lindsay Juarez, Marie Hennecke
1Univ. of Virginia, 2Duke Univ., 3Univ. of Zurich

[73] Political and Intergroup Dynamics Within and Between Marginalized Groups
Room: (HR) Regency VII, Time: 11:00 AM - 12:15 PM
Chair: Chadly Stern, Univ. of Ill. at Urbana-Champaign
Co-Chair: Maureen Craig, NYU
Examining relations among members of marginalized groups is vital for understanding intergroup relations and political behavior in a diversifying 21st century. These talks explore intra-minority dynamics at several levels: relations within a single minority group, relations between different minority groups, and how relations with the majority group affect intra-minority intergroup relations.

ABSTRACTS
Status Quo Support Among Minorities Predicts Devaluation of Stereotypical Ingroup Members
Who do minorities view as positive representatives of their community? We found that civil rights groups and sexual minority participants who supported the societal status quo were more likely to express preference for group members who challenged (vs. embraced) stereotypes. This effect was explained in part through thinking that group members who challenge stereotypes are better representatives.

Chadly Stern, Tessa West, Nicholas Rule
1Univ. of Ill. at Urbana-Champaign, 2New York Univ., 3Univ. of Toronto

The Relationship Between Intragroup Discrimination and Intragroup Attitudes
Making use of the recent Collaborative Multiracial Political Study (2016), I find that while most minority respondents report experiencing discrimination from a White individual, a substantial amount report that they were discriminated against by another minority. Experiencing discrimination from another minority subsequently shapes minorities’ intragroup attitudes.

Gabriel Sanchez
1Univ. of New Mexico

Structural Solidarity: Lay Theories of Group Disadvantage and Coalitional Attitudes among Stigmatized Groups
Do individuals’ lay theories about what drives their own group’s disadvantage influence expressed solidarity with other stigmatized groups? In 3 studies, among protestors and the general public, beliefs that ingroup disadvantage is driven by structural factors (v. interpersonal bias), are associated with and lead to more support for coalescing with other stigmatized groups to pursue equality.

Maureen Craig, Julian Rucker
1NYU, 2Yale Univ.
On Majority-Minority Triadic Relations: The Role of Majority-Group Contact and Context in Shaping Interminority Relations

Three studies explore how majority-group contact and a majority-group context shape interminority relations. Whereas majority-group contact can undermine political solidarity between minority groups, perceptions of commonality among minorities are strengthened within predominantly majority-group contexts, compared to predominantly minority-group contexts.

Invited Session

【74】Legacy Symposium: Alice Eagly

Room: (HR) Hanover AB, Time: 11:00 AM - 12:15 PM

This symposium addresses the psychology of gender from the perspective of social role theory. Alice Eagly provides an overview of the theory. Anne Koenig and Amanda Diekmann present research that explores the theory’s implications for stereotype content and choice of occupational roles, including careers in STEM.

ABSTRACTS

The Social Roles of Women and Men Guide the Psychology of Gender

Gender is a theme that is embedded within many topics in social and personality psychology. Social role theory, originally proposed 30 years ago, provides a general frame for understanding these phenomena of gender. The theory gives priority to the gender division of labor, which sets in place a cascade of psychosocial processes by which people come to understand the attributes of each sex and tend to enact them.

Alice Eagly

Groups’ Social Roles Shape Their Stereotypes

Social role theory argues that observations of groups’ social roles create stereotype content. Both correlational studies relating role attributes to stereotypes across a variety of groups and experimental research manipulating roles and intergroup relations with fictional groups supported this hypothesis. Roles are an important piece of information about groups’ location in the social structure.

Anne Koenig

A Goal Congruity Model of Gender Gaps in STEM Pursuits

Investigating how people view the goals afforded by social roles can inform understanding of role engagement, engagement, and exit. I will explore women’s lower participation in STEM, relative to other male-stereotypic fields, through the lens of goal congruity. Gender roles emphasize communal attributes for women, but STEM fields are consensually perceived as unlikely to afford communal goals.

Amanda Diekmann

【75】Inequality, Social Justice and Collective Action: How Society Informs Science

Room: (MM) Atrium A, Time: 11:00 AM - 12:15 PM

Chair: Anup Gampa, Univ. of Virginia

ABSTRACTS

Racial Bias in the Real World: Social Dominance Orientation and Police Use of Force

We collected psychological measures of bias from police officers in a large Southern city and linked survey data with officers’ behavioral histories. Our findings reveal Social Dominance Orientation (SDO) predicts both the frequency with which White and Latino officers use force, and the severity of that force. This relationship was robust to controls for officer characteristics and implicit bias.

Jillian Swencionis, Phillip Goff

Intergroup Contact and Support for Social Change in Advantaged and Disadvantaged Groups

Results of a pre-registered survey study (N = 10,977; 23 countries) suggest that intergroup contact is positively associated with support for social change among ethnic minorities and (cis-)heterosexuals, but negatively among ethnic and sexual/gender minorities. Satisfaction of needs for empowerment and acceptance during contact were positively associated with support for social change.

Tabea Haessler, Johannes Ulrich, Daniel Veldenegro, Michelle Bernadino, Ruth Dittmann, Roberto Gonzalez

1Univ. of Zurich, 2Pontificia Universidad Catolica de Chile

System Justifying Beliefs are a Result of Lack of Information about the System

System justification theory argues we are motivated to justify a system for palliative reasons, leading to justification of the U.S. economic system in spite of staggering levels of inequality. On the contrary, results from four studies indicate that system justification is a result of ignorance about the system. Further, the less aware you are of the inequalities the more you justify the system.

Anup Gampa

1Univ. of Virginia

The Great Recession and Health Vulnerability: Increases in Perceived Discrimination Predict Declines in Physical Health

This study examined relationships between Recession hardships (e.g., job loss, debt), perceived discrimination and physical health. Longitudinal findings from the MIDUS (Midlife in the U.S.) study revealed that Recession hardship predicted increases in perceived discrimination and declines in health. Further, increases in discrimination predicted declines in health over time.

Julie Kirsch

1Univ. of Wisconsin, Madison

【76】When Good is Bad: Surprising Limits and Consequences of Prosociality

Room: (MM) Atrium B, Time: 11:00 AM - 12:15 PM

Chair: Lily Jampol, Queen Mary, Univ. of London

As a society, we strive toward and encourage prosociality (acts or intentions of behaving in the interest of another). But is good always good? Here we present four ways in which our desires and undertakings to do good by others fall short of intended consequences or others’ perceptions.

ABSTRACTS

Charity as Hypocrisy: When Good Deeds Seem Less Praiseworthy

Four studies demonstrate that moral cleansing – doing good deeds to compensate for bad ones – may seem hypocritical to observers. Individuals are judged as less praiseworthy when their private volunteering (e.g., helping people quit smoking) was attributed to a motivation to reduce feelings of guilt about their work (e.g. tobacco company), a finding mediated by increased judgments of hypocrisy.

Kieran O’Connor, Daniel Effron, Brian Lucas

1Univ. of Virginia, 2London Business School, 3Cornell Univ.

Noticing Need Reduces Future Helping: An Exploration of Need Salience in Real-World Helping

A helper’s belief that he or she is making an impact can motivate future helping, but not every helping experience creates a perception of impact. We demonstrate in two field studies examining daily helping and direct donations that when a single helping experience leads helpers to notice more people in need, it can reduce their perceived impact, thereby reducing future willingness to help again.

Daron Sharps, Juliana Schroeder

1UC Berkeley

Kind or Cordid? Gender Influences Feedback Approach to Poor Performers

Does feedback kindness depend on the recipient’s gender? In three studies, we find that people think kind feedback is more important and helpful for female (compared to male) poor performers. We also find that these biased assumptions may affect the quality of feedback to women. Kindness stemming from group-based beliefs may not be as prosocial as we think.

Lily Jampol, Aneta Rattan

1Queen Mary, Univ. of London, 2London Business School

Are Kantians Better Social Partners? People Making Deontological Judgments are Perceived to be More Prosocial than they Actually Are

Why do people make deontological decisions, even though they often lead to unfavorable outcomes? One possibility is that deontological decisions signal prosociality. In five studies we find that deontologists are perceived as more trustworthy, altruistic and cooperative while their actual behavior is not. Deontological judgments are not universal, reliable signals of prosociality.

Valerio Capraro, Jonathan Sippel, Bonan Zhao, Levin Hornischer, Morgan Savary, Zoi Terzpoulou

1Middlesex Univ. London, 2Univ. of Amsterdam, 3Ecole Centrale Marseille

Wifi: SPSPWifi | Password: SPSP2018
[77] New Naturalistic Methods for Understanding Well-Being through Everyday Behavioral Traces
Room: (MM) A704, Time: 11:00 AM - 12:15 PM
Chair: Aaron Weidman, Univ. of Michigan
Co-Chair: Jessie Sun, UC Davis
What can everyday behavioral traces reveal about well-being and mental health? Four speakers will demonstrate how new naturalistic technologies can be harnessed to capture everyday behavioral residue (e.g., speech sound and content, social media posts, and both in-person and smartphone-mediated interactions) that help us to better predict and understand the experience of well-being.

ABSTRACTS

Hearing Happiness: Predicting Momentary Happiness from Acoustic Analysis of the Voice
To circumvent the limits of self-report assessment, we developed a method for predicting happiness without asking people. Participants (N=502) completed 3.926 one-minute audio recordings on their smartphones, and reported their momentary happiness. We used machine learning analyses to predict momentary happiness at above-chance levels from acoustic features extracted from each of these recordings.

Aaron Weidman, Elizabeth Dunn
Univ. of Michigan, Univ. of British Columbia

The Language of Well-Being: Tracking Within-Person Emotion Fluctuations through Everyday Speech
We examined within-person associations between everyday spoken language and state positive and negative emotions among 165 participants (1,406 observations). Dictionary-based and data-driven analyses of the transcripts suggest that everyday spoken words are behavioral markers of the experiences (e.g., positive relationships, sociability, less math) that are associated with momentary well-being.

Jessie Sun, H. Andrew Schwartz, Youngseo Son, Margaret Kern, Simine Vazire
UC Davis, Story Brook Univ., Univ. of Melbourne

Language Analyses Across Time for Mental Health Forecasting and Discovery
We used time series analysis to understand how social media language and posting behaviors reflect mental health diagnoses and forecast significant mental health events (e.g. suicide attempt). We validated the ability to forecast events, beyond chance and out of sample, and explored specific pre-event signals (e.g., changes in affect expressions, temporal orientation, and posting behaviors).

H. Andrew Schwartz
Story Brook Univ.

Sensed Sociability Behaviors and their Relationship to Subjective Well-Being
Sociability is a preference for affiliating with others (vs. being alone). Yet, we know very little about how sociability manifests in daily life. Using data from a 2-week study (N = 562), this talk illustrates a smartphone-sensing approach to capturing social behaviors (calls, texts, ambient conversations), and shows how such behaviors map onto subjective well-being (e.g., loneliness).

Gabriella Harari
Stanford Univ.

[78] Overcoming Group Bias and Fostering Intergroup Helping in Children
Room: (MM) A706, Time: 11:00 AM - 12:15 PM
Chair: Antonia Misch, Yale Univ.
Co-Chair: Jellie Sierksma, Univ. of Wisconsin-Madison
Intergroup bias and discrimination develop early in life. This symposium presents the latest and most promising developmental accounts on how slight changes in context can reduce intergroup bias (Study 1 & 2), and how certain ways of thinking about the outgroup can foster intergroup helping (Study 3 & 4) in children, including data from the US, UK, and the Netherlands.

ABSTRACTS

Intergroup Bargaining Eliminates Discriminatory Behavior in Children and Adults
Can we reduce discrimination by changing contexts in which behavior occurs? We explore the shift from a unilateral context in which one party has all the power to a bilateral context in which both parties must reach a deal. We show that adults and children as young as 6 spontaneously cease discriminatory behavior in the bilateral context, suggesting a promising means of bias reduction.

Yarrow Dunham
Yale Univ.

Expectation of Future Collaboration Diminishes Minimal Ingroup Bias in Children
This study investigates whether children’s preferences for their own group disappear when they expect to collaborate with members of their outgroup rather than with their ingroup. Indeed, children in the experimental condition liked both ingroup and outgroup members equally, while children in the control condition showed a clear ingroup bias in attitudes and preference measures.

Antonia Misch, Yarrow Dunham
Yale Univ.

Negative Stereotypes Can Motivate Children To Help Out-Group Peers More
Two studies examined when and why children (10-13 years) help ethnic in-group and out-group peers. Children intended and actually helped an out-group peer more with a word-guessing game than an in-group peer, despite a more positive evaluation of the in-group. Study 2 suggests when children endorsed the stereotype that the out-group is ‘less smart’, they wanted to help them more.

Jellie Sierksma, Tessa Lansu, Gijs Bijlstra, Johan Karremans
Univ. of Wisconsin-Madison, Radboud Univ.

Encouraging Young Children to Humanize the Outgroup
We investigated whether encouraging children to mentalize about, and thus perhaps humanize, a geographically based outgroup would elicit more empathic helping towards them. Across two studies, we found that this manipulation increased their willingness to help a novel outgroup victim. Our results highlight a potential strategy that could enhance interventions aimed at reducing intergroup bias.

Niamh McLaughlin, Harriet Over
Univ. of York

[79] How Groups Help and Hinder Sustainability: Insights Beyond the Lab
Room: (MM) A707, Time: 11:00 AM - 12:15 PM
Chair: Jonathon Schuldt, Cornell Univ.
Co-Chair: Adam Pearson, Pomona College
From government “nudge units” to citizen groups, interest in social psychological approaches to sustainability has grown rapidly in recent years: yet, real-world dynamics that breed social conflict on environmental issues remain poorly understood. Four papers move beyond the lab to reveal group processes that impede environmental goals and highlight intervention pathways in a hyper-partisan era.

ABSTRACTS

How Political Partisanship Shapes Perceptions of Public Opinion on Global Warming
We shed new light on factors that shape perceptions of public opinion about whether global warming has been happening. A survey of a national probability sample of American adults (N=804) suggests that political partisans project the opposite opinion onto out-group members, and that alignment between one’s own opinion and the perceived norm of a political party moderates social projection.

Adina Abelles, Lauren Howe, Jon Krosnick, Bo MacInnis
Stanford Univ.

Group Norm Violations in an Online Environmental Social Network: Effects on Impression Formation and Intergroup Judgments
We explore the use of norm violations as a cue to judge others’ commitment to sustainability in a real-world social network. In an experiment conducted with users of an online citizen science network (N=292), norm violators were judged as less pro-environmental by dissimilar than by similar others, suggesting that dissimilarity may heighten use of normative information during impression formation.

Hwanseok Song, Poppy McLeod, Rhannon Crain, Janis Dickinson
Cornell Univ.

Partisan Barriers to Bipartisanship: Placing Party Over Policy for Washington State’s Carbon Tax Initiative
This experiment tested if partisan cues influenced attitudes with a climate initiative in the 2016 Washington State election. Prospective voters (N=504) were randomly assigned to view partisan endorsements. Partisans were more likely to support the policy when endorsed by their own party. Policy
knowledge moderated and normative perceptions mediated the party-over-
policy effect.

Phillip Ehret, Leaf Van Boven, David Sherman
UC Santa Barbara, Univ. of Colorado – Boulder

Meta-Stereotypes Undermine Public Engagement with Sustainability Initiatives: Evidence from a National-Level Survey Experiment
In a national survey experiment, Americans (N=1212) underestimated the environmental concerns of non-Whites and low-SES groups—a bias that predicted less support for diversifying environmental organizations and more negative attitudes toward environmental groups (for non-Whites). Exposure to a diverse vs. non-diverse environmental NGO reduced this bias, suggesting potential intervention pathways.

Adam Pearson, Jonathon Schultd, Rainer Romero-Canayas
Pomona College, Cornell Univ., Environmental Defense Fund

Poster Session I
Room: (HR) Grand Hall, Time: 11:00 AM - 12:15 PM

ABSTRACTS

[I-001] Aggression/Anti-Social Behavior
Risk Behaviors across Different Modes of Communication as Predictors of Cyberbullying Victimization
Ashley Doane, Matthew Pearson, Michelle Kelley
Chowan Univ., New Mexico State Univ., Old Dominion Univ.

[I-002] Aggression/Anti-Social Behavior
When ‘I H8 U’ is Mean or Not: The Development of a New Cyber-Aggression Paradigm
Christopher Barlett, Kaitlyn Helmstetter, Douglas Kowalewski, Kristina Chamberlin, Sarah Kramer
Gettysburg College, Florida State Univ., Villanova Univ.

[I-003] Aggression/Anti-Social Behavior
The Cyclical Learning of Cyberbullying: A Longitudinal Analysis
Douglas Kowalewski, Kaitlyn Helmstetter, Christopher Barlett
Gettysburg College

[I-004] Aggression/Anti-Social Behavior
High Temperatures and Even Higher Tempers
Emma Mugford, Kaleigh Johnson, Caroline DeWitt, Brittany Maronna, Christopher Barlett
Gettysburg College

[I-005] Aggression/Anti-Social Behavior
Internet Trolls as Everyday Sadists: Pleasure and Rationalization as Psychological Mechanisms
Erin Buckels, Paul Trappnell, Tamara Andjelovic, Delroy Paulhus
Univ. of British Columbia, Univ. of Winnipeg

[I-006] Aggression/Anti-Social Behavior
Type of Aggression and Perceived Body Size in Women
Jaime Palmer-Hague
Trinity Western Univ.

[I-007] Aggression/Anti-Social Behavior
Trait Schadenfreude Predicted by Agreeableness, Openness, and Machiavellianism
James Pope, Tamera Adams, Marina Rubio, Sai Cegielski, Ka-Leah Alverson
College of Coastal Georgia

[I-008] Aggression/Anti-Social Behavior
Alcohol Consumption and Intimate Partner Aggression: Moderating Effects of Trait Anger and Psychological Flexibility
Jessica Grom, Olivia Subramani, Dominic Parrott, Christopher Eckhardt
Georgia State Univ., Purdue Univ.

[I-009] Aggression/Anti-Social Behavior
Attachment & Aggression: Examining Peer Attachment and Bullying in the Longitudinal Survey of High School Students
Jessica Utley, H. Colleen Sinclair
Mississippi State Univ.

[I-101] Aggression/Anti-Social Behavior
Media Violence Exposure and Cyberbullying Perpetration: A Spurious or Real Relationship?
Kaitlyn Helmstetter, Douglas Kowalewski, Sarah Kramer, Christopher Barlett
Gettysburg College, Villanova Univ.

[I-111] Aggression/Anti-Social Behavior
Family Conflict Predicts In-Conflict Enjoyment and Accurate Emotion Recognition
Kirsten Johnson, Judith Hall
Northeastern Univ.
[I-027] Close Relationships
Personal Growth from Date Nights: A Self-Expansion Explanation
Cheryl Harasymych, Deanna Walker
1Carleton Univ.

[I-028] Close Relationships
A Test of an Online Approach to Studying Negative Reinforcement Schedules in Attachment Learning
Claudio DeBon, Lane Beckes
1Bradley Univ.

[I-029] Close Relationships
Demographic Comparison of American Polyamorous and Monogamous Individuals from Two Online Convenience Samples
Christoffer Dharma, Rhonda Balzarini, Taylor Kohut, Bjarme Holmes, Lorne Campbell, Justin Lehmliller, Jennifer Harman
1Univ. of Western Ontario, 2Champlain College, 3Batt State Univ., 4Colorado State Univ.

[I-030] Close Relationships
We’re Better When We Blend: Alternate Methods of Merging Identities and the Benefits of Couples’ Identity Fusion
Courtney Walsh, Lisa Neff
1Univ. of Texas at Austin

[I-031] Close Relationships
How Do You Understand Me, Let Me Count the Ways: Ease of Retrieval about Interpersonal Understanding Bolsters Relationship Identification
Emilie Auger, John Lydon
1McGill Univ.

[I-032] Close Relationships
Item Selection and Initial Tests of Validity for a Scale of Motivation and Reinforcement in Social Support and Attachment
Emily Unruh, Lane Beckes
1Bradley Univ.

[I-033] Close Relationships
The Role of Rapport in Satisfying One’s Most Fundamental Needs
Emily Watlington, Zachary Baker, C. Raymond Knee
1Univ. of Houston

[I-034] Close Relationships
Mate-Retention Behaviors Mediate the Association Between Insecure Attachment and Future Relationship Satisfaction
Emma Allgeit, Andrea Melitzer
1Florida State Univ.

[I-035] Close Relationships
Developmental Trajectories of Attachment and Depressive Symptoms
Faiza Khan, R. Chris Fraley, Benjamin Hankin, Jami Young
1Univ. of Illinois at Urbana-Champaign, 2Rutgers Univ.

[I-036] Close Relationships
Accuracy and Cue Availability in Perceptions of Romantic Partners’ Approach and Avoidance Motives
Jessica LaBuda, Judith Gere
1Kent State Univ.

[I-037] Close Relationships
Emotional Reactions to Infidelity
Joy Park, Ashley Park, David Frederick
1Chapman Univ.

[I-038] Close Relationships
The Pursuit of Marital Happiness: Culture of Honor, Mate Guarding, and Myths
Kiersten Baughman
1Univ. of the Cumberlands

[I-039] Close Relationships
Personality Traits and Sexual-Esteem in Women: How This Relationship is Mediated by Sociosexual Orientation
Lasa Davis, Colleen Cui, Val Wongsomboon
1Univ. of Florida

[I-040] Close Relationships
Will I or Won’t I?: Feasibility Concerns Mediate the Association Between Relationship Status and Pursuit of Romantic Alternatives
Lucy Hunt
1Purdue Univ.

[I-041] Close Relationships
Trait Mindfulness Predicts Positive Emotionality and Social Enjoyment in Zero-Acquaintance Dyadic Conversations
Kaosiszchukwu Onochie, Ashlin Roy, Terrence Cook, Erinda Morina
1Animan Randhawa, Keith Welker
1Univ. of Massachusetts Boston

[I-042] Close Relationships
Approach and Avoidance “Goggles”: Effects of Goals on Perceptions and Behavior at Speed-Dating
M. Joy McClure, John Lydon
1Adelphi Univ., 2McGill Univ.

[I-043] Close Relationships
Crossing the (Blue) Line: Law Enforcement Stress, Relationships, and Social Support
Margaret Engelhard, Alicia Limke-McLean
1Univ. of Central Oklahoma

[I-044] Close Relationships
Construal Level and Relationship Stress: The Role of Abstraction in Regulating Conflict in Romantic Relationships
Marika Yip-Bannicq, Patrick Shrouf, Yaakov Trope
1NYU

[I-045] Close Relationships
Are You a Good Friend?: Toward an Objective Assessment of Friendship Competence
Michelle Persich, Sreekarakurup Krishnakumar, Michael Robinson
1North Dakota State Univ., 2Keck Graduate Institute

[I-046] Close Relationships
Consensual Non-Monogamy: The Advantages and Disadvantages
Mimi Nguyen, Trevor, Nicolette Meza
1California State Univ., Fullerton

[I-047] Close Relationships
Self- and Other-Focused Motives for Regulating Romantic Partners’ Emotions
Nicole Hillaire, Amy Cavevillo, Sara Levens
1UNC at Charlotte

[I-048] Close Relationships
Dissociation and Revictimization Across the Lifespan
Osnat Zamir, Ohad Szepsenwol, Jeffry Simpson
1Hebrew Univ., 2Univ. of Minnesota

[I-049] Close Relationships
The Role of Big-Five Personality Traits in Perceived Responsiveness During Getting-Acquainted Interactions
Oyku Ciftci, Gul Gunaydin, Emre Selcuk, Betul Urganci, Sumeyra Yalcintas
1Bilkent Univ., 2Middle East Technical Univ.

[I-050] Close Relationships
A Labour of Love?: Male and Female Partners’ Emotion Work in Intimate Relationships
Rebecca Horne, Matthew Johnson
1Univ. of Toronto, 2Univ. of Alberta

[I-051] Close Relationships
Relational Consequences of Comparing One’s Parents to Others
Sabrina Thal, Penelope Lockwood, Chong Ho, Yachen Li
1McGill Univ., 2Univ. of Toronto

[I-052] Close Relationships
Why Do People Mate Poach?
Melissa Schwyer, Amy Brunell, Joshua Foster
1Ohio State Univ., 2Univ. of South Alabama

[I-053] Close Relationships
Examining the Role of Sexual Double Standards in the Decision to Rekindle with an Ex-Partner
Sadie Leder-Elder, Hannah Leslie
1High Point Univ.

[I-054] Close Relationships
Does Similarity Information Lead to Attraction or Does Dissimilarity Information Lead to Repulsion: A New Test of an Age-Old Issue
Susan Sprecher
1Iowa State Univ.

[I-055] Close Relationships
Let Me Down Gently: Attachment as a Predictor of the Recipient’s Preferred Breakup Strategy
Tarra Collins
1Winthrop Univ.

[I-056] Close Relationships
Stability of Attachment Across Early Adulthood
Theodore Waters, Jodi Martin, William Johnson, Ethan Young, Jessica Shankman, Glenn Roisman, Christopher Facoport, Yoojin Lee, Jeffry Simpson
1New York Univ., 2Abu Dhabi, 3York Univ., 4Univ. of Minnesota

[I-057] Close Relationships
Is Cheating Ever Okay? Understanding the Justifications of Infidelity
Caitlyn Turner, Jaden Harding, David Frederick
1Chapman Univ.

[I-058] Close Relationships
Feeling Touched: Expressing Gratitude to Partners Increases Time Shared with Them in Person
Yen-Ping Chang, Paschal Sheeran, Sara Algoe
1UNC at Chapel Hill
The World Goes Faster in Our Heads
Judgment/Decision-Making
Wing Yee Cheung

The Cost of Humanity: More Positive Attitudes Towards Humanity Curtail
Vanessa Sinclair

The Heart of Ideology: Bringing Compassion Into the Political Sphere
Travis Miller

Support for Executive Order Travel Bans
Sarah Albert

Sustain Fixed Mindsets
Rachel Forsyth

Enhancement Bias
Noam Keshet

Myth Acceptance
Kevin Carson

Empathy and Bystander Attitudes: The Moderating Effect of Rape Myth Acceptance
Kristen Oyser1, Ruschelle Leon2, Dominic Parrott1

A Dual-Motivational Basis for Self-Enhancement Bias and Group-Enhancement Bias
Noam Keshet1, Sonia Roccas3

Fixed Mindsets Can Be Hard to Change: Ideological Motivations Can Sustain Fixed Mindsets
Rachel Forsyth1, Crystal Hoyt1, Jeni Burnette2

Making America Safe Again?: Beliefs in Pure Evil as a Predictor of Support for Executive Order Travel Bans
Sarah Albert1, Colleen Geller1, Amanda Martens1, Donald Saucier1

The Heart of Ideology: Bringing Compassion Into the Political Sphere
Vanessa Sinclair1, Donald Saklofske1

The Cost of Humanity: More Positive Attitudes towards Humanity Curtail Concern for Nature
Wing Yee Cheung1, Marije Schaafsma2, Anne McBride2

Judgment/Decision-Making
The World Goes Faster in Our Heads
Adam Mastroian1, Daniel Gilbert1

Effective Communication of Population-Level Risks
Cameron Brick1, David Spiegelhalter1, Theresa Marteau1, Alexandra Freeman1

Combating Knowledge Corruption: Overconfidence in the Jumping to Conclusions Bias
Carmen Sanchez1, David Dunning2

Beyond Direct Reference: Comparing the Present to the Past Promotes Abstract Processing
David Kalkstein1, Alex Hubbard2, Yaacov Trope3

I Do: A Patient’s Commitment to Their Physician
Jacqueline Lechuga1, Stephen Crites1

Who Are the Best Among the Brightest?: A 25-Year Longitudinal Study of Elite STEM Graduate Students
Kira McCabe1, David Lubinski1, Camilla Benbow1

The Role of Goal Orientation on Students’ Adjustment to College
Kevin Carson1, Mary Li1, Courtney Brecheen1, Robert Ackerman1

Who Is the Best Among the Brightest?: A 25-Year Longitudinal Study of Elite STEM Graduate Students
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The Cost of Humanity: More Positive Attitudes Towards Humanity Curtail
Vanessa Sinclair

The Heart of Ideology: Bringing Compassion Into the Political Sphere
Travis Miller
Your Pleasure Does Matter: Devaluation of Safe Sex as a Function of Reduced Partner Arousal by Condom Use
Val Wongsomboon 1, David Cox 1
1Univ. of Florida

Roles of Knowledge and Vividness in Sustainable Behavior under Extreme Disasters
Virginia Kwan 1, Michael Bixler 1
1Arizona State Univ.

Ideological Myside Bias in Syllogistic Reasoning Predicts Political Intolerance
WonJoon Choi 1, John Blanchard 1
1Swarthmore College

[I-128] Personality Processes/Traits
Best Practices to Identify Antisocial Personality Traits in Children and Adolescents: A Literature Review
Agatha Morello 1, Claudia Gonzalez Erigolla 1
1Abau Univ.

[I-129] Personality Processes/Traits
Death-Through Accessibility and Worldview Defense Following Variable Time Delays
Alexander Darrell 1, Michael Bultmann 2, Robert Arrowood 1, Cathy Cox 1
1Texas Christian Univ., 2Univ. of Missouri

[I-130] Personality Processes/Traits
Canine-Owner Personality Similarity: A Multi-Method Evaluation
Allison Clamp 1, Andrew Beer 1, Taylor Martin 1
1Univ. of South Carolina Upstate

[I-131] Personality Processes/Traits
Dark Triad Personality Traits and Dating Presentation: To Believe or Not To Believe?
Anna Semanko 1, Verlin Hinz 1
1North Dakota State Univ.

[I-132] Personality Processes/Traits
Action Tendencies, Not Attributions: The Role of Self-Theories in Guilt-Proneness, and Shame-Proneness
Bailey Johnston 1, Tom Carpenter 1
1Seattle Pacific Univ.

[I-133] Personality Processes/Traits
The Light at the End of the Perfectionism Tunnel: The Benefits and Pitfalls of the Two Types of Perfectionism With Regards to Career Outcomes
Brenda Harvey 1, Anne Holding 1, Emily Moore 1, Andre St-Jacques 1, Amanda Moore 1, Richard Koestner 1
1McGill Univ.

[I-134] Personality Processes/Traits
ADHD and the Dark Side of Leadership
Elizabeth Bodalski 1, Crystal Hoyt 2, Laura Knouse 3, Donelson Forsyth 2
1Univ. of Maryland, 2Univ. of Richmond

[I-135] Personality Processes/Traits
The Role of Personality Influence Feeling of Authenticity in Situational Behavior
Hillary Ferran 1, Dylan Marsh 2, Daniel Lee 3, Ryne Sherman 3
1Florida Atlantic Univ., 2Colorado State Univ., 3Texas Tech Univ.

[I-136] Personality Processes/Traits
A High-Powered Test of Associations Between Dark Triad Traits and Emotional and Cognitive Empathy
Imani Turner 1, Joshua Foster 1
1Univ. of Florida, 2Univ. of South Alabama

[I-137] Personality Processes/Traits
Parsing Associations between Dimensions of Empathy and Proactive and Reactive Aggression
Isabella Palumbo 1, Robert Latzmann 1
1Georgia State Univ.

[I-138] Personality Processes/Traits
Who is the Impulsive Machiavellian? An Exploration of a Correctional Sample Using Latent Profile Analysis
Jaclyn Swinton 1, Boris Bizumic 1, Martin Sellbom 2, Conal Monaghan 1, Todd Williams 3
1Australian National Univ., 2Univ. of Otago, 3Grand Valley State Univ.

[I-139] Personality Processes/Traits
Self-Compassion Facilitates Received Social Support on Distressing Days
Jessica Dupasquier 1, Sydney Waring 1, Allison Kelly 1, Elizabeth Stephen 1
1Univ. of Waterloo

[I-140] Personality Processes/Traits
Covert Narcissism: Conceptualization, Measurement, and Relations with other Narcissistic Tendencies
Jonathan Cheek 1, Paul Wink 1
1Wellesley College

[I-141] Personality Processes/Traits
Lay Personality Theory: What Regular People Think Different Traits Consist Of
Judith Hall 1, Katja Schlegel 2, Vanessa Castro 3, Mitja Back 3
1Northwestem Univ., 2Univ. of Bern, 3Univ. of Munich

[I-142] Personality Processes/Traits
Measurement and Latent Profiles of Perfectionism in Counseling Center Clients
Kenneth Rice 1, Victoria Kelly 1, Jihee Hong 1, Zachary Taber 1
1Georgia State Univ.

[I-143] Personality Processes/Traits
Psychopathy and the Perception of the Genuineness of Facial Expressions
Leah Efferson 1, Andrea Glenn 1, Rebecca Kastner 2, Alexandra Johnson 1, Rheauna Remmel 1
1Univ. of Alabama, 2Minnosota Direct Care and Treatment

[I-144] Personality Processes/Traits
Triarchic Psychopathy Dimensions in Children: Contributions of Parenting and Cognitive Control
Lindsey Green 1, Yuri Shishido 1, Isabella Palumbo 1, John Kesner 1, Robert Latzmann 1
1Georgia State Univ.

[I-145] Personality Processes/Traits
Grandiose Narcissists Seek Status Selectively
Miranda Giacomin 1, Ashley Battaglini 1, Nicholas Rule 1
1Univ. of Toronto

[I-146] Personality Processes/Traits
Guilty and Ashamed: Why Aren’t Women Unhappier and Less Self-Forgiving?
Naomi Isenberg 1, Thomas Carpenter 1, Jaime McDonald 1
1Seattle Pacific Univ.

[I-147] Personality Processes/Traits
Openness Moderates Positive Affect for Religious Individuals Receiving Information that Religiosity Facilitates Experiences
Patrick Boyd 1, Nathan Heflick 1
1Univ. of South Florida, 2Univ. of Lincoln

[I-148] Personality Processes/Traits
Do Vulnerable Narcissists Profit More from Facebook Use than Grandiose Narcissists?: An Examination of Narcissistic Facebook Use in the Light of Self-Regulation and Social Comparison Theory
Phillip Ozmik 1, Hans-Werner Bierhoff 1, Stephanie Hanke 1
1Ruhr-Univ. Bochum

[I-149] Personality Processes/Traits
Icarus Who Flies: Why Communal Narcissists Endure as Leaders While Agetic Narcissists Crash
S Wiley Wakeman 1, Randall Peterson 1
1London Business School

[I-150] Personality Processes/Traits
Pathological Personality Traits and Utilitarian Moral Judgments
Sinead Cronin 1, Jennifer Vrabel 1, Virgil Zeigler-Hill 1, Avi Besser 2
1Oakland Univ., 2Sapiac Academic College

[I-151] Personality Processes/Traits
Grandiose Narcissism and Humor Style in Romantic Relationships
Skyler Rounsaville 1, Karl Santos 1, Robert Ackerman 1, Kevin Carson 1
1Univ. of Texas at Dallas

[I-152] Personality Processes/Traits
Priming of Rational Thinking Moderates the Indirect Effect of Processing Style on Openness and Knowledge of Evolution
Stephen Short 1, Katherine Lastrapes 1
1College of Charleston

[I-154] Personality Processes/Traits
Personality Related to Social Media Use
Zachary Bieganowski 1, Steven Rouse 1
1Paparone Univ.

[I-155] Social Neuroscience
When Less is More: Mindfulness Predicts Adaptive Affective Responding to Rejection via Reduced Prefrontal Recruitment
Alexandra Martelli 1, David Chester 1, Kirk Warren Brown 1, Naomi Eisenberger 2, C. Nathan Dewart 3
1Virginia Commonwealth Univ., 2UCLA, 3Univ. of Kentucky

[I-156] Social Neuroscience
Exploring the Conceptual and Visual Bases of Weapons Bias
Benjamin Stillerman 1, Ryan Stoller 1, David Amodio 1, Jonathan Freeman 1
1NYU, 2Univ. of Amsterdam

[I-157] Social Neuroscience
More than a Lack of Empathy: Microstructural Brain Differences in Psychopathy
Emily Lasko 1, David Chester 1, Nathan DeWalt 1
1Virginia Commonwealth Univ., 2Univ. of Kentucky
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[I-158] Social Neuroscience
Social Value Orientation is Associated with the Role of Right Dorsolateral Prefrontal Cortex in Prosocial Behavior
Haruto Takagishi1, Masamichi Sakagami1, Toshio Yamagishi2
1Tamagawa Univ., 2Hiroshima Univ.

[I-159] Social Neuroscience
Psychoneuroimmunology of Postpartum Depression
Ian Nel1, Jennifer Haehl-Holbrook2
1Chapman Univ., 2UC Merced

[I-160] Social Neuroscience
Drinking Motives and Alcohol Sensitivity Interact to Influence P3 Event-Related Potential Reactivity to Alcohol Cues
Jorge Martins1, Bruce Bartholow1, Lynne Cooper1, Kelsey Irvin1
1Univ. of Missouri-Columbia

[I-161] Social Neuroscience
Configural Processing Leads to Differentiation and Control for White But Not Black Faces
Kathleen Stanko1, Anne Krendl1, Brittany Cassidy1, Robert Rydel1
1Indiana Univ.

[I-162] Social Neuroscience
The Relationship Between Serotonin Transporter Gene and Rejection of Unfair Offers in The Ultimatum Game
Niv Reggev1, Nadya Styczynski2
1UC San Diego, 2Florida Int’l Univ.

[I-163] Social Neuroscience
Neural Representations of People and Mental States Reflexively Encode Predictions of Future States
Mark Thornton1, Miriam Weaverdyck1, Diana Tamir1
1Princeton Univ.

[I-164] Social Neuroscience
Neural Coding of Facial Features Underlying Social Perception of Faces
Jianling Liu1, Sophia Huang1, Dalin Guo1, Chaitanya K. Rayati1, Jinyan Guan1, Angela J. Yu1
1UC San Diego

[I-165] Social Neuroscience
Effects of Oxytocin on Intrinsic Brain Connectivity Mechanisms Related to Threat are Modulated by Parental Overprotection and Warmth
Michael Parrish1, Perri Katanza1, Elizabeth Castle1, Michael Irwin1, Matthew Lieberman1, Naomi Eisenberger1, Benjamin Tabak2
1UNC, 2NYU, 3Southern Methodist Univ.

[I-166] Social Neuroscience
Warmth and Competence Predict Motor Resonance and Helping Behavior
Nadya Styczynski1, Jeremy Simon1, Jennifer Gutsell1
1Brandeis Univ.

[I-167] Social Neuroscience
Neural Correlates of Stereotype Confirmation
Niv Regev1, Jordan Mitchell1
1Harvard Univ.

[I-168] Social Neuroscience
Short-term Mindfulness Training Dampens Late Positive Potential Responses to Disgust
Robert Goodman1, Paul Ponski1, John Terrizzi2
1Northern Arizona Univ., 2Texas Women’s Univ.

[I-169] Social Neuroscience
The Effects of Brain Stimulation on Motivation
Sarah Beth Bell1, C. Nathan DeWall1
1Univ. of Kentucky

[I-170] Social Neuroscience
Did I Do That? Placebo tDCS Affects Feelings of Agency and Neural Responses to Errors (ERN)
Suzanne Hoogeveen1, Uffe Schjoedt1, Michiel van Elk1
1Univ. of Amsterdam, 2Univ. of Antwerp

[I-16] Bullshitting: Empirical and EXPERIENTIAL Examinations of a Pervasive Social Behavior
Room: (HR) Centennial I & II, Time: 12:45 PM - 2:00 PM
Chair: John Petrocelli, Wake Forest Univ.
Bullshitting involves communicating with little to no regard for evidence or truth. Very little is known, empirically, about this seemingly pervasive social behavior. This symposium demonstrates the value of understanding bullshitting by examining its antecedents and consequences, when people are receptive and sensitive to it, and conditions under which people identify it for what it is.

ABSTRACTS
Some Antecedents and Consequences of Bullshitting Behavior
Little is known about the antecedents and consequences of bullshitting. Social conditions under which bullshitting is likely to occur are identified. Social perceptions of bullshitting, relative to lying and communicating with a concern for evidence, are explored. Bullshitting can also enhance persuasion when arguments are weak, yet undermine persuasive attempts when arguments are strong.

John Petrocelli
1Wake Forest Univ.

Knowledge Does Not Automatically Protect Against Illusory Truth, But It Can
Repeated statements are typically judged as more true than novel statements. Across 3 experiments, we find that prior knowledge does not protect against this illusory truth effect. False statements that were read twice were given higher truth ratings than novel statements, even when the statements contradicted prior knowledge. Explaining why a statement was true or false did eliminate the effect.

Lisa Fazio
1Vanderbilt Univ.

Are People Good at Detecting Pseudo-Profound Bullshit?
“Hidden meaning transforms unparalleled abstract beauty.” Although this is a random sentence, many think it is profound. Is this driven by a failure to detect so-called pseudo-profound bullshit, or is it simply open-mindedness? Is bullshit receptivity reflexive, or are receptive people actually finding hidden meaning? I will provide a series of immaculate resolutions to these indomitable queries.

Gordon Pennycook
1Yale Univ.

Calling Bullshit in the Age of Big Data
The world is awash in BS. Pandering politicians, winking advertisers, startup soothsayers, television “experts”, and even some scientists use the news media to promulgate half-truths, misrepresentations and sometimes outright lies. In response, we created a new class aimed at combating this misinformation — callingbullshit.org — with an emphasis on data, figures, visualizations and statistics.

Jevin West
1Univ. of Washington

[82] Thriving and Surviving those First Years Post-PhD and Post-tenure
Room: (HR) Centennial III, Time: 12:45 PM - 2:00 PM
Chair: Valerie Taylor, Spelman College
Co-Chair: Shantall Marshall, Nevada State College
Successfully navigating the first few years post-PhD and post-tenure are essential in thriving as a new faculty. This session will address some of the challenges with starting a new position and offer suggestions for a successful transition. Many topics will be audience-driven, though some will include negotiating start-up packages, working with students, and balancing work and personal life.

Jordan Troisi1, Lindsey Rodriguez2, Joni Sasaki2
1Sewanee: The Univ. of the South, 2Univ. of South Florida, 3Yale Univ.

[83] New Frontiers in Social Norms: Understanding Perception, Mechanism and Application
Room: (HR) Centennial IV, Time: 12:45 PM - 2:00 PM
Chair: Gregg Sparkman, Stanford Univ.
Co-Chair: Sohad Murra, Univ. of Wisconsin-Madison
This symposium highlights new developments in social norms research. We discuss how group members’ rank shapes norm perception, how normative information about views of diversity impacts inclusion and intergroup attitudes, how normative appeals framed as “working together” are more effective, and how dynamic norms (reflecting changes in others’ behavior) motivate personal and social change.

ABSTRACTS
Who is the Exception, and Who is the Rule?: Target’s Hierarchical Rank Affects Norm Perception
We examine how individuals weigh the behavior of higher versus lower ranking group members in inferring the average group behavior. Individuals trying to learn the social norm prefer to learn the behavior of lower ranking individuals and give more weight to the behavior of lower ranking individuals. Perceptions are influenced more by the behavior of lower than higher ranking group members.

Jennifer Dannals1, Em Reit2, Dale Miller1
1Stanford Univ.

Using Descriptive Norms Messaging to Create Inclusive Climates
In 3 field and laboratory experiments, we tested the effectiveness of descriptive norms messages embedded in a poster or 5-minute video. Messages expressed to students that most of their peers welcome people from all backgrounds into their community and behave inclusively. These
messages increased positive intergroup attitudes and feelings of inclusion: effects persisted more than 5 weeks.

Sohad Murrar, Markus Brauer

1 Univ. of Wisconsin-Madison

Normative Appeals are More Effective When They Invite People to Work Together toward a Common Cause

Five experiments demonstrate that working-together normative appeals, appeals to social norms that invite others to “join in” and “do it together,” elicit conformity more. Working-together normative appeals increased charitable donations, reduced paper towel use, and increased interest in personal carbon emissions, while appeals that included normative information alone had no effect.

Lauren Howe, Priyanka Carr, Greg Walton

1 Stanford Univ., 2 SurveyMonkey

Dynamic Norms: How Others’ Change Facilitates Personal Change and Help Remedy Social Problems

We examine how dynamic norms—information about changes in norms or others’ behavior over time—can inspire personal change through a variety of mechanisms. In online and field settings, we explore impacts on self-efficacy, prescriptive norms, and identity compatibility, as well as possible contributions of dynamic norms to diverse social problems in environmental, health, and political contexts.

Gregg Sparkman, Greg Walton

1 Stanford Univ.

[84] Inside the Grant Panel

Room: (HR) Regency V, Time: 12:45 PM - 2:00 PM

SPSP is pleased to announce the return of our small grants competition at the 2018 annual conference, formerly Q&Pay, now known as Inside the Grant Panel (IGP). IGP will showcase the grant applications of three small research grant finalists being evaluated LIVE by a panel of experienced social and personality grant reviewers on factors such as significance, research methods, innovation, budget, etc. In the end, the expert reviewers will pick a winner to receive a $5,000 grant for their research.

The two runners-up will each receive $2,500. Inside the Grant Panel is an educational experience for both applicants and audience members and is open to any current SPSP member or student. If you are attending the convention and interested in participating, complete the application.


Room: (HR) Regency VI, Time: 12:45 PM - 2:00 PM

Chair: Kristin Duques, Simmons College

Co-Chair: Jeannetta Williams, St. Edward’s Univ.

An emphasis is placed on completing doctorate programs, securing tenure-track positions, and earning tenure, but what happens once tenure is earned? This panel aims to provide advice about life beyond tenure, with special attention to the challenges women of color may face after earning tenure and strategies for overcoming barriers to earning full professorship and holding leadership positions.

Lisa Brown, Sapna Cheryan, Diana Sanchez, Denise Sekaquaptewa

1 Austin College, 2 Univ. of Washington, 3 Rutgers Univ., 4 Univ. of Michigan

[86] Inferring Psychological Traits from Faces: Accuracies, Errors, and Mechanisms

Room: (HR) Regency VII, Time: 12:45 PM - 2:00 PM

Chair: Poruz Kambatta, Stanford Univ.

ABSTRACTS

You’re Not (Trust)Worthy: Male and Female Atheists and Christians Can Be Differentiated from Their Faces

Terribly maligned, atheist identity is perceptually ambiguous—or is it? Across six studies, faces of male and female atheists were reliably differentiated from Christians. Participants accurately categorized above chance the individual facial features (e.g., face only, eyes only) of atheists and Christians. Faces categorized accurately as atheist were perceived as less trustworthy and warm.

Shane Pitts, John Paul Wilson, Caralyn Patton

1 Birmingham-Southern College, 2 Montclair State Univ.

Neural Detection of Socially Valued Community Members

Using a combination of social network and neuroimaging approaches, we tested the possibility that people in new communities track their peers’ ability to attract strong ties. In support of this idea, freshman dorm residents engaged brain systems associated with social cognition and reward processing when they viewed peers nominated by their broader community as important sources of strong ties.

Sylvia Morelli, Yuan Chang Leong, Ryan Carlson, Monica Kullar, Jamil Zaki

1 Univ. of Illinois at Chicago, 2 Stanford Univ.

Computational Physiognomy: Using a Data-Driven Approach to Determine the Relationship between Personality and the Human Face

We link personality traits to facial features using a novel computational approach and visualize these relationships. Then, using this model, we test competing hypotheses regarding person perception accuracy. Our findings suggest that errors during person perception may be explained by inaccurate feedback during prior social interactions, rather than simply a poverty of the stimulus.

Poruz Kambatta, Michal Kosinski

1 Stanford Univ.

The Illusion of a Facial Action Unit: How Head Pitch Rotation Influences Perceptions of Dominance from an Inactive Face

Social perception research often focuses on faces, but perceivers almost always view the face as it rests upon its physiological foundation: the head. Yet little is known about the effects of head pitch rotation on perception. Across five studies, we show that head pitch influences judgments of dominance by mimicking the appearance cues associated with corrugator muscle activation.

Zachary Witkower, Jessica Tracy

1 Univ. of British Columbia

[87] Honor and Morality

Room: (MM) A704, Time: 12:45 PM - 2:00 PM

Chair: Patricia Rodriguez Mosquera, Wesleyan Univ.

The symposium presents novel studies on how honor and morality interact in a variety of social contexts. Leach and Garcia examine honor and trustworthiness in in-group’s self-stereotypes. Travaglino and Drury focus on masculine honor and morality. Brown and Green present on honor and loyalty. Rodriguez Mosquera examines social image concerns and emotions about academic honor code violations.

Masculine Honor, Morality, and Contact with Criminal Organizations

Italian criminal organizations (COs) draw legitimacy from values of honor and masculinity. A longitudinal study demonstrates that individuals’ endorsement of these values longitudinally affect individuals’ frequency of contact with COs’ members. A cross-sectional study shows that frequency of contact mediates the relationship between masculine values and individuals’ tendency to romanticize COs.

Giovanni A. Travaglino, Lisbeth Drury

1 Univ. of Kent, 2 Birkbeck, Univ. of London

Semper Fidelis: Honor Ideology and the Moral Value of Loyalty

Three studies explore the connection between honor and loyalty. Two studies (n = 475) show that honor-oriented people value loyalty and respond harshly to loyalty violations. A third study shows that soldiers awarded the U.S. Congressional Medal of Honor in WWII – many of them having given their lives for their comrades – were more likely to hail from honor states than from non-honor states.

Ryan Brown, Kevin Green

1 Rice Univ., 2 Univ. of Oklahoma

Morality-Based Honor, Moral Emotions, and Social Image Concerns

Little research has been done on how morality-based honor operates within groups. In two experimental studies (Study 1: N = 147; Study 2: N = 185), I examined the emotional and social consequences of violations of academic honor codes. The studies show that moral emotions and social image concerns play a key role in maintaining moral behavior within groups.

Patricia Rodriguez Mosquera

1 Wesleyan Univ.
J-001 Culture
Interdependence Promotes Greater Fit and Performance Among Working-Class Individuals
Andrea Dittmann, Nicole Stephens
Northwestern Univ.

J-002 Culture
Real Leaders do not Show Dominance in Interdependent Cultural Contexts
Asliks Ito, Matthias Gobel, Yukiko Uchida
Kyoto Univ., UC Santa Barbara

J-003 Culture
Relationships between Honor, Face, and the BISBAS Scale in a Cross-Cultural Sample
Benjamin Smith, Peter Wang, Crystal Wang, Stephen Read, Jesse Graham
Univ. of California

J-004 Culture
Ideal Affect Match Promotes Microlending: People Lend More to Borrowers Whose Expressions Match How They Ideally Want to Feel
BoKyung Park, Alexander Genevsky, Jeanne Tsai, Brian Knutson
Boston College, Erasmus Univ., Stanford Univ.

J-005 Culture
The Moderator of Costume-Roleplay on Relationships at Comicon
Connor Leshner
Arizona State Univ.

J-006 Culture
Happiness or Discomfort in Praise in Public?: The Role of Relational Mobility
FengZhi Zhang, Shoko Yamamoto, Masaki Yuki
Hokkaido Univ.

J-007 Culture
Cultural Differences in Interpersonal Hedonic Emotion Regulation in Romantic Relationships
Fiona Ge, Jiyoung Park
U. Mass. Amherst, Univ. of Texas at Dallas

J-008 Culture
Cultural Difference in the Relationship between Functional Limitation and Well-Being
Jeong Ha Choi, Yuri Miysamoto
Univ. of Wisconsin-Madison

J-009 Culture
Prioritization of the Multicultural Self
Joseph Barbour, Adam Cohen
Arizona State Univ.

J-101 Culture
Cross-Cultural Variations in Elementary Teacher’s Perception of Appearance and Reality
Mark Khei, Li-Jun Ji
Queen’s Univ.

J-111 Culture
Cultural Concepts of Self-Esteem: Latent Factors and their Implications for Psychological Well-Being
Martha Berg, Andi Schmidt, Kiran Thapa, Brandon Kohr
Univ. of Michigan, Pacific Univ., Transcultural Psychosocial Organization Nepal, George Washington Univ.

J-102 Culture
When Companies are in Growth: European Americans Choose Excited Leaders while Hong Kong Chinese Choose Calm Ones
Michael Ko, Lucy Benchart, Yang Qu, Jeanne Tsai
Stanford Univ.

J-103 Culture
Cultural Reactions to Change: Developing a Taxonomy of Stability Orientations
Noga Sverdlik, Shaul Oreg
Ben-Gurion Univ. of the Negev, Hebrew Univ. of Jerusalem

J-014 Culture
Exploring ‘Gheirat’ as a Moral/Emotional Experience among Iranian Adults
Pooyaa Razavi, Hadi Shaban-Azad, Sanjay Srivastava
Univ. of Oregon, Univ. of Tehran

J-015 Culture
A Culture x DRD4 Interaction Effect on the Orbitofrontal Cortical Volume: Evidence for an Effect of Cultural Experience on Brain Structure
Qinggang Yu, Anthony King, Carolynn Yoon, Israel Liberzon, Nobuhito Abe, Shinobu Kitayama
Univ. of Michigan, Kyoto Univ.

J-016 Culture
Know Your Heritage: The Effects of Fit in Cultural Perceptions on Chinese Canadians’ Heritage Identity
Rui Zhang, Kimberly Noels, Richard Lalonde
Dickinson College, Univ. of Alberta, York Univ.

J-017 Culture
Explaining Cultural Difference in Action vs. Inaction in Trolley Problem: Relational Mobility Matters
Shoko Yamamoto, Masaki Yuki, Robert Thomson
Hokkaido Univ.

J-018 Culture
Cross-Cultural Difference in Aesthetic Judgments of Product: The Role of Cognitive Styles
Tseng-Ping Chiu, Shinobu Kitayama, Carolyn Yoon
Univ. of Michigan

J-019 Culture
Effects of Emotional Control on Resilience: Cross-Cultural Study between Japan and Korea
Youngsun Yu, Sunghoon Cho
Toyo Univ., Univ. of Oregon

J-020 Culture
Psychological Flexibility: the Competence to Facilitate Multicultural Adaptation
Yuan Yuan Shi, Jia Hao, Chi-yue Chiu
Chinese Univ. of Hong Kong, Guang Dong Univ. of Foreign Studies

J-021 Culture
Effect of Collectivistic Cultural Priming on the Influence of Relational Uncertainty on Compensatory Goal Pursuit
Yuto Terashima, Jiro Takai
Nagoya Univ.

J-022 Culture
Cross-Culturally Valid Measurement of Autonomy and Relatedness as Basic Needs
Zeynep Cemalcilar, Nazli Baydar
Koc Univ.

J-023 Gender
Do Communality and Self-Reported Analytical Skills Help Explain Gender Differences in STEM Participation?
Alba Karuni, Helen Barton
Univ. of Northern Iowa

J-024 Gender
Understanding the Effects of Role Model Identification on Women’s Stereotypes about STEM
Amanda Van Camp, Laurie O’Brien, Patricia Gilbert
Ithaca Univ.

J-025 Gender
Christian Men’s Movements: The Detrimental Effects of Christianized Hypermasculinity
Angela Sabates
Bethel Univ.

J-026 Gender
Underrepresentation Influences Women’s Spontaneous Attention to Other People’s Gender
Antoniella Domen, Bela Derks, Ruth van Veelen, Daan Scheepers
Utrecht Univ., Leiden Univ.

J-027 Gender
Intersectionality and the Rejection Identification Model: Examining Social Class as a Moderator of Women’s Response to Perceived Sexism
Calla Williams, Emma McWilliams, Lauren Hawthorne, Shannon McCoy
Univ. of Maine, Rockhurst Univ.

J-028 Gender
Who Swipes Right?: Gender and Individual Differences in Evaluation of the Male Feminist
Devin Jewell, Victoria Mathias, Carrie Smith
Univ. of Mississippi

J-029 Gender
Liking the Ones You’re With: Fondness for a Same Gender Lab Partner Contributes to Greater Science Motivation
Dominic Mercurio, Elizabeth Brown, Jill Allen, Jessi Smith
Univ. of North Florida, Drake Univ., Montana State Univ.

J-030 Gender
Confronting Sexism in Science, Technology, Engineering and Math (STEM): How do Different Sexism Types and Confrontation Styles Impact Women’s Anticipated Social Costs?
Eden Hennessey, Mindi Foster
Witold Laurier Univ.

SATURDAY/ 12:45PM - 2:00PM
[J-031] Gender
Endorsement of Belief in a Just World and Sense of Control Help Reduce Stress among Activist Feminist Women
Ellen Newell, Jennifer Thomas, Caitlin Barat, Samantha Gnaill, Joseph Wellman

[J-032] Gender
Implicit Sexism Predicts Intellectual Devaluation of Men with Feminist Partners
Erika Rosenberger, John Pryor

[J-033] Gender
The Impact of an “Aha” Moment on Gender Biases
Gill Freedman, Max Seidman, Mary Flanagan, Geoff Kaufman, Melanie Green

[J-034] Gender
Using Collaborative, Growth Messages to Increase Help-Seeking for Women in STEM
Giselle Laidi, Rebecca Covarrubias, Ibette Valle

[J-035] Gender
Masculinity and Engineering
Denise Williams, James Huff

[J-036] Gender
Social Dominance Orientation as a Predictor of Severity Judgment of Dress Code Violations
Kristen Leighton, Heather Terrell

[J-037] Gender
“He’s”story Matters: Women’s History Knowledge and the Interplay of Gender, Sexism, and Collective Action
Kristina Chamberlin

[J-038] Gender
Is Men’s Parenting Only a Gender Issue?: The Roles of Sexist Beliefs and Beliefs about Children in Men’s Parenting Attitudes
Maho Akawa, Andrew Stewart

[J-040] Gender
Think Craftpeople, Think Male?: An Assessment of Job Sex Typing in Different Craft Professions
Nicole Herfurth, Andreas Kastenmuller

[J-041] Gender
Not All Bias is Equal: Distrust as a Factor in Anti-Transgender Attitudes
Rebecca Totton, Kimberly Rios

[J-042] Gender
The Effect of Perpetrator Violent History and Relationship with Victim on Ratings of Guilt in a Sexual Assault Case
Renae Franik

[J-044] Gender
Effects of Past Surface Learning Approach on Current Job Satisfaction of Male and Female Employees
Tak Toshido, Atsuko Kaneko

[J-045] Gender
Schadenfreude as Backlash toward Gender Deviance: Do Gender Non-conforming Members’ Misfortunes Induce Experiences of Pleasure under System Threat?
Takumi Kurya, Kiyoshi Ando

[J-046] Gender
Man Up and Take It: Greater Concern for Women’s than Men’s Suffering
Tanja Reynolds, Hallgeir Sjøstad, Chuck Howard, Tyler Okimoto, Roy Baumeister, Karl Aquino

[J-047] Gender
You Need an Excuse: Women in Leadership Positions are Not Penalized If Their Success is Not Due to Ambition
Yanitza Toneva, Madeline Heilman

[J-049] Groups/Intergroup Processes
Secularized Science as Threat to Religious Cultural Authority
Ain Simpson, Kimberly Rios

[J-050] Groups/Intergroup Processes
The Rise of Non-Normative and Extreme Leaders through Rhetorical Strategies
Amber Gaffney, David Rast, Michael Hogg

[J-051] Groups/Intergroup Processes
Race or Ethnicity?: Conceptualization of Latinos in the U.S.
Analia Albija, Diana Sanchez

[J-052] Groups/Intergroup Processes
The Effect of Cross-Race Contact on Implicit and Explicit Attitudes
Denise Bowen, Samantha Moore-Berg, Eric Dau, Andrew Karpinski

[J-053] Groups/Intergroup Processes
Does Engaging in Online Activism Encourage or Discourage Subsequent Action?: How Group Membership Moderates Susceptibility to Slacktivism
Eric Gomez, Cheryl Kaiser

[J-054] Groups/Intergroup Processes
Concern Regarding Harm Predicts Perceptions of Sexual Orientation-Motivated Hateful Acts
Gina Roussos, John Dovidio

[J-061] Groups/Intergroup Processes
Eeny Meeny Miny Moe: “Catching” Intergroup Cooperation Using a Novel Rhetorical Strategies
Lile Jia, Ryan Gertner

[J-065] Groups/Intergroup Processes
They’re All the Same to Me: Homogeneity Predicts the Denial of Mind
Steven Almaraz, Jason Deska, Kurt Hugenberg
**J-066** Groups/Intergroup Processes  
Benefit Finding Increases Self-Imposed Moral Obligations for Members of Historically Victimized Groups  
Thomas Ball 1, Nyla Branscombe 2  
1Univ. of Kansas

**J-067** Groups/Intergroup Processes  
The When and How of Intergroup Bias  
Ya Hui Michelle See 1, Jasmine Hui Min Tan 1, Chi Bu 1, Ingrid Haas 3, Cynthia Wang 3  
1National Univ. of Singapore, 2Univ. of Nebraska-Lincoln, 3Oklahoma State Univ.

**J-068** Groups/Intergroup Processes  
Core Body Temperature Relates to Intergroup Bias  
Youngki Hong 1, Kyle Ratner 3  
1UC Santa Barbara

**J-070** Mental Health/Well-Being  
At School, Feeling Disconnected from Home: Home-School Disconnect Predicts Well-Being for University Students  
Andrés Pinedo 1, Shannon Brady 2, Gregory Walton 2  
1UC Santa Cruz, 2Stanford Univ.

**J-071** Mental Health/Well-Being  
A Longitudinal Analysis of the Relationship Between Self-Compassion and the Effects of Life Stress on Depression, Anxiety, and Negative Affect  
Andrew Zemyen 1, Ashley Hufnagle 2, Mark Leary 2, Lauren Stutts 1  
1Duke Univ., 2Daveston College

**J-072** Mental Health/Well-Being  
Religiosity and Substance Use Among Lesbian, Gay, and Bisexual People  
Apoorva Rajan 1  
1Claremont Graduate Univ.

**J-073** Mental Health/Well-Being  
The Rewards of Parenthood: A Longitudinal Examination of the Factors Predicting Parents’ Life Satisfaction  
Cayla O’Hair 1, Melissa Zankman 2, John Coffey 2, Katherine Nelson-Coffey 2  
1Seawave: The Univ. of the South

**J-075** Mental Health/Well-Being  
Effects of Weight Teasing on Body Image in Youth with Obesity: The Protective Role of Attachment Style and Social Support  
Darcie Valois 1, Christopher Davis 1, Annick Buchholz 2, Nicole Obaid 2, Katherine Henderson 1, Martine Flamant 1, Gary Goldfield 2  
1Carleton Univ., 2Children’s Hospital of Eastern Ontario, 3Univ. of Ottawa

**J-076** Mental Health/Well-Being  
Subjective Happiness’ Influence on Situational Characteristics: The Moderating Effects of Personality  
Dylan Marsh 1, Daniel Lee 1, Ryne Sherman 1  
1Colorado State Univ., 2Texas Tech Univ.

**J-077** Mental Health/Well-Being  
A Qualitative Analysis of Harbouring Grudges  
Elizabeth van Monsjou 1, Ward Struthers 1, Joshua Guilfoyle 1  
1York Univ.

**J-078** Mental Health/Well-Being  
No Pain, No Gain: Socioeconomic Status Moderates the Relationship between Experienced Adversity and Meaning in Life  
Emma Grisham 1, Paul Piff 1  
1UC Irvine

**J-079** Mental Health/Well-Being  
Parent-Child Relations, Empathy, and Mental Health of University Students  
Erika Janella Almira 1, Gabriella Hinjosa 2, Antranik Kirakosian 2, Scott Plunkett 1  
1Cal State Univ., Northridge

**J-080** Mental Health/Well-Being  
How Controllable is Weight?: Weight Controllability Beliefs Predict Disordered Eating Behavior and Negative Emotional Symptoms in 19-Year-Old Women  
Erin Standen 1, Jeffrey Hunger 2, A. Janet Tomiyama 2  
1Univ. of Minnesota, 2UCLA

**J-081** Mental Health/Well-Being  
Sleep Partially Mediates the Effect of Discrimination on Mental and Physical Health Outcomes Nine Years Later  
Garrett Hisler 1, Rachel Brenner 1  
1Iowa State Univ.

**J-082** Mental Health/Well-Being  
Hope and Psychological Well-Being following Spinal Cord Injury  
Hannah Brazeau 1, Chris Davis 1  
1Carleton Univ.

**J-083** Mental Health/Well-Being  
How Do You Judge Other’s Happiness?: Interpersonal Perception of Subjective Well-Being  
Hyewon Choi 1, Shigehiro Oishi 1  
1Univ. of Virginia

**J-084** Mental Health/Well-Being  
Between a Rock and a Hard Place: People Working Fly-In, Fly-Out in the Australian Mining Industry and the Need for Support  
Jessica Gilbert 1, Lynne Roberts 1, Peta Dzidic 2  
1Curtin Univ.

**J-085** Mental Health/Well-Being  
Satisfaction and Frustration of Basic Psychological Needs in the Real-World and in Video Games Predict Pathological Video-Gaming and Well-Being  
Johnie Allen 1, Craig Anderson 1  
1Iowa State Univ.

**J-086** Mental Health/Well-Being  
Trait Self-Forgiveness Predicts Stigma and Attitudes toward Mental Health Help-Seeking  
Jyssica Seebeck 1, Tom Carpenter 1, Michelle Pennington 2, Denise Gomez 2, Tessa Denman 1, Nathan Kimbrel, Claire Cammarata 1, Frank Leito 2, William Ostiguy 2, Suzy Guilliver 2  
1Seattle Pacific Univ., 2Baylor Scott & White Warriors Research Inst., 3New York City Office of Labor Relations EAP, 4New York City Fire Department Counseling Services Unit, 5Boston Fire Department

**J-087** Mental Health/Well-Being  
The Proximal Experience of Gratitude  
Kristie Layous 1, Katherine Sweeney 1, Christina Armenta 2, Soojung Na 3, Incheol Choi 3, Sonja Lyubomirsky 1  
1California State Univ., East Bay, 2UC Riverside, 3Seoul National Univ.

**J-088** Mental Health/Well-Being  
Mental Health Implications of Meaning in Life  
Vandric Castro 1, Deidre Katz 1, Serena Saturn 1  
1Univ. of Portland

**J-089** Mental Health/Well-Being  
Repeated Recollection of Nostalgic Events Enhances Eudaimonic Well-Being  
Marie Hirako 1, Jun Kawaguchi 1  
1Nagoya Univ.

**J-090** Mental Health/Well-Being  
The Relationship between Skin Tone and Mental Healthcare Utilization in a Young Black Adults  
Randi Dent 1, Nao Hagihara 1  
1Virginia Commonwealth Univ.

**J-091** Mental Health/Well-Being  
How Variance in a Person’s Status “Portfolio” Influences Psychological Well-Being: Evidence from the U.S. and China  
Siyu Yu 1, Nathan Petitte 1, Taeya Howell 1, Gavin Kilduff 1  
1NYU, 2Bingham Young Univ.

**J-092** Mental Health/Well-Being  
Spend Time Alone to Feel Better with Others: The Role of Healthy Motivation for Solitude in Promoting Social Well-Being  
Thuy-ty Nguyen 1, Richard Ryan 1, Edward Deci 1  
1Univ. of Rochester

**J-093** Mental Health/Well-Being  
Essentialist Belief in Mental Disorder Diagnosis and Treatment Decisions  
Yian Xu 1, Amanda Luken 1, Nancy Kim 1, John Coley 1  
1Northeastern Univ.

**J-094** Prosocial Behavior  
Divergent Interpersonal and Intrapersonal Outcomes Following Both Sexual and Violent Traumas  
Alyssa Cole 1, Deirdre Katz 2, Sarina Saturn 1  
1Univ. of Portland

**J-095** Prosocial Behavior  
After Helping Our Fellow Beings: Moral Licensing after Acting Good Toward Anthropomorphized Targets  
Hye-young Kim 1, Deirdre Katz 2, Sarina Saturn 1  
1Univ. of Chicago

**J-096** Prosocial Behavior  
Effect of Reward-Related and Punishment-Related Religious Primes on Prosocial Behavior  
Chendong Ding 1, Jiro Takai 1  
1Nagoya Univ.

**J-097** Prosocial Behavior  
Reduced Positive Reciprocity in Social Anxiety: Evidence from the Trust Game  
Christine Andersen 1, Regina Stei 2, Tim Hahn 2, Patricia Goerz 2, Andreas Reif 2, Sabine Windmann 2  
1Univ. of British Columbia, 2Goethe Univ. Frankfurt, 3Univ. of Muenster
[J-098] Prosocial Behavior
An Outgroup in Crisis: Do Empathetic or Compassionate Responses to Stories Generate Prosocial Attitudes and/or Solidarity Messages?
Foivos Isakoglou1, Jessica Good1, Kristi Multhaup1
1Davidson College

[J-099] Prosocial Behavior
Examining How Perspective Taking, Self-Other Overlap, Self-Compassion, and Blame Influence Helping Behavior
Emma Nettles1, Adam Paza2
1Univ. of South Carolina Aiken

[J-100] Prosocial Behavior
In What Group and Feeling, Can We Help Others?: Altruistic Behavior under Mortality Salience
Furushiki Kengo1, Tasuku Igarashi1
1Nagoya Univ.

[J-101] Prosocial Behavior
Focusing on the Future Promotes (Strategic) Cooperation
Hallgeir Sjåstad1
1Norwegian School of Economics

[J-102] Prosocial Behavior
How Symptoms of Depression are Associated with Psychological and Physiological Measures of Moral Elevation
Celena Lyon1, Sarina Saturni1, Deidre Katz1
1Univ. of Portland

[J-103] Prosocial Behavior
What You Leave Behind in Life: Motivations for Future-Oriented Prosocial Behavior
Hyun Euh1, Mark Snyder1
1Univ. of Minnesota

[J-104] Prosocial Behavior
Do Friendships End If They Have Less Interdependence?
Jessica Ayers1, Jaimie Aroha Krems1, Athena Aktipis1
1Arizona State Univ.

[J-105] Prosocial Behavior
The Drive to Appear Trustworthy Shapes Punishment and Moral Outrage in One-Shot Anonymous Interactions
Jillian Jordan1, David Rand1
1Yale Univ.

[J-106] Prosocial Behavior
Individualism-Collectivism, Inheritance to Children, and Donation
Minha Lee1, Incheol Choi1
1Seoul National Univ.

[J-107] Prosocial Behavior
Individuals’ Beliefs in Pure Good and Pure Evil and Their Perceptions of the Causes and Consequences of an Apocalypse
Emilia Meza1, Zandt Durham1, Tiffany Lawless1, Donald Saucier1
1Kansas State Univ.

[J-108] Prosocial Behavior
Why Hate the Good Guy?: Antisocial Punishment of High Cooperators is Higher When People Compete to be Chosen
Pat Barclay1, Aleta Pleasant1
1Univ. of Georgia

[J-109] Prosocial Behavior
The Adaptive Value of Complex Socio-Communicative Behavior
Sara Skiba1, Robert Latzman1, Jared Tagliatela1
1Georgia State Univ., “Kennesaw State Univ.

[J-110] Prosocial Behavior
The Relationship between Mobile Phone Usage and Voluntary Association in Africa
Sasha Zarins1
1Indiana Univ.

[J-111] Prosocial Behavior
How Well Would You Treat a Friend-of-a-Friend?: The Effects of Third-Party Relationship Knowledge on Prosocial Behavior
Vanessa Castro1, Meng Du1, Sunhau Sui1, Carolyn Parkinson2
1UC Berkeley, 2UCCLA, 3Pusan National Univ.

[J-112] Prosocial Behavior
The Differential Effects of Gratitude “To” vs. Gratitude “For” Exercises
Whitney Mhoon-Mock1, Anthony Ahrens1
1American Univ.

[J-113] Prosocial Behavior
Watch Me Give: A Look at Narcissism as a Moderator to Donating to a Non-Profit
Austin Prewett1, Paul Story1
1Kennesaw State Univ.

[J-114] Prosocial Behavior
Effects of Pro-Social Norms on Bystander Intervention in Sexual Violence
Wojciech Kaczkowski1, Kevin Swartout1, Dominic Parrott1, Ruschelle Leone1
1Georgia State Univ.

[J-115] Prosocial Behavior
May God Be With You; Perceiving God as a Companion Increases Cooperation
Yue Ting Woo1, Albert Lee1
1Nanyang Technological Univ.

[J-116] Self-Esteem
Your Family Looks Better Than Mine: Self-Esteem and Appraisal of Idealized Familial Relationships on Facebook
Alexandra Shea1, Amanda Clark1
1Univ. of Tennessee at Chattanooga

[J-117] Self-Esteem
Moving Me Up or Bringing You Down?: The Role of Self-Esteem Instability in Benign and Malicious Forms of Envy
Ashton Southard1, Jennifer Wubel1, Virgil Zeigler-Hill1
1Oakland Univ.

[J-118] Self-Esteem
Self-Improvement After an Academic Threat: The Interaction between Implicit and Explicit Self-Esteem
Fernanda Andrade1, Justin Buckingham1
1Towson Univ.

[J-119] Self-Esteem
Instability of Contingencies of Self-Worth
Garrett Goodwin1, Christopher Holden1
1Western Carolina Univ., 2Appalachian State Univ.

[J-120] Self-Esteem
Self-Esteem and 2D:4D: Greater In-Utero Testosterone Exposure Associated with Higher Self-Esteem for Women
Jacqueline Rodriguez1, Anastasia Makanova1, James McNulty1
1Florida State Univ.

[J-121] Self-Esteem
Sour Grapes Following Rejection in People with Discrepant Self-Esteem
Jennifer Benton1, Gaven Ehrlich1, Richard Gramzow1, Mark Oakes1
1Hamilton College, “Syracuse Univ., “St. Lawrence Univ.

[J-122] Self-Esteem
Ensuring Acceptance: Breaking the Link Between Low Self-Esteem and Concealment
Kirby Magid1, Jessica Cameron1
1Univ. of Manitoba

[J-123] Self-Esteem
Who Tweets Negatively about Themselves?: Effects of Self-Esteem, Reassurance Seeking, and Motives for Negative Tweets
Koji Hasegawa1, Yukari Furusato1
1Shinshu Univ.

[J-124] Self-Esteem
Examining the Neurochemical Underpinnings of the “Sociometer”: Opioid Receptor Blockade Lowers the Self-Liking, but not Self-Competence, Component of Self-Esteem
Kristina Tchalova1, Jennifer Bartz1
1McGill Univ.

[J-125] Self-Esteem
Self-Regard as a Hierometer: Self-Esteem and Narcissism Track Social Status Independently of Social Inclusion
Nikhila Mahadevan1, Aidan Gregg2, Constantine Sedikides2
1Univ. of Roehampton, 2Univ. of Southampton

[J-126] Self-Esteem
Personality Traits and Momentary Self-Esteem
Savana Isop1
1Hofstra Univ.

[J-127] Self-Esteem
The Effects of the Shift-and-Persist Strategy on the Psychological Functioning of Individuals with Low and High Socioeconomic Status
Sumin Lee1, Kenichiro Nakashima1
1Hiroshima Univ.

[J-128] Self-Esteem
The Relationship among External Body Exposure on Facebook, Body Dissatisfaction, and Social Jealousy in Women
Dy-Onna Stith1
1Univ. of Guelph

[J-129] Self-Esteem
The Willpower Contingency Scale: Assessing Individual Variability in the Importance of Self-Control
Thomas Hatvany1, Jessica Curtis1, Edward Burkle1
1Oklahoma State Univ., 2Arkansas State Univ.

[J-130] Self-Esteem
Self-Esteem Importance: Beliefs versus Behaviors
Thomas Vaughan-Johnston1, Jill Jacobson1
1Queen’s Univ.
**SATURDAY/ 12:45PM - 2:00PM**

**[J-131]** Self-Esteem: The Development of Implicit Self-Esteem during Emerging Adulthood: A Longitudinal Analysis
Yuqi Wang, Huajian Cai, Hairong Song, Wei Wu, Mingzheng Wu

1Inst. of Psychology, Chinese Acad. of Sciences, 2Univ. of Oklahoma, 3Univ. of Kansas, 4Zhejiang Univ.

**[J-132]** Stereotyping/Prejudice
Norm Appeal: Seeing Others Acknowledge Implicit Racial Bias Increases Acceptance of One’s Own Bias
Aaron Moss, Laurie O’Brien

1Loyola Univ.

**[J-133]** Stereotyping/Prejudice
Experiences of Heterosexist Harassment in the Workplace
Abigail Nissenbaum, Andrew Stewart, Declan Kurant, Simone Smith

1Clark Univ.

**[J-134]** Stereotyping/Prejudice
The Influence of Explicit and Implicit Racial Attitudes on Visual Attention Toward Out-group Members
Ellen Krotow, Pia Dietze, Eric Knowles

1NYU

**[J-135]** Stereotyping/Prejudice
Stereotype Threat Mediates the Relationship between Stereotype Activation and Stereotype Reactance?: The Effect of Gender Stereotype Activation on Math Performance in Japan
Akio Asakawa, Takashi Oka

1Nihon Univ.

**[J-136]** Stereotyping/Prejudice
Terrorist or Mentally Ill? How Does the Media Depict the Perpetrators of Terror Attacks?
Allison Betus, Tony Lemieux

1Georgia State Univ.

**[J-137]** Stereotyping/Prejudice
The Stigma of Medication Use in College Students with ADHD
Amanda Gaudreau

1New College of Florida

**[J-138]** Stereotyping/Prejudice
Perceived Stigmas of Individuals from a Lower SES Background on a Same-Sex Campus
Chloe Lodge, Taylor Thomas

1Saint Mary’s College

**[J-139]** Stereotyping/Prejudice
Examining Approval for Native American Mascots
Amber Garcia, Wind Goodfriend, Meara Habashi, Ann Hoover, Tay Hack, Andrew White

1College of Wooster 2Buena Vista Univ., 3Purdue Univ., 4Univ. of South Carolina, Upstate, 5Angelo State Univ.

**[J-140]** Stereotyping/Prejudice
Accuracy and Anger Bias: Judging Black and White Children’s Emotion
Amy Halberstadt, Alison Cooke, Dejah Oertwig, Grace Shaughnessy, Pamela Garner, Sherick Hughes

1NC State Univ., 2Georgia Mason Univ., 3UNC at Chapel Hill

**[J-141]** Stereotyping/Prejudice
The Role of Pattern Deviancy Aversion in Prejudice and Stigmatization
Anton Gollwitzer, Julia Marshall, YMeng Wang, John Bargh

1Yale Univ.

**[J-142]** Stereotyping/Prejudice
Homophobia Among Friends: The Moderating Role of Conservative Beliefs on Ambivalence
Jonathan Kole, Maggie Britton, Sana Haddad, Jaye Derrick

1Univ. of Houston

**[J-143]** Stereotyping/Prejudice
Examining the Relationship between Perceived Weight Stigma and Unhealthy Eating Behavior
Ashlee Pardo, Ashley Araiza, Eric Berru, Rachael Huff, Shannon McCoy, Joseph Wellman

1California State Univ., San Bernardino, 2Stony Brook Univ., 3Univ. of Maine

**[J-144]** Stereotyping/Prejudice
Ironic Consequences of Concealing Sexual Identity: Can Staying in the Closet Increase Exposure to Prejudice?
Avery Thurston, Daniel Kort, Cheryl Kaiser

1Univ. of Washington

**[J-145]** Stereotyping/Prejudice
So What If Mexican Immigrants Work Hard for Low Wages?: When the Same Base Stereotype Leads to Very Different Affordance Stereotypes and Prejudices
Cari Pick, Steven Neuberg

1Arizona State Univ.

**[J-146]** Stereotyping/Prejudice
A Little Bird Told Me: The Effect of Activating an Implicit Association between Women and Birds on Decision-Making
Corey Columb

1Prarie View A&M Univ.

**[J-147]** Stereotyping/Prejudice
You’ll Be Happier as a Caretaker Anyway: Encouraging Stereotype-Consistent Life Choices in Women
Emily Murphy, Alex Czopp

1Western Washington Univ.

**[J-148]** Stereotyping/Prejudice
It’s Time to Move On: System Justification and Perceptions of Progress after Campus Racism
Hayley Anderson, Alex Czopp

1Western Washington Univ.

**[J-149]** Stereotyping/Prejudice
Inhibition or Competition?: An Examination of How Categorical Distinctiveness Impacts Stereotype Activation for Multiply Categorizable Individuals
Heather Rees, Jeffrey Sherman

1UC Davis

**[J-150]** Stereotyping/Prejudice
Why Not Both: Assessing Bias Towards Bisexuality
Jacob Jardel, Adam Randell, Jeff Seger

1Univ. of Central Oklahoma, 2Cameron Univ.

**[J-151]** Stereotyping/Prejudice
Assessing Target-Specific Effects in the First-Person Shooting Task
Jenna Harder, Joseph Ceraro

1Michigan State Univ.

**[J-152]** Stereotyping/Prejudice
Who is to Blame? Media Influence on Perceptions of Police Shooting
Katelyn Byers-Carter, Gabrielle Filip-Crawford

1St. Catherine Univ.

**[J-153]** Stereotyping/Prejudice
Population Innumeracy and Prejudice
Jeremy Simon, Jennifer Gutsell

1Brandeis Univ.

**[J-154]** Stereotyping/Prejudice
Differences in Stereotype Activation for Intuitive and Rational Thinking Styles
Jessica Bray, Adam Fetterman

1Univ. of Texas at El Paso

**[J-155]** Stereotyping/Prejudice
Foolish or Heroic?: The Influence of Perpetrator Status on Perceptions of Those who Confront Prejudice
Jessica Carter, Kathryn Kroepel, Mary Murphy

1Indiana Univ.

**[J-156]** Stereotyping/Prejudice
Concerns about Misidentification as Gay/Lesbian and Fear of Sexual Advances
Jessica Cascio, Ashby Plant

1Northwest Missouri State Univ., 2Florida State Univ.

**[J-157]** Stereotyping/Prejudice
Poverty and Pain: Poor People are Erroneously Believed to be Insensitive to Pain
Kevin Summers, E. Paige Lloyd, Jason Deska, Steven Almaraz, Kurt Hugenberg

1Miami Univ.

**[J-158]** Stereotyping/Prejudice
We are in This Together: Stigmatized Allies Buffer against Stereotype Threat
Kimberly Chaney, Diana Sanchez, Jessica Remedios

1Rutgers Univ., 2Tufts Univ.

**[J-159]** Stereotyping/Prejudice
A Study on Individualism-Collectivism Stereotypes in Japan: Focusing on Perceived Typical Characteristics of the Americans, British, Chinese, and Japanese
Koichi Nishimura, Takashi Oka

1Nihon Univ.

**[J-160]** Stereotyping/Prejudice
“Nothing Against Women”?: Sexism and the 2016 Presidential Election
Laura Hildebrand, Margo Monteith

1Purdue Univ.

**[J-161]** Stereotyping/Prejudice
The Bridge Between Implicit and Explicit Prejudice: A Study on Transphobia
Matthew Ohl, Danielle Krusemark, Curtis Phillips, Avonlea Veilleux, Thomas Carpenter

1Univ. of North Florida, 2Florida State Univ., 3Seattle Pacific Univ.
boredom and improve partners' feelings for one-another and their relationship. Further, novel sexual behaviours that improve the frequency, quality, and timing of coital orgasm, within the romantic relationship may have intrinsically positive effects on sexual satisfaction in both partners in and of themselves. This study examines the impact of novel sexual behaviours on relationship quality by asking heterosexual couples to engage in shared use of a novel vibrator while engaging in novel sexual positions, or engage in novel sexual positions without an accompanying vibrator, and compare changes in their feelings of intimacy, passion, sexual satisfaction and relationship satisfaction, to a group of couples who will not be asked to modify their sexual behavior. (https://osf.io/yk5tx/)

Lorne Campbell, Taylor Kohut, William Fisher

1Univ. of Western Ontario

Modeling Dating Preferences within a Drift-Diffusion Framework: A Tinder-Style Study

What do we find attractive in initial encounters with potential dating partners? Despite considerable research on this topic, a consistent set of characteristics that predicts interpersonal attraction remains elusive (Finkel & Eastwick, 2015). In addition, the contexts in which people meet may affect what we find attractive (Finkel et al., 2012). One such setting that has yet to receive much empirical attention is mobile-based dating applications such as Tinder (LeFebvre, 2017). In the current study, we designed a swiping-based dating study in which participants nominate potential partners with whom they would like to contact. To understand the processes underlying these decisions, we applied a sequential sampling technique—the drift diffusion model—to model dating decisions (Johnson et al., 2017). We predicted both behaviors and process-level mechanisms underlying attraction based on rater and target individual differences. Study design, measures, and hypotheses were pre-registered and will use both exploratory and confirmatory samples (https://goo.gl/gr5Ktj).

William Chopik, David Johnson

1Michigan State Univ.

Confirmatory Research in Hard-to-Collect and Already-Analyzed Data

Sometimes you have an extremely valuable and hard-to-collect dataset, but you can’t pre-register anything because you know too much. Can you still do confirmatory research in such situations? How can we use these existing data to test confirmatory research questions? One solution is to solicit registrations of questions and analysis plans from people who have not seen the data. For this talk, we will invite research parasites to mooch off PAIRS-a longitudinal, multi-method data set involving EAR audio data from over 400 people. We will share a description of our measures and materials, and invite researchers outside our lab to submit hypotheses and analysis plans.

Simine Vazire, Jessie Sun, Katherine Finnigan

1UC Davis

Professional Development

[91] Inequality, Perceived Mobility, and Economic Growth: Advances and Future Directions

Room: (HR) Centennial IV, Time: 2:15 PM - 3:30 PM
Chair: Dylan Wiwad, Simon Fraser Univ.

Economic inequality in the United States is at its highest. Yet, despite Americans’ preference for greater equality, little progress has been made. Four talks address this conundrum by introducing new measures of tolerance for inequality, and examining Americans’ perceptions of poverty, economic inequality, and upward social mobility.

ABSTRACTS

Not So Well-Endowed? Perceived and Ideal Levels of U.S. College Endowments

How much inequality of opportunity should there be? In two studies (n = 551), we examine estimations of, and preferences for, the amount of wealth owned by the top and bottom US colleges, and whether estimates are affected by different levels of inequality. Results indicate that people...
consistently underestimate college endowment inequality and prefer a more equal distribution.

Martin Day, Michael I. Norton

1 Memorial Univ. of Newfoundland, 2 Harvard Business School

The “Intuitive” Great Gatsby Curve: Lay Perceptions of Economic Inequality and Economic Mobility

People accept vast economic inequality because they underestimate the scope of inequality and overestimate the amount of mobility. I examine the perceived relationship between inequality and mobility. I find that people (accurately) perceive a negative relationship between these two factors. As a consequence, the tendency to underestimate inequality leads people to overestimate economic mobility.

Shai Davida

1 New School for Social Research

Economic Scarcity and Demonstrating the Poor

Economic inequality is at staggeringly high levels in the U.S. Although we may expect people to be most generous to the poor during times of economic downturn (compared to economic boom), we find that people create the most negative images of the poor under these conditions. These images, in part, lead to reduced willingness to give government benefits to those in need.

Stephanie McKee, Jazmin Brown-Iannuzzi, Ryan Lei

1 Univ. of Kentucky, 2 Northwestern Univ.

Tolerance for Economic Inequality: Development and Validation of a New Scale

Psychologists have shown a recent flood of interest in attitudes toward economic inequality, yet no valid instrument captures this construct. In two studies we develop and adjudicate a brief, reliable, and valid measure of tolerance for economic inequality with hopes that this scale will aid researchers seeking to understand the perceptions of economic inequality.

Dylan Wiwad, Brett Mercier, Lara Aknin, Michael Maruna, Azim Shariff

1 Simon Fraser Univ., 2 UC Irvine

[92] An Integrative Perspective on Social Rank

Room: (HR) Regency V, Time: 2:15 PM - 3:30 PM

Chair: Christopher Cannon, Northwestern Univ.

This symposium explores social rank from an integrative perspective. While early work has focused on dimensions of social rank in isolation, this symposium will simultaneously explore multiple social rank dimensions: (1) the relationship between power and status; (2) & (3) the distinction between prestige and dominance; and (4) an overarching theory that bridges these four social rank constructs.

ABSTRACTS

Do I Feel Powerful or Respected? Competition and Cooperation as Triggers of Power and Status Salience

Emerging research highlights important differences in the psychological experience of power versus status. However, these two bases of hierarchy positively covary in most settings. How might high-ranking individuals who have power and status think and behave? In three studies, we find that competition (vs. cooperation) increases the salience of power relative to status in high-ranking individuals.

Russell Johnson, Nicholas Hays, Zhiya Guo

1 Michigan State Univ.

In Pursuit of Prestige: Social Approval Concerns Cause Leaders to Vigilantly Monitor Social Cues

Two studies (N=361) reveal that, when anticipating providing subordinates with criticism publicly (vs. privately), leaders’ motivation for prestige (but not dominance) is positively associated with (1) heightened attention to (negative) social cues and (2) a self-protective tendency to misidentify genuine smiles as disingenuous. These low-level processes might help leaders maintain social approval.

Charleen Case, Katherine Bae, Jon K. Maner

1 Univ. of Michigan, 2 Florida State Univ.

Dominance and Prestige: Debates, Misunderstandings, and New Evidence

Two studies of lab task groups (N=248 in 64 groups; N=840 in 210 groups) address the debated foundations of social hierarchy. Strong evidence indicates that dominance (force and intimidation) and prestige (respect and expertise) are two avenues to social rank. Each strategy promotes influence for leaders and non-leaders, operates in men and women, and cannot be explained by perceived contribution.

Joey Cheng, Jessica Tracy, Joseph Henrich

1 Univ. of Illinois at Urbana-Champaign, 2 Univ. of British Columbia, 3 Harvard Univ.

An Integrative Theory of Social Rank: A Motivational Perspective

This work introduces a motivational perspective to integrate four distinct social rank constructs: power, status, prestige, and dominance. Specifically, these social rank constructs can be related and distinguished through distinct motivational orientations: internal agency, external agency, and communion. Further, this motivational perspective explains effects of social rank on behavior.

Christopher Cannon, Derek Rucker

1 Northwestern Univ.

[93] Longitudinal Investigations of Personality Rank

Room: (HR) Regency VI, Time: 2:15 PM - 3:30 PM

Chair: Lucy Zheng, UC Davis

ABSTRACTS

Why Do You Like Yourself?: Sources of Self-Esteem across the Lifespan

We present self-reported qualitative sources of global self-esteem from a lifespan sample. Responses from children aged 5-13 differ from those of adolescents and adults in frequency but not content, indicating meaningful self-conceptions from young children. We also show associations between categories of responses and self-esteem mean levels to inform individuals’ understanding of self-esteem.

Michelle Harris, Brent Donnellan, Kali Trzesniewski

1 Univ. of Texas at Austin, 2 Texas A&M Univ., 3 UC Davis

Remembering Personality Change: The Accuracy of Self- and Informant-Recollections of Personality Change Across Time

The accuracy of personality change recollections is not often tested empirically. One-hundred, six-hundred and thirty older adult targets and informants completed the NEO and a 30-item change measure at three time points across 7-10 years. Latent growth curve models indicated that people were accurate about change, with informants being slightly more accurate. Informants added incremental validity to self-reports of actual change.

Joshua Oltmanns, Joshua Jackson, Thomas Oltmanns

1 Univ. of Kentucky, 2 Washington Univ. in St. Louis

Does Conscientiousness Predict Positive Outcomes During Middle School?: Testing Longitudinal Reciprocal Relations between Conscientiousness and Academic Achievement

Conscientiousness is a powerful predictor of school and work outcomes during adolescence and adulthood. However, less is known about its prospective effects on school outcomes at younger ages. This study (N=768), across a year of middle school, found that grades predicted increases in conscientiousness, but surprisingly the reverse was not true. Findings held across sex, SES, and ethnicity.

Lucy Zheng, Richard Robins, Kali Trzesniewski

1 UC Davis

I Am What I Do and I Do What I Am?: Correlated Change in State and Trait Personality

Research on personality change has mainly relied on self-reported “trait” measures that assume people have self-knowledge. Doubts of the validity of this assumption have led to a push for more “state” level measures of personality (e.g. ESM). Using seven waves of trait and three waves of state ratings of personality, we assess whether trait measures capture change in personality similarly to ESM measures.

Emorie Beck, Joshua Jackson

1 Washington Univ. in St. Louis

[94] A Pre-Registered Depletion Replication Project: The Paradigmatic Replication Approach

Room: (HR) Regency VII, Time: 2:15 PM - 3:30 PM

Chair: Kathleen Voils, Univ. of Minnesota

We conducted a large-scale pre-registered replication study to test the robustness of the ego depletion effect. In doing so we created a new model, the paradigmatic replication. More than 40 labs from around the world contributed data, and frequentist (meta-analytic) and Bayesian models tested the hypotheses. Talks will cover methods, results, and implications for depletion theory and the field.

ABSTRACTS

The Depletion Replication Project: Overview and Differences from Existing Approaches

I will discuss rationales for the depletion replication project and a new form of replication that we developed, the paradigmatic replication. Features include crowdsourcing with depletion experts, evaluations of procedures by participating labs, video chats with lab members before data
collection, videos of all experimenters performing the study, and statistical advisory boards.

Kathleen Vohs
Univ. of Minnesota

Replicating Ego Depletion: Details about the Labs, Methods, and Predictions
This talk features methods of the multi-laboratory test of depletion. With help from experts, we selected two paradigms featuring different manipulations of depletion and different dependent measures. We describe how labs were recruited and how communications flowed between labs and the project team during the 18-month period. We also present pre-registered confirmatory and exploratory hypotheses.

Brandon Schmeichel, Anna Finley
Texas A&M Univ.

Bayesian Analysis of Depletion Replication Results
We discuss Bayesian approaches, tested on the depletion replication. This approach is based on analyzing (1) each study separately using a preregistered-informed prior effect size in Bayesian t-tests; (2) the set of studies using a Bayesian model-averaged meta-analysis. We detail depletion replication results from meta-analytic and Bayesian approaches and highlight advantages of Bayesian methods.

Ed Wagenmakers, Quentin Gronau
Univ. of Amsterdam

Implications of the Depletion Replication Study for Meta-Science and Behavioral Research
I will discuss implications of the depletion replication project’s features for conducting behavioral science generally. While direct replications remain important, in the long run the understanding of psychological constructs is best advanced by sampling from a range (ideally a representative range) of multiple independent and dependent variables.

David Funder
UC Riverside

[95] Status and Stigma: Multi-Method Perspectives on Race and Gender
Room: (MM) Atrium A, Time: 2:15 PM - 3:30 PM
Chair: Amelia Stillwell, Stanford Univ.
Co-Chair: Brian Lowery, Stanford Univ.

This symposium showcases multiple empirical methods for conducting intersectional research on group hierarchies. We present experimental, archival, and field data demonstrating that race and gender operate together to influence people’s experience of stigma, status, and discrimination.

ABSTRACTS
Presumptions of the Prejudiced Mindset: Why Social Identity Cues Transfer Across Race and Gender
Most stigma researchers assume a direct correspondence between the cues that signal threat or safety and the target (i.e., sexism threatens women, racism threatens racial minorities). In a series of studies, this research reveals that the boundaries of stigma are far less rigid because people believe that prejudiced attitudes have monolithic qualities.

Diana Sanchez, Kimberly Chaney, Jessica Remedios, Sara Manuel, Leigh Wilton
Rutgers Univ., 2Tutsi Univ., 3Skidmore College

Whose Status Matters? Women’s Sexual Behavior as a Status Cue for In-Group Men
Historical records suggest American anti-miscegenation laws were selectively enforced to separate White women and non-White men. We present archival and experimental evidence that White men experience status threat when they believe White women are in romantic relationships with Black men. Understanding this threat sheds light on the role of gender and sexuality in maintaining status hierarchies.

Amelia Stillwell, Brian Lowery
Stanford Univ.

Subtle Bias in Driver Yielding Behavior at Crosswalks
Controlled field experiments tested the hypothesis that drivers’ yielding behavior at crosswalks is affected by pedestrians’ race (Black/White) and gender (male/female). Results indicated that Black pedestrians were less likely to have a car stop, were passed by more cars, experienced longer wait times, and had cars stop closer. Further, these patterns were directed most strongly at Black males.

Kimberly Kahn, Jean McMahon, Tara Goddard, Arlie Adkins
Portland State Univ., 2Texas A&M Univ. of Arizona

Detecting Discrimination Against Intersectional Individuals
How does perceivers’ ability to detect discrimination against intersectional individuals differ relative to prototypical targets? In racism and sexism hiring discrimination studies, perceivers had a harder time detecting discrimination against the most prototypical targets and more easily detected discrimination against intersectional targets (black women).

Rebecca Mohr, Valerie Purdie-Vaughns
Columbia Univ.

[96] #Outrage! Understanding the Spread of Moral Ideas in Online Interactions
Room: (MM) Atrium B, Time: 2:15 PM - 3:30 PM
Chair: Amit Goldenberg, Stanford Univ.

Online networks play a central role in the spread of moral ideas and actions. Our symposium explores unique processes that contribute to this spread, focusing on two main factors, use of language and emotions. We use advanced methodologies to explore a variety of large, online datasets in a variety of political contexts including Twitter, political forums, and YouTube videos.

ABSTRACTS
Moral Contagion: Echo-Chambers, Source Effects and Behavioral Consequences
We find that moral-emotion increases diffusion of moral ideas in online networks (‘moral contagion’). We tested moderators and consequences: moral contagion was stronger within ingroups and Republicans showed stronger moral contagion effects than Democrats. We also found that followers of Donald Trump used more moral-emotional language in political discourse when he used moral-emotional language.

William Brady, Julian Wills, Dominic Burkart, Joshua Tucker, John Jost, Jay Van Bavel
NYU, Princeton Univ.

The Half-Life of Viral Altruism
Societal altruism is changing. Online social media is providing new ways of inspiring collective action on critical societal challenges. What makes some social causes go viral while others never take off? Here we evaluate the ALS Ice Bucket Challenge as a prime example of social contagion effects and find that despite its virality the half-life of such online altruism is extremely brief.

Sander van der Linden
Univ. of Cambridge

Emotional Escalation in Twitter Replies as a Vehicle for Social Movements
We explored the occurrence of emotional escalation in online social movements, in which an emotion of strong emotional replies. Analysis of three large datasets from Twitter suggests that replies are more emotional than the tweets they reply to and that such behavior is rewarded. Two online studies further explore potential mechanisms for such escalation.

Amit Goldenberg, Eran Halperin, James Gross
Interdisciplinary Center in Herzliya

Affective Intelligence in Online Political Discussion Forums
We study the relationship between political behavior and affective states through a Dimensional reformulation of Affective Intelligence Theory (DAIT). Using large data in from online discussion forums, we find that discussions characterized by low affective potency and extreme valence are more polarized and less cognitively complex than discussions with high potency and/or less extreme valence.

David Garcia, Simon Schweighofer
Complexity Science Hub Vienna, Medical Univ. of Vienna, ETH Zurich

[97] Student/Early Career Data Blitz 2
Room: (MM) A704, Time: 2:15 PM - 3:30 PM

ABSTRACTS
Tall, Dark, and Threatening: Race and the Cost of Height
Height seems beneficial for men in terms of salaries and success; however, past research on height examines only White men. For Black men, height may be costly rather than beneficial, amplifying pre-existing stereotypes of threat. We use New York Police Department stop-and-frisk data, a representative surveys, and an experiment to demonstrate the cost of height for Black men.

Neil Hester, Kurt Gray
Univ. of North Carolina at Chapel Hill

The Role of Race and Perceived Distance in Police Shooting Decisions
In a shooter task, race of suspects (Black vs. White) interacted with the
distance they appeared to influence split-second decision to shoot. Racial bias was more pronounced when targets appeared close. Moreover, analysis of news article reporting police shootings showed that the articles contained movement-related words (e.g., “run”) more when the article involved a Black (vs. White) suspect.

Yi (Jenny) Xiao1, Jay Van Bavel2

1Hofstra Univ., 2New York Univ.

Transgressors’ Willingness to Apologize: The Effects of Social Power and Perspective Taking

One effective way to reconcile relationships is to offer an apology. However, apologies pose risks that transgressors try to avoid. Using power approach theory, we tested the effect of social power on willingness to apologize. Results suggest high power transgressors apologize less than low power transgressors (Studies 1-3); however, taking the victims’ perspectives reversed this effect (Study 4).

Joshua Guilfoyle1, Elizabeth van Monsjou1, Arik Shokhedbol1, Nikan Eghbali1, Ward Struthers1

1York Univ., 1Univ. of Toronto

Socrates, Sophists, and Political Dialogue: How Explaining Political Issues Impacts Reasoning Processes

Present studies investigate how explaining political issues (e.g., healthcare, gun control) during the 2012 and 2016 U.S. presidential elections impacts reasoning process. Results suggest that explanatory roles can promote more inclusive/Socratic styles of reasoning, over didactic/Sophist forms of reasoning, highlighting the role of generative motivations and self-investment in this process.

Alex Huyhn1, Igor Grossmann1

1Univ. of Waterloo

Physical Attractiveness and Belief in a Just World: The Mediating Effects of Life Satisfaction

Previous research indicates that individuals privileged by society tend to be stronger endorsers of the just world hypothesis. This study examined the effect of perceived physical attractiveness on this belief. Our findings suggest a relationship between physical attractiveness and belief in a just world; however, we found this relationship to be mediated by life satisfaction.

R. Shane Westfall1, Murray Millar2, Aileen Lovitt1

1Univ. of Nevada, Las Vegas

Comparing Two Models of Dyadic Change: Correlated Growth vs. Common Fate

The present study compared two growth models, Correlated Growth and Common Fate in modeling change in relationship and life satisfaction. Common Fate Growth fit the data better for relationship satisfaction, whereas Correlated Growth fit the data better for life satisfaction. This suggests that relationship satisfaction changes at the dyad level, life satisfaction at the individual level.

Jacob Gray1, Daniel Ozer1

1UC Riverside

The Freedom Trap: A Sociocultural Emphasis on Independence Explains the Gender Gap in Science Engagement in 55 Countries

Three studies ( archival data, agent-based simulation, and behavioral experiment) examined the idea that a sociocultural emphasis on independence is positively related to the gender gap in STEM. With the freedom to quit STEM, as opposed to the requirement to continue common in interdependent contexts, independent contexts may have the unintended consequence of ?exacerbating? disparity?

Alice Kathmandu1, Michael Wu1, Geoffrey Cohen1, Hazel Markus1

1Stanford Univ., 1Harvard Univ.

Making Boundaries Great Again: Essentialism and Support for Boundary-Enhancing Initiatives

We demonstrate that psychological essentialism entails an increase in support for boundary-enhancing legislation, policy, and social services, and that it does so under conditions that disadvantage social groups (e.g., support for Donald Trump’s boundary-enhancing policies) as well as conditions that benefit disadvantaged social groups (e.g., support for LGBTQ counseling services).

Steven Roberts1, Arnold Ho1, Marjorie Rhodes2, Susan Gelman2

1Stanford Univ., 2Univ. of Michigan, 1New York Univ.

Vaccine Hesitancy: Are Expectations of Group Approval or Rejection Associated with Parents’, Beliefs Over and Above the Effect of Norms?

We examined whether expectations of group approval or rejection (EGARs) were associated with vaccine hesitancy after accounting for injunctive and descriptive norms using a residualized regression approach. Vaccine-positive EGARs explained variance in the hesitancy of expecting parents over and above norms in three of six the groups studied (friends, family, and medical professionals).

R. Thomas Beggs1, Ian Newby-Clark1, Benjamin Giguer1

1Univ. of Quebec

Targets’ Waist-to-Hip Ratio Predicts Sexual Perception and Responses to Reports of Sexual Assault

We investigated how waist-to-hip ratio (WHR) influences judgments about targets’ sexual behavior and rape victim blaming. Although low WHR women are seen as more sexually unrestricted (Studies 1a and b), they are also seen as more likely to be victimized (Studies 2a and 2b) and less likely to be victim-blamed (Study 3). Thus, targets’ bodily cues play a key role in reactions to sexual assault.

Emily Paige Lloyd1, Amy McConnell1, Jason Deska1, Steven Almara1, Kurt Hugenberg1

1Miami Univ.

The Financial Consequences of Kindness: When and Why Agreeableness Leads to Negative Financial Outcomes

We report evidence from five studies (N=540,557) showing that the personality trait of agreeableness is linked to adverse financial outcomes (e.g., lower savings or higher debt), especially among low-income individuals. This relationship is mediated by agreeable individuals placing less value on the importance of money, but not by agreeable individuals pursuing more cooperative negotiating styles.

Sandra Matz1, Joe Gladstone2

1Univ. of Cambridge, 2UCL

Can Race Be Replaced?: Ecology and Race Stereotyping

Why do we stereotype and categorize others by their race? We propose here a novel answer: because perceivers use race to infer the kinds of environments/ecologies that groups live in. In three studies, we demonstrate that race stereotyping and categorization can be reduced and even replaced when perceivers are given information about another person’s home environment.

Oliver Sng1, Keelah Williams2, Steven Neuberg3

1Univ. of Michigan, 2Hamilton College, 3Arizona State Univ.

[98] From Local to Global Psychology: Climate, Creativity, and Culture

Room: (MM) A706, Time: 2:15 PM - 3:30 PM

Chair: Paul A. M. van Lange, VU Amsterdam

Co-Chair: Michele Gelfand, Univ. of Maryland

One major lesson from psychology is that cultures differ considerably in various basic psychological variables. The present symposium focuses on global psychology by asking how psychological traits and cultural variables such as self-regulation, innovation, and aggression are shaped by environmental differences, such as climate, wealth, income inequality, disease, and ecological threat.

ABSTRACTS

Regional Ambient Temperature Predicts Human Personality

Since humans constantly experience and react to ambient temperature, we theorize that temperature shapes personality. Two large-scale studies on 59 Chinese cities (N = 5,587) and 12,499 U.S. zip codes (N = 1,660,638) revealed that individuals who grew up in milder temperatures scored higher on various basic psychological variables.

Jackson Lu1

1Columbia Univ.

CLASH Model: Why Climate Reinforces a Culture of Planning

A new model of Climate, Aggression, and Self-Control in Humans, CLASH, suggests that average temperature and seasonal variation play a key role in shaping a culture of planning: time orientation and self-control. We found support for CLASH in that soccer coaches were more often hired and fired in locations with (a) higher average temperature, and (b) smaller seasonal variation in temperature.

Paul A. M. van Lange1, Bela Rinderu1, Brad Bushman2

1VU Amsterdam, 2Ohio State Univ.

Disease Threat and Cultural Differences: New Directions

Research suggests that disease threat influences cross-cultural differences, but this conclusion has been limited by a reliance on countries as units of analysis. This talk presents new results from small-scale societies, and results that integrate climatic and economic perspectives. These data provide convergent evidence for the role of disease threat in cultural variation.

Damian Murray1, Nicholas Kerry1

1Julian Univ.
Fractal Patterns of Tightness-Looseness
The strength of social norms, or tightness-looseness (TL), is a key element of cultural systems. Drawing on field, experimental, computational and neuroscience methods, I describe emerging evidence that shows that TL exhibits a “fractal” pattern across levels of analysis. Data at the national, state, organizational, and class levels show similar predictors and trade-offs of TL for human groups.

Michele Gelfand
1Univ. of Maryland

Poster Session K
Room: (HR) Grand Hall, Time: 2:15 PM - 3:30 PM

ABSTRACTS

[K-001] Emotion
Self-Conscious Emotions Moderate the Effect of Regulatory Focus on Risk Taking Propensity
Aylar Pour Mohammad1, Zehra Gulen Sarai Ab1
1UCLA Anderson School of Mgmt., 2Bocconi Univ.

[K-002] Emotion
On This Day: An Examination of the Relationship between Nostalgic Social Media Use and Trait Personality Characteristics
Catherine Wall1, Anna Behler1, Jeff Green1
1Virginia Commonwealth Univ.

[K-003] Emotion
The Conflicted Ego: Exploring the Relationship of Narcissism and Conflict Management Styles in Personal and Workplace Situations
Charles Elliot1, Paul Story1, Sherrill Hayes1, Sharon Pearcey1
1Kennesaw State Univ.

[K-004] Emotion
Modeling Effects of Insecurity, Envy, and Misfortune Deservedness on Schadenfreude
Charles Hoogland1, Richard Smith1, Sung Hee Kim1
1Missouri State Univ., 2Univ. of Kentucky

[K-005] Emotion
Preferences For Emotions Based on Desired Appraisals: The Cases of Anger and Guilt
Daniel Rovenpor1, Linda Isbell1
1Ohio State Univ., 2Univ. of Massachusetts Amherst

[K-006] Emotion
Understanding Communications of Violent Extremist Organizations through the Lens of Emotional Branding Paradigm
Dilan Sinem Basaran1
1Georgia State Univ.

[K-007] Emotion
Does Emotion Regulation Affect Attitudes toward Outgroups?
Minga Westerlund1, Pekka Santtila1
1Åbo Akademi Univ., 2New York Univ. in Shanghai

[K-008] Emotion
Incidental Elevation Can Reduce Dehumanization
Disa Sauter1, Tiarah Engels1, David Amodio1
1Univ. of Amsterdam

[K-009] Emotion
Emotion Expressivity in U.S. American and Brazilian College Students: A Multi-Informant Multi-Method Comparison
Ebenzer de Oliveira1, Stephanie Chen1
1Malone Univ., 2Univ. of Michigan

[K-010] Emotion
Benefits and Losses from Bittersweet Experiences: The Role of Focusing on Affective Inconsistency of the Situation
Ewa Trzebinska1
1SWPS Univ. of Social Sciences and Humanities

[K-011] Emotion
Healthcare vs. Hawkishness: The Divergent Effects of Affect on Context-Driven Shifts in Attitudes
Faye Eadeh1
1Emory Univ.

[K-012] Emotion
Emotion Recognition: Mothers’ Influence on Speed and Accuracy
Gabrielle Gelesko1, Dominique Treboux1
1St. Joseph’s College

[K-013] Emotion
Nostalgic Memory ‘With’ a Target Enhances Anthropomorphism, but ‘Without’ a Target Decreased It
Hiroko Nakamura1, Jun Kawaguchi1
1Aichi Shukukoku Univ., 2Kagawa Univ.

[K-014] Emotion
Executive Functioning and Emotions: Withdrawal-Oriented Emotions Facilitate Behavioral Inhibition
Jordan Wyllie1, Justin Storbeck1
1The Graduate Center, CUNY; Queens College

[K-015] Emotion
Development and Validation of a Social Media Envy Scale
Kaitlyn Elliot1, Sean Rife1
1Murray State Univ.

[K-016] Emotion
Impact of the 2016 U.S. Presidential Election on Subjective Well-Being
Kenneth Perez1, Heather Lench1, Linda Levine2, Zari Hagemmiller2, Steven Carlson2, Tom Tibbett2
1Texas A&M Univ., 2UC Irvine

[K-017] Emotion
The Effect of Positive Affect and Threat on Perceived Group Similarity
Lauren Jordan1, Elicia Lai1, Rubie Peters1
1Univ. of Mississippi

[K-018] Emotion
The Prologue of Nostalgia: Savoring Provides the Foundation for Nostalgic Memories, Whereas Nostalgia Points Optimistically towards the Future
Marios Biskas1, Wing-Yee Cheung1, Jacob Juhl1, Constantine Sedikides1, Tim Wildschut1, Erica Hepper3
1Univ. of Southampton, 2Univ. of Winchester, 3Univ. of Surrey

[K-019] Emotion
Grateful Feelings Foster Self-Control: An Investigation of Gratitude, Self-Control, and Motivation
Megan Fritz1, Sonja Lyubomirsky1
1UC Riverside

[K-020] Emotion
Who Rides the Emotional Roller Coaster?: Examining Emotion Variability as a Link Between Socioeconomic Status and Well-Being
Megan Wirtz1, Sidra Siddiqui1, Kristjen Lundberg1
1Univ. of Richmond

[K-021] Emotion
Duration of Emotional Experience and its Relationship with Duration of Emotion-Eliciting Event: Using Experience Sampling Survey
Michihiro Kaneko1, Ryuta Takawaki1, Yuka Ozaki1
1Toyo Univ.

[K-022] Emotion
The relationship between Over-Adaptation and Alexithymia: What Causes Over-Adaptation by Alexithymia?
Natsuki Abe1, Ken’ichi Nakashima1
1Waseda Univ.

[K-023] Emotion
Guilt and Organ Donation Registration: The Good Effects of Feeling Bad
Nicole Henniger1, Danielle Blazek1
1Tennessee Tech Univ., 2Claremont Graduate Univ.

[K-024] Emotion
The Effect of Childhood Unpredictability on Emotional Control and Relationship Quality: A Life History Perspective
Ohad Szepsenwol1, Jeffry Simpson1, Vladas Griskevicius2
1Hebrew Univ. of Jerusalem, 2Univ. of Minnesota

[K-025] Emotion
Bad Gratitude: When “Thank You” Goes Wrong
Patrick Dwyer1
1Indiana Univ.

[K-026] Emotion
Above the Pale Blue Dot: Eliciting Awe and Humility in Immersive Virtual Environments
Peter Ruberton1,2, S. Katherine Nelson-Coffey1, Joseph Chancellor1, Jessica Cormick3, Jim Blascovich1, Sonja Lyubomirsky1
1UC Riverside, 2Sawanne: The Univ. of the South, 3UC Santa Barbara

[K-027] Emotion
Eating Their Feelings?: The Effects of Parenting Style on Adolescent Unhealthy Eating Behavior
Rachael Jones1, S. Katherine Nelson-Coffey1, Jessica Cormick3, Sung Hee Kim1, Yuka Ozaki1
1Univ. of Mississippi

[K-028] Emotion
Trait Anxiety Levels Inform Construal Level Processing in High Need for Cognition Individuals
Rubie Peters1, Elicia Lai1, Lauren Jordan1
1Univ. of Mississippi

[K-029] Emotion
Attractiveness Moderates Emotion Perception
Sofie Lindeberg1, Ottmar Lipp1, Belinda Craig1
1Curtin Univ.
[K-030] Emotion
An Experimental Test of Relative Judgment for Gratitude and Indebtedness
Sophia University Akitomo Yamamoto, Masatake Higuchi
Sophia Univ.

[K-031] Emotion
Grasping Connections by Way of Appreciation: Gratitude and Accuracy of Social Network Perception
Yuma Shiraki, Eddie Tong Mun Wai, Tasuku Igarashi
Nagoya Univ., National Univ. of Singapore

[K-032] Emotion
Effects of Current Emotional Experience on Future Emotion-Regulation Choice
Julia Feldman, Freitas Antonio
Stony Brook Univ.

[K-033] Evolution
The Cure is a Wall: Behavioral Immune System Responses to Disease Metaphors
Aaron Bermond, Mitchell Brown, Lucas Keefee, Donald Sacco
Univ. of Southern Mississippi

[K-034] Evolution
Who Falls in Love?: An Agent-Based Model of Romance
Adam Bear
Yale Univ.

[K-035] Evolution
The Good, the Bad, and the Plastic: The Relationship between Female Artificial Attractiveness Enhancement and Mating Strategy
Alix Rudd, Molly Remondino, Hannah Bradshaw, Sylys Nicolas, Randi Profitt Leyva, Sarah Hill
Texas Christian Univ., Oakland

[K-036] Evolution
Women's Mate Guarding is Different toward Women with Invested Fathers Versus Non-Invested Fathers
Ashallie Hurst, Mindy Price, Jessica Alquist
Texas Tech Univ.

[K-037] Evolution
The Dusty Frame: The Effects of Behavioral Immune System on the Framing Effect
Baris Sevi, Terry Eskesen
West Virginia Univ., Koc Univ.

[K-038] Evolution
Sex Differences in Jealousy: Does Sterilization Have an Effect?
Cory Scherer, Jessica Hartnett, Jeremy Heider
Penn State Univ., Gannon Univ., Southeast Missouri State Univ.

[K-039] Evolution
The Social Face Hypothesis: Evolutionary Evidence that Primates Evolved to Meet Demands of a Social World
Daniel Albohn, Reginald B. Adams, Jr.
Penn State Univ.

[K-040] Evolution
Perception of Immunocompetence and Sexual Decision-Making: An Experimental Approach
Eliza Calvo, Jeffrey Gassen, Summer Mengelkohc, Sarah Hill
Texas Christian Univ.

[K-041] Evolution
I'll Only Copy You If You are Physically Attractive: Understanding the Difference Between Mate Poaching and Mate Choice Copying
James Moran, T. Joel Wade
Dalhousie Univ., Bucknell Univ.

[K-042] Evolution
Mate Retention in High vs. Low Relationally Mobile Social Contexts: Why Men in Some Societies Do Not Invest Much in Their Attractive Mates
Junko Yamada, Masaki Yuki
Hokkaido Univ.

[K-043] Evolution
Reproductive Opportunity Not Patriarchal Pressure Correlates with Female Sexualization
Khadis Blake, Brock Bastian, Thomas Denson, Pauline Grosjean, Robert Brooks
Univ. of New South Wales, Univ. of Melbourne

[K-044] Evolution
The Curious Case of Disregarded Feedback: Women's Responses to Mating-Related Feedback from Same and Opposite Sex Others
Lauren Watson, Hannah Bradshaw, Sarah Hill
Sigma Lambda Alpha, Texas Christian Univ.

[K-045] Evolution
Your Parents Prefer that You Date Someone Less Attractive Madeleine Fugère, Kaitlyn Doucette, Caitlynn Chabot, Aliita Cousins
Eastern CT State Univ.

[K-046] Evolution
Environmental Factors Impacting Eating in the Absence of Hunger in Children Ages 3-14
Megan Henderson, Sarah Schad, Randi Profitt Leyva, Sarah Hill
Texas Christian Univ.

[K-047] Evolution
Put a (Limbal) Ring on It: Women Perceive Men's Limbal Rings as a Health Cue in Short-Term Mating Domains
Mitch Brown, Donald Sacco
Univ. of Southern Mississippi

[K-048] Evolution
A Life History Approach to Phenotypic Correlates of Human Ejaculate Quality
Nicole Barbaro, Todd Shackelford, Austin Jeffery, Guilherme Lopes, Andrew Holub, Virgil Zeigler-Hill
Oakland Univ.

[K-049] Evolution
Punitive Mate Value: Punishment for Overselling Potential as a Relationship Partner
Rachel Zambrano, Mariana Brinkerhoff, Danielle Sampson, Valerie Starratt
Nova Southeastern Univ.

[K-050] Evolution
Lifting Me Up or Tearing You Down: Prestige and Dominance Motivation as Predictors of Benign and Malicious Envy
Sara Smith, Dominic Mercurio, Sarah Ainsworth
Univ. of North Florida

[K-051] Evolution
Moral Contagion and Moral Disgust: A Reputation Management Account
Thomas Kupfer, Roger Giner-Sorolla
Univ. of Kent

[K-052] Intergroup Relations
Ingroup Morality, Political Ideology, and Intergroup Relations
Brandon Stewart, David Morris
Univ. of Birmingham, UK, Univ. of Birmingham, UK.

[K-053] Intergroup Relations
Race and Body Cues: The Effects of Posture on Perceptions of Blacks
Francine Karmali, Kerry Kawakami
York Univ.

[K-054] Intergroup Relations
The Carrot or the Stick?: The Role of Glorification in the Effectiveness of Third-Party Strategies to Resolve Conflict
Francois Martel, Bernhard Leidner, Levi Adelman, Eda Lu
Univ. of Massachusetts Amherst

[K-055] Intergroup Relations
Imagined Contact and Perceived Group Homogeneity: An Experimental Assessment
Jesse Acosta, Markus Kemmelmeier
Univ. of Nevada, Reno

[K-056] Intergroup Relations
Racism Lay Beliefs and Racial Group Differences in Perceptions of Inequality
Julian Rucker, Jennifer Richeson
Yale Univ.

[K-057] Intergroup Relations
Faculty and Student Misperceptions about Safety, Challenge, and Discomfort in Higher Education Classrooms
Kathryn Oleson, Eileen Vinton, Sidney Buttrill, Robert Murphy, Alexa Harris
Reed College

[K-058] Intergroup Relations
Frequent Weight Stigma Predicts Psychological Distress Differently Depending on Coping Style, With a Tendency Towards Maladaptive Coping
Lydia Hayward, Lenny Vartanian, Rebecca Pinkus
UNSW Sydney, Univ. of Sydney

[K-059] Intergroup Relations
Fighting for a Cause You Believe In: A Comparative Study of Collective Action between Activists and Non-Activists
Maura Pozzi, Carlo Pistoni, Daniela Marzana, Sara Alferi
Catholic Univ. of Milan

[K-060] Intergroup Relations
Ingroup Identity Salience and Apology Generation
Michael Perez, Phila Salter
Texas A&M Univ.

[K-061] Intergroup Relations
Group-Based Existential Threat and Mental Health: Anxiety Symptoms Elevate among People Preoccupied with Group-based Existential Threat via Collective Angst
Nassim Tabi, Samantha Hollingshead, Michael Wohl
Carleton Univ.
K-064 Intergroup Relations
Towards Collective Action: The Interaction of Self-Construal and Group Status
Sahana Mukherjee
Gettysburg College

K-065 Intergroup Relations
Does Using Person-First Language Reduce Stigma Towards People with Cancer?
Allyson Schmidt 1, Karen Naef 1
1Georgia Southern Univ.

K-066 Intergroup Relations
The Psychological Benefits of Actively Fighting Prejudice
Sarah Karamoko 1, Zahra Elkhafafi 1, Rebek Pogulo 1
1Western Washington Univ.

K-067 Intergroup Relations
Effect of Intergroup Reconciliation on Meta-Respect from Third Party
Tomohiro Kumagai
1Otsuma Women's Univ.

K-069 Language
Dying is Unexpectedly Positive
Amelia Goranson 1, Ryan Ritter 2, Adam Waytz 3, Michael Norton 4, Kurt Gray 5
1UNC at Chapel Hill, 2Univ of Minnis at Urbana-Champaign, 3Kellogg School of Mgmt, Northwestern Univ., 4Harvard Business School

K-070 Language
Individual Differences in How Everyday Moral Language Reflects Political Orientation
Ashley Garcia 1, Micah Iserman 1, Taleen Nalabandian 1, Sage Maliepaard 1, Molly Ireland 1
1Texas Tech Univ.

K-072 Language
More than Words: An Examination of the Linguistic Characteristics of Adult Attachment Interviews in a Sample of Human Service Professionals
Ashley Priddy 1, Amanda Howard 2, Erin Razuri 3, Casey Call 3, David Cross 3
1Sanford Univ., 2Texas Christian Univ.

K-073 Language
Gender-Neutral Pronoun Increases Reading Time during Anaphora Resolution: Evidence from Swedish
Hellen Vergoossen 1, Marie Gustafsson Senden 1, Anna Lindqvist 2, Emma Back 3
1Stockholm Univ., 2Lund Univ., 3Gothenburg Univ.

K-074 Language
Body in the Mind: Examining the Relationship between Body Movement and Language
Hyewon Kang 1, Yoora Kim 2, Seungha Park 1, Ryan Boyd 1
1Univ. of Texas at Austin, 2Ewha Womans Univ.

K-075 Language
Lexical Variation Over Time in Dementia Patients and Dementia Caretakers
Jaclyn Williams 1, Molly Ireland 1
1Texas Tech Univ.

K-076 Language
Aversive Accentism: New Forms of Prejudice Against Nonnative Accented Speakers
Jarin Roessler 1, Christiane Schoel 1, Dagmar Stahlberg 1
1Univ. of Mannheim

K-077 Language
Applying the Narrative Arc Method to Explore the Linguistic Structure of Highly Rated Romance Novels
Kate Blackburn 1, Ryan Boyd 1, James Pennebaker 1
1Univ. of Texas at Austin

K-078 Language
Academic Discipline Moderates the Relationship Between Syllabi Word Use and Teaching Evaluations
Laura Moreno 1, Charlie Su 1, Elena Amaya 1, Jennifer Szwed 1, Berenice Serna 1, Joanne Zinger 1, Laura Horan 1
1UC Irvine

K-079 Language
The Legitimizing Effects of Spatial Metaphors for Social Class
Lucas Keefer
1Univ. of Southern Mississippi

K-080 Language
Bad is True Here and Now, but not so much There and Then: On the Impact of Psychological Distance on the Negativity Bias
Mariela Jaffe 1, Rainer Greifeneder 2
1Univ. of Basel, Switzerland, 2Univ. of Basel

K-081 Language
The Language of Romance: An Open Vocabulary Approach to Explore Women's Desire to Read Romance Novels
Omar Olivarez 1, Ryan Hardie 1, Kate Blackburn 1
1Univ. of Texas at Austin

K-082 Language
Anthropomorphic Descriptions of the Heider-Simmel (1944) Film are Unrelated to Emotional Intelligence
Morgan Stosic 1, Amber Fullt 2, Frank Bernieri 1
1Oregon State Univ.

K-083 Language
Acceptable Faux Pas?: The Effect of Foreign Language on Social Judgment
Rebecca Dyer 1, Hope Morrison 1
1Columbia Univ.

K-084 Language
Subtle and Overt Linguistic Cues to Social Status Interact to Influence Person Perception in an Educational Context
Sage Maliepaard 1, Molly Ireland 1
1Texas Tech Univ.

K-085 Language
Linguistic Measures of Genre-Typicality Differentiate between Critics' and Audiences' Ratings of Movie Scripts
Taleen Nalabandian 1, Micah Iserman 1, Molly Ireland 1
1Texas Tech Univ.

K-086 Language
The Associations between Non-Native Accents, Perceived Discrimination, and Depression among Vietnamese Americans
Tuong Vy Nguyen 1, Elliot Hammer 2, Kathy Yu 2
1Univ. of Louisiana, 2Univ. of Maryland, Baltimore County

K-087 Language
Latent Semantic Similarity in Initial Computer-Mediated Interactions: Moderating Effects of Time, Gender Composition, and Extraversion
Vivian Ta 1, William Ickes 1
1Univ. of Texas at Arlington

K-088 Language
Who Wants to Quit the Job?: Linguistic Dimensions in Work Complaints Predict Employee Turnover Intention
Yi-Tai Seih 1
1Taiwan Tech Univ.

K-089 Mental Health/Well-Being
Gender Moderates the Relationship Between Weight Stigma and Binge Eating among Individuals Higher in Body Weight
Brandon Oliver 1, Ashley Aralazo 2, Eric Berrut 2, Joseph Wellman 1
1California State Univ., San Bernado, 2Stony Brook Univ.

K-090 Mental Health/Well-Being
Single-Family versus Multi-Family Homes as Buffers Against Distress
Carrie Morrison 1, Michael Poulin 1, Alison Holman 2
1Univ. at Buffalo, 2UC Irvine

K-091 Mental Health/Well-Being
Different Role of Strong Ties and Weak Ties in Well-Being
Cheongra Heo 1, Young-Hoon Kim 1
1Yonsei Univ.

K-092 Mental Health/Well-Being
Effects of Perceived Discrimination on Health Outcomes
Emma Welch 1, Adam Butler 1
1Univ. of Northern Iowa

K-093 Mental Health/Well-Being
Solving the Puzzle of the Effectiveness of Parental Discipline: Accurate Discipline Predicts Better Outcomes
Eunyoung Noh 1, Da Eun Han 1, Young-Hoon Kim 1
1Yonsei Univ.
**GENERAL INFORMATION**

**SCHEDULE & HIGHLIGHTS**

**THURSDAY**

**1:45PM - 3:00PM**

- [K-099] Mental Health/Well-Being
  - Cultivating versus Searching for Meaning in Life
    - Jack Bauer¹, R. Matthew Montoya¹, Lars Bauger², Lucas Keefer³
    - ¹Univ. of Dayton, ²Univ. College of Southeastern Norway, ³Univ. of Southern Mississippi

**FRIDAY**

**1:45PM - 3:00PM**

- [K-100] Mental Health/Well-Being
  - Well-Being and the Valued Living Questionnaire
    - James Bunde¹, Alexandra Parra³, Andrew Beer¹
    - ¹Univ. of South Carolina Upstate

**SATURDAY**

**2:15PM - 3:30PM**

- [K-101] Mental Health/Well-Being
  - The Effects of Self-Compassion and Empathy on Mental Health Help-Seeking Intentions
    - James Fryer¹, Catherine Ahern²
    - ¹SUNY Potsdam, ²Boston College

- [K-102] Mental Health/Well-Being
  - Meaning in the Misfortune of Others: Schadenfreude, Just World Beliefs, and the Experience of Meaning in Life
    - John Womick¹, Laura King¹
    - ¹Univ. of Missouri-Columbia

- [K-103] Mental Health/Well-Being
  - Memories are Created by What We Do: How Life Experiences Lead to Positive Memories
    - Karynna Okabe-Miyamoto¹, Ngoc-Han Nguyen¹, Ryan Howell¹
    - ¹San Francisco State Univ.

- [K-104] Mental Health/Well-Being
  - To Help or Not To Help? Detecting Depression on Mock Profiles and Forming Impressions of Electronic Interaction Partners
    - Meaghan Barker¹, Scott Avery¹, Breanna Johnson¹, Dona Colber¹, Julia Kon¹, Gabrielle Spaziani¹, Priya Iyer-Eimerbrink¹, Jennifer Knack¹
    - ¹Univ. of North Texas at Dallas

- [K-105] Mental Health/Well-Being
  - Effects of Differences in the Sense of Freedom and Openness of the Forming Impressions of Electronic Interaction Partners
    - Meaghan Barker¹, Scott Avery¹, Breanna Johnson¹, Dona Colber¹, Julia Kon¹, Gabrielle Spaziani¹, Priya Iyer-Eimerbrink¹, Jennifer Knack¹
    - ¹Univ. of North Texas at Dallas

- [K-106] Mental Health/Well-Being
  - Positive Body Image, Fear of Fat, and Attentional Bias for Thin and Overweight Figures
    - Neusha Khaleghi¹, Sarah Savoy¹, Scott Drury¹
    - ¹Stephen F. Austin State Univ.

- [K-107] Mental Health/Well-Being
  - Buying Happiness: Is It Written All Over Your Face?
    - Paige Gue¹, Ishaa Chaukulkar¹, Kristine Tom¹, Sarah Langrock¹, John Hunter¹, Sarah Pressman¹, Ryan Howell¹
    - ¹San Francisco State Univ., ²UC Irvine

- [K-108] Mental Health/Well-Being
  - Informed Reported Life Satisfaction: A Behavioral Measurement of Well-Being
    - Remy Cockerill¹, Ryan Howell¹
    - ¹San Francisco State Univ.

- [K-109] Mental Health/Well-Being
  - Self-Stigma and Etiological Beliefs about Symptoms among Individuals Diagnosed with an Anxiety Disorder: Relations with Symptom Severity and Symptom Improvement following CBT
    - Rosemond Lorona¹, Thomas Ferguson¹, David Valentin², Lindsay Miller², Patrick McGrath²
    - ¹Baylor Univ., ²Northern Illinois Univ., ³CCD and Related Anxiety Disorders Program at Avelum Brothers Behavioral Health Hospital

- [K-110] Mental Health/Well-Being
  - Creating and Pilot Testing Mock Social Media Profiles: College Students Detect Varying Levels of Depression
    - Scott Avery¹, Julia Kon¹, Gabrielle Spaziani¹, Dona Colber¹, Breanna Johnson¹, Meaghan Barker¹, Priya Iyer-Eimerbrink², Jennifer Knack¹
    - ¹Clarkson Univ., ²Univ. of North Texas at Dallas

- [K-111] Mental Health/Well-Being
  - The Busy Life: How the Reframing of Busyness Increases Well-Being
    - Steven Strycharz¹, Vivian Zayas¹
    - ¹Cornell Univ.

- [K-112] Mental Health/Well-Being
  - The Sacrifices We Make for Success: How a Lack of Self-Compassion in Goal Pursuit Can Be Costly to Psychological Needs and Mental Health
    - Andre St-Jacques¹, Richard Koestner¹
    - ¹McGill Univ.

- [K-113] Motivation/Goals
  - The Secrets We Tell: How Motivation Affects Disclosure Outcomes
    - Anthony Foster¹, Amelia Talley¹
    - ¹Texas Tech Univ.

- [K-114] Motivation/Goals
  - Utility-Value Interventions and Undergraduate Persistence in the STEM Fields: The Role of Expectancies and Values
    - Cameron Hecht¹, Judith Harackiewicz¹, Stacy Priniski¹, Yoi Tibbetts¹, Elizabeth Canning¹, Janet Hyde¹
    - ¹University of Wisconsin-Madison, ²Univ. of Virginia, ³Indiana Univ.

- [K-115] Motivation/Goals
  - Regulatory Focus and Connection to Instrumental Relationships
    - Chin Ming Hui¹, Wing Yiu Lai¹
    - ¹Chinese Univ. of Hong Kong

- [K-116] Motivation/Goals
  - Social Resources Increase Positive Social Expectations and the Adoption of Approach (vs. Avoidance) Social Goals
    - Christopher Bromberg¹, Shelly Gable¹, Nancy Collins¹
    - ¹UC Santa Barbara

- [K-117] Motivation/Goals
  - Attributions of Healthy and Conventional Achievers in a Rigged Monopoly Game
    - Donnah Canavan¹, Emily McCloskey¹
    - ¹Boston College

- [K-118] Motivation/Goals
  - The Link between Self-Concept and Achievement Motivation is Stronger in Individualist Societies and Weaker in Collectivist Ones
    - Hsiao Fu¹, Alice Khamprad¹, Geoffrey Cohen³
    - ¹Tsinghua Univ., ²Stanford Univ.

- [K-119] Motivation/Goals
  - Social Capital, Intrinsic Motivation, and Innovation of Social Enterprises
    - Julia Kon¹, Mary Murphy¹
    - ¹Indiana Univ., ²Mills College

- [K-120] Motivation/Goals
  - The Sacrifices We Make for Success: How a Lack of Self-Compassion in Goal Pursuit Can Be Costly to Psychological Needs and Mental Health
    - Andre St-Jacques¹, Richard Koestner¹
    - ¹McGill Univ.

- [K-121] Motivation/Goals
  - The Secrets We Tell: How Motivation Affects Disclosure Outcomes
    - Anthony Foster¹, Amelia Talley¹
    - ¹Texas Tech Univ.

- [K-122] Motivation/Goals
  - Utility-Value Interventions and Undergraduate Persistence in the STEM Fields: The Role of Expectancies and Values
    - Cameron Hecht¹, Judith Harackiewicz¹, Stacy Priniski¹, Yoi Tibbetts¹, Elizabeth Canning¹, Janet Hyde¹
    - ¹University of Wisconsin-Madison, ²Univ. of Virginia, ³Indiana Univ.

- [K-123] Motivation/Goals
  - Regulatory Focus and Connection to Instrumental Relationships
    - Chin Ming Hui¹, Wing Yiu Lai¹
    - ¹Chinese Univ. of Hong Kong

- [K-124] Motivation/Goals
  - Social Resources Increase Positive Social Expectations and the Adoption of Approach (vs. Avoidance) Social Goals
    - Christopher Bromberg¹, Shelly Gable¹, Nancy Collins¹
    - ¹UC Santa Barbara

- [K-125] Motivation/Goals
  - The Link between Self-Concept and Achievement Motivation is Stronger in Individualist Societies and Weaker in Collectivist Ones
    - Hsiao Fu¹, Alice Khamprad¹, Geoffrey Cohen³
    - ¹Tsinghua Univ., ²Stanford Univ.

- [K-126] Motivation/Goals
  - Social Capital, Intrinsic Motivation, and Innovation of Social Enterprises
    - Julia Kon¹, Mary Murphy¹
    - ¹Indiana Univ., ²Mills College

- [K-127] Motivation/Goals
  - The Sacrifices We Make for Success: How a Lack of Self-Compassion in Goal Pursuit Can Be Costly to Psychological Needs and Mental Health
    - Andre St-Jacques¹, Richard Koestner¹
    - ¹McGill Univ.

- [K-128] Motivation/Goals
  - The Secrets We Tell: How Motivation Affects Disclosure Outcomes
    - Anthony Foster¹, Amelia Talley¹
    - ¹Texas Tech Univ.
K-126 Motivation/Goals
Learning for Earning: Intrinsic and Extrinsic Motivations in College Students
Manuel Galvan1, Janet Kohler2, David Pillow2
1Stanford Univ., 2Univ. of Texas at San Antonio

K-127 Motivation/Goals
The Differential Effects of Boredom versus Ego-Depletion on Task Performance
Meaghan Shaw1, Kaitlyn Werner1, Marina Milyavskaya1
1Carleton Univ.

K-128 Motivation/Goals
Activating an Organismic Growth Process through a Novel Intervention: The Existential Challenge
Michael Corcoran1, Kenneth Sheldon1
1Univ. of Missouri

K-129 Motivation/Goals
Measuring the Implicit Motives in Islamic State Propaganda
Rebecca Wilson1, Anthony Lemieux1
1Georgia State Univ.

K-130 Motivation/Goals
Relation of Values to Situation Experience in Daily Life
Rebekka Kesberg1, Johannes Keller1
1Ulm Univ.

K-131 Motivation/Goals
Approach Motivation Reduces Impulse Control: Influence of Pre- and Post-Goal States on Behavioral Inhibition
Ricardo Wilhelm1, Alexis Wiborne1, Whitney Walker1, Philip Gable1
1Univ. of Alabama

K-132 Motivation/Goals
Full STEM Ahead: Gender Similarities in Intention to Pursue STEM in Graduate School
Sefora Lieber1, Sara Hodges2
1San Francisco State Univ., 2Univ. of Oregon

K-133 Motivation/Goals
A Domain-General Questionnaire for Measuring Goal-Specific Approach, Avoidance, and Maintenance Motivation
Shaun Lapli1, Benjamin Willkowski1
1Univ. of Wyoming

K-134 Motivation/Goals
Testing Strategies for Communicating Personal and Prosocial Utility Value
Stacy Priniski1, Cory Washington2, Cameron Hecht1, Judith Harackiewicz1
1Univ. of Wisconsin–Madison, 2Univ. of Kansas

K-135 Motivation/Goals
A Co-Acting Experience Enhances Intrinsic Motivation
Takuma Nishimura1, Edward Deci1
1Univ. of Toronto, 2Univ. of Rochester

K-136 Motivation/Goals
Imagination is the Name of the Game: Competitive Mental Imagery Changes Mood but not Testosterone Levels in Women
Jennifer Gray1, Emilie Montemayor1, Meggan Arychey1, Katherine Goldey1
1St. Edward’s Univ., 2Colorado State Univ.

K-137 Motivation/Goals
Self-Esteem Motivation: Examining its Place in Self-Determination Continuum
Tamara Gordeeva1,1, Kenneth Sheldon1,2, Evgeny Osin1
1National Research Univ. Higher School of Economics, 2Moscow State Univ., 3Univ. of Missouri-Columbia

K-138 Psychophysiology/Genetics
The Consequences of Lower Status on Testosterone Reactivity in Romantic Relationships
Brett Peters1, Matthew Hammond2, Harry Reis3, Jeremy Jamieson3
1Ohio Univ., 2Victoria Univ. of Wellington, 3Univ. of Rochester

K-139 Psychophysiology/Genetics
What Makes Reducing Cancer Risk a Priority?: Understanding the Factors That Predict Prioritization of Melanoma Risk among High-Risk Individuals
Danielle Drummond1, Lisa Aspinwall1
1Univ. of Utah

K-140 Psychophysiology/Genetics
Frontal Asymmetry to Alcohol Cues in an Impulsivity Paradigm
Lauren Neal1, Victoria Morgan1, Lauren McGuire1, Micayla French1, Philip Gable1
1Univ. of Alabama

K-141 Psychophysiology/Genetics
Mind-Altering Microbes: How Bacteria Shape Cognition, Affect, Development and Relationships
Leigh Smith1, Emily Wissel2
1UC Davis, 2Univ. of Texas at Austin

K-142 Psychophysiology/Genetics
At the Heart of Maximizing and Satisficing: Does Decision Style Predict Cardiovascular Challenge/Threat during Choice Overload?
Thomas Saltsman1, Mark Seery1
1Univ. at Buffalo

K-144 Self/Identity
The Relationship between Congruent Dimensions of the Self and Nostalgia
Adrienne Austin1,1, Kristi Costabile1
1Iowa State Univ.

K-145 Self/Identity
Is this the American Dream?: A Look at the Role of Urban and Rural Living with Income Mobility Perception
Amy Biggerstaff1, Hyeyon Hwang1
1Univ. of Central Missouri

K-146 Self/Identity
Predicting Memory Differences: Comparing Memory Biases for Self-versus Other-Relevant Information
Anastasia Rigney1, Skylan Brannon1, Bertram Gawronski1, Jennifer Beer1
1Univ. of Texas at Austin

K-147 Self/Identity
Transcending Dishonor by Slapping and Ostracizing the Daughter: Lowering Self-Threat through Violence
Ashwini Ashokkumar1, William B Swann1
1Univ. of Texas at Austin

K-148 Self/Identity
Social Comparison Orientation, Stigma, and Self-Esteem in Community College Students
Barbara Serra1, Patricia Lyons1, Jason Popen2
1Mountain View College, 2Univ. of Texas at Rio Grande Valley

K-149 Self/Identity
A Methodological Review of Selfie Studies in Social Psychology
Charisse Corbise-Massay1, Rikki Sargent1
1Syracuse Univ.

K-150 Self/Identity
Development and Validation of the Vegetarian Identity Questionnaire: Assessing Self-Perceptions of Animal Product Consumption
Daniel Rosenfeld1, Anthony Burrow1
1Cornell Univ.

K-151 Self/Identity
Do Stimulant Medications Enhance or Undermine Self-Perceptions of Authenticity in Persons with ADHD?
David Pillow1, Sally Kordab1, Meghan Crabtree1, Willie Hale1
1Univ. of Texas at San Antonio

K-152 Self/Identity
The Relationship between Authenticity and Desiring Awe Experiences
Grace Rivers1, Rebecca Schlegel1, Joshua Hicks1
1Texas A&M Univ.

K-153 Self/Identity
The Influence of Self-Forgiveness and Perceptions of Self-Forgiveness on Relationship Satisfaction and Commitment
Jaclyn Moloney1, Brandon Griffin1, Jeffrey Green1
1Virginia Commonwealth Univ.

K-154 Self/Identity
Reconsidering the Role of Brain Images on Judgments of Scientific Reasoning
Jeanette Akuamoah1, Catherine Damme1, Nicholas Kelley1
1Northwestern Univ.

K-155 Self/Identity
The Role of Abstraction in Denigrating Past Selves
Jesse Briggs1, Andrew Karpinski1
1Temple Univ.

K-156 Self/Identity
Detectability of Cultural Markers of Sexual Orientation
Joanna Dare1, David Frederick1
1Chapman Univ.

K-157 Self/Identity
Mindfulness and Expression of the True Self
Lauren Ministero1, Kenneth DeMarree1
1Univ. of Central Missouri

K-158 Self/Identity
“Make your choice, I’ll tell your social class”: Social-Class Specific Models of Agency
Medhi Marot1, Jean-Claude Crozet1
1Research Center on Cognition and Learning (CeRCA), Univ. of Poitiers
The Effect of Smartphones on Face-to-Face Interaction

Proposing a complementarity-interference framework, we explore the effects of smartphones both on fundamental social behaviors and on the benefits of face-to-face interactions. We employ experimental methods to show that phones can lead people to smile less in social situations, and ESM to show that phone use is associated with feeling worse and less connected during face-to-face interactions.

Kostadin Kushlev1, Jason Proulx2, Elizabeth Dunn2, John Hunter3, Sarah Pressman3
1Univ. of Virginia, 2Univ. of British Columbia, 3UC Irvine

The effect of new media screen activities on mental health and psychological well-being

In nationally representative samples of adolescents, time spent on new media screen activities was correlated with mental health issues and lowered well-being. Since 2011, teens spent more time on electronic devices and less time on non-screen activities, and mental health issues increased sharply while well-being declined. Smartphones may play a role in iGen’s declining well-being.

Jean Twenge1, Gabriele Martin1
1San Diego State Univ.

Social Influence and Emotional Contagion in the Spread of Viral Videos

We examined the of spread Internet videos. Study 1 found affective responses predicted intentions to spread videos. Study 2 found source (ingroup vs. outgroup) moderated the spread of viral videos. In Studies 3 and 4, viral videos commemorating a tornado evoked significantly more negative affect than did comparable non-viral videos.

Rosanna Guadagno1
1Stanford Univ.

[101] Inferring Moral Character from Moral Judgments
Room: (HR) Centennial III, Time: 3:45 PM - 5:00 PM
Chair: Indrajeet Patil, Harvard Univ.
Co-Chair: Jim Everett, Univ. of Oxford

Many moral judgments center fundamentally around judgments of persons: when making moral judgments, people often seem to ask not “Is this action right or wrong?” but rather “Is this person good or bad?” In this symposium, we demonstrate how a person-centered approach has yielded new insights into the workings of human moral mind.

ABSTRACTS

Moral Character Evaluations: Situations Test Another’s Moral-Cognitive Machinery

Social perceivers exhibit more pluralism in sizing up character than in describing actions’ morality. We show that moral character evaluation is sensitive to non-moral cues that “test” character (e.g., time to make a decision). Those seen to have good character respond in ways that give confidence they can be trusted, even when such actions violate the perceiver’s moral code.

Clayton Critcher1, Erik Heizer2, David Tannenbaum3, David Pizarro4
1UC Berkeley, 2Johns Hopkins Univ., 3Univ. of Utah, 4Cornell Univ.

The Perceived Moral Character of Soldiers

Within a larger project on perceptions of soldiers, in 2 studies (Ns = 29245) we investigated the effect of soldiers’ moral judgment regarding their country’s war effort, on evaluations of their character. Under some conditions, soldiers who rejected the war were seen as more principled and kind, while those who endorsed it were seen as more dedicated and competent.

Hanne Watkins1, Geoff Goodwin1
1Univ. of Pennsylvania

Third-Party Compensation Signals Trustworthiness

Faced with norm violation involving perpetrator harming a victim, third-party actors are faced with two options: compensating the victim (third-party compensation or TPP) and/or punishing the perpetrator (third-party punishment or TPC). Our experiments provide convergent evidence that TPC is a better signal of trustworthiness to social partners than TPP.

Indrajeet Patil1, Nathan Dhaliwal2, Fiery Cushman1
1Harvard Univ., 2Univ. of British Columbia
**Infere of Trustworthiness from Intuitive Moral Judgments II: Impartiality and the Greater Good**

In 2 pre-registered studies we show that people who make deontological judgments in moral dilemmas are preferred and perceived as better social partners. Even when making impartial prosocial decisions that maximise the well-being of the greatest number of people, consequentialists are still trusted less than deontologists.

Jim Everett, Nadira Faber, Julian Savulescu, Molly Crockett

1Univ. of Oxford, 2Yale Univ.

**[102] Journal Editors Discuss Policy**

**Room:** (HR) Centennial N, **Time:** 3:45 PM - 5:00 PM

**Chair:** Roger Giner-Sorolla, Univ. of Kent at Canterbury

Recently, journals have faced new challenges: replicability, openness, and statistical confidence. Five journal editors (JSP, JESP, and PSPB) will share responses about the emergence of new guidelines and standards. A diversity of approaches has emerged, but is more coordination needed? We will discuss how changes should be implemented, especially considering outcomes for early-career scholars.

M. Lynne Cooper, Chris Crandall, Kerry Kawakami, Shinobu Kitayama

1Univ. of Missouri, 2Univ. of Kansas, 3York Univ, 4Univ. of Michigan

**[103] Teacher/Scholar Data Blitz**

**Room:** (HR) Regency V, **Time:** 3:45 PM - 5:00 PM

**ABSTRACTS**

The Mixed Outcomes of Implicit Bias Awareness: Metacognitions of Ownership for Implicit Racial Bias Can Reduce or Increase Overt Prejudice and Discrimination

Across two studies, we find that taking ownership of high implicit racial bias leads to the expression of more favorable attitudes toward Black people (Study 1), and larger donations to a Black nonprofit (Study 2), but only if people are high in motivations to control prejudice (MTC). Among those low in MTCP, owning high implicit bias leads to increases, rather than decreases, in overt bias.

Erik Cooley, Ryan Lei, Taylor Ellerkamp

1Colgate Univ., 2New York Univ., 3University of Massachusetts Amherst

How Framing Information about Pro-Environmental Behaviors Affect Interpersonal Conversations toward Reducing One’s Carbon Footprint

Can a single conversation change intentions on what individuals believe they can do to reduce their carbon footprint? After subjects read framed messages about carbon reduction they were instructed to discuss the topic with a peer. After talking with subjects who had read messages emphasizing the costs of inaction vs. benefits of taking action, peers were more likely to change their intentions.

Jhon Wlaschin, Jessica Berns, Brienna Wyatt, Morgan Bunde

1Univ. of St.Thomas

Social Class at the Intersection of Ethnicity, Gender and Sexual Orientation

How do the ethnicity, gender and sexual orientation of peers shape adolescents’ perceptions of social class? Urban 6th-8th grade students viewed Facebook-like profiles and answered questions about the social class of peers. Although ethnicity, gender and sexual orientation independently determined perceptions of social class, unique patterns emerged at the intersection of those identities.

Negin Ghavami, Negin Ghavami, Rashmita Mistry

1Loyola Marymount Univ., 2LMU, 3UCLA

Once Upon a Time: How Psychological Distance Affects What We Learn from Stories

In three experiments, we examined whether psychological distance affected what people learn from stories. Specifically, we tested whether people would draw more abstract conclusions from more distant stories, by using wisdom stories and parables and creating proximal versions of them. Results showed that people drew more abstract conclusions when the stories are described as distal than as proximal.

Hadar Ram, Nira Liberman, Cheryl Waskla

1Tel Aviv Univ., 2USC Marshall School of Business

Ironic Effects of White Privilege Acknowledgement

Many communities have initiated exercises to increase White members’ awareness of their privilege, but can this backfire? In two studies, White people checked their racial privilege, then made choices about real-life situations. Politically conservative participants (especially Millennials) showed reactance such that they endorsed more discriminatory decisions/policies compared with a control.

Louisa Egan Brad, Tatiana Spisz, Chloe Tanega

1Univ. of Portland

Avoiding Rejection or Seeking Harmony: Collectivists’ Motivations to Engage in Social Tuning

The current research investigates in two experiments why collectivists engage in social tuning more automatically than individualists (Skorinko, et al., 2015). The results indicate that collectivists are more likely to engage in social tuning when motivated to avoid rejection than to seek harmony. However, individualists do not engage in social tuning to avoid, reject, or seek harmony.

Jeannine Skorinko, Janetta Lun, Stacey Sinclair


Is Being Good Associated with the Good Life? Three studies reveal that virtuous behavior is associated with well-being and meaning in life. In Study 1, self-reported virtuous behaviors were correlated with meaning in life. In Study 2, participants who donated raffle tickets reported significantly greater well-being than those who did not donate. In Study 3, a three-week virtue intervention significantly increased participants’ meaning in life.

Daryl Van Tongeren, Megan Edwards, Joshua Hook

1Hope College, 2Univ. of North Texas, 3Univ. of Southern California

Attachment Insecurity through the Cultural Looking Glass: Functionality of Anxiety and Avoidance in Different Cultural Settings

Two studies investigated functionality of attachment insecurity. The results showed that attachment avoidance and an individualist mindset and attachment anxiety and a collectivist mindset are related; and insecure attachment behaviors are evaluated as more functional as long as they are compatible with the prevalent attachment orientation-cultural values relationship of the culture.

Ezgi Sakman, Nebi Sumer

1Bilkent Univ., 2Middle East Technical Univ.

Stigmatization and the Role of Rejection Sensitivity among Heavy Smokers

We examined experimentally how smokers are affected by stigmatization and the role of rejection sensitivity. One-hundred and twelve heavy smokers were randomly assigned to a stigma visibility or control condition. Participants who were high in rejection sensitivity were less willing to quit smoking in the stigma visible compared to the control condition. Research should examine how smokers resist stigmatization.

Marie Helweg-Larson, Mariah Weigert, Lia Sorgen, Amanda Nierva, Erica Marshall

1Dickinson College

Disentangling the Mechanisms Behind Attitude Change and Behavior Change

We hypothesized that reduction in self-control resources will make people more likely to change their behavior following a persuasive message. However, people will not be more likely to change their behavior in accordance with the newly-acquired attitude, because they would fall back to their habitual ways of conduct. Three experiments (N’s= 98,104, 137) provided support for the hypothesis.

Guy Itzhakov, Liad Uziel, Wendy Wood

1Univ. of Haifa, 2Bar-Ilan Univ., 3Univ. of Southern California

Trait Predictors of Surrogate Use Behavior

We report the results of a detailed two-week assessment tracking the use of social surrogates shown to meet needs for belonging (e.g., comfort food). We report trends in social surrogate behavior and its correspondence with trait variation in the Big 5 personality traits, attachment style, self-esteem, and basic needs. Results indicated substantial between-person variation in surrogate use.

Jordan Troisi, Lucas Keefer, Jaye Derrick

1Sewanee: The Univ. of the South, 2Univ. of Southern Mississippi, 3Univ. of Houston

Contextual Cues of Belonging and Attitudes toward Help-Seeking among Minority Students

While attention to the national mental health crisis on college campuses has grown, evidence suggests that help-seeking stigma remains intractable, particularly for historically marginalized groups. An empirical study of young adults at a minority serving institution demonstrates that contextual and psychosocial factors (institutional identity and social belonging) predict help-seeking attitudes.

Gregory Thompson, Joseph Ponterotto

1City Univ. of New York, 2Fordham Univ.
[104] Physiological Synchrony and Interpersonal Processes: How Shared Physiology Shapes Interactions

**Room:** (HR) Regency VI  
**Time:** 3:45 PM - 5:00 PM

**Chair:** Chad Danyluck, Univ. of Colorado

This symposium showcases recent physiological synchrony (PS) research, demonstrating effects of generated PS on social functioning, how varied social contexts predict affiliation via PS, how PS underlies social reciprocity between parents and Autistic children, and how suppressing negative emotion can facilitate PS between parent and child, but compromise social behavior.

**ABSTRACTS**

**Persuasive Skill Overrides Status in Predicting Physiological Linkage and Perceptions of Leadership within Groups**

We used an experimental method to separate the roles of status and persuasive skill to understand who captures social attention during group decision-making. Group members were physiologically linked to people who were successful persuaders (but not unsuccessful persuasers) and thought successful persuaders had more leadership skill than unsuccessful persuaders, regardless of their status.

Katherine Thorsen, Oana Dumitru, Wendy Berry Mendes, Tessa West

1New York Univ., 2UC San Francisco

**The Effects of Social Context on Physiological Synchrony**

Strangers in same-sex, same ethnicity dyads had their autonomic activity recorded while getting to know each other or not during a cooperative or competitive task. Physiological synchrony – shared physiology between partners – occurred across contexts but whether it occurred due to increased or decreased autonomic activity, and whether it predicted a desire to affiliate, differed by context.

Chad Danyluck, Elizabeth Page-Gould

1Univ. of Colorado, 2Univ. of Toronto

**Quantitative Assessment of Socio-affective Dynamics in Autistic Children Using Interpersonal Physiology**

Autism Spectrum Disorder (ASD) is estimated to affect 1 in 68 individuals in the US and is characterized in part by impairments in social reciprocity. We collected physiology data from 30 children with and without ASD during social interaction with an adult. Significant correlations were found between adult-child physiological interdependence and standard measures of social functioning.

Oliver Saunders Wilder, Jillian Sullivan, Richard Palumbo, Matthew Goodwin

1MIT, 2Northeastern Univ.

**Gender and Emotion Suppression Moderate Parent-Child Physiological Influence during Interaction**

Emotion suppression was manipulated in acutely stressed parents during interaction with their children. Mother-to-child physiological influence and child-to-mother physiological influence were stronger in the suppression than control condition. Positive interaction behaviors were compromised in the suppression condition, especially for fathers. Masking emotion undercuts interaction quality.

Sara Waters, KARNILOWICZ, Tessa West, Wendy Berry Mendes

1Wash. State Univ., Vancouver, 2UC Berkeley, 3New York Univ., 4UC San Francisco

[105] Diverse Exposure & Diverse Contexts: Impacts on Intergroup Relations

**Room:** (HR) Regency VII  
**Time:** 3:45 PM - 5:00 PM

**Chair:** Chanel Meyers, Univ. of Hawaii

Diversity leads to both benefits and consequences across different contexts. Here, we examine the outcomes that stem from different types of diversity exposure (gender, race, ethnicity, and religion) across a few distinct contexts (the workplace, society, and lab manipulations). Results highlight the malleability that these types of exposure can have on social attitudes and intergroup relations.

**ABSTRACTS**

**Evaluating Gender Diverse Companies**

Four studies explored whether advertising gender diversity improves perceivers’ beliefs about an organization. When a company noted it was gender diverse, White men expected a company to have a more broadminded and tolerant climate—and to be more prestigious and have more capable employees. This research suggests that advertising diversity may boost a company’s reputation.

Leigh Wilton, Diana Sanchez, Miguel Unzueta, Cheryl Kaiser, Nava Caluori

1Skidmore College, 2Rutgers Univ., 3UCLA, 4Univ. of Washington/Univ. of Maryland

Microaggressions in Context: How Diversity and Race Relates to Experience of Microaggressions

We examined racial majority and minority members’ experience with microaggressions in two contexts (racially diverse vs. racially homogenous). We found that racial minorities (both monoracial and multiracial) reported experiencing fewer microaggressions in racially diverse contexts compared to racially homogenous contexts. There was no significant difference for White individuals by context.

Chanel Meyers, Katherine Aumer, Acacia Schonowitz, Cortney Janicki, Kristin Pauker, Edward Chang

1Univ. of Hawaii, 2Hawaii Pacific Univ., 3Univ. of Hawaii at Manoa, 4Univ. of Michigan

**Context Matters: Biracial Exposure Reduces Colorblindness**

Across five studies, we show that compared to exposure to Whites, Blacks, or racially diverse groups, exposure to biracials significantly reduces colorblindness among Whites. This shift is driven by social tuning, based on expectations that biracials are less colorblind than monoracials. Thus, the increasing biracial context may have the potential to positively shift racial attitudes.

Sarah Gaither, Negin Toosi, Laura Babbitt, Samuel Sommers

1Duke Univ., 2Technion-Israel Institute of Technology, 3Tufts Univ.

**Speed and Type of Change in Religious Diversity in Modern Societies and Its Impact on Perceived Threat**

We examined longitudinally the effect of changes in religious diversity on perceptions of threat. We investigated these changes with representative samples from 30 countries and 12 years of data. We found both positive and negative effects depending on the speed of change and timespan of our analyses (short- vs. long-term). We discuss the significance of longitudinal models in diversity research.

Miguel Ramos, Mathew Bennett, Miles Hewstone

1Univ. of Oxford, 2Univ. of Birmingham

[106] Long-Term Change in Social Group Attitudes and Stereotypes

**Room:** (MM) Atrium A  
**Time:** 3:45 PM - 5:00 PM

**Chair:** Antonya Gonzalez, Univ. of British Columbia

**Co-Chair:** Tessa Charlesworth, Harvard Univ.

Many studies show that intergroup attitudes and stereotypes temporarily change to meet situational demands, yet less is known about whether such short-term malleability corresponds to long-term change. This symposium advances current research by using interventions and big data to examine the unique patterns of long-term attitude and stereotype change at individual and cultural levels.

**ABSTRACTS**

**A Comparative Investigation of the Processes Underlying Interventions to Reduce Implicit Bias**

We ran six studies with over 21,000 participants to understand the mental processes underlying implicit bias change. Participants took 1 of 18 interventions or a baseline condition followed by a race Implicit Association Test. We found that some interventions changed mental associations, some changed cognitive control over those associations, some changed both, and some changed neither.

Calvin Lai, Jimmy Calanchini, Christoph Klauer

1Washington Univ. in Saint Louis, 2Albert-Ludwigs-Universitat Freiburg

**Developmental Differences in Implicit Racial Bias Change**

We conducted two studies to examine implicit racial attitude change in childhood after a 2-minute and 1-hour delay. Results indicated that increased racial salience only improved bias reduction in younger children following the brief delay. In contrast, racial biases in older children were reduced after both time delays, suggesting that this age range might be optimal for long-term bias change.

Antonya Gonzalez, Jennifer Steele, Andrew Scott Baron

1Univ. of British Columbia, 2York Univ.

**Patterns of Change in Implicit and Explicit Attitudes**

The first comparative analysis of long-term cultural change, across six attitudes (race, skin-tone, age, sexuality, disability, and weight), over 12 years is reported. While most explicit attitudes moved toward neutrality, implicit attitudes showed all possible patterns: remaining stable (disability), moving toward neutrality (e.g., race, sexuality), and moving away from neutrality (weight).

Tessa Charlesworth, Anthony Greenwald, Mahzarin Banaji

1Harvard Univ., 2Univ. of Washington

**Ambivalent Stereotype Change**

With shifting 20th century norms, ambivalent US stereotypes increasingly accentuated the positive dimension but ignored the negative one. Groups stayed in their relative positions, so stereotypes stagnated. Illustrating more
[107] Understanding Emotions and Well-Being: Contributions from Real-Time Measurement

Room: (MM) Atrium B. Time: 3:45 PM - 5:00 PM

Chair: David Newman, USC Dornsife

Is mindfulness manifested in daily life the way people predict? How do daily/momentary states of nostalgia relate to well-being? How does the desire to punish a perpetrator affect momentary well-being? Do affective preferences recorded in real time differ across the lifespan? Four presentations draw on a variety of ecological momentary assessment techniques to address these questions.

**ABSTRACTS**

**Mindfulness in Daily Life: A Naturalistic Observation Study**

Despite the rise of mindfulness as a scientific construct, little is known about how it manifests behaviorally in daily life. This study investigated real-world manifestations of mindfulness in an observational study. Mindfulness was related to a perceptual focus in conversation, but emerged as not reliably related to emotional positivity, quality social interactions, or a prosocial orientation.

Matthias Mehl¹, Deanna Kaplan¹, Anne Milek¹, Allison Tackman¹, Charles Raison²
¹Univ. of Arizona, ²Univ. of Wisconsin

**An Examination of the Relationship Between Nostalgia and Well-Being in Daily Life**

Experimental research on nostalgia, a mixed emotion, suggests that nostalgia primarily relates positively to well-being. To address ecological validity concerns, participants completed daily and momentary reports of nostalgia and well-being over the course of 1-2 weeks. Multilevel modeling analyses revealed that nostalgia was actually negatively related to well-being states.

David Newman¹, Matthew Sachs¹, Arthur Stone¹, Norbert Schwarz²
¹USC Dornsife, ²Univ. of Southern California

**Moral Punishment in Everyday Life: Relationships with Moral Outrage, Moral Self-Worth, and Emotional Well-Being**

We investigated antecedents and emotional consequences of the desire to punish in a large database on moral experiences in daily life. The desire to punish was positively related to emotions capturing moral outrage and negatively to affective well-being. However, this negative relationship with well-being was buffered by a positive link between the desire to punish and moral self-worth.

Wilhelm Hofmann¹, Daniel Wisneski¹, Mark Brandt², Bettina Rockenbach¹, Linda Skitka¹
¹Univ. of Cologne, ²Saint Peter's Univ., ³Tilburg Univ., ⁴Univ. of Illinois at Chicago

**Affective Preferences from Youth to Old Age: The Role of Valence and Arousal**

A series of studies is presented that investigated age differences in affective preferences from youth to old age. Methods include experience-sampling, ambulatory bio-monitoring, and a music-browsing paradigm. Findings show that considering both the valence and the arousal dimensions provides nuanced perspectives on age-related differences in affective preferences.

Michaela Riediger¹, Cornelia Wrzus², Caroline Cohrdes³, Gerd Wagner²
¹Friedrich Schiller Univ. Jena, ²Univ. of Mainz, ³Center for Lifespan Developmental Science, ⁴Max Planck Inst. for Human Development and German Inst. for Economic Research

[108] Responses to Social Exclusion in Various Contexts

Room: (MM) A704. Time: 3:45 PM - 5:00 PM

Chair: Dongning Ren, Tilburg Univ.

Co-Chair: Michaela Plundmair, LMU Munich

This symposium explores responses to social exclusion in various contexts. The first three talks each focus on exclusion that occurs in small groups, between groups, or in close relationships. The last talk directly compares ostracism from strangers vs. close others. Together, the talks highlight the importance of personal, relational, and cultural factors that shape responses to exclusion.

**ABSTRACTS**

**Ironically Seeking Solitude After Ostracism**

Ostracism induces both prosocial responses and antisocial responses. We examined a third response—solitude seeking. We hypothesized and found that ostracized individuals, especially introverts, may desire a phase of solitude to cope with the social pain. Ironically, solitude seeking, when prolonged, does not shield individuals from the pain of ostracism, and may even instigate further ostracism.

Dongning Ren¹, Eric Wesselmann², Kipling Williams³
¹Tilburg Univ., ²Illinois State Univ., ³Purdue Univ.

**Exclusion Predicts Negative Evaluations and Treatment of Single-Group Protestors: Implications for Basic and Applied Intergroup Relations Research**

We hypothesized that perceptions of social exclusion by Single-Group Protestors (SGPs; e.g., Black Lives Matter, Feminist groups) would result in increased negative attitudes towards such groups and reduced likelihood of support for them. In a series of several studies, we demonstrated this effect as well as relevant person-level and group level-moderators, as well as underlying mechanisms.

Michael Bernstein¹, Heather Claypool²
¹Penn State Univ. Abington, ²Miami Un. of Ohio

**Self-Esteem and Emotional Responses to Social Feedback – Parsing Anticipatory and Consummatory Emotion**

Building on the distinction between consummatory and anticipatory motivation, three studies predicted and found that people with lower self-esteem (SE) experience heightened anticipatory but not consummatory negative affect in response to acceptance-rejection feedback from their romantic relationship partners. Implications for relationship functioning are discussed.

Anna Luerssen¹, Ozlem Ayduk²
¹Lehman College, City Univ. of New York, ²UC Berkeley

**Economic Culture, Social Interdependence and Responses to Ostracism**

In five studies in farming and herding communities, we show that the cultural and relational background of those who are involved in ostracism situations matter to understand cultural variation in ostracism responses. Compared to farmers, herdiers were more negatively affected by ostracism from strangers and their children estimated ostracism as more painful and punished ostracizers more harshly.

Ayse Uskui¹, Harriet Over²
¹Univ. of Kent, ²Univ. of York


Room: (MM) A706. Time: 3:45 PM - 5:00 PM

Chair: Jen Guo, Northwestern Univ.

Narrative methodologies to assess life stories—integrated, autobiographical constructions of the past and imagined future—has captured the attention of researchers for decades. This symposium features different approaches towards the collection and analyses of narratives, elucidating “best practices” surrounding these methodologies at the intersection of personality and developmental research.

**ABSTRACTS**

**Narrative Methods: A “How To” and New Directions for Narrative Identity Research**

Narrative identity researchers have made significant strides in establishing basic principles for narrative methods. First, I review these principles, focusing on narrative prompts, coding constructs, and reliability. Second, I discuss data from the Identity Pathways Project that demonstrates the value of repeated narration for studying the process of identity development.

Jennifer Lilgendahl¹
¹Haverford College

**Capturing the Stories of Our Lives: Examining the Collection of Life Narrative Data**

Autobiographical narratives have historically been studied via face-to-face verbal interviews. However, recent technological advancements have allowed the possibility for telemetric (i.e., online) collection methods. The present research explores these two different approaches—in-person interviews vs. online prompts—to answer the question of whether these methods generate comparable results.

Jen Guo¹, Sara Weston¹, David Condon¹
¹Northwestern Univ.

**Exploratory Factor Analysis in Narrative Research**

Narrative identity research combines qualitative and quantitative methods to analyze how participants tell their life stories. But how do we get from qualitative to quantitative data in these analyses? This talk explores one recent study on adults’ stories of their greatest challenges, which
derived narrative identity factors from transcript data using exploratory factor analysis.

Henry Cowan1
Northwestern Univ.

Best Practices for Reproducibility in Mixed Methods Research
Do reproducibility concerns such as researcher degrees of freedom, generalizability, and incentive structures apply to mixed method researchers? Do strategies such as pre-registration, replication studies, and open science practices apply? This talk uses narrative research to explore the relevance and significance of reproducibility to researchers engaged in both qualitative and quantitative work.

Hollen Reischer1, H. Raffles Cowan1
Northwestern Univ.

[110] Illusions of Diagnosticity
Room: (MM) A707, Time: 3:45 PM - 5:00 PM
Chair: Janina Steinmetz, Utrecht Univ.

When forming impressions or drawing inferences about people and objects, individuals assign greater weight to information seen as diagnostic. But what makes information more or less diagnostic? We examine conditions under which choices are seen as more vs. less diagnostic of individual preferences, and we show novel and counter-intuitive factors that impact perceived diagnosticity more generally.

ABSTRACTS

Strength in Feelings: Gut Choice, the True Self, and Attitude Certainty

Does reliance on intuitive feelings in decision making impact how people think about their choices? In four studies, people are more certain of their attitudes toward chosen options after focusing on feelings (versus deliberation) through a mechanism by which people view chosen options as more reflective of their true self. In turn, those attitudes prove more resilient against negative feedback.

Sam Maglio1, Taly Reich2
1Univ. of Toronto Scarborough, 2Yale Univ.

How Self-Control Shapes the Meaning of Choice

People often infer preferences from choice, but we show that self-control weakens this choice-preference link. Activating the notion of self-control (i.e., through priming or choice in an unrelated domain) leads people to see choices as less diagnostic of their preferences. This occurs because self-control is associated with attenuated choice-preference correspondence.

Aner Sela1, Jonah Berger2, Joshua Kim3
1Univ. of Florida, 2Univ. of Pennsylvania

Not All Bad Apples Spoil the Bunch: Order Effects on the Evaluation of Groups

Seven studies show that a person’s position in a random sequence influences how diagnostic they seem for their group. Across various performance contexts, if the first person in a group did well (vs. poorly), the rest of the group was predicted to perform better (vs. worse) than when another person gave the same performance. Thus, the first determined judgments of the entire group.

Janina Steinmetz1, Maferima Toure-Tillery1, Ayeelet Fishbach1
1Utrecht Univ., 2Northwestern Univ., 3Univ. of Chicago

What Two Wrongs Make Alright: Examining the Psychological Factors Underlying the Tendency to Temper Judgments of Intoxicated People

We reveal that the negative signal from a deviant behavior is seen as less diagnostic of underlying individual traits under a condition that is itself often considered deviant—intoxication. Further, we reveal that when the behavior is psychologically distant, intoxication attenuates negative judgments through a shift in dispositional attributions.

Kelly Goldsmith1, Hal E. Hershfield2, Chelsea Galoni3
1Vanderbilt Univ., 2UCLA, 3Northwestern Univ.

Poster Session L
Room: (HR) Grand Hall, Time: 3:45 PM - 5:00 PM

ABSTRACTS

(L-001) Applied Social Psychology
An Interdependent Management Training Improves Creativity and Wellbeing among Indian Textile Workers
Alana Conner1, Kyla Haimovitz2, Anna Xu2, Banny Banerjee3, Amrita Maitreyi4, Hazel Markus1
1Stanford SPARRQ, 2Univ. of Pennsylvania, 3Stanford Univ.

(L-002) Applied Social Psychology
Social Comparison Interventions for Opioid Abuse: Evidence for Boomerang Effects among Past Users
Alea Albright1, Olivia Aspiras1, Jason Rose1
1Univ. of Toledo

(L-003) Applied Social Psychology
Does Optimism Feel Good?: Relationships Among Performance Expectations and Indicators of Well-Being
Angelica Falkensten1, Kate Sweeny1
Univ. of South Florida, 1Virginia Commonwealth Univ.

(L-004) Applied Social Psychology
False Information Source Effects on Memory and Punishment for Crime
Anna Wolverson1, Briana Collins1, Jonina Brinson1, Jamie O’Mally1
1Univ. of Mobile

(L-005) Applied Social Psychology
The Role of Attachment Anxiety and Avoidance in Pet Choice and Pet-directed Behaviors
Anthony Coy1, Jeffrey Green2
1Univ. of South Florida, 2Virginia Commonwealth Univ.

(L-006) Applied Social Psychology
I Workout: Motivating Exercise with Dissonance
April McGrath1, Sally Vos
1Mount Royal Univ.

(L-008) Applied Social Psychology
Longitudinal Outcomes of a Summer STEM Outreach Program
Greg Larsen1, Nilanjana Dasgupta1
1Univ. of Massachusetts Amherst

(L-009) Applied Social Psychology
Time Warped: Physician Warmth and Competence Relate to Extended Patient Perceptions of Consultation Time
Michelle Chang1, Lauren Howe1, Emerson Hardebeck1, Alia Crum1
1Stanford Univ.

(L-100) Applied Social Psychology
Who Else Cares About the Climate?: The Role of Social Norms in Support for a Cap and Trade Policy
Jennifer Cole1, Leaf Van Boven1
1Univ. of Colorado Boulder

(L-101) Applied Social Psychology
Is Smoke-Free Legislation Related to Better Information?: Tobacco Knowledge, Risk Perceptions, and Perceived Information Barriers in HINTS-FDA
Lindsay Roberts1, Erin Vogel1, Jason Rose1
1Univ. of Toledo, 2UC San Francisco

(L-102) Applied Social Psychology
K-12 Math Instructors’ Attitudes toward and Identification with Math Following Participation in Math Teacher’s Circles
Kathryn Millers1, Brianna Donaldson2, Catherine Good2
1The Graduate Center, CUNY, 2American Inst. of Mathematics, 2Baruch College

(L-103) Applied Social Psychology
Qualitative Insights into Adapting an In-Lab Empathy Intervention for Use with Groups of Nursing Students
Lisa Hoplock1, Michelle Lobchuk1, Christa Roman1
1Univ. of Manitoba

(L-104) Applied Social Psychology
“I Reward Myself with Salad!”: Framing Healthy Food Option as a Reward Increases Purchasing Intention
Luxi Chai1, Marija Grishin1
1Univ. of Kansas

(L-105) Applied Social Psychology
Evaluating Physicians through Ancient Eyes: How Ecological Contexts Affect Physician Evaluations
Marina Brown1, Adam Randell1, Jeffrey Seger1
1University of Toronto

(L-106) Applied Social Psychology
Does Remembering the Affectively Laden Past Influence Present Cognitive Processing?
Maximilian Fey1, Denise Belke1, Carmen Merrick1
1Univ. of Arkansas

(L-107) Applied Social Psychology
Competitiveness, Personality Traits, and Risk Taking in Explaining Risky Driving Behaviors
Mioara Cristea1, Sami Kraits2
1Heriot Watt Univ., 2InDeCoM Institute

(L-108) Applied Social Psychology
Affective Behavior and Impression Formation in Interactions between Black Cancer Patients and their Non-Black Oncologists
Nicole Senft1, Lauren Hamel1, Louis Penner1, Harper Felicily1, Terrance Albrecht1, Susan Eggly1
1Wayne State Univ./Karmarnos Cancer Inst.
A Wrinkle in Time: Temporal Landmarks Moderate the Effect of Temporal Distance on Mental Representations
Amber Sánchez1, Alison Ledgerwood1
1UC Davis

The Effects of Mindfulness and Anger on Sentencing Decisions
Andrea O'Malley1, Kerry Kleyman1
1Metropolitan State Univ.

Sacrificing Happiness for Money: How Value Conflict Impacts What We Choose to Make Us Happy
David Gonzalez1, Ryan Howell1
1San Francisco State Univ.

Bad Luck or Bad Intention: When Do Third Parties Reveal Offenders' Intentions to Victims?
Eun H.1, Cristina Bicchierei1, Barbara Mellers1
1Univ. of Pennsylvania

The Causal Effects of Testosterone on Decisions to Enter Competitions Depend on Cortisol and Opponent Gender
Erik Kriigt1, Pablo Morales1, Colton Christian1, William Harbaugh1, Pranjal Mehta1, Ulrich Mayr1
1Penn State Univ., 2Univ. of Oregon, 3State of Alaska, 4Univ. College London

A Prototype Analysis of the Lay Conceptions of Intuition and Analysis
Filipe Loureiro1, Teresa Garcia-Marques1, Duane Wegener2
1IPs - Instituto Universitário, 2Ohio State Univ.

The Generalizability and Replicability of the Presenter’s Paradox
Glen Gagnon1, Jenna Harder1, Victor Keller1, Joseph Cesario3
1Michigan State Univ.

A Brief Mindfulness Induction Appears to Reduce Impersonal Moral Judgment Extremity through Moral Decision Seriousness
Imer Arnaultovic1, Lloyd Sloan1
1Howard Univ.

A Land Divided: The Effects of Income Inequality on Social and Economic Decision-Making
Jay Sheen Ghi1, Daniel Stancato1, Serena Chen1
1UC Berkeley

The Power of Turning the Other Cheek: The Value of Non-Punitive Responses to Fairness Violations
Joseph Heffner1, Oriel Feldman-Hall1
1Brown Univ.

Essentially Rich: Americans Essentialize High–But Not Low--Socioeconomic Status
Julian Black1, Shai David1
1New School for Social Research

The Role of Failure Mindsets in Functional Counterfactual Thinking
Kyle Dickey1, Rachel Smallman1
1Texas A&M Univ.

Age-Related Differences in Delay Discounting: The Role of Immediate Reward, Reward Magnitude, and Social Influence
Michael Bixler1, Wendy Rogers1
1Arizona State Univ., 2Univ. of Illinois at Urbana-Champaign

The Cognitive Reflection Test: How Cognitive Reflection is Necessary but not Sufficient
Niraj Patel1, Glenn Baker1, Laura Scherer1
1Univ. of Missouri

Perceived Prevalence and Motivation in Self-Enhancement Bias and Error
Patrick Heck1, Joachim Krueger1
1Brown Univ.

Is Seeing Believing? The Persuasiveness of Neuroimages for Cannabis-Related Findings
Quynhlan Richards1, David Lipkin1, Christopher Medina-Kirchner1, Kirsten Frazer1, Geraldine Downey1
1Columbia Univ.

Technologically Facilitated Remoteness Decreases Negative Emotion in a Killing Task
Rebecca Esquenazi1, Ryan McManus1, Paul Choi1, Gary Katz1, Andrew Ainsworth1, Abraham Rutitch1
1Califormia State Univ., Northridge

Motivated Numeracy and Enlightened Self-Government: a Re-Examination and Extension
Samuel Baker1, Niraj Patel1, Curtis Von Gunten1, K. D. Valentine1, Laura Scherer1
1Univ. of Missouri

Judging Science by Its Covers: The Framing of Scientific Discoveries Affected Their Perceived Validity and Utility in the Eyes of the Public
Sophie Wang1, Alice Kathmandu1, Grace Li1, Geoffrey Cohen2
1Univ. of Southampton, 2Stanford Univ., 3 Gunn High School

Trust the Less Competent: Benevolence as a Foundation for Understanding Competence in Trust Decisions
Xuchang Zheng1
1Imperial College London

[L-072] Norms and Social Influence
Effect of Perceived Parent Conservatism on Honor Beliefs Mediated by Own Conservatism
Abdulkadir Kuzlak1, Burcu Cuvas1, Nuray Sakalli-Ugurlu1
1Middle East Technical Univ., 2TED Univ.

[L-073] Norms and Social Influence
Constructing Cohesion through Political Identity: Leadership in the 2016 Election
Alexandra Cruz1, Joseph Camarena1, Amber Gaffney1, David Rast III1
1Humboldt State Univ., 2Univ. of Alberta

[L-074] Norms and Social Influence
Self-Affirmation does not Reduce Behavioral Conformity
Alecia Reid1, Matt Field1, Andrew Jones1, Lisa DiLemma1, Alexandra Belzer1, Chiara Tice1, Eric Robinson1
1Croy College. 2Univ. of Liverpool

[L-075] Norms and Social Influence
Reparation vs. Reputation: Exploring Second vs. Third-Party Motivation and Signaling
Catherine Stevenson1, Alex Shaw1
1Univ. of Chicago

[L-076] Norms and Social Influence
Social Identity Does Not Moderate the Efficacy of Personalized Normative Feedback Interventions for Reducing Drinking among College Students: Evidence from Three Randomized Controlled Trials
Chelsie Young1, Clayton Neighbors1, Melissa Lewis1, Joseph LaBrie1
1Univ. of Houston, 2Univ. of Washington, 3 Loyola Marymount Univ.

[L-077] Norms and Social Influence
The Role of Conscious Attention and Cognitive Motivation in Embodied Cognition
Colin Zestcott1
1SUNY Geneseo

[L-078] Norms and Social Influence
Alpha-Band Suppression Reveals a Tightening of Social Norms Caused by Pathogen Threat
Cristina Salvador1, Josh Ackerman1, Michele Gelfand1, Shinobu Kitayama1
1Univ. of Michigan, 2Univ. of Maryland

[L-079] Norms and Social Influence
Everyone for Themselves: Impact of Eurocentric Global Modernity on Patterns of Elder Care
Darlingtona Atakere1
1Univ. of Kansas

[L-080] Norms and Social Influence
Modeling Immigration with Cellular Automata
David Goldsztajn Farelo1, Justin Haas1, Andrzej Nowak1, Wojciech Borkowski2
1Florida Atlantic Univ., 2Warsaw Univ.

[L-081] Norms and Social Influence
Willing or Reluctant?: Testing the Effects of Need to Belong and Perceived Norms on Alcohol Consumption
Hannah Hamilton1, Tracy DeHart1
1Loyola Univ. Chicago

[L-082] Norms and Social Influence
Expression of Culture of Honor on Twitter
Joseph Williams1, Andrzej Nowak1, Michele Gelfand2
1Florida Atlantic Univ., 2Univ. of Maryland

[L-083] Norms and Social Influence
Social Norm Conflicts in Charitable Giving
Julie Eynk1, Gordon Heltzel1, Edward Hirt1
1Indiana Univ.
[L-084] Norms and Social Influence
Blaming the Depressed: The Social Cost of Popular Self-help Materials
June Chun Yeung¹, Vivian Miu-Chi Lun²
¹Chinese Univ. of Hong Kong, ²Linguin Univ.

[L-085] Norms and Social Influence
Sorry, I’m Not Sorry: A Study on the Perceptions of Apologies
Kelsey Crawford¹, Kenzie Foster¹, Ashley Hughes¹, Sarah Nash¹, Madeleine Franchi¹, Hailey Bednar¹, Robin Kowalski¹, Eliza Geary¹, Ashley Brady¹, Courtney Luber¹, Katie Taylor¹, Mona Dogman¹, Brooklyn Garret¹, Bailey Pitts¹
¹Clemson Univ.

[L-086] Norms and Social Influence
Perceived Norms and Personal Opinions: The Case of Same-Sex Parenting and Working Mothers in Switzerland
Léïla Eisner¹, Dario Spini²
¹Univ. of Lausanne

[L-087] Norms and Social Influence
Netflix and Chips: A Relational Approach to the Theory of Planned Behavior Examining Unhealthy Behaviors in Teen-Parent Dyads
Lisa Auster-Gussman¹, Richie Lennie¹, Keven Joyal-Desmarais¹, Chloe Huelsnitz¹, William Johnson¹, Mary Panos¹
¹Univ. of Minnesota

[L-088] Norms and Social Influence
The Link between Greek Involvement and Alcohol Consumption: A Utilization of the Theory of Planned Behavior to Examine Fundamental Influences
Martin Knoll¹, Maureen Carrigan¹, Adam Pazda¹, Meredith Elzy¹
¹Univ. of South Carolina Aiken

[L-089] Norms and Social Influence
Religious and Drinking Norms and Behaviors in College Students
Mary Tomkins¹, Clayton Neighbors¹, Maribel Hernandez¹, Nisha Quaishi¹
¹Univ. of Houston

[L-090] Norms and Social Influence
Adolescents with Different Personality Patterns are Differently Affected by Normative Messages
Mykolas Poikus¹
¹Mokias Rominis Univ.

[L-091] Norms and Social Influence
Groovy Music: Is Shared Experience Amplified or Neutralized?
Olivia Wen¹, Vivian Zayas¹
¹Cornell Univ.

[L-092] Norms and Social Influence
Concussion-Reporting Intentions of Division I Football Players: Insights from a Social Network Analysis
Patrick Doyle¹, Heidi Wayment¹, Ann Huffman¹
¹Northern Arizona Univ.

[L-093] Norms and Social Influence
#itsfiveo'clocksomewhere: Do Social and Cognitive Factors Influence Students’ Alcohol Expectancies on Instagram?
Samantha Crist¹, Nicole Muscanell¹, Alyssa Dietz¹
¹Penn State Univ., York

[L-094] Norms and Social Influence
Sexual Perception: How False Consensus Bias Relates to Sexual Behaviors
Tanner McCarter¹, Thomas Brooks¹, Jennifer Shaw¹, Stephen Reysen¹
¹Texas A&M Univ.-Commerce

[L-095] Norms and Social Influence
A Mobile Society Brings More Economic Value to Social Network and Education Attainment
Yongyuan Chen¹
¹Chinese Academy of Social Sciences

[L-096] Norms and Social Influence
Efficiency of the Disclaimer on Thin-Ideal Pictures: A High Powered Study and Meta-Analytic Review
Yvana Bocage-Barthélémy¹, Armand Chatar², Leila Selimbegovic²
¹Univ. of Poitiers, ²Research Centre on Cognition and Learning

[L-097] Norms and Social Influence
Understanding How Women Communicate Limits in Response to Unwanted Sexual Advances
Zunaira Jillani¹, Antonia Abbey¹, Breanne Helmers¹, Sheri Pegram¹, Jacqueline Woerner¹
¹Wayne State Univ., ²Yale Univ.

[L-098] Person Perception/Impression Formation
Why Does Warmth Matter More than Competence?: New Evolutionary Models
Adar Eisenbruch¹
¹UC Santa Barbara

[L-099] Person Perception/Impression Formation
An Eye Tracking Investigation of the IAT & Explicit Racial Biases
Alexandra Harris¹, Maria Jones¹, Philippe Rochat¹
¹Emory Univ.
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**HIGHLIGHTS**

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   - Power Corrupts, but Control Doesn’t: What Stands Behind the Effects of High Positions
     - Aleksandra Cichocka, Aleksandra Cisłak, Adrian Wojcik, Natalia Frankowska
     - Univ. of Kent, Nicolaus Copernicus Univ., Univ. of Social Sciences and Humanities

2. **Personality Processes/Traits**
   - Distinguishing between Threat and Cognitive Demand as Sources of Ambiguity Avoidance
     - Alex Rautu, Colin DeYoung
     - Univ. of Minnesota

3. **Personality Processes/Traits**
   - Development and Evaluation of a Measure of Social Sensation-Seeking
     - Amber Anthenien, Adreae Sutu, Heather Krieger, Clayton Neighbors
     - Univ. of Houston

4. **Personality Processes/Traits**
   - Spoken Language Correlates of Narcissism
     - Lisa Dalgliesh, Daniel Lee, Ryne Sherman
     - Texas Tech Univ.

5. **Personality Processes/Traits**
   - When in a Lifespan Do Personality Traits, Such as Shyness, Translate into Stable Behavioral Patterns?
     - Constance Imbault, Louis Schmidt, Victor Kuperman
     - McMaster Univ.

6. **Personality Processes/Traits**
   - Autistic Traits and the HEXACO Personality Framework
     - Emily Stiner, Beth Visser, Ben Bauer
     - Univ. of Georgia, Lakehead Univ., Trent Univ.

7. **Personality Processes/Traits**
   - What’s Your Problem? Trait Narcissism and Responding to One’s Own Wrongdoing
     - Gabriel Beratios, Keleman Lee, Katie Metcalf, Cecelia Lentz, Anthony Hermann
     - Bradley Univ.

8. **Personality Processes/Traits**
   - Personality Traits and Spirituality as Determinants of Religious Coping Styles
     - Gage Fortney, Patricia Hopkins, Natalie Shook
     - West Virginia Univ.

9. **Personality Processes/Traits**
   - Looking at the Same Interaction and Seeing Something Different: The Role in Promoting Positive Body Image
     - N. Kyle Smith, Sarah Bunnell, Kyle Simon
     - Ohio Wesleyan Univ., Univ. of Kentucky

10. **Personality Processes/Traits**
    - Does Your Hamlet Look Like Mine?: Mental Imagery of Fictional Characters
      - Stefanie Miketta, Malte Friese
      - Saarland Univ.

11. **Personality Processes/Traits**
    - Beware a Dishonest Face?: Effects of New Propositional Information on the Revision of Implicit First Impressions of Dishonesty
      - Xi Shen, Thomas Mann, Melissa Ferguson
      - Cornell Univ.

12. **Personality Processes/Traits**
    - The Influence of Birth Order on Romantic Attraction
      - Lauren Beardsley, Margaret Huff, Mariah Squires, Robert Franklin, Susan Doughty
      - UC Berkeley, Anderson Univ.

13. **Personality Processes/Traits**
    - Power Corrupts, but Control Doesn’t: What Stands Behind the Effects of High Positions
      - Aleksandra Cichocka, Aleksandra Cisłak, Adrian Wojcik, Natalia Frankowska
      - Univ. of Kent, Nicolaus Copernicus Univ., Univ. of Social Sciences and Humanities

14. **Personality Processes/Traits**
    - Grandiose and Vulnerable Narcissism are Both Linked to Low Relationship Commitment, But For Different Reasons
      - Katelyn Baker, Shelby Bradley, Shaniqua Hammock, Krisztina Szabo, Stephanie Ward, Delaney Weaver, Jan-Louw Kotze, Joshua Foster
      - Univ. of South Alabama

**SATURDAY/ 3:45PM - 5:00PM**

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**EXHIBITORS**

#SPS2018
L-151 Personality Processes/Traits
When Doing Things Later is the Best Choice: Procrastination as an Individual Difference
Kyle Sauerberger1, David Rosenbaum1, David Funder1
1UC Riverside

L-152 Personality Processes/Traits
Personality in the Virtual World: Invariance, Means, and a Sketch of a Discontents Model
Michael Snell1, Jessica McCain1, Paul Weiler1, Keith Campbell1
1Univ. of Georgia

L-153 Personality Processes/Traits
Trait Perceptions of Person and Thing Orientations
Miranda McIntyre1
1Purdue Univ.

L-154 Personality Processes/Traits
Who Cares About the Environment?: Body Image vs Sustainable Behavior
Kristina Tunheim1, Natasha Saxena1, Mary Saccawa
1Gustavus Adolphus College

L-155 Personality Processes/Traits
Parenting Styles and the Dark Triad
Monica Munoz1, Naomi Cortina1
1Texas A&M International Univ.

L-156 Personality Processes/Traits
Multidimensional Perfectionism and the SASSI-3
Philip Gnilka1, Randall Moate1, Kenneth Rice1, Jeffrey Ashby1
1Virginia Commonwealth Univ., 1Univ. of Texas at Tyler, 1Georgia State Univ.

L-157 Personality Processes/Traits
Correlates of Grit Sub-Components: An Examination of Big 5 Traits and Self-Concept Clarity
Robert Fite1, Joshua Magee1, Meghan H. Lindeman2, Arielle Rogers2, Amanda Durik2, Elora Voyles2
1Miam Univ., 2Northern Illinois Univ.

L-158 Personality Processes/Traits
Environmental Concern and Nature Connectedness: Connections to Altruism and Moral Elevation
Rachel Pearce-Smith1
1Univ. of Puget Sound

L-159 Personality Processes/Traits
Attachment and Perceived Authenticity Across Relationship Domains: A Latent Variable Decomposition of the ECR-RS
Robert Wickham1, Stacie Warren1, David Reed III1, Megan Matsumoto1
1Palo Alto Univ.

L-160 Personality Processes/Traits
The Ground Truth: Consensus and Accuracy of Location-Based Personality Impressions
Sandrine Muller1, Gabriella Harari2, Sandra Matz2, Samuel Gosling1, Peter Rentfrow1
1Univ. of Cambridge, 1Stanford Univ., 2Columbia Business School, 3Univ. of Texas at Austin

L-161 Personality Processes/Traits
Exploring the Interplay of Grandiose and Vulnerable Narcissism, Materialism, Self-Deceit, and Social Phobia
Stephanie Hanke1, Jens Foerster1, Phillip Ozimek1
1Ruhr-Univ. Bochum

L-162 Personality Processes/Traits
Time Perspective as a State-Based Measure
Sabrina McAllister1, David Nichols1
1Roanoke College

L-163 Personality Processes/Traits
The Association between Depression scores and Conscientiousness Variables in a College Sample
Stephanie Silva1, Ashley Schneider1, Stella Lopez1, Mary McNaughton-Cassill1, Ray Lopez2
1Univ. of Texas at San Antonio

L-164 Personality Processes/Traits
Openness to Other: The Missing Link Between Personality and Politics?
Stephen Antonoplis1, Oliver John1
1UC Berkeley

L-165 Personality Processes/Traits
Other-Oriented Perfectionism, Narcissism, and Self-Reported Empathy
Stephen Perkowski1
1York Univ.

L-166 Personality Processes/Traits
Different Utopias for Different People: Personality Traits and Moral Foundations Underlying Differences in Ideal Society Preferences
Reese Antwine1, Keith Campbell1, Michael Snell1
1Univ. of Georgia

L-167 Personality Processes/Traits
Evaluations of Dark Triad Personality Traits in Interpersonal Relationships
Stuart Kay1, Gerard Saucier1
1Univ. of Oregon

L-168 Personality Processes/Traits
A New Generation of Grit: A Comparison of Generational Differences in Grit Related Behaviors
Valerie Wilwert1
1Metropolitan State Univ.

L-169 Personality Processes/Traits
Do Individuals with High Dark Triad Traits Prefer Others with High Dark Triad Traits?
Yuri Tassaki1, Ken’ichiro Nakashima1
1Hiroshima Univ.

L-170 Personality Processes/Traits
Exploring the Psychological Basis of Conscientiousness
Riley Hess1, Mark Landau1
1Univ. of Kansas

[112] Rethinking Implicit and Explicit Bias in Contemporary American Society

Room: (HR) Centennial I & II, Time: 5:15 PM - 6:30 PM
Chair: Ivuoma Onyeador, Yale Univ.
Co-Chair: Natalie Daumeyer, Yale Univ.

Explicit bias has become less acceptable in recent decades, yet societal discrimination persists. Implicit bias has been identified as a key factor in this contradiction. The talks in this symposium provide insight into the origins and consequences of implicit and explicit bias expression, suggesting the need to rethink how these two forms of bias may operate in contemporary American society.

ABSTRACTS

The Bias of Crowds: A New Theoretical Model of Implicit Bias
Why are implicit biases robust on average but unstable over time? Why are individual differences in implicit bias weak predictors of discrimination but state- and country-levels are strong predictors? The Bias of Crowds Model argues that implicit biases are the net effect of concept accessibility, which varies more situationally than dispositionally. If so, strategies to reduce bias should change.

Brian Keith Payne1, Heidi Vuletich2, Kristjen Lundberg3
1Univ. of North Carolina, 2UNC Chapel Hill, 3Univ. of Richmond

Consequences of Framing Bias as Implicit versus Explicit
Two studies (N = 566) explored the effects of framing biases that lead to discrimination as implicit versus explicit. Results largely suggested that people hold the perpetrators of discrimination born of implicit, rather than explicit, bias less accountable, but are equally concerned about the bias and supportive of efforts to reform systems that give rise to it, regardless of the type.

Natalie Daumeyer1, Jennifer Richeson1
1Yale Univ.

Presumed Unintentional: Ironic Effects of Implicit Bias Framing on Perceptions of Racial Discrimination
Awareness of implicit bias has increased over time. The present research argues that framing racial bias in terms of implicit bias may have unintended consequences. Specifically, Whites may perceive discrimination as less intentional when it is framed in terms of implicit bias, which should, in turn, reduce perceptions of harm to the victim, perpetrator blame, and the necessity for punishment.

Ivuoma Onyeador1, Khysha Henderson2, Jennifer Shapiro3
1Yale Univ., 2UCLA

A Psychological Profile of the Alt-Right
We surveyed 447 people identified with the ‘alt-right.’ Compared to 390 non alt-righters, alt-righters expressed extreme levels of overt intergroup bias. Further analyses suggest alt-righters divided into more populist and supremacist clusters. Extremism plays an important role in intergroup bias, and we argue that the contemporary focus on subtle bias is unlikely to lead to its understanding.

Patrick Forscher1, Nour Kteily2
1Univ. of Arkansas, 2Northwestern Univ.

[113] Exploring How Allyship Can Help (vs. Harm) Intergroup Relations

Room: (HR) Centennial III, Time: 5:15 PM - 6:30 PM
Chair: India Johnson, Elon Univ.
Co-Chair: Leslie Ashburn-Nardo, IUPUI

Advantaged groups’ expressing allyship with disadvantaged groups may potentially promote healthy intergroup relations, but little research has examined unintended negative consequences of allyship. Across seven studies (N = 1997) and a variety of contexts, we explore how allyship can help (and sometimes harm) intergroup relations from the perspectives of both advantaged and disadvantaged groups.

ABSTRACTS
Detecting Inequality: Ally Perceptions of Social Progress

This work explores factors that predict LGBT allies' perceptions of the progress that has been made toward achieving LGBT equality in the US. Special attention is paid to factors that influence perceptions of progress, such as temporal framing and salient markers of social progress, and how perceptions relate to motivation for future change.

David Buck
1Econ Univ.

A Paternalistic Duty? Predicting Men’s Decisions to Confront Sexism on Behalf of Women

Across two correlational studies (Study 1 N = 148 undergraduate men, Study 2 N = 205 male MTurk workers), we found that when deciding to confront sexism, men were motivated by the perceived benefit but not the perceived cost of confronting. Men’s exposure to a masculine role ideology predicted greater confrontation on behalf of closely related but not socially distant women.

Jessica Good1, Corrine Moss-Racusin2, Diane Sanchez2
1Davidson College, 2Skidmore College, 3Rutgers Univ.

Do Allies Help or Harm? The Role of Perceived Motive in Targets’ Perceptions of an Ally Prejudice Intervention

Consistent with intergroup helping theory, African American participants reported greater psychological disempowerment when a White ally vs. a Black target confronted a prejudiced remark directed at them. This effect was mediated by perceived confronter motives. However, participants reported greater empowerment by confrontation vs. non-confrontation, highlighting the importance of intervention.

Charles Chu1, Leslie Ashburn-Nardo2
1Stanford Graduate School of Business, 2Indiana Univ. - Purdue Univ., Indianapolis

An Ally You Say: Alloynship as an Identity-Safety Cue for Black Women

The present work found featuring a successful White woman scientist framed as an ally (Experiment 1) or identified as an ally for Black women by a Black female employee (Experiment 2), on a company’s webpage, promoted Black women’s anticipated trust and comfort at a fictitious science company. Additionally, stigma consciousness moderated these findings.

India Johnson1, Eavva Pietri2
1Econ Univ., 2Indiana Univ. - Purdue Univ., Indianapolis

[114] The Good and Bad of Emotion Contagion for Individuals, Groups

Room: (HR) Centennial IV, Time: 5:15 PM - 6:30 PM

Chair: Chad Forbes, Univ. of Delaware
Co-Chair: Rachel Amey, Univ. of Delaware

Behavioral and physiological synchrony between individuals are crucial processes that aid group function. The effects of contextual factors like self-threats and group status on synchrony, and emotion contagion specifically, remain unexplored. The present symposium investigates the positive and negative outcomes of emotion contagion with respect to context, individuals and groups.

ABSTRACTS

Empathy for Pain Motivates Actions without Altruistic Effects

By applying functional MRI and response force measure to adults when viewing faces receiving painful or non-painful stimulations, we find greater response force but decreased empathic neural responses when watching painful than non-painful stimuli. The findings suggest that empathy for pain motivates actions without altruistic effects that reduce empathic neural responses.

Shihui Han1, Xiaochun Han1
1Peking Univ., 6

Sharing Our Pain: Psychological Synchrony of Sadness

Studies suggest that both our feelings and our physiology can “sync up” in some social situations. We explored whether sadness in one person can change the feelings of another and whether those changes extend to physiology. Our results suggest that sadness is contagious and related to interoceptive awareness.

Erika Siegel1, Wendy Mendes1
1UCSF

Stereotype Based Stressors in Group Contexts: The Role of Emotion Contagion

While continuous EEG activity was recorded, brain synchrony between a stereotype threatened actor and her non-threatened partner engendered emotion contagion to undermine partners’ but not actors’ performance. Findings suggest that this stereotype-based stress contagion may prompt negative group outcomes in STEM via brain synchrony and not just for those directly under threat.

Rachel Amey1, Adam Magerman1, Mengting Liu1, Lisa Jaremk1, Katherine Thorson1, Tessa West2
1Univ. of Delaware, 2NYU

Outgroups and Emotional Countercontagion

We investigated the less well understood process of counter-contagion. Participants exposed to outgroup members’ joy self-reported less intense positivity as a result, but this was not supported by real-time computer coding of their facial reactions. Instead there is a delay in their own facial display of happiness relative to participants exposed to in-group members’ joy.

Kristin Smith-Crowe1, Jamie Potter2, Sigal Barsade2
1Boston Univ., 2Univ. of Pennsylvania

[115] Facilitating Graduate School Application Success among Undergraduates at Teaching-Focused Institutions

Room: (HR) Regency V, Time: 5:15 PM - 6:30 PM

Chair: Bettina Spencer, Saint Mary’s College
Co-Chair: Carrie Langner, California Polytechnic State Univ.

This panel provides techniques to facilitate undergraduate student research, emphasizing how such research experiences can enhance graduate school applications. This session will help faculty improve their undergraduate student research mentorship, as well as undergraduate students who would like to learn how to translate research experiences in graduate school applications.

Bettina Spencer1, Carrie Langner2, Jennifer Beer3, Melissa Williams4
1Saint Mary’s College, 2California Polytechnic State Univ., 3Univ. of Texas at Austin, 4Emory Univ.

[116] Inside-Out to Outside-In: Expanding the Scope of Self-Regulation Research

Room: (HR) Regency VI, Time: 5:15 PM - 6:30 PM

Chair: Ariana Orvell, Univ. of Michigan

Self-regulation is often thought of as an effortful process that people initiate on their own. Yet, emerging research suggests that several powerful ways of enhancing self-regulation are neither effortful nor self-initiated. This symposium examines four of such non-traditional routes to enhancing self-regulation: language, mindsets, interpersonal relationships, and our physical environment.

ABSTRACTS

How “You” Makes Meaning

This talk suggests that the ability to derive meaning from negative experiences is woven into the fabric of everyday language. It demonstrates that using the generic form of the word “you” to reflect on negative experiences allows people to normalize them and promotes psychological distance from the event. In this way, a simple linguistic mechanism serves a powerful meaning-making function.

Ariana Orvell1, Ethan Kross1, Susan Gelman1
1Univ. of Michigan

Rethinking Health Behavior Change: Nudging Mindset

Despite attention on the importance of healthy behaviors such as exercise and diet, the percentage of U.S. citizens who meet recommended guidelines is remarkably low. This presentation reveals how subtle changes in language can nudge people to view being healthy in a more positive light—as social, indulgent and fun—which, in turn, can motivate healthy behaviors and improve health and wellbeing.

Alia Crum1, Danielle Boles1, Brad Turnwald1, Octavia Zahr1
1Stanford Univ.

The Social Regulation of Emotion: Imagined Presence of Close Others Presumptively Down-Regulates Negative Emotion

Regulation of negative emotion is typically viewed as a solo endeavor, requiring effortful cognitive resources. Our studies show that simply viewing photographs of a close other spontaneously elicits positive affect, which in turn preemptively dampens the impact of recalling distressing memories. Findings identify a route by which emotions are regulated effortlessly via interpersonal cognitions.

Vivian Zayas1, Steve Strycharz1
1Cornell Univ.

Environmental Factors Related to Self-Control

Broken windows theory assumes that social disorder cues cause people to reason that they can get away with breaking rules, but what if complex social reasoning is unnecessary? We constructed stimuli contrasted in terms of visual disorder, but absent of scene-level social disorder cues, and found...
that visual disorder alone causes cheating, showing that complex social reasoning is unnecessary.

Marc Berman¹, Hiroki Kotabe¹, Omid Kardan¹
¹Univ. of Chicago

[117] Qualitative Research: How Industry Practices could Benefit Academics
Room: (HR) Regency VII, Time: 5:15 PM - 6:30 PM
Chair: Joshua Tabak, Facebook

Although trained in quantitative methods, many social psychologists who are working in industry conduct qualitative research on a regular basis. In this symposium, we will reflect on the value of qualitative approaches for both industry and academia. We will also share practical tips for how social psychologists can jump-start innovative research projects with qualitative methods.

Josha Tabak¹, Samantha Neufeld², Abbie Wazlawek², David Lick¹
²Facebook, ³Microsoft, ⁴Northwestern Univ.

[118] #Fakenews: Antecedents and Consequences of Political Misconceptions
Room: (MM) Atrium A, Time: 5:15 PM - 6:30 PM
Chair: Andrea Pereira, New York Univ.

The recent upsurge of misconceptions, fake news, and other “alternative facts” during several major political events (e.g., Brexit, US Presidential Election) has had severe global consequences for democracy. This symposium explores the antecedents and consequences of political misconceptions through the lens of social identities and moral values.

Belief in Political Misinformation as a Function of Personal Values and Political Identity
We examine how personal values and group identities might alter belief in political misinformation or the disbelief in inconvenient political facts. In two studies we found that both Democrats and Republicans were more willing to believe in (and to share on social media) real and fake news in which their political ingroup affirms their values, or their political outgroup transgresses their values.

Andrea Pereira¹, Jay Van Bavel¹
¹New York Univ.

Misconceptions, Misinformation, and the Logic of Identity-Protective Cognition
I present a synthesis of the empirical literature on misinformation about decision-relevant science. The incidence and impact of misinformation depend on identity protective cognition. Counteracting misinformation requires the protection of the science communication environment from toxic social meanings that fuse competing understandings of fact with diverse citizen’s cultural identities.

Dan Kahan¹
¹Yale Law School

Overclaiming Knowledge Predicts Anti-Establishment Voting
What predicts voting against mainstream politics? We examined how self-perceived and actual political knowledge predicts anti-establishment voting in the context of a Dutch referendum (Study 1), and the EU refugee crisis (Study 2). Results revealed that anti-establishment voting emerges from increased self-perceived knowledge, but decreased (Study 1) or equal (Study 2) actual knowledge.

Jan-Willem van Prooijen¹, Andre Krouwel¹
¹VU Amsterdam

Room: (MM) Atrium B, Time: 5:15 PM - 6:30 PM
Chair: Tage Rai, MIT

People think violence is the essence of immorality—it occurs when moral norms collapse. We argue the opposite—violence often requires moral sentiments. Drawing on lab experiments and real-world conflicts, we show that moral violence is rooted in historical trauma, it is insensitive to material incentives, it requires humanization instead of dehumanization of victims, and it gives meaning to life.

ABSTRACTS
The Shadows of the Past: Effects of Historical Group Trauma on Current Intergroup Conflicts
Historical group trauma can leave deep marks in members of the groups affected even many years later. Two orientations that develop in the wake of such traumas are introduced: perpetual ingroup victimhood orientation, and fear of victimizing. Opposite effects of the orientations on conflict-related emotions, cognitive processes, and support for policies are presented and implications discussed.

Noa Schori-Eyal¹, Yechiel Klar¹, Sonia Roccas¹, Andrew McNeill²
¹Univ. of Maryland, ²Interdisciplinary Center (IDC) Herzliya, ³Open Univ. of Israel, ⁴Northumbria Univ.

Spiritual Dimensions of Human Conflict
Scientists and governments treat political violence as if it were another way to reach institutional goals—politics by other means. In this talk I present experiments carried out in the lab and in field sites showing that support for and willingness to participate in political violence is driven more by moral and spiritual concerns than by instrumental or material motivations.

Jeremy Ginges¹
¹The New School

Intergroup Conflict Self-Perpetuates via Meaning: Exposure to Intergroup Conflict Increases Meaning and Fuels a Desire for Further Conflict
Six studies with Americans, Israeli Jews, Belgians and French demonstrate that violent conflict provides people with a sense of meaning that they are hesitant to let go of, increasing support for conflict-perpetuating beliefs, ideologies, policies and behaviors. We discuss our findings in terms of meaning making and threat compensation, and their implications for conflict (de-)escalation.

Bernhard Leidner¹, Daniel Rovenpor¹, Thomas O’Brien¹, Antoine Roblain², Laura De Guissme², Peggy Chekroun³
²Univ. of Massachusetts Amherst, ³Ohio State Univ., ⁴Yale Univ., ⁵Université Libre de Bruxelles/Univ. of Paris Quest

Dehumanization Increases Instrumental Violence, but Not Moral Violence
Across five experiments, we show that dehumanizing victims increases instrumental violence, but not moral violence. Findings suggest that dehumanization enables instrumental violence by disengaging empathy toward victims. In contrast, dehumanization does not cause moral violence because morally motivated perpetrators aim to harm complete human beings who can deserve blame and experience suffering.

Tage Rai¹, Piercarlo Valdesolo², Jesse Graham³
¹MIT, ²Claremont McKenna College, ³Univ. of Southern California

[120] Understanding Personality Development in Older Adulthood
Room: (MM) A704, Time: 5:15 PM - 6:30 PM
Chair: Ted Schwaba, UC Davis
Co-Chair: Wiebke Bleidorn, UC Davis

Despite an aging world population, research on the conditions of personality development in old age is scarce. In this symposium, four speakers present recent longitudinal research into the biological, social, and psychological factors that drive personality development in older adulthood. Through this, we advance the understanding of personality development in older adulthood.

ABSTRACTS
When I’m 65: Personality Development Across the Transition to Retirement
We examine personality change before, during, and after the transition to retirement in a nationally representative sample of Dutch retirees that has contributed five waves of data (N = 690) and a matched comparison group of non-retirees (N = 571). We find that retirement is related to change in Big Five personality traits, with implications for theories of personality change in old age.

Ted Schwaba¹, Wiebke Bleidorn¹
¹UC Davis

Do Health Problems in Older Adulthood Change Your Personality?
Using a large longitudinal sample, we tested whether disease onset changes personality over an 8-year period. Results indicate that after accounting for background characteristics via propensity score weighting, personality traits mostly did not change in response to disease onset. These findings
These findings suggest that gender differences in empathy are real, but state measures of empathy violate measurement invariance across genders. Why? In three experiments, we rule out the possibility that trait, but not differences in self-reports of state empathy are smaller and less reliable. Females score higher on trait self-report measures of empathy, but gender self-Reported Empathy Cognitive Models Underlying Inconsistent Gender Differences in Self-Reported Empathy

**ABSTRACTS**

**A Fundamental Asymmetry in Representations of Selfish vs. Generous Actions Hinders Prosocial Behavior**

We show that cognitive representations of selfish vs. generous choices are asymmetric: people automatically consider the costs of generosity (their own forgone gains) but not the costs of selfishness (others’ forgone gains). We provide behavior and process evidence for this asymmetry, and reveal subtle “nudges” that increase generosity by putting a mental “break” on the tendency to neglect others.

**Brazil, Brawn, Burden: Disentangling the Complexities of a Multicultural World**

**ABSTRACTS**

Shaken by Language: Antecedents, Consequences, and Remedies of Language-Based Status Threat

Having to speak in a nonnative language is a common experience that can lead to a fear of losing respect in the eyes of others, and yet research has given scant attention to this phenomenon. The current research addresses this gap by showing when, how, and why the experience of language-based status threat can impair performance and by demonstrating how it can be alleviated.

**Determining Their Destiny: Are Low-Power Group Members More Willing to Accept Their Disadvantage When They are Free to Express Their Culture?**

Are low-power group members more likely to tolerate their disadvantage when they are welcomed by high-power groups to openly express their culture? Four studies (N=1,421) reveal that low-power group members who are welcomed rather than restricted from expressing their culture are more likely to system justify, and are less likely to engage in collective action as a means for group empowerment.

**The Social Consequences of Switching between Cultures**

Frame switching, changing oneself to fit each culture, is adaptive for biculturals, but it can be detrimental around people who equate inconsistency with inauthenticity. Mainstream North Americans rated a bicultural as less likeable, trustworthy, warm, and competent when he frame switched (vs. no switch vs. control) via lower authenticity. Affirming his authenticity mitigated the negative effects.

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**Alexandria West**, **Joni Sasaki**

**Poster Session M**

**Room:** (HR) Grand Hall, **Time:** 5:15 PM - 6:30 PM

**ABSTRACTS**

**[M-001]** Belonging/Rejection

**Ostracized and Observed: People Recover More From Ostracism When It Is Witnessed by Others**

Andrew Hales, Miranda McIntyre, Kipling Williams, Herbert Thomas

Univ. of Virginia, Purdue Univ., Univ. of Pittsburgh

**[M-002]** Belonging/Rejection

**Cents vs. Seconds: The Social Costs of Valuing Money over Time**

Ashley Whillans

Harvard Business School

**[M-003]** Belonging/Rejection

**The Consequences of Social Exclusion on Prosocial and Antisocial Tendencies: A Meta-Analysis**

Chi-Kit Ng, Chin-Ming Hui

Chinese Univ. of Hong Kong

**[M-004]** Belonging/Rejection

**Evidence of Heightened Reactivity to Ostracism of Outgroup (vs. Ingroup) Members**

Corey Petsnik, Jacqueline Vorauer

Univ. of Manitoba

**[M-005]** Belonging/Rejection

**Sense of Belonging Drives Intentions to Leave STEM in Undergraduate Students: Mediated and Short-Term Longitudinal Associations**

Danielle Findlay-Van Nostrand, Sophie Kuchynka, Jennifer Bosson, Richard Pollenz

Roanoke College, Univ. of South Florida
Belonging/Rejection

[M-006] Belonging/Rejection
The Best Way to Become a Citizen: When and Why Cultural Maintenance Results in Social Exclusion
Emanuele Politi1, Antoine Roblaid,2 Jessica Gale1, Laurent Liclais2, Christian Stanciel1
1Univ. of Lauasanne, 2Free Univ. of Brussels

[M-007] Belonging/Rejection
Irritability and Anxiety: Risk-Factors for Perpetration and Victimization of Bullying
Hung-Wei Cheng1, Erin Gardner2, Tessa Clarkson3, Nicholas Eaton1, Daniel Pine1, Johanna Jarchoc1
1Stony Brook Univ., 2Univ. at Albany, 3NMH, NIH

[M-008] Belonging/Rejection
Forewarnings of Racism Diminish Ostracism’s Damage to Important Social Needs for African-Americans, Particularly for High Conscientiousness Victims
Ingrid Mood1, Lloyd Ren Sloan1
1Howard Univ.

[M-009] Belonging/Rejection
Social Support, Attachment Styles, and Depressive Symptoms: A Moderated Mediation Model
James Rankin1, Mazheruddin Mull1, Theodore Tomy1
1Univ. of Alabama

[M-010] Belonging/Rejection
Is the Grass Really Greener?: How Do Perceived Campus Identities Foster Inclusive Climates
Jericka Battle1, Carla Zimmerman2, Zanbria Asante1, Adrienne Carter-Sowell1
1Texas A&M Univ., 2Colorado State Univ.- Pueblo

[M-011] Belonging/Rejection
Unpacking Social Belonging in First-Year University Students
Jessica Keating1, Tiffany Ho1, Leaf Van Boven1
1Univ. of Colorado Boulder

[M-012] Belonging/Rejection
Beneficial Ways of Feeling Different during Social Transitions
Jessica Salvatore1
1Sweet Briar College

[M-013] Belonging/Rejection
Social Media and Belonging: Can Social Media Engagement Foster Inclusion and Bicultural Benefits among Racial-Minority College Students?
Tracy Saw1, Tiffany Brannon1, Gerald Higginbotham1
1UCLA

[M-014] Belonging/Rejection
Social Inclusion Effects on the Perception of Animacy
Joseph Brandenburg1, Daniel N. Albohn1, Troy G. Steiner1, Reginald B. Adams, Jr.1
1Penn State Erie

[M-015] Belonging/Rejection
The Academic and Psychological Health Consequences of Non-Belonging among LGB College Students
Kathryn Kroeper1, Peter Fisher1, Mary Murphy1
1Indiana Univ., 2Stanton Univ

[M-016] Belonging/Rejection
Group Homogeneity and Reconnection: Ostracized People High in Social Anxiety Prefer Reconnection with Low Homogeneous Out-Group Members
Kenta Tsumura3, Koji Murata1
1Tokyo Univ., 2Hitotsubashi Univ.

[M-017] Belonging/Rejection
Does Sexual Objectification Makes Women Feel Ostracized?
Maayan Divr1, Janice Kelly1, Kipling Williams1
1Purdue Univ.

[M-018] Belonging/Rejection
Belongingness Mediates the Relation from Socioeconomic Status to Academic Commitment and GPA
Meghan Crabtree1, Manuel Galvin1, Rishika Someshwar1, David Pillow1
1Univ. of Texas at San Antonio, 2Stanford Univ.

[M-019] Belonging/Rejection
Where Everybody Knows Your Name: The Psychological Mechanisms of Third-Place Loyalty
Peter Capriello1, Hayley O’Rourke1
1Stony Brook Univ.

[M-020] Belonging/Rejection
Alone Together: Does Crowding Magnify Loneliness?
Qingqing Guo1
1Shanghai Jiao Tong Univ.

[M-021] Belonging/Rejection
Borderline Personality Symptoms Moderate Aggressive Responses to Social Acceptance
Richard Pond1, Brian Bulla2
1UNC at Wilmington, 2Univ. of Southern Mississippi

[M-022] Belonging/Rejection
Face It, You’re Out!: Facial Expression in Response to Social Exclusion
Verena Graupmann1, Thomas Nguyen1
1DePaul Univ.

[M-023] Close Relationships
Technology Use Discrepancy Predicts Decreased Relationship Satisfaction
Alexandra Forst1, Julia Briskin1, Lauren Waters1, Tara Tehilian1
1Wayne State Univ.

[M-024] Close Relationships
Affective Reactivity and Relational Well-Being in Military Relationships: A Study of Post-9/11 Veterans and Their Partners
Alicia Starkey1, Cynthia Mohr1, Sarah Arpin1, Anne Marie Greenhalgh3, Leslie Hammer1
1Portland State Univ., 2Gonzaga Univ., 3Oregon Health & Science Univ.

[M-025] Close Relationships
Perceived Partner Responsiveness and Global Health: A Study of Veterans and Their Romantic Partners
Anne Marie Greenhalgh1, Alicia Starkey1, Cynthia Mohr1, Leslie Hammer2
1Portland State Univ., 2Oregon Health & Science Univ.

[M-026] Close Relationships
The Role of Familial Support on Parenting Stress Among College Student-Parents
Andrea Luna1, Roudi Roy1, Abby Bradecich1, Nancy Dayne1, Maneth Kheng1, Leslie Vasquez1
1California State Univ., 2Long Beach

[M-027] Close Relationships
Of Love and Robots: Predictors of Continued Affection for a Non-Human Partner
Brooke Bennett-Day1, Takiya Brooks1, Amanda Schroeder1, Amanda Wood1, DeSira Palmer1, Elizabeth Wells1
1Wesleyan College

[M-028] Close Relationships
Reactance and Decision-Making During Romantic Couples’ Money Discussions
Carol Wilson1, Leanne Confer1, Emma Walton1, Skyler Ferringer1, Leslie Hasty1, Julia Gabrys1
1Penn State Erie, 2Texas Tech Univ.

[M-029] Close Relationships
Behavioral Engagement During Conflict and Support Interactions in Married Couples
Amer Tam1, Julia Briskin1, Lina Elinga1, Brittany Guldan1
1Wayne State Univ.

[M-030] Close Relationships
When Do Mate Preferences Matter?: Identifying Moderators of the Link Between Implicit or Explicit Mate Criteria and Relationship Evaluations
Carrie Bredow1, Juliette Collins1, Natasha Jaina Bernal1
1Hope College

[M-031] Close Relationships
Sexual Locus of Control Mediates Relation between Personality and Motives for Casual Sex in Women
Colleen Cul1, Luka Davis1, Val Wongsomboon1
1Univ. of Florida

[M-032] Close Relationships
Social Media and Romantic Relationships
Charli Kirby1, Jessica Bell1, Hannah Clements1
1Anderson Univ.

[M-033] Close Relationships
Love and Life Satisfaction
Elke Rohmann1, Hans-Werner Bierhoff2
1Ruhr-Univ. Bochum

[M-034] Close Relationships
A Possible Benefit of Kinky Authority Transfer Relationships: Conservation of Willpower
Ellen Lee1, Jennifer Erickson1, Brad Sagarin1
1Northern Illinois Univ.

[M-035] Close Relationships
Language Use and Cardiovascular Biomarkers among Bereaved and Non-Bereaved Individuals: A Mixed Methods Approach
Elizabeth Miller1, Roman Palitsky1, Mary-Frances O’Connor1, Sebastian Karl1, Monica Fallon2, Daniel Sullivan1
1Univ. of Arizona, 2Univ. of Mannheim

[M-036] Close Relationships
Evaluating the Association Between Relationship Satisfaction and Physiological Linkage in Human Couples and Pairs of Socially Monogamous Titi Monkeys (Callicebus Cupreus)
Emily Rothwell1, Robert Levenson1, Karen Bales1
1UC Davis, 2UC Berkeley
HIGHLIGHTS

1. Molly Graether
   "Love Thy Attachment Figures as Thyself: Self-Esteem Predicts Deviations Close Relationships"

2. Min-gi Chung
   "Domestic Violence in Fiji: The Roles of Gender, Education, & Religion Close Relationships"

3. Megan Adelson
   "Seriousness Among Cohabiting Couples Neuroticism, Post-Conflict Withdrawal, and Perceived Conflict Close Relationships"

4. Ledina Imami
   "Relationship Power is Associated with Higher Relationship Satisfaction Close Relationships"

5. Lauren Waters
   "Impacts Relationship Satisfaction It's You, Not Me: Perceptions of Romantic Partner Tech Use Negatively Tired of "Us?:" Accuracy and Bias in Couples’ Perceptions of Relational Boredom Close Relationships"

6. Jessica Kansky
   "Satisfaction in Emerging Adulthood Consensual Non Monogamy"

7. James Kim
   "Avoidantly Attached Partners The Buffering Effect of Reassuring Sexual Rejection Behaviors for Avoidantly Attached Partners"

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SCHEDULE & HIGHLIGHTS

SATURDAY/ 5:15PM - 6:30PM

[M-037] Close Relationships
The Buffering Effect of Reassuring Sexual Rejection Behaviors for Avoidantly Attached Partners
James Kim, Amy Muise, Emily Impett
1Univ. of Toronto, 2York Univ., 3Univ. of Toronto Mississauga

[M-038] Close Relationships
Queering the Traditional Relationship: Terminology and Rules of Consensual Non Monogamy
Hector Venegas, Erick Aguinaldo, Adrian Valadez, Michael Miranda, Kristen Beals, Jessica Tessler
1California State Univ, Fullerton

[M-039] Close Relationships
Momentary Versus Recalled Affect and Romantic Relationship Satisfaction in Emerging Adulthood
Jennifer Kansky, Ed Diener
1Univ. of Virginia

[M-040] Close Relationships
Tired of “Us?”: Accuracy and Bias in Couples’ Perceptions of Relational Boredom
Kiersten Dobson, Sarah Stanton, Rhonda Balzarini, Taylor Kohut, Lorne Campbell
1Univ. of Western Ontario, 2Univ. of Edinburgh

[M-041] Close Relationships
We Need to Talk: The Influence of Meaningful Conversations on Well-Being
Kirsty Gardiner, Janelle Jones, Madoka Kumashiro
1Queen Mary, Univ. of London, 2Goldsmiths, Univ. of London

[M-042] Close Relationships
It’s You, Not Me: Perceptions of Romantic Partner Tech Use Negatively Impacts Relationship Satisfaction
Lauren Waters, Julia Briskin, Alexandra Forst, Tara Tehrilian
1Wayne State Univ.

[M-043] Close Relationships
When Giving Goes Wrong: Narcissists Are Less Likely to Sacrifice When Costs to the Self Are High
Kristina Schrage, Emily Impett
1Univ. ofToronto, 2Univ. of Toronto Mississauga

[M-044] Close Relationships
Relationship Power is Associated with Higher Relationship Satisfaction and Greater Engagement in Joint-Decision Making among Highly Committed Individuals
Ledina Imami, Richard Slater
1Wayne State Univ.

[M-045] Close Relationships
Ambivalence Over Emotional Expression Predicts Support Seeking Ambivalence Over Emotional Expression Predicts Support Seeking
Michael Harvey, Allison Farrell, Samuele Zilioli, Ledina Imami, Erin Tobin, Justin Carre, Richard Slater
1Wayne State Univ., 2Henry Ford Health System, 3Pozzis Univ.

[M-046] Close Relationships
Neuroticism, Post-Conflict Withdrawal, and Perceived Conflict Seriousness Among Cohabiting Couples
Michaiah Gartner, Julie Parsons, Jesse Poucher, Karen Prager
1Univ. of Texas at Dallas

[M-047] Close Relationships
Maternal Attachment Avoidance and Diurnal Cortisol Slopes in Youth with Asthma
Michael Harvey, Allison Farrell, Samuele Zilioli, Ledina Imami, Erin Tobin, Justin Carre, Richard Slater
1Wayne State Univ., 2Henry Ford Health System, 3Pozzis Univ.

[M-048] Close Relationships
Changes in Romantic Interest in Opposite-Sex Friendships
Min-gi Chung, Nicole Henniger, Gail Heyman, Christine Harris
1UC San Diego, 2Tennessee Technological Univ.

[M-049] Close Relationships
Domestic Violence in Fiji: The Roles of Gender, Education, & Religion
Michelle Marij, Jennifer Swiecogood, Scott Hotchkiss, Beth Rosenberg, Mohammad Alzubari
1Arizona State Univ.

[M-050] Close Relationships
Love Thy Attachment Figures as Thyself: Self-Esteem Predicts Deviations in Adult Attachment Security
Molly Graether, Joshua Hart
1Unior College

[M-051] Close Relationships
You’re Overthinking It: How Restrained Eating May Be Harming Your Social Life
Samantha Philip, Kristjén Lundberg
1Univ. of Richmond

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[MM-052] Close Relationships
Shifting Focus: Momentary Differences in Engagement Towards Change and Stability Goals as a Function of Relationship Commitment
Sarah Wall, Andrea Bonadeo, Justin Cavallo
1Witold Launer Univ.

[M-053] Close Relationships
Intimacy, Attachment, and Relationship Satisfaction: Comparing Aseual and Allosexual Romantic Relationships
Paige Clark, Elizabeth Guney, Kimberly Fuller
1Cleveland State Univ.

[M-054] Close Relationships
Relationship Motivation and Impression Management: Presenting Our Best Selves When We Most Want a Date
Shayna Skaakoon-Sparling
1Univ. of Guanpin

[M-055] Close Relationships
Cultural Humility and Relationship Quality in Interethnic Couples
Stacey McElroy, Don Davis, Carleen DeBlare, Josh Hook, Michael Massengale, Elise Choe, Sarah Gazaway, Ana Ordaz
1Georgia State Univ., 2Univ. of North Texas

[M-056] Close Relationships
Doing It (or Not) For the Kids: Attachment and Interpersonal Goals in Parents of College Freshmen
Sherlie Chandler, Julian Fuentes, Carrie Smith
1Univ. of Mississippi

[M-057] Close Relationships
The Dyadic Effects of Interpersonal Mindfulness and Friendship Quality
Steven Pratscher, Victoria Young, Ann Bettencourt
1Univ. of Missouri-Columbia, 2California State Univ, Stan Bernardo

[M-058] Close Relationships
Regulatory Focus and Online Dating Success
Sue Song, Penelope Lockwood
1Univ. of Toronto

[M-059] Close Relationships
Structure and Construct Validity of a Measure of Motivation and Learning in Attachment and Support Seeking
Sydney Ruggles, Lane Beckes
1Bradley Univ.

[M-060] Close Relationships
Conflict Over Technology and Relationship Satisfaction: Rejection and Loneliness as Mechanisms
Tara Tehrilian, Julia Briskin, Alexandra Forst, Lauren Waters
1Wayne State Univ.

[M-061] Close Relationships
Associations between Social Control, Motivation, and Exercise: How Romantic Partners Influence Exercise during Young Adulthood
Tiffany Berzins, Judith Gere, Scout Kelly, John Updegraff
1Kent State Univ., 2Coe College

[M-062] Close Relationships
Interpersonal Electronic Surveillance: A Response to Relationship Trauma
Victoria Willetts, Amy Canevello, Lydia Roos, Jeanette Bennett
1UNC at Charlotte, 2UNC at Chapel Hill

[M-063] Close Relationships
The Stress of Secrecy
Zaizh Liu, Michael Stepien, Modupe Akinola
1Columbia Univ.

[M-064] Gender
Sex Related Stereotypes and Sex Differences in Cooperation Behavior
Angela Dorrrough, Andreas Gloeckner
1Univ. of Hagen, 2Max Planck Inst. for Research on Collective Goods

[M-066] Gender
Sexism in Evaluations of Class and Parenting
Blake Ebright
1Univ. of Michigan

[M-067] Gender
Did You Hear What They Were Talking About: The Effects of Objectifying Language on Academic Performance and Body Perception
Erick Aguinaldo, Kristin Beals
1California State Univ, Fullerton

[M-068] Gender
"Why So Few?": When Interventions to Narrow the Gender Gap in STEM Increase vs. Decrease Women’s Interest and Perceived Belongingness
Colleen Cowgill, Leah Halper, Kimberly Rios
1Ohio Univ., 2Ohio State Univ.

[M-059] Gender
Gender Differences in Motivation When Exposed to Famous Scientists
Danfri Hu, Janet Ahn, Melissa Vega, Xiaodong Lin-Siegler
1Penn State Univ., 2William Paterson Univ., 3Teachers College, Columbia Univ.
Why Does Inequality Predict Territorial Defense of Space?
Jacob Moran, Sam Venezia, Aditya Kapoor, Hannah Joseph, James Davis
Benedictine Univ.

Social Devaluation of Ethnic Minorities and Race-Related Conspiracy Theories
James Davis, Sam Venezia, Geoff Wetherell, PJ Henry
Benedictine Univ., Vaparaiso Univ., New York Univ. Abu Dhabi

[M-103] Groups/Intergroup Processes
Preliminary Validation for the Development of a Scale Measuring Group-Specific Situational Leadership
Jeff Ramdass, Raylene Luna
Claremont Graduate Univ., California State Polytechnic Univ., Pomona

[M-104] Groups/Intergroup Processes
Racial Bias in Pain Perception Predicts Disparities in Treatment, Independent of Stimulus Effects
Jennie Qu-Lee, Peter Mende-Siedlecki
Univ. of Delaware

[M-105] Groups/Intergroup Processes
Children’s Tendency to Infer That Majority Groups are High Status Relates to Racial Prejudice
Julia Marshall, Anton Gollwitzer
Yale Univ.

[M-106] Groups/Intergroup Processes
Minority Enough?: How Majority and Minority Group Members Racially Categorize Biracial Individuals
Kathy Espino-Pérez, Brenda Major
UC Santa Barbara

[M-107] Groups/Intergroup Processes
The Facilitative Effect of Social Sensitivity in the Consensus Building Process
Koji Tsuchiya, Chika Harada
Naray Univ., Meio Univ.

[M-112] Groups/Intergroup Processes
Behavioral and Neural Evidence of Intergroup Influence on Emotion Processing
Lynda Lin, Yang Qu, Eva Telzer
Univ. of Illinois at Urbana-Champaign, Stanford Univ., UNC at Chapel Hill

[M-113] Groups/Intergroup Processes
Passive Victims or Active Agents: How Portrayals of Members of Disadvantaged Groups Affect Support
Matthew Queenell, Jacques Vorauer
Kanasa State Univ.

[M-114] Groups/Intergroup Processes
Perceptions of Diversity Initiative Beneficiaries as a Function of White Privilege and White Guilt
Matti O’Boyle, Conor O’Dea, Donald Sauzier
Kansas State Univ.

Positive Effects of the 2016 Presidential Election on Straight People’s Attitudes towards Sexual Minorities
Rebecca Cipollina, Justine Calcagno
Rutgers Univ., Towson Univ.

Troubleshooters and Punishment: Racial Differences in School Discipline for Justice System-Involved Youth
Shoshana Jarvis, Jason Okonofua, Jennifer Eberhardt, Gregory Walton
UC Berkeley, Stanford Univ.

Protecting or Rejecting the Patriarchy?: Ambivalent Sexism and Greek Life
Victoria Mathias, Devin Jewell, Carrie Smith
Univ. of Mississippi

[M-118] Meta-Analysis
You Can’t Be It If You Can’t See It: A Meta-Analysis of the Impact of Ingroup Role Models on Underrepresented Students’ Performance and Interest in STEM
Elizabeth Lawner, Diane Quin, Gabriel Camacho, Bradley Weiss
Univ. of Connecitcut, California State Univ., Long Beach

[M-119] Meta-Analysis
Perceived Discrimination and Health Behavior: An Update of Pascoe & Richman’s (2009) Meta-Analysis
Elizabeth Pascoe
UNC Asheville

[M-120] Meta-Analysis
Do Media Literacy Interventions Affect Attitudes and Intentions towards Risky Health Behaviors in Adolescents?: A Meta-Analytic Review
Jessica Sutherland, Zahra Vahedi, Annabel Sibalis
Hydroxon Univ.

[M-121] Meta-Analysis
Improving Theory-Driven Cumulative Science in Meta-Analyses via Standardized Supplemental Surveys
John Sakaluk
Univ. of Victoria

[M-122] Meta-Analysis
Publication Bias Impairs Power to Detect Moderators across Studies
Joseph Hilgard
Univ. of Pennsylvania

[M-123] Meta-Analysis
Do Moral Judgments Align with Moral Behaviors?: A Meta-Analytic Review
Kate Johnson-Grey, Jesse Graham, Wendy Wood
Univ. of Southern California

[M-124] Meta-Analysis
Simple Activities to Boost Well-Being: A Systematic Review of Gratitute and Optimism Interventions Post-Treatment
Sarah Heller, Matthew Bernas, Danrae Sabbulaca, Christopher Sanders, Ryan Howell
San Francisco State Univ., Univ. of Missouri

[M-125] Meta-Analysis
Political Ideology and Integrative Complexity: Resolving the Puzzle of Conservative Simplicity through Meta-Analysis
Shannon Houck, James McFarland, Joeann Sylvati, Hope Mahon
Syracuse Univ., Univ. of Montana, SUNY ESF

[M-126] Self/Identity
Dimensions of Subjective Socioeconomic Status
Adam Alik, Kristin Laurin
Univ. of British Columbia

[M-127] Self/Identity
An Exploration of Supportive Feedback and Sexual Minority Identities
Alexandra Garr-Schultz, Hannah Savitz, Jake Yang, Wendi Gardner
Northwestern Univ.

[M-128] Self/Identity
The Motivational Primacy of the Personal-Self Holds True for the Identity-Fused
Amy Hegel, Lowell Gaertner
Univ. of Tennessee

[M-129] Self/Identity
The Social Comparison Bias among Christians: Cross-Cultural Evidence from 16 Western Countries, 46 Countries Worldwide, and 51 U.S. States
Andreas Nehrlich, Jochen Gebauer, Wiebke Bleidorn, Peter Rentfrow, Jeff Potter, Samuel Gosling, Constantine Sedikides
Univ. of Mannheim, UC Davis, Univ. of Cambridge, Cambridge, Mass., Univ. of Texas at Austin, Univ. of Melbourne

[M-130] Self/Identity
Loving Others As One’s Self: True Self-Esteem as a Buffer on Self-Threat
Joseph Moore, Dianne Tice
Brigham Young Univ.

[M-131] Self/Identity
Social Comparison Effects in Identity Change: Studies of Change in Identification as a Smoker
Andrew Hertel, Alexander Sokolovsky
Knox College, Brown Univ.
[M-132] Self/Identity
Building Up or Taking Down?: Closeness and Social Comparisons among Siblings
Claire Midgley, Penelope Lockwood, Laksimali Balasubramaniam
1Univ. of Toronto

[M-133] Self/Identity
The Effects of Face Priming on Stereotype Threat: An ERP Investigation
Deborah Wu, Jiyoung Park, Nilanjana Dasgupta
1Univ. of Massachusetts Amherst, 2Univ. of Texas at Dallas

[M-134] Self/Identity
The Power of Social Victories: Resilience and Group Performance as Predictors of Individuals’ Task Performance
Dennis Esch, Hugh Wilson
1Grantland Univ.

[M-135] Self/Identity
ADHD and Identity: Situational Influences and Individual Variability
Emily Rosenith, Mary Kate Koch, Kaylin Rainier, Jane Mendle
1Cornell Univ.

[M-136] Self/Identity
When the Essential Self is Essential: Self-Essentialist Beliefs and Self-Related Needs
Ellen Dulaney, Verena Graupmann
1DePaul Univ.

[M-137] Self/Identity
Stereotype Threat: Are HBCUs Immune?
Gabrielle Smith
1Texas Woman’s Univ.

[M-138] Self/Identity
A Race Against Time: The Effect of Age on Resolving Parenting Discrepancies
Jeff Seger, J. Adam Randell, Jeanne Perales, Dawn Becker-Miller
1Cameron Univ.

[M-139] Self/Identity
Social Comparison, Social Surrogates, and Attachment Style: How and When do Celebrities Improve Self-Liking?
Jennifer Valenti, Shira Gabriel, Kylie Valent, Anneke Buffone
1Univ. at Buffalo, 2John Jay College, CUNY, 3Univ. of Pennsylvania

[M-140] Self/Identity
Exploring Muslim Identity and Motivation through Possible Selves Theory
Mamfotou Baldeh, Maneesa Dawoud, Valerie Purdie Greenaway
1Columbia Univ.

[M-141] Self/Identity
Exploring the Relationship between Self-Compassion and Gratitude
Katherine Adams, James Tyler
1Purdue Univ.

[M-142] Self/Identity
Adolescent Muslim Identity, School Belonging, and Political Engagement
Maneesa Dawoud, Valerie Purdie Greenaway
1Columbia Univ.

[M-143] Self/Identity
Mindset and Self-Enhancement Strategies: An Exploratory Analysis
Mark Matthews, Erin O’Mara
1Univ. of Dayton

[M-144] Self/Identity
Beyond Professional Identity: The Psychological Experience of Students Pursuing a Degree in Ministry
Miranda Kelly, James Huff
1Harding Univ.

[M-145] Self/Identity
Sensitivity to Race-based Threat Undermines Minority Students’ Identity as a Scientist
Miriam Sarwana, Bonita London, Sheri Levy, Nina Maung
1Stony Brook Univ.

[M-146] Self/Identity
How Typical Are You?: Intersectional Identification and Self-Judged Typicality
Natalie Gallagher, Christopher Petsko, Douglas Medin, Galen Bodenhausen
1Northwestern Univ.

[M-147] Self/Identity
Shame as Experienced by a Female Engineering Student: An Interpretative Phenomenological Analysis Case Study
Kanembe Shanchilubwa, James Huff
1Harding Univ.

[M-148] Self/Identity
Exploring the Utility of a Trichotomous Measure of Social Class Identity for Psychological Research
Peter Leavitt, Daniel Sullivan
1Dickinson College, 2Univ. of Arizona

[M-149] Self/Identity
Concerns about Personal Growth or Stability and Orientations towards Love and Relationships
Sara Estrada-Villalta, Glenn Adams
1Univ. of Kansas

[M-150] Self/Identity
Body Dissatisfaction and Self-Perception: Manipulating Self-Awareness Reveals Positive and Negative Biases
Sarah Novak, Allison Lebowitz Elksob, Tatjana Mesteckkhina
1Hotstar Univ.

[M-151] Self/Identity
Actor-Observer Asymmetry in Virtual Reality
Shuo Zhou, Andrea Won
1Univ. of Colorado, 2Cornell Univ.

[M-152] Self/Identity
Parental Drinking: Does Self-Compassion Moderate Its Effects?
Katie Johnson, Lisa Ross
1College of Charleston

[M-153] Self/Identity
Staying Positive in a Dystopian Future: A Novel Dissociation between Personal and Collective Cognition
Sushmita Shrikantan, Piotr Szpunar, Karl Szpunar
1Univ. of Illinois at Chicago, 2Univ. at Albany

[M-154] Self/Identity
Narcissistic Intolerance: Subjective Disagreement as Self-Threat and Values-Affirmation as Remedy
Wan Wang, Christian Jordan
1Witnld Laurier Univ.

[M-155] Social Justice
To Punish or Not to Punish: How Police Accountability Influences Perceptions of Self-Control
Aerie Allen, Felicia Pratto
1Univ. of Connecticut, 2Univ. of Connecticut, Storrs

[M-156] Social Justice
Theorizing the Relationship between Identity and Diversity Engagement: Openness through Identity Mismatch
Andrea Haugen, Stacey Rieck, Phila Salter, Sahana Mukherjee, Michael Perez
1Texas A&M Univ., 2Gatbyburg College

[M-157] Social Justice
Are the Benefits of Egalitarianism a Luxury? Belief in Egalitarianism Benefits Resting RSA…If You are Higher in SES
Angelina Fournier, Kimberly Herron, Daniel Wendell, Rachael Huff, David Smith, Shannon McCoy
1Univ. of Maine

[M-158] Social Justice
Victims, Vignette and Video Tapes: A Meta-Analysis of Experimental Research on Victim Derogation from Lerner & Simmons (1966) to Present
Annelie Harvey, Rael Dawtry, Mitchell Callan, James Olson
1Anglia Ruskin Univ, 2Univ. of Essex, Colchester, 3Univ. of Western Ontario

[M-159] Social Justice
The Development of the Offense Sensitivity Scale (OSS)
Ashley Roberts, Sean Rife
1Murray State Univ.

[M-160] Social Justice
Catherine Thomas, Nicholas Otis, Greg Walton, Hazel Markus
1Stanford Univ, 2UC Berkeley

[M-161] Social Justice
Impact of Mortality Salience on Perceptions of Police
Chandler Golden, Elliott Hammer
1Xavier Univ. of Louisiana

[M-162] Social Justice
Increasing Support for Intimate Partner Violence Victims
Daniel Nadolny, Rebecca O’Reilly
1Memorial Univ. Grenfell, 2Memorial Univ. of Newfoundland

[M-163] Social Justice
The Influence of Social Networking Use and Social Attitudes on Support for and Participation in Racial Justice Efforts
Jaboa Lake, Kimberly Barsamian Kahn, Aurelia Alston
1Portland State Univ.

[M-164] Social Justice
Confusing a Solution with a Cause: Women’s Self-Improvement Messages Lead to Perceived Empowerment, but also Victim-Blame and Decreased Support for Policy Change
Jae Yun Kim, Grainne Fitzsimons, Aaron Kay
1Duke Univ.
**ABSTRACTS**

**N-019** Culture
The Power of Nonviolence: Confirming and Explaining the Success of Nonviolent (Rather Than Violent) Political Movements
Nima Orazani, Bernhard Leidner
1 Univ. of Massachusetts Amherst

**N-020** Culture
Economic Beliefs Predict Physiological and Self-Reported Reactions to the Homeless
Shahrzad Goudarzi, Eric Knowles, John Jost
2 NYU

**Poster Session N**

**Room:** (HR) Grand Hall, **Time:** 6:45 PM - 8:00 PM

**ABSTRACTS**

**N-001** Culture
Culture or Disability: Attitudes Toward Deaf People in America
Aleah Granger, Jordan LaBouff
1 Univ. of Maine

**N-002** Culture
Feeling Good While Insecure: Match Between One’s Cultural Attachment Style and Cultural Attachment Norms Enhances Mood
Carmel Saad
1 Westmont College

**N-003** Culture
Cultural Self-Awareness on Prosociality toward One’s Culture: From Knowing Culture’s Influence on the Self to Contributing to the Culture
Chieh Lu, Feng-chun Hsiung
1 UC Davis, 2 National Taiwan Univ.

**N-004** Culture
To Whom Do We Give (and When?)?: The Role of Ideal Affect and Cognitive Load in Giving
Elizabeth Blevins, Yang Qu, Jeanne Tsai
1 Stanford Univ.

**N-005** Culture
Investigating how Components of Ancestral vs. Modern Societies Influence the Personality-Behavior Link
Jacqueline Newbold, Leonard Martin
1 Univ. of Georgia

**N-006** Culture
Bicultural Identity Orientations Across Immigration Generations
Kimberly Noels, Nigel Lou, Rui Zhang
1 Univ. of Alberta, 2 Dickinson College

**N-007** Culture
Tell Me an Un-Fair(Y) Tale: Perception of, and Reaction to Injustice in Germany/Austria and Russia
Liza Prokhorova, Eva Jonas
1 Univ. of Sabburg

**N-008** Culture
Cultural Differences in Emotional Values Shape Employment Outcomes
Lucy Zhang Bencharit, Jeanne Tsai, Helene Fung, Danniil Yeung, Nicole Stephens
1 Stanford Univ., 2 Chinese Univ. of Hong Kong, 3 City Univ. of Hong Kong, 4 Northwestern University

**N-009** Culture
All in the Family: How Contingencies of Self-Worth - Family Support Moderates the Relationship Between Collectivist Orientation and Satisfaction with Life
MaLly Steers
1 Univ. of Houston
SATURDAY/ 6:45PM - 8:00PM

N-027 Emotion
On the Nature of “Political Affordances”: Terrorism, Anger, and Dynamics of Partisan Preference for Republican Hawks
Charles Dorison¹, Fade Eadeh¹, Stephanie Peak², John Slochower³, Kai Skallerud³, Alan Lambert²
¹Hanford Univ., ²Emory Univ., ³Batelle Memorial Institute, ¹UNC at Chapel Hill, ³Washington Univ.

N-028 Emotion
Shame Closely Tracks the Threat of Devaluation by Others, Even across Cultures
Daniel Szyner¹, John Tooby², Leda Cosmidis², Roni Porat³, Shaul Shalvi³, Eran Halperin³
¹Univ. of Montpellier, ²UC Santa Barbara, ³Interdisciplinary Center, ¹Univ. of Amsterdam

N-029 Emotion
Absence Makes the Heart Go “Meh”: Recent In-Person Contact Increases the Emotion of Missing Someone Due to More Frequent Thoughts Rather than Greater Relational Closeness
Denise Belke¹, Carmen Merrick¹, Maximillian Fey¹, Holly Cole²
¹Univ. of Arkansas, ²Wesleyan College

N-030 Emotion
Embracing Wanderlust: A Conceptual Replciking Exploring the Relationship between Travel Experiences and Savoring
Ella Tarnate¹, Ryan Howell¹
¹Credic Karma, Inc., ²San Francisco State Univ.

N-031 Emotion
Too Much to Bear: Excessive Cognitive Load Causes Boredom
Erin Westgate¹, Timothy Wilson¹
¹Univ. of Virginia

N-032 Emotion
Do I Like That We Feel the Same Because It Means We Think the Same?: How Inferences about Shared Cognition and Goals Contribute to the Effect of Emotional Similarity on Liking
Grace Larson¹, Wendi Gardner²
¹Northwestern Univ.

N-033 Emotion
Cycles of Frustration: An Interpretative Phenomenological Analysis of Male Engineering Student’s Classroom Experiences
Herman Clements¹, James Huff¹
¹Harding Univ.

N-034 Emotion
Anger Augments Neural Responses during Reward Processing to Revenge and Aggravation
Hunter Threadgill¹, Hayden Thomas¹, Philip Gable¹
¹Univ. of Alabama

N-035 Emotion
Examining the Experience of Shame as a Key Mechanism for Socialization in Engineering Education
James Huff¹, Nicola Sochacka², Joachim Walther², Shari Miller², Jeremiah Sullins¹
¹Harding Univ., ²Univ. of Georgia

N-036 Emotion
Interoceptive Ability and Autonomic Reactivity Differentially Predict Emotional vs. Somatic Experiences
Jennifer MacCormack¹, Jenna Perry⁴, Kristen Lindquist¹
¹UNC at Chapel Hill, ⁴Univ. of Miami

N-037 Emotion
Biases in Memory for Emotional Facial Expressions Depend on Race and Emotion Categories
Justin Keller¹, Jonathan Corbin¹, L. Elizabeth Crawford¹, Peter Kavanaugh¹
¹Univ. of Richmond

N-038 Emotion
Where Pleasure Meets Pain: Schadenfreude in an American Context
Kathryn Bartel¹, Birgit Koopmann-Holm¹, James Gross⁴
¹Santa Clara Univ., ²Stanford Univ.

N-039 Emotion
The Social Regulation of Emotion and Its Importance for Human Health
Katie Lancaster¹, Gerald Clore¹
¹Univ. of Virginia

N-040 Emotion
Positivity-Maximizing and Negativity-Minimizing in Emotion Regulation Across the Lifespan
Kimberly Livingstone¹, Derek Isaacowitz¹
¹Northeastern Univ.

N-041 Emotion
Subjective Empathy: How Ambiguity in the Interpersonal Reactivity Index Makes Room for In-Group Bias
Lianne Barnes¹, Matthew Lieberman¹
¹UCLA

N-042 Emotion
Small Self, Big Experience: Hypoegoic Trait Predictors of Awe
Lindsey Ruth¹, Andrea Rodenfeld¹, Travis Gaines¹, Matthew Kassner¹, Aaron Godskii¹
¹Centre College

N-043 Emotion
The Effect of Retrieval-Induced Forgetting in Regulating Distressful Thoughts
Lok In Cheung¹, Xunchang Fang¹, Xiaqing Hu¹
¹Univ. of Hong Kong

N-044 Emotion
Attachment Love: An Exploratory Examination of the Emotions Associated with Savoring Attachment Relationships
Makenzie O’Neil¹, Claire Yee¹, Diana Gal¹, Michelle “Lani” Shiota¹
¹Arizona State Univ.

N-045 Emotion
Interpersonal Emotion Regulation in Younger and Older Adults
Matthew Murry¹, Derek Isaacowitz¹
¹Northeastern Univ.

N-046 Emotion
Distinct Profiles of Reward-Related Neural Activity Characterize Reappraisal versus Suppression Emotion Regulation Tendencies
Nicholas Kelley¹, James Glazer¹, Narun Pornpattananangkul², Robin Nusslock³
¹Northwestern Univ., ²National Univ. of Singapore

N-047 Emotion
Emotion Regulation and Social Functioning among Malaysian Adults with a History of Substance Use
Peivand Razavi¹, Grace Chan Chee Yan², Asmah Ismail³, Pooya Razavi³
¹California State Univ, Northridge, ²Univesity Putra Malaysia, ³Univ. of Oregon

N-048 Emotion
Classroom Participation Apprehension: Ethnic and Economic Group Differences
Phoebe Long¹
¹Univ. of Texas Austin

N-049 Emotion
Sublimely Connected: The Relationship between Awe and Favorable Attitudes toward Diversity
Sean Goldy¹
¹UC Irvine

N-050 Emotion
Disrupting Facial Expressions Increases Risk Taking
Stephanie Carpenter¹, Paula Niedenthal²
¹Univ. of Wisconsin, ²Univ. of Wisconsin-Madison

N-051 Emotion
Dimorphous Expression of Emotion Moderates Aggressive Responses to Provocation Among Males, but not Females
Tara Skipper¹, Richard Pond, Jr.¹
¹UNC at Wilmington

N-052 Emotion
Serenity and Stereotypic Thinking
Maria Parmley¹, Fang Zhang¹, Cora Derocher¹, Kristen Folan¹
¹Assumption College

N-053 Emotion
How Do Focused Attention vs. Open Monitoring Meditation Training Compare in Emotion Regulation Effects?: An Event-Related Potential Study
Tarah Raillidris¹, Daniel Berry², Kirk Brown³, Willoughby Britton³
¹Virginia Commonwealth Univ., ²California State Univ., ³Brown Univ.

N-054 Law
Rap Lyrics in Criminal Adjudication
Adam Dunbar¹
¹UC Irvine

N-055 Law
Metaphorically-Framed Stereotypes, Victim Race, and Attitudes Toward Police: Factors Influencing Juror Cognition and Decision-Making in Police Force Cases
Aliza Spruch-Feiner¹, Cindy Frantz²
¹Coberlin College

N-056 Law
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